

# **OPEB Trust**

Performance Review September 2020

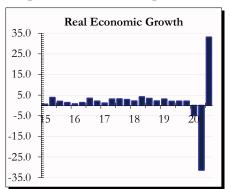




#### ECONOMIC ENVIRONMENT

### **Open Questions**

Global equity markets continued their march forward in Q3, despite a decline in September as risk appetites slipped. Advance



estimates of Q3 2020 GDP from the U.S. Bureau of Economic Analysis increased at an annual rate of 33.1%, the largest gain ever recorded. It should be noted that this followed the largest decline in GDP since the data series started. As lockdowns have

been eased and restrictions loosened, economic activity has moved back in the direction of normalcy.

However, there are many outstanding questions that investors are attempting to answer when trying to forecast the odds of continued economic expansion. Some of those questions include:

- How will the pandemic evolve as we move towards winter and the flu season?
- How quickly will useful medical breakthroughs get through the approval process, scale-up production, and make their way to market?
- Will the upcoming elections prove disruptive to the economy and markets?
- Will the government provide additional stimulus, and will it be sufficient to support the economy?
- Will the Fed, who has indicated they will be using average inflation in setting interest rates, be able to spur inflation?

Market volatility, in addition to implied future market volatility, has increased as market participants try to determine the likelihood ofor the above outstanding items and what that will mean for markets in general.

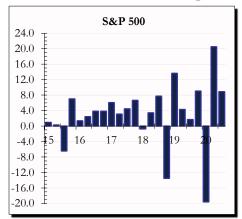
Labor statistics continue to show improvement, but are in no way back to where they were before the pandemic. The U.S. unemployment rate dropped to 7.9% in September from 11.9% in July.

The Industrial Production index was virtually flat at quarter-end. This indicates a slowdown in the recovery of manufacturing. The Industrial Production Index is an economic indicator that measures real output for all manufacturing, mining, and electric & gas utilities facilities located in the United States.

### **DOMESTIC EQUITIES**

### The Growth/Value Divergence Continues

All broad-based U.S. market equity indices rose in the quarter. The S&P 500, an index made up of large-capitalization companies,



gained 8.9%, bringing the year-to date return to 5.6%. Growth continues to outpace its Value counterparts across all market capitalization sizes. As one example, the Russell 3000 Growth gained 12.9% in the quarter, while the Russell 3000 Value gained 5.4%. For the year-to-

date, the Russell 3000 Growth has gained 23.0%, while the Russell 3000 Value lost 12.2%.

The relative outperformance of growth can be attributed to outsized gains in Information Technology and Consumer Discretionary. Information Technology stocks have benefited from work-from-home policies and have dealt with little of the headwinds that other sectors have faced. The Consumer Discretionary sector has been led by Amazon, which has benefited from coronavirus-related retail shutdowns, which accelerated the trend of e-commerce.

The Value style underperformance can be attributed to the struggles of the Finance and Energy sectors. The Financial sector has been hurt by lower interest rates, which affects their net interest margin, and stock buyback bans from the U.S. Federal Reserve. The Energy sector has been affected by lower oil prices, which are still floundering due to a supply glut and OPEC policies.

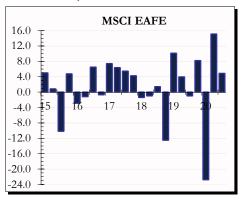
Publicly traded REITs continued their downward trend in the third quarter across all market capitalization sizes. Smaller capitalization REITs, which are the largest contingent within the universe, lost 1.4% in the third quarter. This brings their year-to-date return to -26.2%.

#### **INTERNATIONAL EQUITIES**

### **Looking Forward**

The MSCI EAFE Index increased by 4.8%, while the MSCI ACWI ex USA Index climbed 6.3% in the third quarter. Markets advanced over the first two months of the quarter before pulling back in September. Asia and Europe & Middle East were the strongest

performers, while the U.K. lagged. Global manufacturing and world goods trade have led the recovery, while services continue to be strongly hampered. On a sector basis, nine of the eleven sectors within the MSCI EAFE Index posted gains, led by Materials, Industrials, and Consumer Discretionary. Energy and Financials

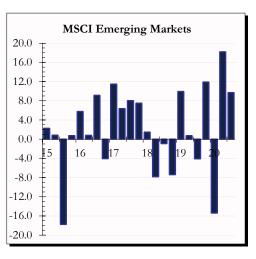


had negative returns and were the worst-performing sectors, followed by Health Care. Overall progress towards the reopening of economies was mixed, as parts of Europe experienced a second wave of confirmed cases. Nevertheless, the

European countries that reported an uptick in cases have refrained from new lockdowns and are instead utilizing targeted measures such as travel restrictions and face-covering requirements. The European Union's passage of a  $\mathfrak{C}750$  billion package and progress with various vaccine candidates helped provided a sense of optimism.

Emerging Market equities rose 9.7% in the third quarter, bringing its year-to-date total to -0.9%. Emerging Markets equities were led higher by the Technology and Consumer Discretionary sectors.

China reported 3.2% second-quarter GDP growth and showed continued progress toward returning to pre-pandemic activities. As the first to be hit by the virus and the first to emerge from trying

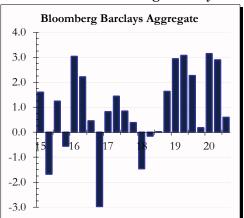


to keep it in check, it is the only major economy that is likely to see a positive growth rate for the current year. The Organization for Economic Co-operation and Development is projecting global GDP growth in 2021 at 5.0%, following a 4.5% decline in the current year.

#### **BOND MARKET**

#### **Onward March**

The broad U.S. fixed income market continues to deliver steady returns. The Bloomberg Barclays U.S. Aggregate index returned



o.6% in the quarter and is now up 6.8% year-to-date.

The major story in fixed income was that the Federal Reserve announced a change to its inflation targeting policy in August, saying it would now target an average 2% inflation rate. This would

allow them to overshoot the 2% target due to the low inflation seen over the past decade.

Corporate bonds, in particular, received this news well and enjoyed a decidedly positive quarter. Riskier assets were widely buoyant: Investment grade bonds returned 1.8%, single-B securities returned 4.5%, and CCC securities returned 7.3%.

The Global Aggregate index was up 4.6%, while emerging market debt rose a slight 0.7%.

Convertible Bonds, as measured by the Bloomberg Barclays Convertibles Index, returned 13.9%, bringing its year-to-date total to 23.5%.

### **CASH EQUIVALENTS**

#### **Effectively Zero**

The three-month T-Bill returned 0.03% for the third quarter. Return expectations continue to be low. Low prevailing yields taken in coordination with the Federal Reserve's explicit inflation targeting make it unlikely the asset class will see positive real returns.

### **Economic Statistics**

	Current Quarter	Previous Quarter
GDP	33.1%	-31.4%
Unemployment	7.9%	11.2%
CPI All Items Year/Year	1.4%	0.6%
Fed Funds Rate	0.25%	0.25%
Industrial Capacity	71.5%	68.6%
U.S. Dollars per Euro	1.17	1.12

### **Domestic Equity Return Distributions**

### Quarter

	VAL	COR	GRO
LC	4.8	8.9	11.8
MC	6.4	7.5	9.4
SC	2.6	4.9	7 <b>.2</b>

**Trailing Year** 

	VAL	COR	GRO
LC	<b>-2.</b> 7	15.2	30.6
MC	-7.3	4.6	23.2
SC	-14.9	0.4	15.7

### **Major Index Returns**

Index	Quarter	12 Months
Russell 3000	9.2%	15.0%
S&P 500	8.9%	15.2%
Russell Midcap	<b>7.5</b> %	4.6%
Russell 2000	4.9%	0.4%
MSCI EAFE	4.9%	0.9%
MSCI Emg Markets	9.7%	10.9%
NCREIF ODCE	0.5%	1.4%
U.S. Aggregate	0.6%	7.0%
90 Day T-bills	0.0%	0.7%

### **Market Summary**

- All Equity markets see gains
- Growth continues to outpace Value
- Information Technology leads the way
- Credit spreads tighten
- Estimates of Q3 GDP show a large expansion

#### **INVESTMENT RETURN**

On September 30th, 2020, the City of Alexandria OPEB Trust's Composite portfolio was valued at \$89,420,539, representing an increase of \$4,561,758 from the June quarter's ending value of \$84,858,781. Last quarter, the Fund posted withdrawals totaling \$41,985, which partially offset the portfolio's net investment return of \$4,603,743. Income receipts totaling \$388,110 plus net realized and unrealized capital gains of \$4,215,633 combined to produce the portfolio's net investment return.

#### RELATIVE PERFORMANCE

#### **Total Fund**

For the third quarter, the Composite portfolio returned 5.6%, which was 0.1% below the Manager Shadow Index's return of 5.7% and ranked in the 27th percentile of the Public Fund universe. Over the trailing year, the portfolio returned 10.0%, which was 3.4% above the benchmark's 6.6% return, ranking in the 16th percentile. Since September 2010, the portfolio returned 8.8% annualized and ranked in the 14th percentile. The Manager Shadow Index returned an annualized 8.5% over the same period.

#### **Diversified Assets**

For the third quarter, the diversified assets segment gained 2.8%, which was 1.3% below the HFRI FOF Composite's return of 4.1%. Over the trailing year, this segment returned 1.8%, which was 3.8% below the benchmark's 5.6% performance.

#### **Equity**

In the third quarter, the equity component returned 7.3%, which was 1.0% less than the MSCI All Country World index's return of 8.3% and ranked in the 56th percentile of the Global Equity universe. Over the trailing twelve-month period, this component returned 10.5%, which was 0.5% less than the benchmark's 11.0% return, ranking in the 47th percentile. Since September 2010, this component returned 10.6% per annum and ranked in the 36th percentile. The MSCI All Country World returned an annualized 9.1% over the same time frame.

#### **Real Assets**

For the third quarter, the real assets segment gained 0.8%, which was 0.3% above the NCREIF NFI-ODCE Index's return of 0.5%. Over the trailing year, this segment returned 2.5%, which was 1.1% above the benchmark's 1.4% performance. Since September 2010, this component returned 9.6% on an annualized basis, while the NCREIF NFI-ODCE Index returned an annualized 10.3% over the same period.

#### **Fixed Income**

The fixed income portion of the portfolio gained 1.5% in the third quarter; that return was 0.9% greater than the Bloomberg Barclays Aggregate Index's return of 0.6% and ranked in the 92nd percentile of the Global Fixed Income universe. Over the trailing twelve months, this component returned 7.8%; that return was 0.8% greater than the benchmark's 7.0% performance, ranking in the 20th percentile. Since September 2010, this component returned 4.3% on an annualized basis and ranked in the 42nd percentile. The Bloomberg Barclays Aggregate Index returned an annualized 3.6% over the same period.

### **ASSET ALLOCATION**

On September 30th, 2020, diversified assets comprised 4.8% of the total portfolio (\$4.3 million), while equities totaled 71.2% (\$63.7 million). The account's real assets segment was valued at \$10.0 million, representing 11.1% of the portfolio, while the fixed income component's \$11.3 million totaled 12.6%. The remaining 0.2% was comprised of cash & equivalents (\$168,527).

### **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY								
	Qtr / FYTD	1 Year	3 Year	5 Year	10 Year			
Total Portfolio - Gross	5.6	10.0	7.3	9.5	8.8			
PUBLIC FUND RANK	(27)	(16)	(23)	(8)	(14)			
Total Portfolio - Net	5.4	9.3	6.6	8.8	8.2			
Manager Shadow	5.7	6.6	5.7	8.1	8.5			
Diversified Assets - Gross	2.8	1.8	3.0	6.9				
HFRI FOF	4.1	5.6	2.8	3.1	2.9			
60 S&P / 40 Agg	5.6	12.5	9.8	10.4	9.9			
DJCS HF Index	3.4	3.0	2.8	2.9	3.7			
<b>Equity - Gross</b>	7.3	10.5	8.2	11.6	10.6			
GLOBAL EQUITY RANK	(56)	(47)	(40)	(32)	(36)			
MSCI AC World	8.3	11.0	7.7	10.9	9.1			
Real Assets - Gross	0.8	2.5	4.3	5.4	9.6			
NCREIF ODCE	0.5	1.4	5.2	6.6	10.3			
NCREIF Timber	0.0	0.2	2.1	2.6	4.4			
BLP Commodity	9.1	-8.2	-4.2	-3.1	-6.0			
Fixed Income - Gross	1.5	7.8	5.6	5.5	4.3			
GLOBAL FIXED INCOME RAN	<i>IK</i> (92)	(20)	(18)	(36)	(42)			
Aggregate Index	0.6	7.0	5.2	4.2	3.6			
BBC Multiverse	2.7	6.0	4.0	4.1	2.5			

ASSET ALLOCATION							
4.8%	\$ 4,293,245						
71.2%	63,698,255						
11.1%	9,951,667						
12.6%	11,308,845						
0.2%	168,527						
100.0%	\$ 89,420,539						
	4.8% 71.2% 11.1% 12.6% 0.2%						

# INVESTMENT RETURN

 Market Value 6/2020
 \$ 84,858,781

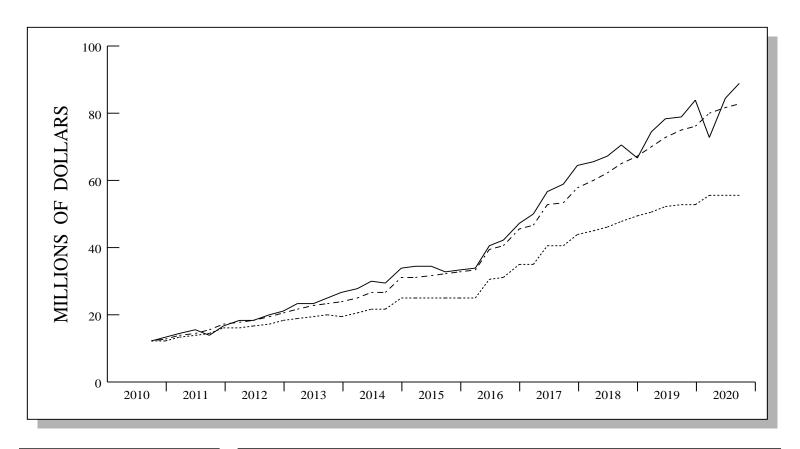
 Contribs / Withdrawals
 -41,985

 Income
 388,110

 Capital Gains / Losses
 4,215,633

 Market Value 9/2020
 \$ 89,420,539

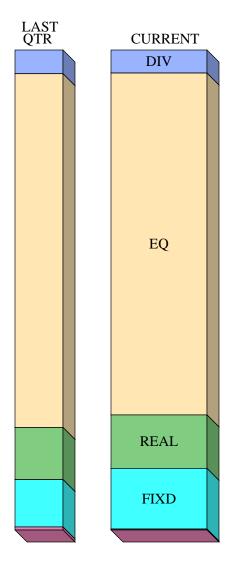
# **INVESTMENT GROWTH**



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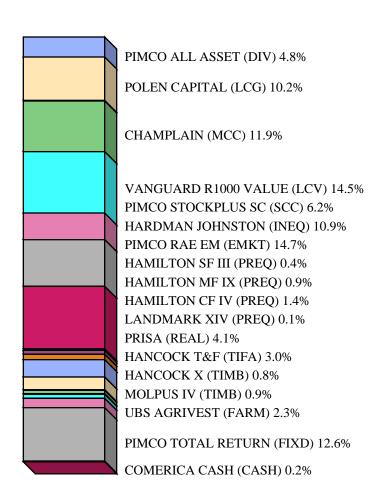
VALUE ASSUMING 7.0% RETURN \$ 83,125,834

	LAST QUARTER	PERIOD 9/10 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 84,858,781 - 41,985 <u>4,603,743</u> \$ 89,420,539	\$ 12,247,945 43,741,175 33,431,419 \$ 89,420,539
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 388,110 \\ 4,215,633 \\ \hline 4,603,743 \end{array} $	10,132,259 23,299,160 33,431,419



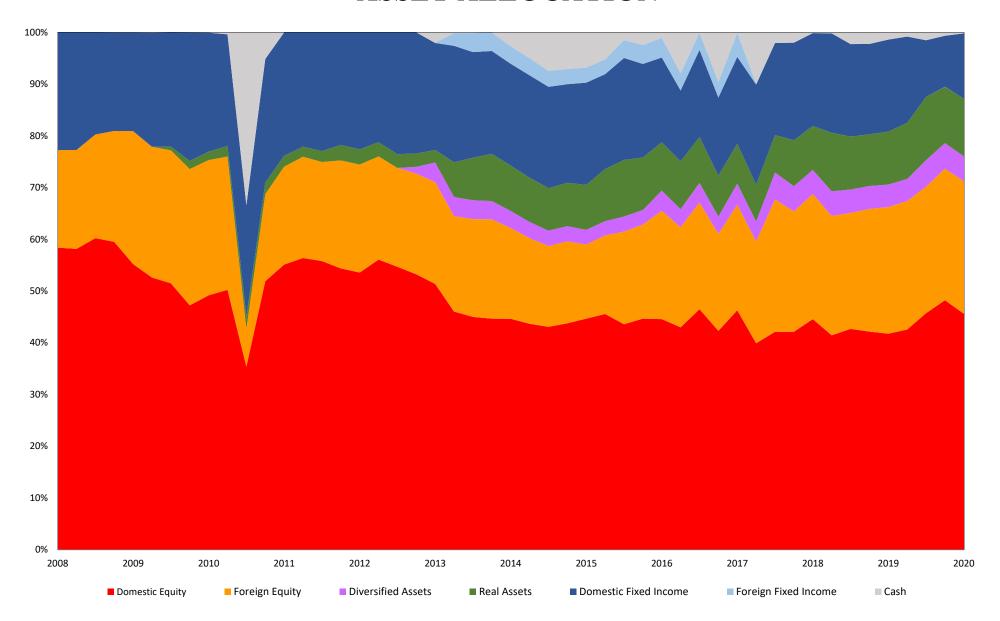
	VALUE	PERCENT	TARGET	DIFFERENCE + / -
DIVERSIFIED ASSETS	\$ 4, 293, 245	4.8%	5.0%	-0.2%
EQUITY	63, 698, 255	71.2%	70.0%	1.2%
REAL ASSETS	9, 951, 667	11.1%	15.0%	-3.9%
FIXED INCOME	11, 308, 845	12.6%	10.0%	2.6%
CASH & EQUIVALENT	168, 527	0.2%	0.0%	0.2%
TOTAL FUND	\$ 89, 420, 539	100.0%		

### MANAGER ALLOCATION AND TARGET SUMMARY



Name	Market Value	Percent	Target
PIMCO All Asset (DIV)	\$4,293,245	4.8	5.0
Polen Capital (LCG)	\$9,105,919	10.2	10.0
Champlain (MCC)	\$10,620,938	11.9	10.0
■ Vanguard R1000 Value (LCV)	\$12,970,652	14.5	15.0
PIMCO StockPlus SC (SCC)	\$5,583,411	6.2	5.0
Hardman Johnston (INEQ)	\$9,789,780	10.9	10.0
PIMCO RAE EM (EMKT)	\$13,113,652	14.7	15.0
Hamilton SF III (PREQ)	\$390,164	0.4	0.5
Hamilton MF IX (PREQ)	\$826,957	0.9	2.0
Hamilton CF IV (PREQ)	\$1,222,681	1.4	2.5
Landmark XIV (PREQ)	\$74,101	0.1	0.0
PRISA (REAL)	\$3,661,380	4.1	5.0
Hancock T&F (TIFA)	\$2,666,750	3.0	5.0
Hancock X (TIMB)	\$707,511	0.8	1.1
Molpus IV (TIMB)	\$837,241	0.9	1.4
UBS AgriVest (FARM)	\$2,078,785	2.3	2.5
☐ PIMCO Total Return (FIXD)	\$11,308,845	12.6	10.0
Comerica Cash (CASH)	\$168,527	0.2	0.0
Total Portfolio	\$89,420,539	100.0	100.0

# CITY OF ALEXANDRIA - OPEB ASSET ALLOCATION



# MANAGER PERFORMANCE SUMMARY - GROSS OF FEES

								Sinc	e
Portfolio	(Universe)	Quarter	FYTD	1 Year	3 Years	5 Years	10 Years	Incept	ion
Composite	(Public Fund)	5.6 (27)	5.6 (27)	10.0 (16)	7.3 (23)	9.5 (8)	8.8 (14)	8.0	09/08
Manager Shadow	,	5.7	5.7	6.6	5.7	8.1	8.5	7.8	09/08
PIMCO All Asset	(GTAA)	2.8 (86)	2.8 (86)	1.8 (84)	3.0 (85)	6.9 (67)		4.1 (90)	09/13
60 S&P / 40 Agg	, ,	5.6	5.6	12.5	9.8	10.4	9.9	9.4	09/13
Polen Capital	(LC Growth)	10.3 (66)	10.3 (66)	35.7 (33)	25.1 (14)	21.2 (14)		18.0 (7)	06/11
Russell 1000G	,	13.2	13.2	37.5	21.7	20.1	17.3	16.5	06/11
Champlain	(MC Core)	7.9 (24)	7.9 (24)	17.2 (8)	16.1 (7)	17.7 (4)		17.3 (4)	09/11
Russell Mid	,	7.5	7.5	4.5	7.1	10.1	11.7	13.2	09/11
Vanguard R1000 Val	ue (LC Value)	5.6 (46)	5.6 (46)	-5.0 (63)	2.7 (59)			6.9 (47)	03/16
Russell 1000V	,	5.6	5.6	-5.0	2.6	7.6	9.9	6.8	03/16
PIMCO StockPlus SO	C (SC Core)	6.0 (31)	6.0 (31)	0.7 (40)	1.9 (51)	9.8 (29)		13.9 (30)	09/11
Russell 2000	, ,	4.9	4.9	0.4	1.7	8.0	9.8	11.4	09/11
Hardman Johnston	(Intl Eq)	12.9 (12)	12.9 (12)	26.7 (9)	11.0 (7)	14.0 (8)		11.4 (10)	09/11
MSCI EAFE	. 1	4.9	4.9	0.9	1.1	5.8	5.1	6.8	09/11
PIMCO RAE EM	(Emerging Mkt)	2.9 (97)	2.9 (97)	-10.4 (99)	-4.5 (96)	6.6 (76)		3.6 (91)	09/11
MSCI Emg Mkts	, , ,	9.7	9.7	10.9	2.8	9.4	2.9	5.2	09/11
Hamilton SF III		1.8	1.8	-21.3	-4.4	0.7		9.1	09/13
Cambridge PE		0.0	0.0	4.4	10.2	11.3	12.9	11.5	09/13
Hamilton MF IX		10.1	10.1	8.0	12.5	11.1		16.6	06/15
Cambridge PE		0.0	0.0	4.4	10.2	11.3	12.9	10.5	06/15
Hamilton CF IV		9.8	9.8	14.4				12.0	03/18
Cambridge PE		0.0	0.0	4.4	10.2	11.3	12.9	8.7	03/18
Landmark XIV		1.1	1.1	0.8	3.6	1.3	13.2	15.3	06/10
Cambridge PE		0.0	0.0	4.4	10.2	11.3	12.9	13.1	06/10
PRISA		0.5	0.5	2.1	5.8	7.0		8.8	03/14
NCREIF ODCE		0.5	0.5	1.4	5.2	6.6	10.3	8.3	03/14
Hancock T&F		1.0	1.0	3.4				7.3	03/18
NCREIF Timber		0.0	0.0	0.2	2.1	2.6	4.4	1.5	03/18
Hancock X		0.4	0.4	-0.6	3.9	5.6	8.7	9.7	06/10
NCREIF Timber		0.0	0.0	0.2	2.1	2.6	4.4	4.3	06/10
Molpus IV		0.8	0.8	0.6	1.1	1.9		1.9	09/15
NCREIF Timber		0.0	0.0	0.2	2.1	2.6	4.4	2.6	09/15
UBS AgriVest		1.3	1.3	4.4	4.7	5.4		5.7	03/14
NCREIF Farmland		1.0	1.0	3.8	5.3	6.1	10.9	7.2	03/14
PIMCO Total Return	(Core Fixed)	1.6 (15)	1.6 (15)	7.9 (42)	5.7 (52)	5.2 (12)		4.6 (16)	06/11
Aggregate Index	,	0.6	0.6	7.0	5.2	4.2	3.6	3.8	06/11

# MANAGER PERFORMANCE SUMMARY - NET OF FEES

NT.	0 1		1 \$7	2.57	<b>5 X</b> 7	10 V	g• _ <b>I</b>	4•
Name	Quarter	FYTD	1 Year	3 Years	5 Years	10 Years		nception
Total Portfolio	5.4	5.4	9.3	6.6	8.8	8.2	7.4	09/08
Manager Shadow	5.7	5.7	6.6	5.7	8.1	8.5	7.8	09/08
PIMCO All Asset	2.5	2.5	0.8	2.1	5.9		3.1	09/13
60 S&P / 40 Agg	5.6	5.6	12.5	9.8	10.4	9.9	9.4	09/13
Polen Capital	10.1	10.1	35.0	24.5	20.6		17.5	06/11
Russell 1000G	13.2	13.2	37.5	21.7	20.1	17.3	16.5	06/11
Champlain	7.6	7.6	16.7	15.3	16.8		16.4	09/11
Russell Mid	7.5	7.5	4.5	7.1	10.1	11.7	13.2	09/11
Vanguard R1000 Value	5.6	5.6	-5.0	2.6			6.8	03/16
Russell 1000V	5.6	5.6	-5.0	2.6	7.6	9.9	6.8	03/16
PIMCO StockPlus SC	5.8	5.8	-0.1	1.2	9.0		13.1	09/11
Russell 2000	4.9	4.9	0.4	1.7	<i>8.0</i>	<b>9.</b> 8	11.4	09/11
Hardman Johnston	12.7	12.7	25.9	10.3	13.3		10.7	09/11
MSCI EAFE	4.9	4.9	0.9	1.1	5.8	5.1	6.8	09/11
PIMCO RAE EM	2.7	2.7	-11.3	-5.4	5.6		2.9	09/11
MSCI Emg Mkts	9.7	9.7	10.9	2.8	9.4	2.9	5.2	09/11
Hamilton SF III	1.1	1.1	-20.7	-5.4	-0.7		6.3	09/13
Cambridge PE	0.0	0.0	4.4	10.2	11.3	12.9	11.5	09/13
Hamilton MF IX	9.5	9.5	6.7	10.6	8.9		13.7	06/15
Cambridge PE	0.0	0.0	4.4	10.2	11.3	12.9	10.5	06/15
Hamilton CF IV	8.5	8.5	11.7				-3.0	03/18
Cambridge PE	0.0	0.0	4.4	10.2	11.3	12.9	8.7	03/18
Landmark XIV	-0.5	-0.5	-5.3	-1.3	-2.5	9.8	9.8	06/10
Cambridge PE	0.0	0.0	4.4	10.2	11.3	12.9	13.1	06/10
PRISA	0.2	0.2	1.1	4.7	5.9		7.7	03/14
NCREIF ODCE	0.5	0.5	1.4	5.2	6.6	10.3	8.3	03/14
Hancock T&F	0.7	0.7	2.9				6.5	03/18
NCREIF Timber	0.0	0.0	0.2	2.1	2.6	4.4	1.5	03/18
Hancock X	0.1	0.1	-1.4	3.0	4.6	7.5	8.6	06/10
NCREIF Timber	0.0	0.0	0.2	2.1	2.6	4.4	4.3	06/10
Molpus IV	0.6	0.6	-0.4	0.2	0.8		0.8	09/15
NCREIF Timber	0.0	0.0	0.2	2.1	2.6	4.4	2.6	09/15
UBS AgriVest	1.0	1.0	3.3	3.7	4.3		4.7	03/14
NCREIF Farmland	1.0	1.0	3.8	5.3	6.1	10.9	7.2	03/14
PIMCO Total Return	1.5	1.5	7.4	5.2	4.7		4.1	06/11
Aggregate Index	0.6	0.6	7.0	5.2	4.2	3.6	3.8	06/11

# **COMPLETE MANAGER PERFORMANCE SUMMARY - GROSS OF FEES**

								Sinc	e
Portfolio	(Universe)	Quarter	FYTD	1 Year	3 Years	5 Years	10 Years	Incept	ion
Composite	(Public Fund)	16.0 (8)	4.0 (39)	4.0 (39)	6.7 (22)	7.1 (9)	9.2 (11)	7.6	09/08
Manager Shadow	,	14.4	1.1	1.1	5.1	5.6	8.9	7.5	09/08
PIMCO All Asset	(GTAA)	12.6 (53)	-1.3 (80)	-1.3 (80)	3.2 (81)	4.4 (75)		3.8 (57)	09/13
60 S&P / 40 Agg		13.3	8.6	8.6	8.9	8.4	10.1	8.9	09/13
Polen Capital	(LC Growth)	27.7 (39)	24.2 (21)	24.2 (21)	22.7 (13)	19.1 (5)		17.3 (9)	06/11
Russell 1000G		27.8	23.3	23.3	19.0	15.9	17.2	15.4	06/11
Champlain	(MC Core)	26.7 (7)	8.0 (11)	8.0 (11)	14.0 (10)	13.6 (4)		16.8 (1)	09/11
Russell Mid		24.6	-2.3	-2.3	5.8	6.7	12.3	12.7	09/11
Vanguard R1000 Va	lue (LC Value)	14.3 (79)	-8.8 (62)	-8.8 (62)	1.9 (60)			5.9 (50)	03/16
Russell 1000V		14.3	-8.9	-8.9	1.8	4.6	10.4	5.9	03/16
PIMCO StockPlus So	C (SC Core)	29.9 (11)	-7.8 (46)	-7.8 (46)	2.2 (47)	5.1 (51)		13.5 (11)	09/11
Russell 2000		25.4	-6.7	-6.7	2.0	4.3	10.5	11.2	09/11
Hardman Johnston	(Intl Eq)	25.3 (14)	10.5 (11)	10.5 (11)	9.3 (8)	9.0 (7)		10.2 (7)	09/11
MSCI EAFE		15.1	-4.7	-4.7	1.3	2.5	6.2	6.4	09/11
PIMCO RAE EM	(Emerging Mkt)	16.6 (80)	-18.1 (97)	-18.1 (97)	-2.8 (83)	2.4 (55)		3.4 (64)	09/11
MSCI Emg Mkts		18.2	-3.0	-3.0	2.3	3.2	3.6	4.2	09/11
Hamilton SF III		-7.3	-24.4	-24.4	-3.9	1.1		9.2	09/13
Cambridge PE		11.8	5.8	5.8	11.6	11.0	13.4	12.0	09/13
Hamilton MF IX		-4.3	3.3	3.3	11.5	15.3		15.3	06/15
Cambridge PE		11.8	5.8	5.8	11.6	11.0	13.4	11.0	06/15
Hamilton CF IV		12.5	14.1	14.1				8.9	03/18
Cambridge PE		11.8	5.8	5.8	11.6	11.0	13.4	9.8	03/18
Landmark XIV		-8.9	3.7	3.7	3.5	1.9	15.6	15.6	06/10
Cambridge PE		11.8	5.8	5.8	11.6	11.0	13.4	13.4	06/10
PRISA		-1.2	3.2	3.2	6.4	7.9		9.1	03/14
NCREIF ODCE		-1.6	2.2	2.2	5.7	7.3	10.8	8.6	03/14
Hancock T&F		5.3	2.8	2.8				7.7	03/18
NCREIF Timber		0.1	0.3	0.3	2.3	2.7	4.4	1.7	03/18
Hancock X		4.9	-1.3	-1.3	4.6	4.8	9.9	9.9	06/10
NCREIF Timber		0.1	0.3	0.3	2.3	2.7	4.4	4.4	06/10
Molpus IV		0.2	0.7	0.7	1.0			1.8	09/15
NCREIF Timber		0.1	0.3	0.3	2.3	2.7	4.4	2.7	09/15
UBS AgriVest		1.1	4.3	4.3	4.7	5.5		5.8	03/14
NCREIF Farmland		0.6	3.9	3.9	5.4	6.4	10.9	7.3	03/14
PIMCO Total Return	(Core Fixed)	4.0 (56)	8.8 (67)	8.8 (67)	5.7 (43)	4.9 (27)		4.5 (32)	06/11
Aggregate Index		2.9	8.7	8.7	5.3	4.3	3.8	3.8	06/11

# MANAGER VALUE ADDED

Portfolio	Benchmark	1 Quarter	1 Year	3 Years	5 Years
PIMCO All Asset	60 S&P / 40 Agg	-2.8	-10.7	-6.8	-3.5
Polen Capital	Russell 1000G	-2.9	-1.8	3.4	1.1
Champlain	Russell Mid	0.4	12.7	9.0	7.6
Vanguard R1000 Value	Russell 1000V	0.0	0.0	0.1	N/A
PIMCO StockPlus SC	Russell 2000	1.1	0.3	0.2	1.8
Hardman Johnston	MSCI EAFE	8.0	25.8	9.9	8.2
PIMCO RAE EM	MSCI Emg Mkts	-6.8	-21.3	-7.3	-2.8
Hamilton SF III	Cambridge PE	1.8	-25.7	-14.6	-10.6
Hamilton MF IX	Cambridge PE	10.1	3.6	2.3	-0.2
Hamilton CF IV	Cambridge PE	9.8	10.0	N/A	N/A
Landmark XIV	Cambridge PE	1.1	-3.6	-6.6	-10.0
PRISA	NCREIF ODCE	0.0	0.7	0.6	0.4
Hancock T&F	NCREIF Timber	1.0	3.2	N/A	N/A
Hancock X	NCREIF Timber	0.4	▮ -0.8	1.8	3.0
Molpus IV	NCREIF Timber	0.8	0.4	-1.0	<b>-</b> 0.7
UBS AgriVest	NCREIF Farmland	0.3	0.6	-0.6	<b>-</b> 0.7
PIMCO Total Return	Aggregate Index	1.0	0.9	0.5	1.0
Total Portfolio	Manager Shadow	-0.1	3.4	1.6	1.4

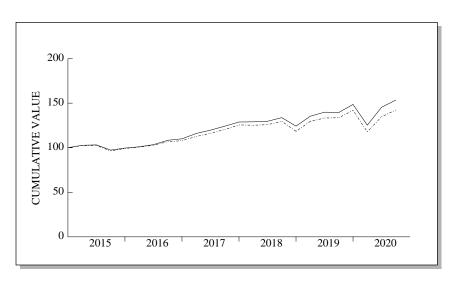
# MANAGER RISK STATISTICS SUMMARY - FIVE-YEAR HISTORY

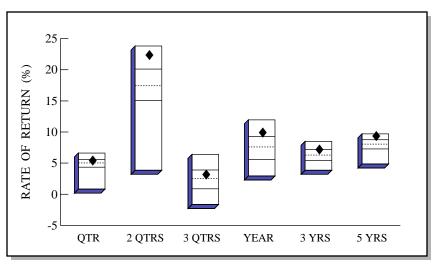
Name	Alpha	Batting Average	Sharpe Ratio	Information Ratio	Up Capture	Down Capture
PIMCO All Asset	-2.58	0.350	0.61	-0.67	74.6	97.8
60 S&P / 40 Agg						
Polen Capital	2.18	0.600	1.24	0.26	99.4	85.8
Russell 1000G						
Champlain	8.59	0.800	1.03	1.65	116.4	66.3
Russell Mid						
PIMCO StockPlus SC	1.34	0.750	0.49	0.89	118.4	109.1
Russell 2000						
Hardman Johnston	7.55	0.750	0.75	1.29	154.9	94.8
MSCI EAFE						
PIMCO RAE EM	-2.78	0.500	0.39	-0.24	93.5	111.3
MSCI Emg Mkts						
Hamilton SF III	-2.57	0.250	-0.01	-1.10	19.2	81.8
Cambridge PE						
Hamilton MF IX	11.10	0.650	0.84	0.03	73.7	
Cambridge PE						
Landmark XIV	8.49	0.250	0.06	-0.72		
Cambridge PE						
PRISA	1.15	0.550	3.41	0.61	104.0	79.3
NCREIF ODCE						
Hancock X	1.76	0.750	0.95	0.69	196.5	
NCREIF Timber						
Molpus IV	0.81	0.500	0.27	-0.23	75.6	196.1
NCREIF Timber						
UBS AgriVest	4.71	0.600	4.83	-0.40	82.8	
NCREIF Farmland						
PIMCO Total Return	1.64	0.700	1.38	0.84	112.3	62.7
Aggregate Index						

# INVESTMENT RETURN SUMMARY - ONE QUARTER

Name	Quarter Total Return	Market Value June 30th, 2020	Net Cashflow	Net Investment Return	Market Value September 30th, 2020
PIMCO All Asset (DIV)	2.8	4,187,311	0	105,934	4,293,245
Polen Capital (LCG)	10.3	10,220,013	-2,013,502	899,408	9,105,919
Vanguard R1000 Value (LCV)	5.6	13,285,407	-1,000,000	685,245	12,970,652
Champlain (MCC)	7.9	9,866,398	0	754,540	10,620,938
PIMCO StockPlus SC (SCC)	6.0	5,275,763	0	307,648	5,583,411
Hardman Johnston (INEQ)	12.9	8,736,304	-64,948	1,118,424	9,789,780
PIMCO RAE EM (EMKT)	2.9	12,771,131	0	342,521	13,113,652
Hamilton CF IV (PREQ)	9.8	1,149,277	-22,786	96,190	1,222,681
Hamilton MF IX (PREQ)	10.1	755,037	0	71,920	826,957
Hamilton SF III (PREQ)	1.8	407,468	-21,881	4,577	390,164
Landmark XIV (PREQ)	1.1	75,457	-953	-403	74,101
PRISA (REAL)	0.5	3,652,987	-8,789	17,182	3,661,380
Hancock T&F (TIFA)	1.0	2,660,843	-12,938	18,845	2,666,750
Hancock X (TIMB)	0.4	716,925	-10,177	763	707,511
Molpus IV (TIMB)	0.8	839,069	-6,793	4,965	837,241
UBS AgriVest (FARM)	1.3	1,357,010	694,811	26,964	2,078,785
PIMCO Total Return (FIXD)	1.6	8,359,828	2,800,000	149,017	11,308,845
Comerica Cash (CASH)		542,553	-374,029	3	168,527
Total Portfolio	5.6	84,858,781	-41,985	4,603,743	89,420,539

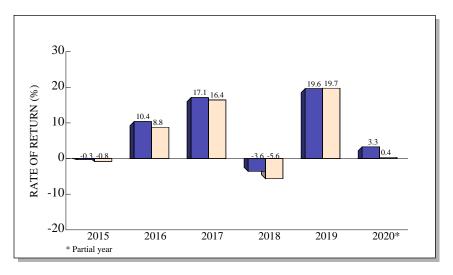
# TOTAL RETURN COMPARISONS





Public Fund Universe



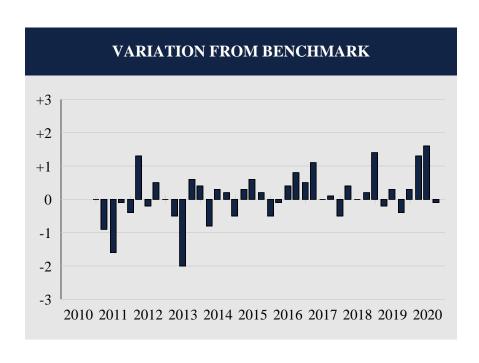


					ANNU <i>A</i>	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	5.6	22.5	3.3	10.0	7.3	9.5
(RANK)	(27)	(9)	(37)	(16)	(23)	(8)
5TH %ILE	6.6	23.8	6.4	12.0	8.5	9.7
25TH %ILE	5.6	20.1	3.9	9.3	7.2	8.8
MEDIAN	5.0	17.4	2.5	7.6	6.3	8.0
75TH %ILE	4.3	15.0	0.9	5.6	5.4	7.3
95TH %ILE	0.8	3.8	-1.7	2.9	3.9	4.9
Shadow Idx	5.7	20.9	0.4	6.6	5.7	8.1

Public Fund Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY - 10 YEARS

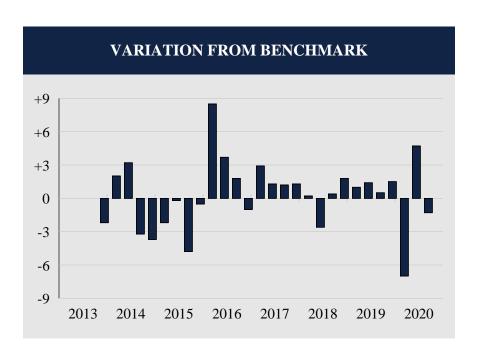
### COMPARATIVE BENCHMARK: MANAGER SHADOW INDEX



<b>Total Quarters Observed</b>	40
Quarters At or Above the Benchmark	25
<b>Quarters Below the Benchmark</b>	15
<b>Batting Average</b>	.625

RATES OF RETURN							
				Cur	nulative		
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
12/10	6.2	6.2	0.0	6.2	6.2	0.0	
3/11	3.5	4.4	-0.9	9.9	10.9	-1.0	
6/11	1.5	3.1	-1.6	11.6	14.3	-2.7	
9/11	-12.1	-12.0	-0.1	-2.0	0.6	-2.6	
12/11	7.1	7.5	-0.4	5.0	8.1	-3.1	
3/12	10.8	9.5	1.3	16.3	18.4	-2.1	
6/12	-3.3	-3.1	-0.2	12.4	14.8	-2.4	
9/12	5.6	5.1	0.5	18.7	20.6	-1.9	
12/12	2.2	2.2	0.0	21.3	23.3	-2.0	
3/13	6.2	6.7	-0.5	28.8	31.5	-2.7	
6/13	-1.8	0.2	-2.0	26.5	31.8	-5.3	
9/13	6.4	5.8	0.6	34.6	39.5	-4.9	
12/13	6.3	5.9	0.4	43.1	47.7	-4.6	
3/14	1.0	1.8	-0.8	44.5	50.4	-5.9	
6/14	4.2	3.9	0.3	50.4	56.2	-5.8	
9/14	-1.3	-1.5	0.2	48.5	53.8	-5.3	
12/14	2.3	2.8	-0.5	51.9	58.1	-6.2	
3/15	2.8	2.5	0.3	56.0	62.1	-6.1	
6/15	0.5	-0.1	0.6	56.7	61.9	-5.2	
9/15	-5.7	-5.9	0.2	47.8	52.4	-4.6	
12/15	2.4	2.9	-0.5	51.4	56.8	-5.4	
3/16	1.4	1.5	-0.1	53.4	59.2	-5.8	
6/16	2.4	2.0	0.4	57.2	62.5	-5.3	
9/16	4.7	3.9	0.8	64.5	68.8	-4.3	
12/16	1.6	1.1	0.5	67.1	70.6	-3.5	
3/17	5.5	4.4	1.1	76.2	78.1	-1.9	
6/17	3.2	3.2	0.0	81.8	83.8	-2.0	
9/17	3.7	3.6	0.1	88.6	90.5	-1.9	
12/17	3.8	4.3	-0.5	95.7	98.6	-2.9	
3/18	0.1	-0.3	0.4	96.0	98.1	-2.1	
6/18	0.5	0.5	0.0	96.9	99.0	-2.1	
9/18	3.2	3.0	0.2	103.2	104.9	-1.7	
12/18	-7.1	-8.5	1.4	88.7	87.4	1.3	
3/19	9.0	9.2	-0.2	105.6	104.8	0.8	
6/19	3.3	3.0	0.3	112.4	110.8	1.6	
9/19	-0.2	0.2	-0.4	111.9	111.3	0.6	
12/19	6.5	6.2	0.3	125.7	124.4	1.3	
3/20	-15.7	-17.0	1.3	90.3	86.3	4.0	
6/20	16.0	14.4	1.6	120.8	113.1	7.7	
9/20	5.6	5.7	-0.1	133.1	125.2	7.9	

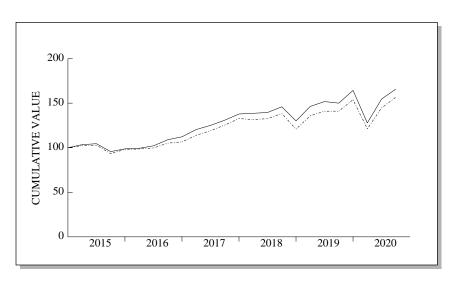
# DIVERSIFIED ASSETS QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: HFRI FOF COMPOSITE

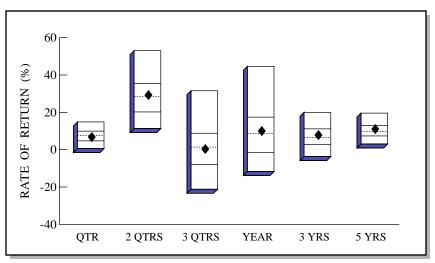


<b>Total Quarters Observed</b>	28
Quarters At or Above the Benchmark	17
<b>Quarters Below the Benchmark</b>	11
<b>Batting Average</b>	.607

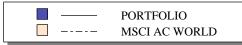
RATES OF RETURN							
				Cur			
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
12/13	1.5	3.7	-2.2	1.5	3.7	-2.2	
3/14	2.6	0.6	2.0	4.1	4.3	-0.2	
6/14	4.7	1.5	3.2	9.0	5.9	3.1	
9/14	-2.9	0.3	-3.2	5.9	6.2	-0.3	
12/14	-2.7	1.0	-3.7	3.1	7.2	-4.1	
3/15	0.3	2.5	-2.2	3.4	9.8	-6.4	
6/15	0.0	0.2	-0.2	3.4	10.1	-6.7	
9/15	-8.4	-3.6	-4.8	-5.2	6.1	-11.3	
12/15	0.2	0.7	-0.5	-5.0	6.9	-11.9	
3/16	5.4	-3.1	8.5	0.1	3.5	-3.4	
6/16	4.3	0.6	3.7	4.4	4.1	0.3	
9/16	4.1	2.3	1.8	8.7	6.5	2.2	
12/16	-0.1	0.9	-1.0	8.6	7.4	1.2	
3/17	5.3	2.4	2.9	14.4	9.9	4.5	
6/17	2.1	0.8	1.3	16.8	10.8	6.0	
9/17	3.5	2.3	1.2	20.9	13.4	7.5	
12/17	3.4	2.1	1.3	25.0	15.7	9.3	
3/18	0.5	0.3	0.2	25.5	16.0	9.5	
6/18	-2.1	0.5	-2.6	22.8	16.6	6.2	
9/18	0.6	0.2	0.4	23.5	16.9	6.6	
12/18	-3.1	-4.9	1.8	19.8	11.1	8.7	
3/19	5.6	4.6	1.0	26.5	16.2	10.3	
6/19	2.9	1.5	1.4	30.2	17.9	12.3	
9/19	-0.4	-0.9	0.5	29.7	16.8	12.9	
12/19	4.6	3.1	1.5	35.6	20.4	15.2	
3/20	-15.8	-8.8	-7.0	14.2	9.8	4.4	
6/20	12.6	7.9	4.7	28.5	18.5	10.0	
9/20	2.8	4.1	-1.3	32.1	23.3	8.8	

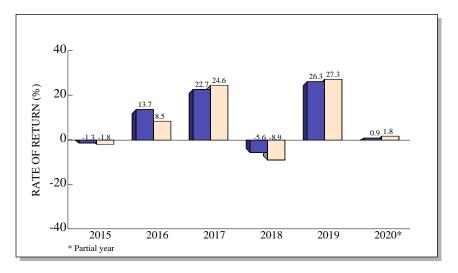
# **EQUITY RETURN COMPARISONS**





Global Equity Universe



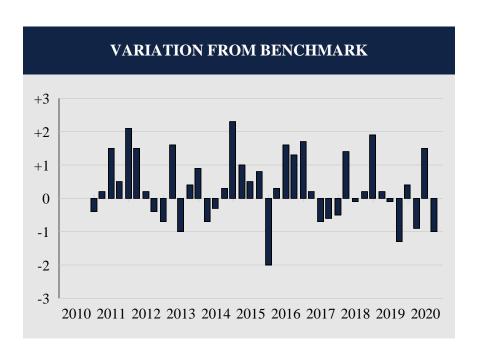


					ANNU <i>A</i>	ALIZED
	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	7.3	29.7	0.9	10.5	8.2	11.6
(RANK)	(56)	(44)	(51)	(47)	(40)	(32)
5TH %ILE	14.8	53.1	31.6	44.6	20.0	19.6
25TH %ILE	9.9	35.5	8.8	17.4	11.2	12.9
MEDIAN	7.6	28.4	1.3	8.6	6.5	9.8
75TH %ILE	4.7	20.2	-8.0	-1.4	2.7	7.4
95TH %ILE	0.6	11.3	-21.2	-11.7	-3.7	3.0
MSCI World	8.3	29.2	1.8	11.0	7.7	10.9

Global Equity Universe

# **EQUITY QUARTERLY PERFORMANCE SUMMARY - 10 YEARS**

### COMPARATIVE BENCHMARK: MSCI ALL COUNTRY WORLD

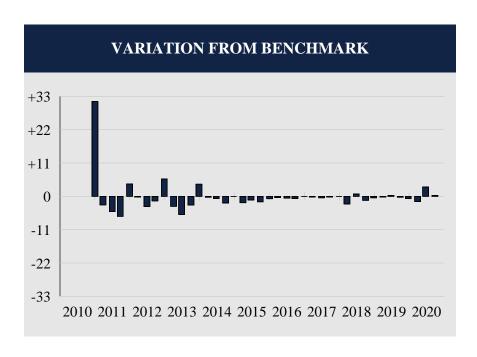


<b>Total Quarters Observed</b>	40
Quarters At or Above the Benchmark	25
<b>Quarters Below the Benchmark</b>	15
Batting Average	.625

RATES OF RETURN							
				Cur	nulative		
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
12/10	8.4	8.8	-0.4	8.4	8.8	-0.4	
3/11	4.7	4.5	0.2	13.5	13.7	-0.2	
6/11	1.9	0.4	1.5	15.6	14.2	1.4	
9/11	-16.8	-17.3	0.5	-3.8	-5.6	1.8	
12/11	9.4	7.3	2.1	5.3	1.3	4.0	
3/12	13.5	12.0	1.5	19.5	13.5	6.0	
6/12	-5.2	-5.4	0.2	13.3	7.4	5.9	
9/12	6.6	7.0	-0.4	20.8	14.9	5.9	
12/12	2.3	3.0	-0.7	23.5	18.4	5.1	
3/13	8.2	6.6	1.6	33.7	26.2	7.5	
6/13	-1.2	-0.2	-1.0	32.1	25.9	6.2	
9/13	8.4	8.0	0.4	43.2	36.0	7.2	
12/13	8.3	7.4	0.9	55.1	46.1	9.0	
3/14	0.5	1.2	-0.7	55.8	47.9	7.9	
6/14	4.9	5.2	-0.3	63.5	55.6	7.9	
9/14	-1.9	-2.2	0.3	60.4	52.2	8.2	
12/14	2.8	0.5	2.3	65.0	53.0	12.0	
3/15	3.4	2.4	1.0	70.6	56.7	13.9	
6/15	1.0	0.5	0.5	72.4	57.5	14.9	
9/15	-8.5	-9.3	0.8	57.8	42.8	15.0	
12/15	3.2	5.2	-2.0	62.9	50.2	12.7	
3/16	0.7	0.4	0.3	64.0	50.8	13.2	
6/16	2.8	1.2	1.6	68.5	52.6	15.9	
9/16	6.7	5.4	1.3	79.8	60.9	18.9	
12/16	3.0	1.3	1.7	85.2	63.0	22.2	
3/17	7.3	7.1	0.2	98.7	74.4	24.3	
6/17	3.8	4.5	-0.7	106.3	82.2	24.1	
9/17	4.7	5.3	-0.6	116.0	91.9	24.1	
12/17	5.3	5.8	-0.5	127.4	103.1	24.3	
3/18	0.6	-0.8	1.4	128.8	101.4	27.4	
6/18	0.6	0.7	-0.1	130.3	102.8	27.5	
9/18	4.6	4.4	0.2	140.8	111.8	29.0	
12/18	-10.8	-12.7	1.9	114.7	85.0	29.7	
3/19	12.5	12.3	0.2	141.5	107.8	33.7	
6/19	3.7	3.8	-0.1	150.5	115.7	34.8	
9/19	-1.2	0.1	-1.3	147.6	115.9	31.7	
12/19	9.5	9.1	0.4	171.1	135.4	35.7	
3/20	-22.2	-21.3	-0.9	110.9	85.4	25.5	
6/20	20.9	19.4	1.5	155.0	121.4	33.6	
9/20	7.3	8.3	-1.0	173.6	139.6	34.0	

# REAL ASSETS QUARTERLY PERFORMANCE SUMMARY

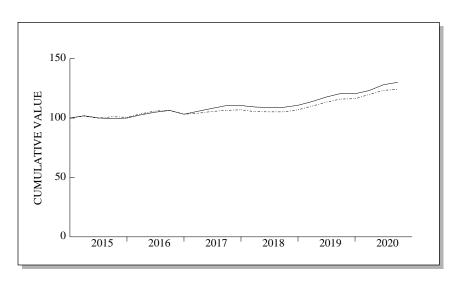
### COMPARATIVE BENCHMARK: NCREIF NFI-ODCE INDEX

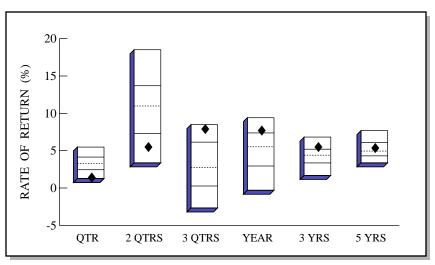


<b>Total Quarters Observed</b>	40
Quarters At or Above the Benchmark	11
Quarters Below the Benchmark	29
Batting Average	.275

RATES OF RETURN								
	Cumulative							
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff		
12/10	36.3	5.0	31.3	36.3	5.0	31.3		
3/11	1.2	4.0	-2.8	37.9	9.2	28.7		
6/11	-0.4	4.6	-5.0	37.4	14.2	23.2		
9/11	-3.1	3.5	-6.6	33.1	18.3	14.8		
12/11	7.1	3.0	4.1	42.6	21.8	20.8		
3/12	2.6	2.8	-0.2	46.4	25.2	21.2		
6/12	-0.9	2.5	-3.4	45.0	28.4	16.6		
9/12	1.3	2.8	-1.5	46.9	32.0	14.9		
12/12	8.0	2.3	5.7	58.6	35.1	23.5		
3/13	-0.6	2.7	-3.3	57.7	38.7	19.0		
6/13	-2.1	3.9	-6.0	54.4	44.0	10.4		
9/13	0.7	3.6	-2.9	55.4	49.2	6.2		
12/13	7.2	3.2	4.0	66.7	53.9	12.8		
3/14	2.2	2.5	-0.3	70.4	57.8	12.6		
6/14	2.2	2.9	-0.7	74.2	62.4	11.8		
9/14	1.0	3.2	-2.2	76.0	67.6	8.4		
12/14	3.3	3.3	0.0	81.8	73.1	8.7		
3/15	1.3	3.4	-2.1	84.3	79.0	5.3		
6/15	2.6	3.8	-1.2	89.1	85.8	3.3		
9/15	1.9	3.7	-1.8	92.6	92.6	0.0		
12/15	2.5	3.3	-0.8	97.4	99.1	-1.7		
3/16	1.8	2.2	-0.4	100.9	103.4	-2.5		
6/16	1.5	2.1	-0.6	103.8	107.7	-3.9		
9/16	1.4	2.1	-0.7	106.7	112.0	-5.3		
12/16	2.1	2.1	0.0	111.1	116.5	-5.4		
3/17	1.6	1.8	-0.2	114.4	120.3	-5.9		
6/17	1.2	1.7	-0.5	117.0	124.1	-7.1		
9/17	1.7	1.9	-0.2	120.7	128.3	-7.6		
12/17	2.1	2.1	0.0	125.3	133.0	-7.7		
3/18	-0.3	2.2	-2.5	124.6	138.1	-13.5		
6/18	2.8	2.0	0.8	130.9	143.0	-12.1		
9/18	0.8	2.1	-1.3	132.8	148.1	-15.3		
12/18	1.3	1.8	-0.5	135.8	152.5	-16.7		
3/19	1.2	1.4	-0.2	138.5	156.0	-17.5		
6/19	1.3	1.0	0.3	141.7	158.6	-16.9		
9/19	1.0	1.3	-0.3	144.2	162.0	-17.8		
12/19	0.8	1.5	-0.7	146.2	165.9	-19.7		
3/20	-0.7	1.0	-1.7	144.6	168.5	-23.9		
6/20	1.5	-1.6	3.1	148.2	164.4	-16.2		
9/20	0.8	0.5	0.3	150.3	165.6	-15.3		

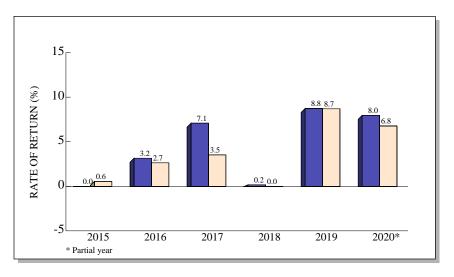
# FIXED INCOME RETURN COMPARISONS





Global Fixed Income Universe





					ANNUA	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	1.5	5.6	8.0	7.8	5.6	5.5
(RANK)	(92)	(86)	(10)	(20)	(18)	(36)
5TH %ILE	5.5	18.5	8.5	9.4	6.8	7.7
25TH %ILE	4.2	13.7	6.1	7.4	5.2	6.1
MEDIAN	3.3	11.0	2.8	5.5	4.4	5.0
75TH %ILE	2.5	7.3	0.3	2.9	3.4	4.3
95TH %ILE	1.3	3.4	-2.7	-0.3	1.7	3.4
Agg	0.6	3.5	6.8	7.0	5.2	4.2

Global Fixed Income Universe

# FIXED INCOME QUARTERLY PERFORMANCE SUMMARY - 10 YEARS

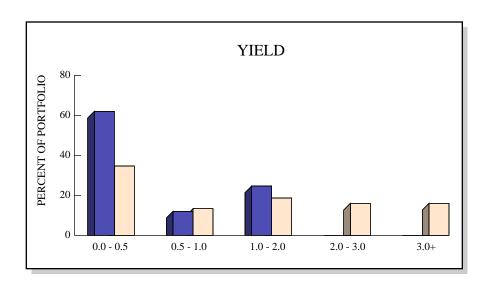
### COMPARATIVE BENCHMARK: BLOOMBERG BARCLAYS AGGREGATE INDEX

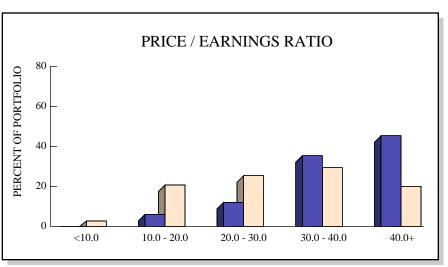


Total Quarters Observed	40
Quarters At or Above the Benchmark	24
<b>Quarters Below the Benchmark</b>	16
Batting Average	.600

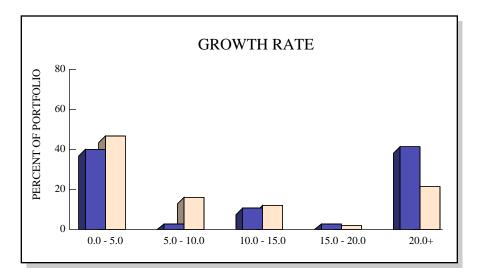
RATES OF RETURN							
Cumulative							
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
12/10	-1.5	-1.3	-0.2	-1.5	-1.3	-0.2	
3/11	-0.4	0.4	-0.8	-2.0	-0.9	-1.1	
6/11	2.3	2.3	0.0	0.3	1.4	-1.1	
9/11	-1.0	3.8	-4.8	-0.6	5.3	-5.9	
12/11	2.3	1.1	1.2	1.7	6.5	-4.8	
3/12	3.0	0.3	2.7	4.7	6.8	-2.1	
6/12	2.9	2.1	0.8	7.7	9.0	-1.3	
9/12	3.3	1.6	1.7	11.3	10.7	0.6	
12/12	1.3	0.2	1.1	12.7	11.0	1.7	
3/13	0.7	-0.1	0.8	13.5	10.8	2.7	
6/13	-3.5	-2.3	-1.2	9.5	8.3	1.2	
9/13	1.3	0.6	0.7	10.9	8.9	2.0	
12/13	0.1	-0.1	0.2	11.0	8.7	2.3	
3/14	1.5	1.8	-0.3	12.7	10.7	2.0	
6/14	2.7	2.0	0.7	15.8	13.0	2.8	
9/14	-0.5	0.2	-0.7	15.2	13.2	2.0	
12/14	1.3	1.8	-0.5	16.7	15.2	1.5	
3/15	1.9	1.6	0.3	19.0	17.1	1.9	
6/15	-1.9	-1.7	-0.2	16.7	15.1	1.6	
9/15	-0.5	1.2	-1.7	16.1	16.5	-0.4	
12/15	0.5	-0.6	1.1	16.7	15.9	0.8	
3/16	2.8	3.0	-0.2	19.9	19.4	0.5	
6/16	2.1	2.2	-0.1	22.4	22.0	0.4	
9/16	1.4	0.5	0.9	24.1	22.6	1.5	
12/16	-3.0	-3.0	0.0	20.4	19.0	1.4	
3/17	2.5	0.8	1.7	23.4	19.9	3.5	
6/17	2.3	1.4	0.9	26.3	21.7	4.6	
9/17	2.1	0.8	1.3	29.0	22.7	6.3	
12/17	0.0	0.4	-0.4	29.0	23.2	5.8	
3/18	-1.2	-1.5	0.3	27.5	21.4	6.1	
6/18	-0.3	-0.2	-0.1	27.1	21.2	5.9	
9/18	0.2	0.0	0.2	27.3	21.2	6.1	
12/18	1.5	1.6	-0.1	29.2	23.2	6.0	
3/19	2.9	2.9	0.0	33.0	26.8	6.2	
6/19	3.3	3.1	0.2	37.4	30.7	6.7	
9/19	2.5	2.3	0.2	40.8	33.7	7.1	
12/19	-0.2	0.2	-0.4	40.5	33.9	6.6	
3/20	2.3	3.1	-0.8	43.7	38.1	5.6	
6/20	4.0	2.9	1.1	49.5	42.1	7.4	
9/20	1.5	0.6	0.9	51.8	43.0	8.8	

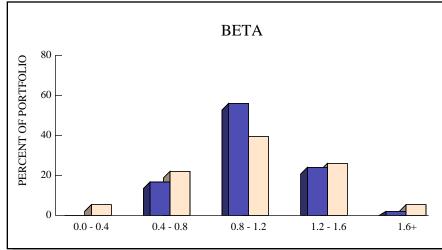
# STOCK CHARACTERISTICS

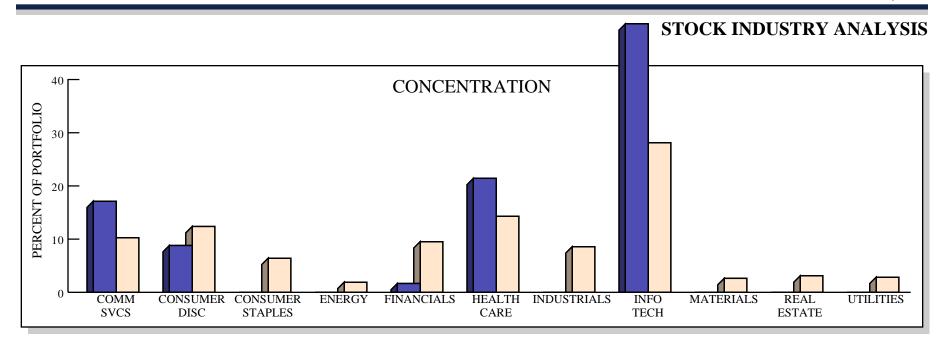




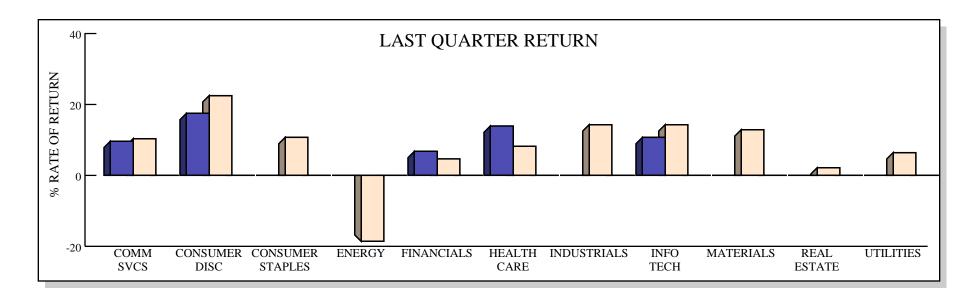
	÷	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PO	RTFOLIO	23	0.5%	12.7%	45.5	1.03	
RU	SSELL 1000	1,015	1.5%	6.1%	33.5	1.02	



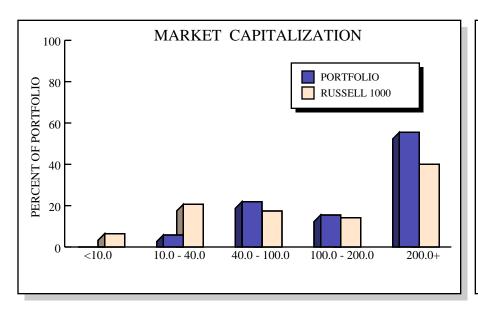


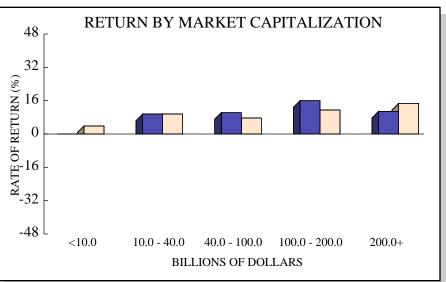






### **TOP TEN HOLDINGS**





# TOP TEN EQUITY HOLDINGS

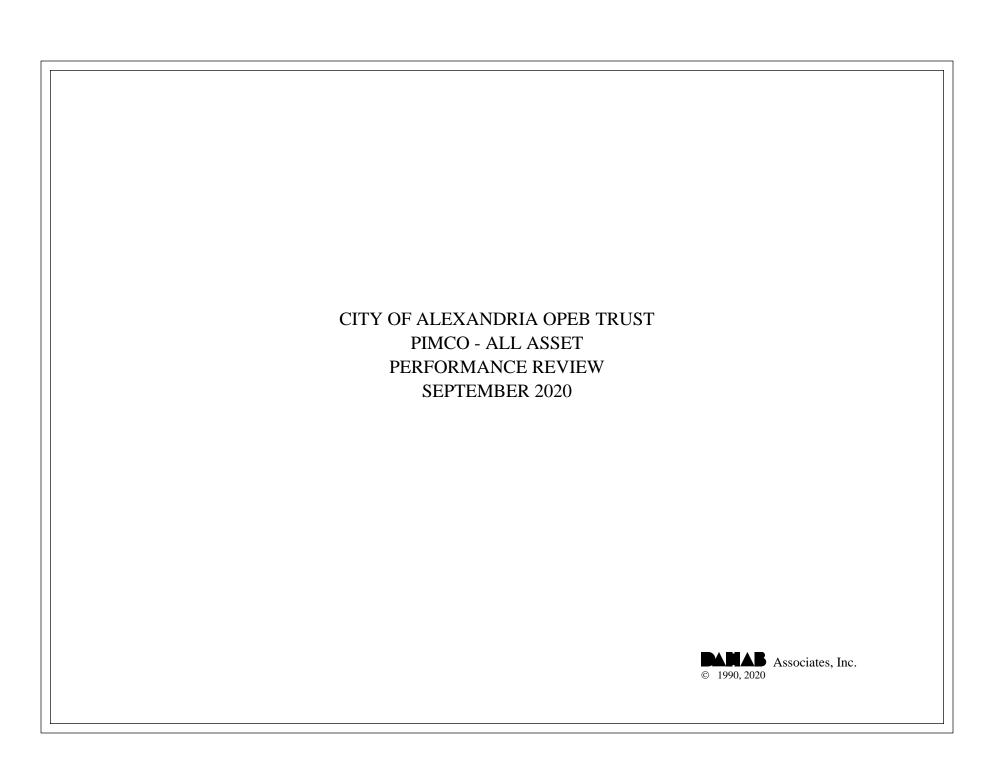
RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	FACEBOOK INC	\$ 773,914	8.50%	15.3%	Communication Services	\$ 746.1 B
2	MICROSOFT CORP	743,517	8.17%	3.6%	Information Technology	1591.7 B
3	ADOBE INC	682,679	7.50%	12.7%	Information Technology	235.3 B
4	ALPHABET INC	576,083	6.33%	4.0%	Communication Services	490.3 B
5	ABBOTT LABORATORIES	524,561	5.76%	19.5%	Health Care	192.7 B
6	MASTERCARD INC	454,839	4.99%	14.5%	Information Technology	338.5 B
7	ZOETIS INC	445,176	4.89%	20.8%	Health Care	78.6 B
8	VISA INC	444,533	4.88%	3.7%	Information Technology	425.5 B
9	SALESFORCE.COM INC	435,538	4.78%	34.2%	Information Technology	228.7 B
10	ACCENTURE PLC	391,867	4.30%	5.6%	Information Technology	143.8 B

# **APPENDIX - MAJOR MARKET INDEX RETURNS**

Equity	Style	QTR	FYTD	1 Year	3 years	5 Years
Russell 3000	Broad Equity	9.2	9.2	15.0	11.6	13.7
S&P 500	Large Cap Core	8.9	8.9	15.1	12.3	14.1
Russell 1000	Large Cap Core	9.5	9.5	16.0	12.4	14.1
Russell 1000 Growth	Large Cap Growth	13.2	13.2	37.5	21.7	20.1
Russell 1000 Value	Large Cap Value	5.6	5.6	-5.0	2.6	7.6
Russell 2000	Small Cap	4.9	4.9	0.4	1.7	8.0
Russell 2000 Growth	Small Cap Growth	7.2	7.2	15.7	8.1	11.4
Russell 2000 Value	Small Cap Value	2.6	2.6	-14.9	-5.1	4.1
MSCI EAFE	Developed Markets	4.9	4.9	0.9	1.1	5.8
MSCI EAFE Growth	Developed Markets Growth		8.5	13.8	7.5	9.6
MSCI EAFE Value	Developed Markets Value	1.3	1.3	-11.4	-5.3	1.7
MSCI Emerging Markets	Emerging Markets	9.7	9.7	10.9	2.8	9.4
MSCI All Country World	Global Equity	8.3	8.3	11.0	7.7	10.9
MSCI All Country World Ex US	Global Equity (ex. US)	6.4	6.4	3.4	1.6	6.7
Fixed Income	Style	QTR	FYTD	1 Year	3 years	5 Years
Bloomberg Barclays Aggregate Index	Core Fixed Income	0.6	0.6	7.0	5.2	4.2
Bloomberg Barclays Gov/Credit	Gov/Credit	0.8	0.8	8.0	5.9	4.7
Bloomberg Barclays Capital Gov't Bond	Treasuries	0.2	0.2	8.0	5.5	3.7
Bloomberg Barclays Capital Credit Bond	Corporate Bonds	1.5	1.5	7.5	6.2	5.7
Intermediate Aggregate	Core Intermediate	0.5	0.5	5.7	4.2	3.3
Intermediate Gov/Credit	Gov / Credit Intermediate	0.6	0.6	6.3	4.4	3.4
ML/BoA 1-3 Year Treasury	<b>Short Term Treasuries</b>	0.1	0.1	3.6	2.6	1.8
Bloomberg Barclays Capital High Yield	High Yield Bonds	4.6	4.6	3.3	4.2	6.8
Bloomberg Barclays Global Treasury Ex US	International Treasuries	3.8	3.8	4.5	3.5	3.8
Bloomberg Barclays Global Aggregate	International Fixed Income	2.7	2.7	6.2	4.1	3.9
Bloomberg Barclays Global Aggregate Ex US	International Fixed Income	4.1	4.1	5.5	3.1	3.6
Alternative Assets	Style	QTR	FYTD	1 Year	3 years	5 Years
MSCI US REIT Index	REITs	1.6	1.6	-18.7	-0.5	3.5
NCREIF NFI-ODCE Index	Real Estate	0.5	0.5	1.4	5.2	6.6
NCREIF Timber Index	Timber	0.0	0.0	0.2	2.1	2.6
	Commodities	9.1	9.1	-8.2	-4.2	-3.1
Bloomberg Commodity Index	Commodules	7.1	9.1	-0.2	-4.2	-3.1
Bloomberg Commodity Index HFRI FOF Composite	Hedge Funds	4.1	4.1	-6.2 5.6	2.8	3.1

### **APPENDIX - DISCLOSURES**

- \* The Manager Shadow index is the weighted average of each manager portfolio's beginning value multiplied by its current quarter benchmark return.
- \* Dahab Associates utilizes data provided by a custodian and other vendors it believes are reliable. However, it cannot assume responsibility for errors and omissions therefrom.
- \* All returns were calculated on a time-weighted basis, and are gross of fees unless otherwise noted.
- \* All returns for periods greater than one year are annualized.
- \* Dahab Associates uses the modified duration measure to present average duration.
- \* All values are in US dollars.



### **INVESTMENT RETURN**

On September 30th, 2020, the City of Alexandria OPEB Trust's PIMCO All Asset portfolio was valued at \$4,293,245, representing an increase of \$105,934 from the June quarter's ending value of \$4,187,311. Last quarter, the Fund posted no net contributions or withdrawals, while posting \$105,934 in net investment returns. Income receipts totaling \$57,407 plus net realized and unrealized capital gains of \$48,527 combined to produce the portfolio's net investment return figure.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

For the third quarter, the PIMCO All Asset portfolio returned 2.8%, which was 2.8% below the 60% S&P 500 / 40% Aggregate Index's return of 5.6% and ranked in the 86th percentile of the GTAA universe. Over the trailing year, this portfolio returned 1.8%, which was 10.7% less than the benchmark's 12.5% return, ranking in the 84th percentile. Since September 2013, the account returned 4.1% on an annualized basis and ranked in the 90th percentile. The 60% S&P 500 / 40% Aggregate Index returned an annualized 9.4% over the same time frame.

### **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY							
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 09/13		
Total Portfolio - Gross	2.8	1.8	3.0	6.9	4.1		
GTAA RANK	(86)	(84)	(85)	(67)	(90)		
Total Portfolio - Net	2.5	0.8	2.1	5.9	3.1		
60 S&P / 40 Agg	5.6	12.5	9.8	10.4	9.4		
<b>Diversified Assets - Gross</b>	2.8	1.8	3.0	6.9	4.1		
GTAA RANK	(86)	(84)	(85)	(67)	(90)		
60 S&P / 40 Agg	5.6	12.5	9.8	10.4	9.4		

ASSET A	ASSET ALLOCATION							
Diversified	100.0%	\$ 4,293,245						
Total Portfolio	100.0%	\$ 4,293,245						

# INVESTMENT RETURN

 Market Value 6/2020
 \$ 4,187,311

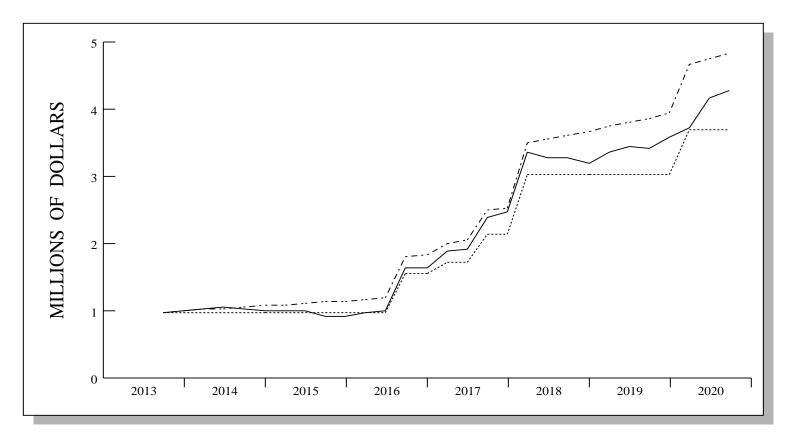
 Contribs / Withdrawals
 0

 Income
 57,407

 Capital Gains / Losses
 48,527

 Market Value 9/2020
 \$ 4,293,245

# **INVESTMENT GROWTH**

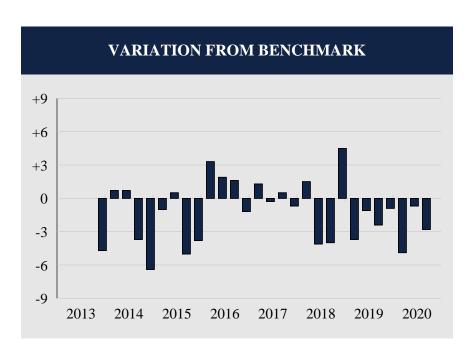


VALUE ASSUMING
7.0% RETURN \$ 4,852,844

	LAST QUARTER	PERIOD 9/13 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{c} \$ \ 4,187,311 \\ 0 \\ \hline 105,934 \\ \$ \ 4,293,245 \end{array}$	$\begin{array}{r} \$ 998,367 \\ 2,716,000 \\ \hline 578,878 \\ \$ 4,293,245 \end{array}$
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	57,407 48,527 105,934	641,391 -62,513 578,878

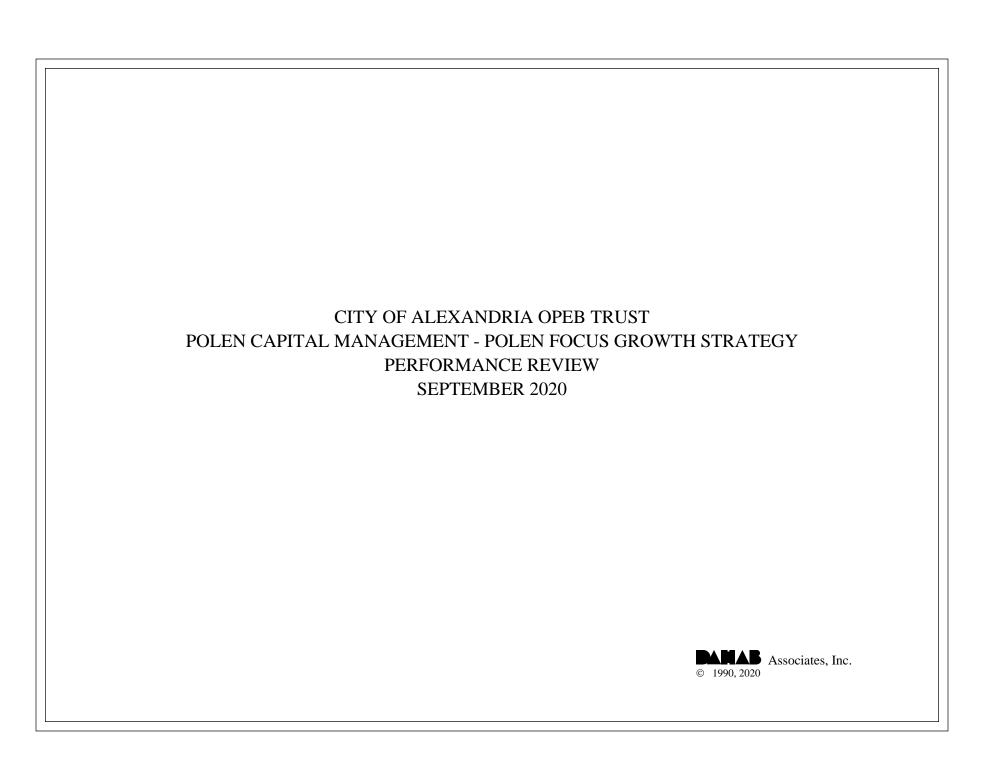
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: 60% S&P 500 / 40% AGGREGATE



<b>Total Quarters Observed</b>	28
Quarters At or Above the Benchmark	10
<b>Quarters Below the Benchmark</b>	18
Batting Average	.357

RATES OF RETURN									
	Cumulative								
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff			
12/13	1.5	6.2	-4.7	1.5	6.2	-4.7			
3/14	2.6	1.9	0.7	4.1	8.2	-4.1			
6/14	4.7	4.0	0.7	9.0	12.4	-3.4			
9/14	-2.9	0.8	-3.7	5.9	13.3	-7.4			
12/14	-2.7	3.7	-6.4	3.1	17.4	-14.3			
3/15	0.3	1.3	-1.0	3.4	19.0	-15.6			
6/15	0.0	-0.5	0.5	3.4	18.4	-15.0			
9/15	-8.4	-3.4	-5.0	-5.2	14.4	-19.6			
12/15	0.2	4.0	-3.8	-5.0	19.0	-24.0			
3/16	5.4	2.1	3.3	0.1	21.5	-21.4			
6/16	4.3	2.4	1.9	4.4	24.3	-19.9			
9/16	4.1	2.5	1.6	8.7	27.4	-18.7			
12/16	-0.1	1.1	-1.2	8.6	28.8	-20.2			
3/17	5.3	4.0	1.3	14.4	33.9	-19.5			
6/17	2.1	2.4	-0.3	16.8	37.2	-20.4			
9/17	3.5	3.0	0.5	20.9	41.3	-20.4			
12/17	3.4	4.1	-0.7	25.0	47.2	-22.2			
3/18	0.5	-1.0	1.5	25.5	45.7	-20.2			
6/18	-2.1	2.0	-4.1	22.8	48.6	-25.8			
9/18	0.6	4.6	-4.0	23.6	55.4	-31.8			
12/18	-3.1	-7.6	4.5	19.8	43.7	-23.9			
3/19	5.6	9.3	-3.7	26.5	57.1	-30.6			
6/19	2.9	4.0	-1.1	30.2	63.3	-33.1			
9/19	-0.4	2.0	-2.4	29.7	66.5	-36.8			
12/19	4.6	5.5	-0.9	35.7	75.6	-39.9			
3/20	-15.8	-10.9	-4.9	14.2	56.5	-42.3			
6/20	12.6	13.3	-0.7	28.6	77.3	-48.7			
9/20	2.8	5.6	-2.8	32.1	87.3	-55.2			



On September 30th, 2020, the City of Alexandria OPEB Trust's Polen Capital Management Polen Focus Growth Strategy portfolio was valued at \$9,105,919, a decrease of \$1,114,094 from the June ending value of \$10,220,013. Last quarter, the account recorded a net withdrawal of \$2,013,502, which overshadowed the fund's net investment return of \$899,408. Income receipts totaling \$12,809 and realized and unrealized capital gains of \$886,599 combined to produce the portfolio's net investment return.

### RELATIVE PERFORMANCE

During the third quarter, the Polen Capital Management Polen Focus Growth Strategy portfolio gained 10.3%, which was 2.9% less than the Russell 1000 Growth Index's return of 13.2% and ranked in the 66th percentile of the Large Cap Growth universe. Over the trailing year, the portfolio returned 35.7%, which was 1.8% less than the benchmark's 37.5% performance, and ranked in the 33rd percentile. Since June 2011, the account returned 18.0% per annum and ranked in the 7th percentile. For comparison, the Russell 1000 Growth returned an annualized 16.5% over the same time frame.

### **ANALYSIS**

At quarter end, the Polen Capital Management portfolio was invested in five of the eleven industry sectors depicted in our analysis. Relative to the Russell 1000 Growth index, the portfolio was heavily concentrated in three sectors: Communication Services, Health Care and Information Technology. The Consumer Discretionary sector was notably underweight, and the Financials sector fell fairly in line with the benchmark. The remaining six sectors were left vacant.

The portfolio underperformed relative to the index in three of the five sectors, which included the heavily weighted Information Technology. There were shortfalls in the Communication Services, and Consumer Discretionary sectors which further hindered the portfolios performance. Overall, the portfolio fell 290 basis points below the index last quarter.

PERFORMANCE SUMMARY							
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 06/11		
Total Portfolio - Gross	10.3	35.7	25.1	21.2	18.0		
LARGE CAP GROWTH RANK	(66)	(33)	(14)	(14)	(7)		
Total Portfolio - Net	10.1	35.0	24.5	20.6	17.5		
Russell 1000G	13.2	37.5	21.7	20.1	16.5		
<b>Equity - Gross</b>	10.3	35.7	25.1	21.2	18.0		
LARGE CAP GROWTH RANK	(66)	(33)	(14)	(14)	(7)		
Russell 1000G	13.2	37.5	21.7	20.1	16.5		
Russell 1000V	5.6	-5.0	2.6	7.6	8.9		
Russell 1000	9.5	16.0	12.4	14.1	12.9		

ASSET ALLOCATION					
Equity	100.0%	\$ 9,105,919			
Total Portfolio	100.0%	\$ 9,105,919			
		, ,			

## INVESTMENT RETURN

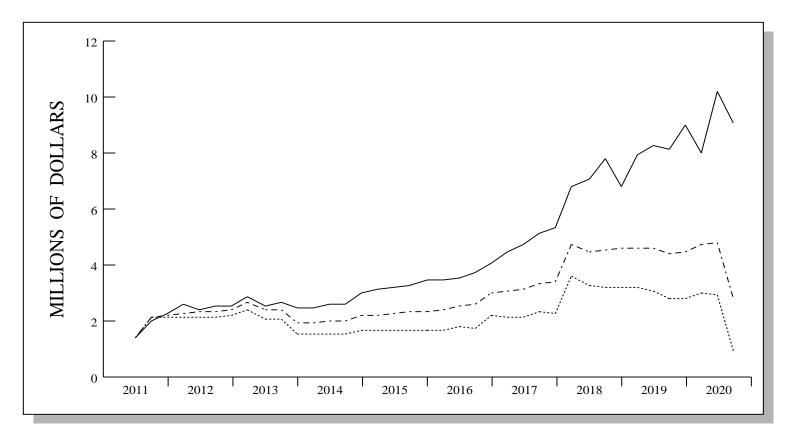
 Market Value 6/2020
 \$ 10,220,013

 Contribs / Withdrawals
 -2,013,502

 Income
 12,809

 Capital Gains / Losses
 886,599

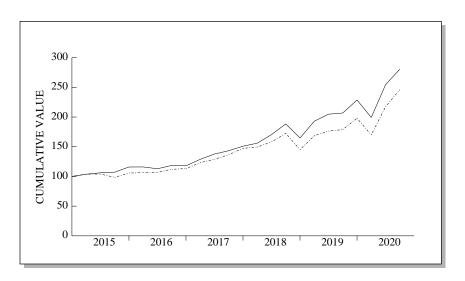
 Market Value 9/2020
 \$ 9,105,919

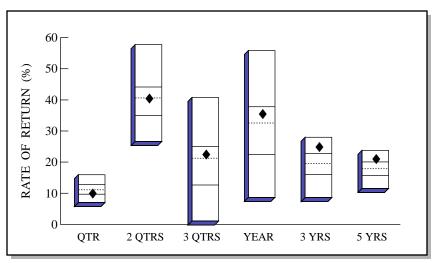


VALUE ASSUMING
7.0% RETURN \$ 2,850,049

	LAST QUARTER	PERIOD 6/11 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$ \begin{array}{r} 10,220,013 \\ -2,013,502 \\ \underline{899,408} \\ \$ 9,105,919 \end{array} $	\$ 1,458,761 -504,962 8,152,120 \$ 9,105,919
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$\frac{12,809}{886,599}$ $\frac{899,408}{}$	354,545 7,797,575 8,152,120

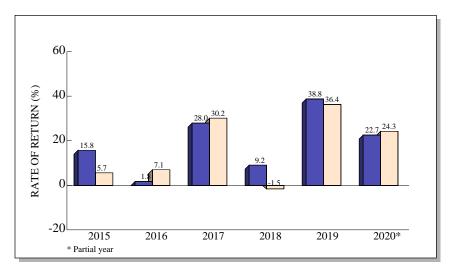
## TOTAL RETURN COMPARISONS





Large Cap Growth Universe



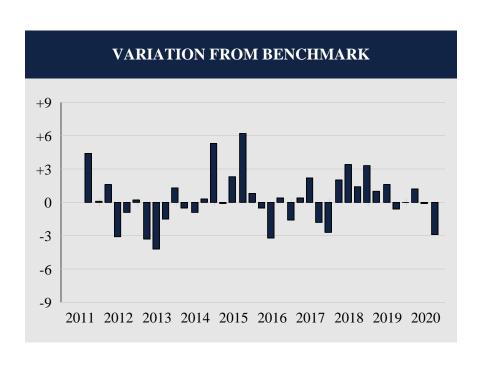


					ANNUA	
	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	10.3	40.8	22.7	35.7	25.1	21.2
(RANK)	(66)	(49)	(42)	(33)	(14)	(14)
5TH %ILE	16.0	57.8	40.8	55.9	28.0	23.8
25TH %ILE	12.8	44.1	25.0	37.8	22.8	20.1
MEDIAN	11.1	40.6	21.2	32.6	19.6	17.9
75TH %ILE	9.7	34.9	12.6	22.5	16.1	15.7
95TH %ILE	7.0	26.6	1.0	8.7	8.6	11.5
Russ 1000G	13.2	44.7	24.3	37.5	21.7	20.1

Large Cap Growth Universe

## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

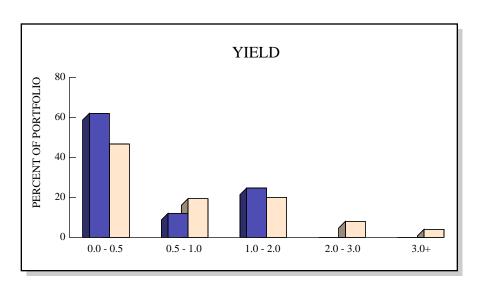
### COMPARATIVE BENCHMARK: RUSSELL 1000 GROWTH

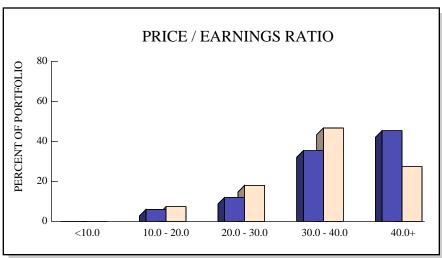


37
21
16
.568

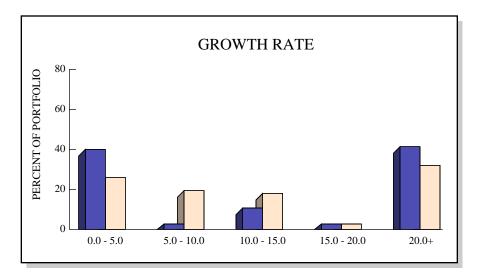
RATES OF RETURN						
				Cur	nulative	
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
9/11	-8.7	-13.1	4.4	-8.7	-13.1	4.4
12/11	10.7	10.6	0.1	1.1	-3.9	5.0
3/12	16.3	14.7	1.6	17.6	10.2	7.4
6/12	-7.1	-4.0	-3.1	9.2	5.8	3.4
9/12	5.2	6.1	-0.9	14.9	12.2	2.7
12/12	-1.1	-1.3	0.2	13.7	10.7	3.0
3/13	6.2	9.5	-3.3	20.7	21.3	-0.6
6/13	-2.1	2.1	-4.2	18.1	23.8	-5.7
9/13	6.6	8.1	-1.5	25.9	33.8	-7.9
12/13	11.7	10.4	1.3	40.6	47.8	-7.2
3/14	0.6	1.1	-0.5	41.5	49.5	-8.0
6/14	4.2	5.1	-0.9	47.4	57.1	-9.7
9/14	1.8	1.5	0.3	50.0	59.5	-9.5
12/14	10.1	4.8	5.3	65.2	67.1	-1.9
3/15	3.7	3.8	-0.1	71.3	73.5	-2.2
6/15	2.4	0.1	2.3	75.4	73.8	1.6
9/15	0.9	-5.3	6.2	77.0	64.6	12.4
12/15	8.1	7.3	0.8	91.4	76.6	14.8
3/16	0.2	0.7	-0.5	91.7	77.9	13.8
6/16	-2.6	0.6	-3.2	86.7	79.0	7.7
9/16	5.0	4.6	0.4	95.9	87.2	8.7
12/16	-0.6	1.0	-1.6	94.8	89.1	5.7
3/17	9.3	8.9	0.4	112.8	105.9	6.9
6/17	6.9	4.7	2.2	127.5	115.5	12.0
9/17	4.1	5.9	-1.8	136.9	128.3	8.6
12/17	5.2	7.9	-2.7	149.3	146.2	3.1
3/18	3.4	1.4	2.0	157.8	149.7	8.1
6/18	9.2	5.8	3.4	181.5	164.1	17.4
9/18	10.6	9.2	1.4	211.3	188.3	23.0
12/18	-12.6	-15.9	3.3	172.2	142.5	29.7
3/19	17.1	16.1	1.0	218.8	181.5	37.3
6/19	6.2	4.6	1.6	238.5	194.6	43.9
9/19	0.9	1.5	-0.6	241.7	199.0	42.7
12/19	10.6	10.6	0.0	277.9	230.7	47.2
3/20	-12.9	-14.1	1.2	229.3	184.1	45.2
6/20	27.7	27.8	-0.1	320.4	263.2	57.2
9/20	10.3	13.2	-2.9	363.5	311.2	52.3

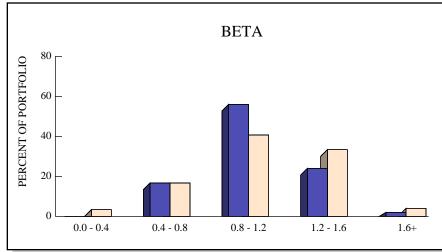
## STOCK CHARACTERISTICS

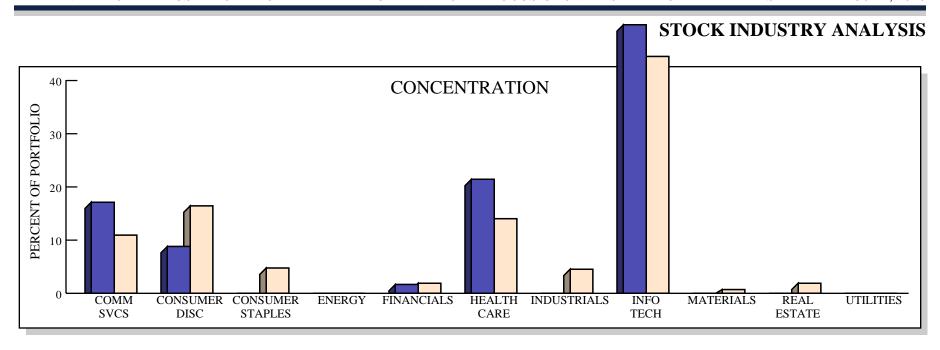




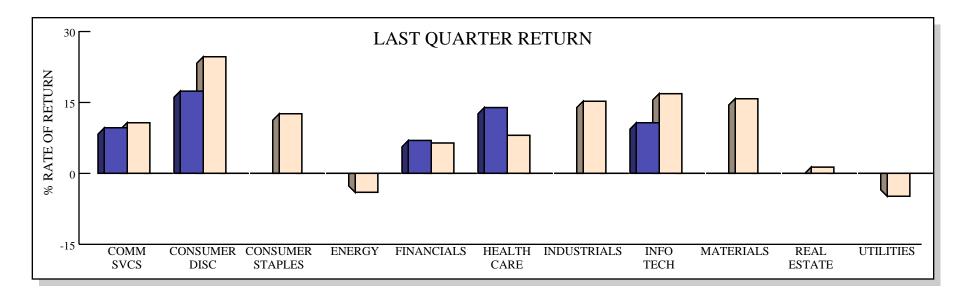
	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	23	0.5%	12.7%	45.5	1.03	
RUSSELL 1000G	447	0.8%	14.6%	40.9	1.06	



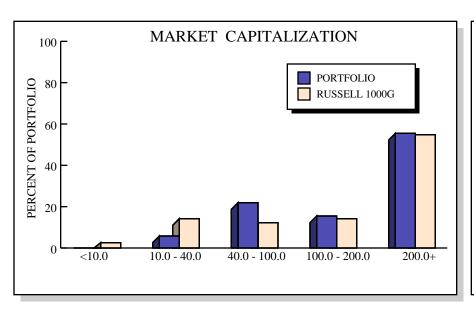


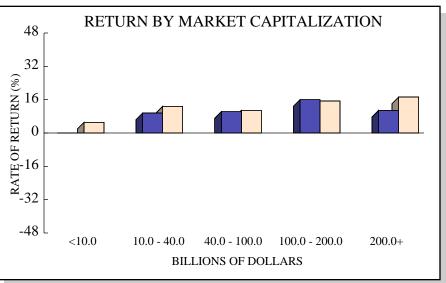






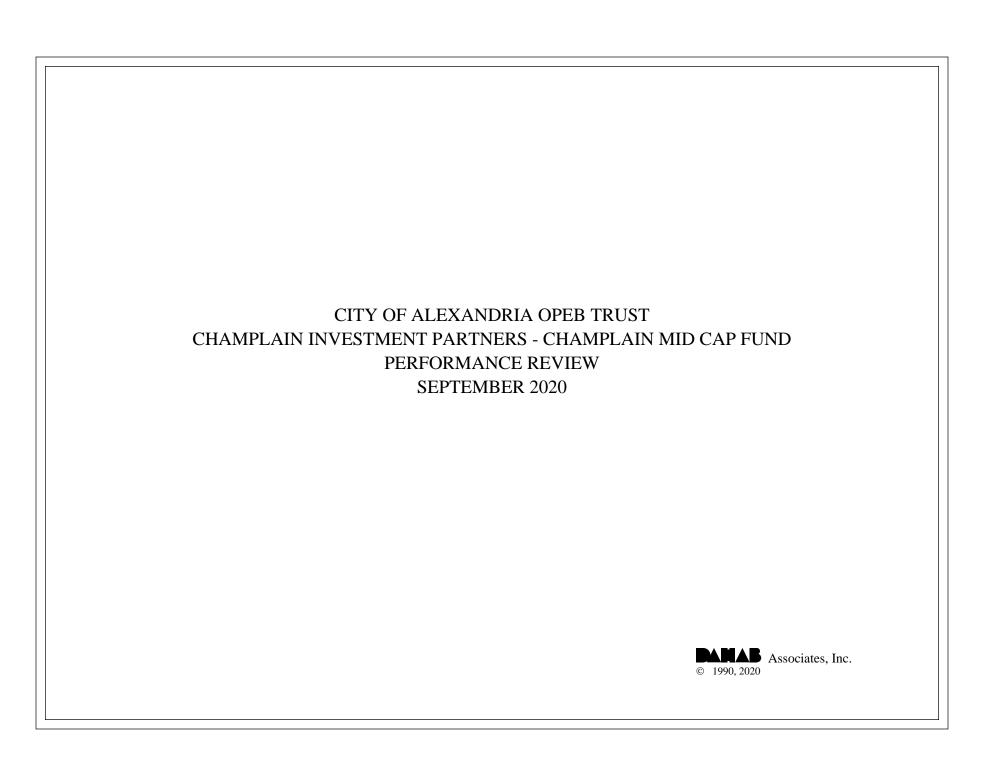
### **TOP TEN HOLDINGS**





# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	FACEBOOK INC	\$ 773,914	8.50%	15.3%	Communication Services	\$ 746.1 B
2	MICROSOFT CORP	743,517	8.17%	3.6%	Information Technology	1591.7 B
3	ADOBE INC	682,679	7.50%	12.7%	Information Technology	235.3 B
4	ALPHABET INC	576,083	6.33%	4.0%	Communication Services	490.3 B
5	ABBOTT LABORATORIES	524,561	5.76%	19.5%	Health Care	192.7 B
6	MASTERCARD INC	454,839	4.99%	14.5%	Information Technology	338.5 B
7	ZOETIS INC	445,176	4.89%	20.8%	Health Care	78.6 B
8	VISA INC	444,533	4.88%	3.7%	Information Technology	425.5 B
9	SALESFORCE.COM INC	435,538	4.78%	34.2%	Information Technology	228.7 B
10	ACCENTURE PLC	391,867	4.30%	5.6%	Information Technology	143.8 B



On September 30th, 2020, the City of Alexandria OPEB Trust's Champlain Investment Partners Champlain Mid Cap Fund was valued at \$10,620,938, representing an increase of \$754,540 from the June quarter's ending value of \$9,866,398. Last quarter, the Fund posted no net contributions or withdrawals, while posting \$754,540 in net investment returns. Since there were no income receipts for the third quarter, the portfolio's net investment return was the result of net realized and unrealized capital gains totaling \$754,540.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

During the third quarter, the Champlain Investment Partners Champlain Mid Cap Fund gained 7.9%, which was 0.4% greater than the Russell Mid Cap's return of 7.5% and ranked in the 24th percentile of the Mid Cap Core universe. Over the trailing twelve-month period, this portfolio returned 17.2%, which was 12.7% above the benchmark's 4.5% return, and ranked in the 8th percentile. Since September 2011, the portfolio returned 17.3% per annum and ranked in the 4th percentile. For comparison, the Russell Mid Cap returned an annualized 13.2% over the same period.

PERFORMANCE SUMMARY							
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 09/11		
Total Portfolio - Gross	7.9	17.2	16.1	17.7	17.3		
MID CAP CORE RANK	(24)	(8)	(7)	(4)	(4)		
Total Portfolio - Net	7.6	16.7	15.3	16.8	16.4		
Russell Mid	7.5	4.5	7.1	10.1	13.2		
<b>Equity - Gross</b>	7.9	17.2	16.1	17.7	17.3		
MID CAP CORE RANK	(24)	(8)	(7)	(4)	(4)		
Russell Mid	7.5	4.5	7.1	10.1	13.2		

ASSET ALLOCATION					
Equity	100.0%	\$ 10,620,938			
Total Portfolio	100.0%	\$ 10,620,938			

## INVESTMENT RETURN

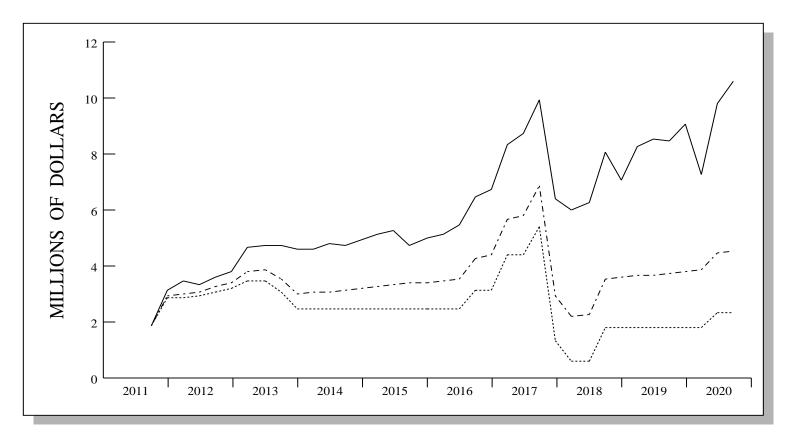
 Market Value 6/2020
 \$ 9,866,398

 Contribs / Withdrawals
 0

 Income
 0

 Capital Gains / Losses
 754,540

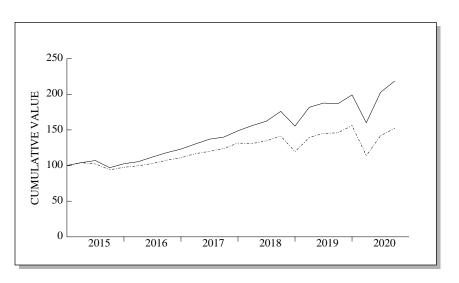
 Market Value 9/2020
 \$ 10,620,938

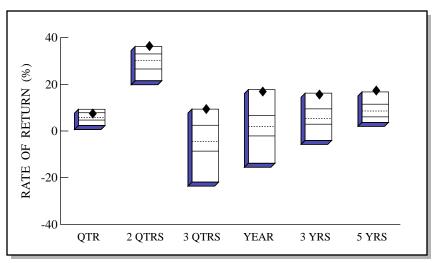


VALUE ASSUMING
7.0% RETURN \$ 4,574,689

	LAST QUARTER	PERIOD 9/11 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	9,866,398 0 754,540 $10,620,938$	\$ 1,929,912 403,961 <u>8,287,065</u> \$ 10,620,938
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 0 \\ 754,540 \\ \hline 754,540 \end{array} $	$ \begin{array}{r} 6,925 \\ 8,280,140 \\ \hline 8,287,065 \end{array} $

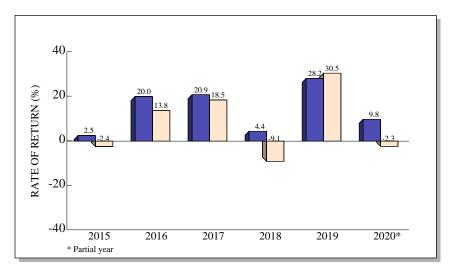
## TOTAL RETURN COMPARISONS





Mid Cap Core Universe



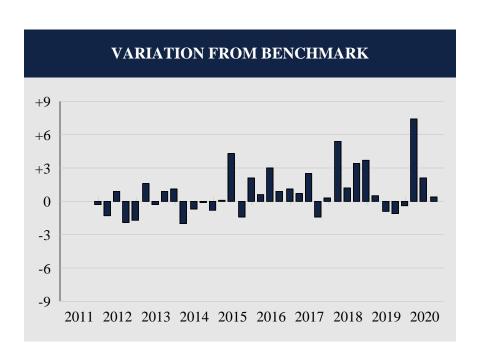


					ANNU <i>A</i>	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	7.9	36.7	9.8	17.2	16.1	17.7
(RANK)	(24)	(1)	(1)	(8)	(7)	(4)
5TH %ILE	9.3	36.2	9.4	17.7	16.2	16.8
25TH %ILE	7.9	33.0	2.4	6.6	9.5	11.5
MEDIAN	5.8	30.2	-4.5	1.9	5.5	8.6
75TH %ILE	4.7	26.6	-8.6	-2.1	2.9	6.1
95TH %ILE	2.4	21.6	-22.0	-13.8	-4.0	3.7
Russ MC	7.5	33.9	-2.3	4.5	7.1	10.1

Mid Cap Core Universe

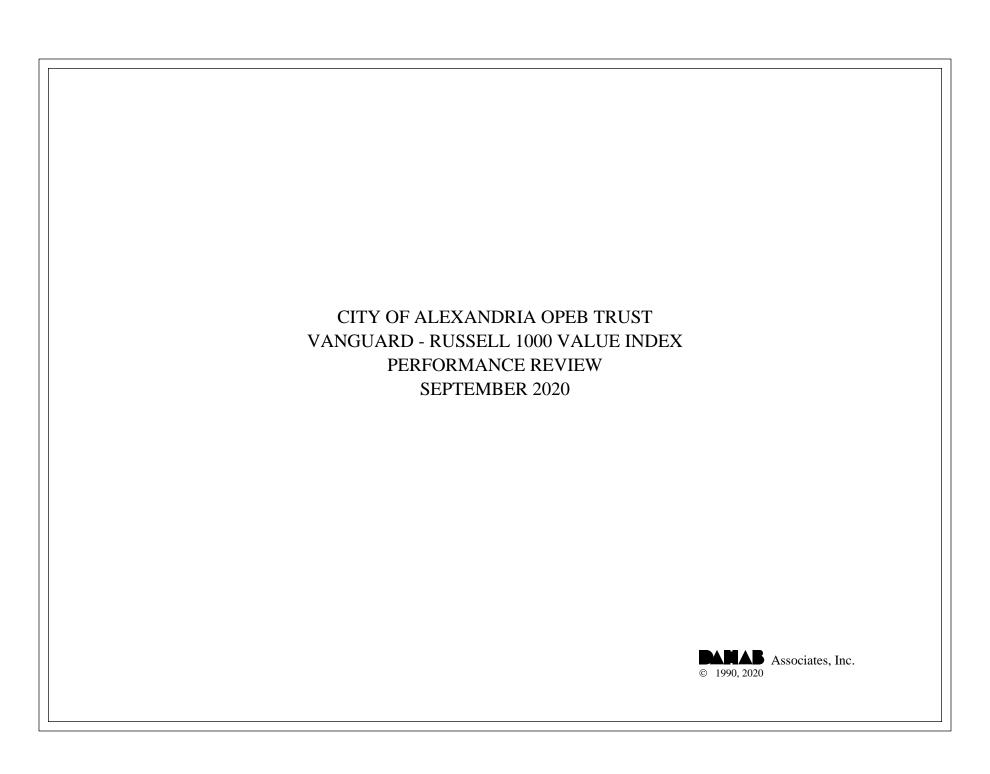
## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: RUSSELL MID CAP



<b>Total Quarters Observed</b>	36
Quarters At or Above the Benchmark	22
Quarters Below the Benchmark	14
Batting Average	.611

RATES OF RETURN								
	Cumulative							
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff		
12/11	12.0	12.3	-0.3	12.0	12.3	-0.3		
3/12	11.6	12.9	-1.3	24.9	26.8	-1.9		
6/12	-3.5	-4.4	0.9	20.5	21.3	-0.8		
9/12	3.7	5.6	-1.9	25.0	28.0	-3.0		
12/12	1.2	2.9	-1.7	26.5	31.7	-5.2		
3/13	14.6	13.0	1.6	45.0	48.8	-3.8		
6/13	1.9	2.2	-0.3	47.7	52.0	-4.3		
9/13	8.6	7.7	0.9	60.4	63.7	-3.3		
12/13	9.5	8.4	1.1	75.6	77.5	-1.9		
3/14	1.5	3.5	-2.0	78.2	83.7	-5.5		
6/14	4.3	5.0	-0.7	85.8	92.9	-7.1		
9/14	-1.8	-1.7	-0.1	82.5	89.7	-7.2		
12/14	5.1	5.9	-0.8	91.7	101.0	-9.3		
3/15	4.1	4.0	0.1	99.6	108.9	-9.3		
6/15	2.8	-1.5	4.3	105.2	105.7	-0.5		
9/15	-9.4	-8.0	-1.4	85.9	89.2	-3.3		
12/15	5.7	3.6	2.1	96.6	96.1	0.5		
3/16	2.8	2.2	0.6	102.2	100.4	1.8		
6/16	6.2	3.2	3.0	114.7	106.8	7.9		
9/16	5.4	4.5	0.9	126.4	116.2	10.2		
12/16	4.3	3.2	1.1	136.0	123.1	12.9		
3/17	5.8	5.1	0.7	149.6	134.6	15.0		
6/17	5.2	2.7	2.5	162.7	140.9	21.8		
9/17	2.1	3.5	-1.4	168.2	149.3	18.9		
12/17	6.4	6.1	0.3	185.3	164.4	20.9		
3/18	4.9	-0.5	5.4	199.3	163.1	36.2		
6/18	4.0	2.8	1.2	211.2	170.5	40.7		
9/18	8.4	5.0	3.4	237.4	184.1	53.3		
12/18	-11.7	-15.4	3.7	197.9	140.4	57.5		
3/19	17.0	16.5	0.5	248.6	180.1	68.5		
6/19	3.2	4.1	-0.9	259.8	191.7	68.1		
9/19	-0.6	0.5	-1.1	257.8	193.1	64.7		
12/19	6.7	7.1	-0.4	281.9	213.7	68.2		
3/20	-19.7	-27.1	7.4	206.8	128.8	78.0		
6/20	26.7	24.6	2.1	288.7	185.1	103.6		
9/20	7.9	7.5	0.4	319.3	206.4	112.9		



On September 30th, 2020, the City of Alexandria OPEB Trust's Vanguard Russell 1000 Value Index portfolio was valued at \$12,970,652, a decrease of \$314,755 from the June ending value of \$13,285,407. Last quarter, the account recorded a net withdrawal of \$1,000,000, which overshadowed the fund's net investment return of \$685,245. Income receipts totaling \$70,580 and realized and unrealized capital gains of \$614,665 combined to produce the portfolio's net investment return.

### **RELATIVE PERFORMANCE**

### **Total Fund**

During the third quarter, the Vanguard Russell 1000 Value Index portfolio gained 5.6%, which was equal to the Russell 1000 Value Index's return of 5.6% and ranked in the 46th percentile of the Large Cap Value universe. Over the trailing year, the portfolio returned -5.0%, which was equal to the benchmark's -5.0% performance, and ranked in the 63rd percentile. Since March 2016, the account returned 6.9% per annum and ranked in the 47th percentile. For comparison, the Russell 1000 Value returned an annualized 6.8% over the same time frame.

PERFORMANCE SUMMARY						
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 03/16	
Total Portfolio - Gross	5.6	-5.0	2.7		6.9	
LARGE CAP VALUE RANK	(46)	(63)	(59)		(47)	
Total Portfolio - Net	5.6	-5.0	2.6		6.8	
Russell 1000V	5.6	-5.0	2.6	7.6	6.8	
<b>Equity - Gross</b>	5.6	-5.0	2.7		6.9	
LARGE CAP VALUE RANK	(46)	(63)	(59)		(47)	
Russell 1000V	5.6	-5.0	2.6	7.6	6.8	

ASSET ALLOCATION					
Equity	100.0%	\$ 12,970,652			
Total Portfolio	100.0%	\$ 12,970,652			

## INVESTMENT RETURN

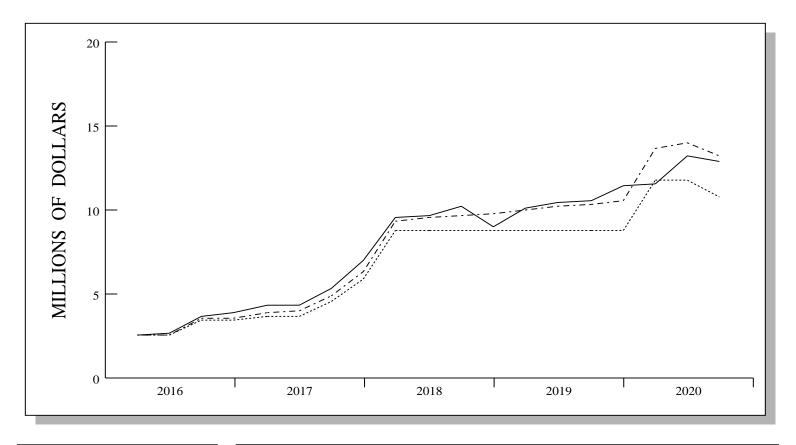
 Market Value 6/2020
 \$ 13,285,407

 Contribs / Withdrawals
 - 1,000,000

 Income
 70,580

 Capital Gains / Losses
 614,665

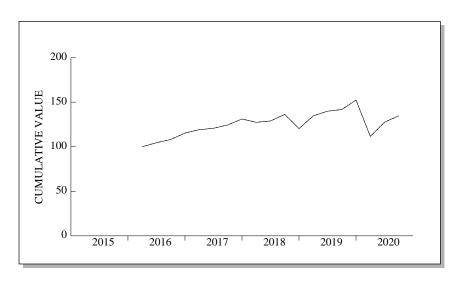
 Market Value 9/2020
 \$ 12,970,652

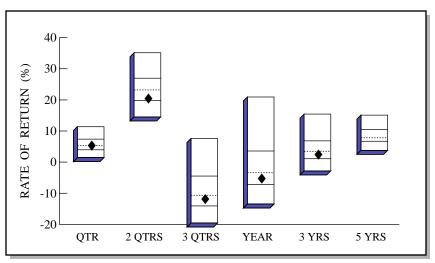


VALUE ASSUMING
7.0% RETURN \$ 13,228,142

	LAST QUARTER	PERIOD 3/16 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 13,285,407 -1,000,000 685,245 \$ 12,970,652	\$ 2,602,301 8,188,000 2,180,351 \$ 12,970,652
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 70,580 \\ \underline{614,665} \\ 685,245 \end{array} $	$ \begin{array}{r} 936,637 \\ 1,243,714 \\ \hline 2,180,351 \end{array} $

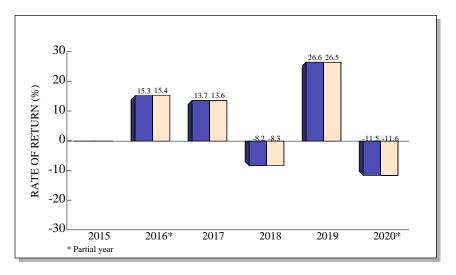
## TOTAL RETURN COMPARISONS





Large Cap Value Universe



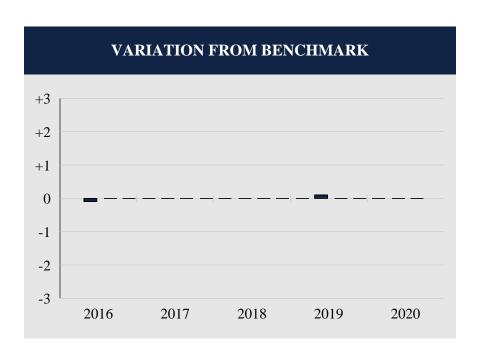


					ANNU <i>A</i>	LIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	5.6	20.7	-11.5	-5.0	2.7	
(RANK)	(46)	(71)	(61)	(63)	(59)	
5TH %ILE	11.4	35.2	7.5	20.9	15.5	15.1
25TH %ILE	7.4	27.0	-4.5	3.6	6.8	10.4
MEDIAN	5.4	23.2	-10.7	-3.4	3.5	7.8
75TH %ILE	4.0	19.8	-14.1	-7.2	1.1	6.7
95TH %ILE	1.4	14.6	-19.6	-13.5	-2.8	3.8
Russ 1000V	5.6	20.7	-11.6	-5.0	2.6	7.6

Large Cap Value Universe

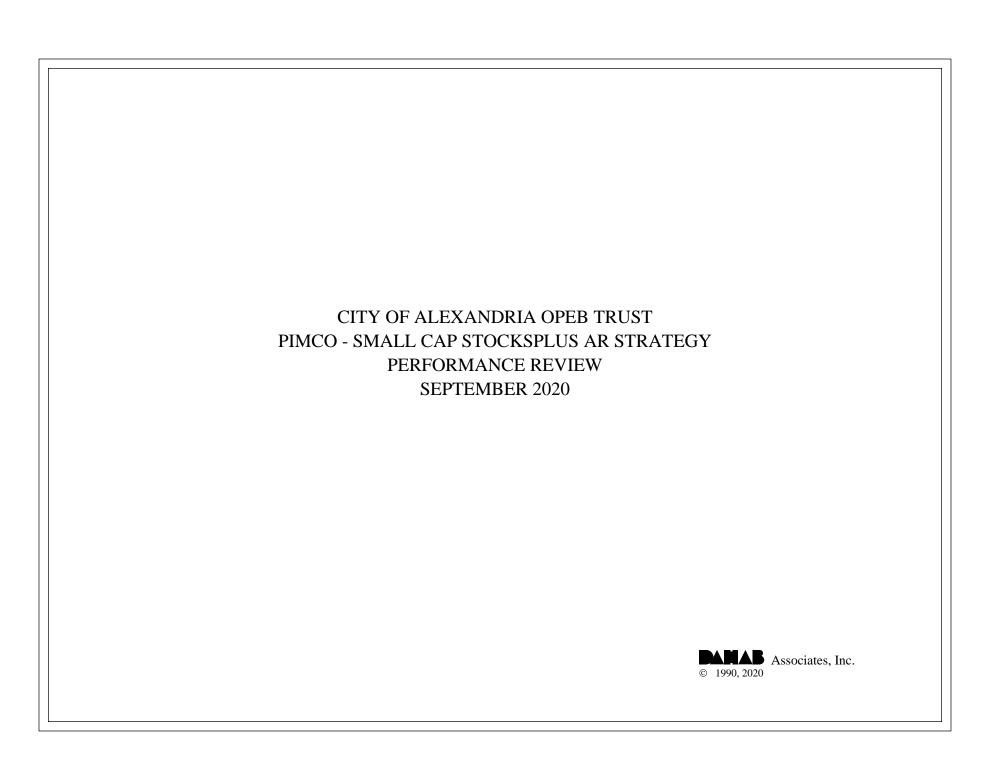
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: RUSSELL 1000 VALUE



<b>Total Quarters Observed</b>	18
Quarters At or Above the Benchmark	17
Quarters Below the Benchmark	1
<b>Batting Average</b>	.944

RATES OF RETURN						
Cumulative						
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
6/16	4.5	4.6	-0.1	4.5	4.6	-0.1
9/16	3.5	3.5	0.0	8.1	8.2	-0.1
12/16	6.7	6.7	0.0	15.3	15.4	-0.1
3/17	3.3	3.3	0.0	19.1	19.2	-0.1
6/17	1.3	1.3	0.0	20.7	20.8	-0.1
9/17	3.1	3.1	0.0	24.5	24.6	-0.1
12/17	5.3	5.3	0.0	31.1	31.2	-0.1
3/18	-2.8	-2.8	0.0	27.4	27.5	-0.1
6/18	1.2	1.2	0.0	28.9	29.0	-0.1
9/18	5.7	5.7	0.0	36.2	36.3	-0.1
12/18	-11.7	-11.7	0.0	20.3	20.3	0.0
3/19	11.9	11.9	0.0	34.7	34.7	0.0
6/19	3.9	3.8	0.1	39.9	39.9	0.0
9/19	1.4	1.4	0.0	41.8	41.8	0.0
12/19	7.4	7.4	0.0	52.3	52.2	0.1
3/20	-26.7	-26.7	0.0	11.6	11.5	0.1
6/20	14.3	14.3	0.0	27.6	27.5	0.1
9/20	5.6	5.6	0.0	34.8	34.6	0.2



On September 30th, 2020, the City of Alexandria OPEB Trust's PIMCO Small Cap StocksPlus AR Strategy portfolio was valued at \$5,583,411, representing an increase of \$307,648 from the June quarter's ending value of \$5,275,763. Last quarter, the Fund posted no net contributions or withdrawals, while posting \$307,648 in net investment returns. Income receipts totaling \$134,829 plus net realized and unrealized capital gains of \$172,819 combined to produce the portfolio's net investment return figure.

### **RELATIVE PERFORMANCE**

#### **Total Fund**

For the third quarter, the PIMCO Small Cap StocksPlus AR Strategy portfolio returned 6.0%, which was 1.1% above the Russell 2000 Index's return of 4.9% and ranked in the 31st percentile of the Small Cap Core universe. Over the trailing year, this portfolio returned 0.7%, which was 0.3% greater than the benchmark's 0.4% return, ranking in the 40th percentile. Since September 2011, the account returned 13.9% on an annualized basis and ranked in the 30th percentile. The Russell 2000 returned an annualized 11.4% over the same time frame.

PERFORMANCE SUMMARY						
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 09/11	
Total Portfolio - Gross	6.0	0.7	1.9	9.8	13.9	
SMALL CAP CORE RANK	(31)	(40)	(51)	(29)	(30)	
Total Portfolio - Net	5.8	-0.1	1.2	9.0	13.1	
Russell 2000	4.9	0.4	1.7	8.0	11.4	
<b>Equity - Gross</b>	6.0	0.7	1.9	9.8	13.9	
SMALL CAP CORE RANK	(31)	(40)	(51)	(29)	(30)	
Russell 2000	4.9	0.4	1.7	8.0	11.4	

ASSET A	ASSET ALLOCATION						
Equity	100.0%	\$ 5,583,411					
Total Portfolio	100.0%	\$ 5,583,411					

## INVESTMENT RETURN

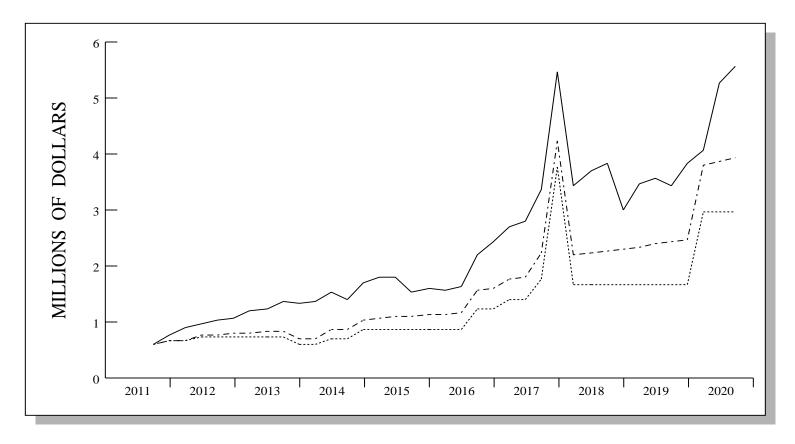
 Market Value 6/2020
 \$ 5,275,763

 Contribs / Withdrawals
 0

 Income
 134,829

 Capital Gains / Losses
 172,819

 Market Value 9/2020
 \$ 5,583,411

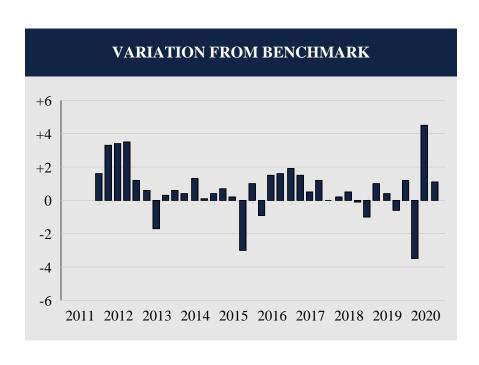


VALUE ASSUMING
7.0% RETURN \$ 3,960,486

	LAST QUARTER	PERIOD 9/11 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 5,275,763 0 307,648 \$ 5,583,411	$ \begin{array}{r} \$ 633,175 \\ 2,349,431 \\ \underline{2,600,805} \\ \$ 5,583,411 \end{array} $
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	134,829 172,819 307,648	$ \begin{array}{r} 1,610,331 \\ 990,474 \\ \hline 2,600,805 \end{array} $

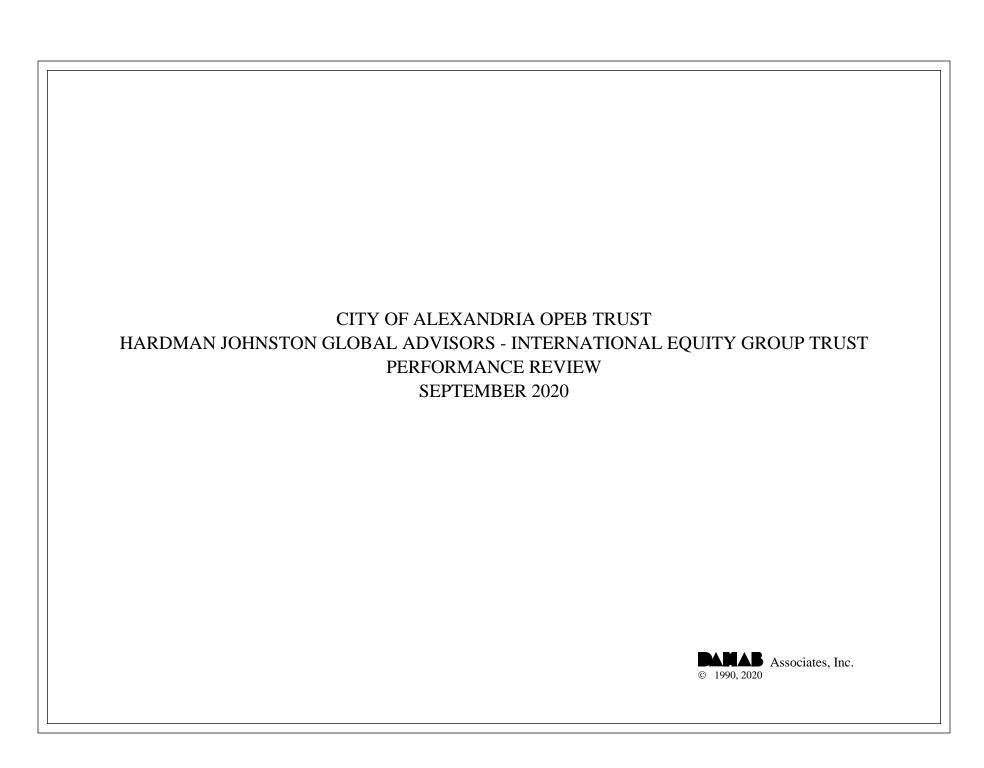
## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

**COMPARATIVE BENCHMARK: RUSSELL 2000** 



<b>Total Quarters Observed</b>	36
Quarters At or Above the Benchmark	29
<b>Quarters Below the Benchmark</b>	7
Batting Average	.806

RATES OF RETURN							
	Cumulative						
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
12/11	17.1	15.5	1.6	17.1	15.5	1.6	
3/12	15.7	12.4	3.3	35.6	29.8	5.8	
6/12	-0.1	-3.5	3.4	35.4	25.3	10.1	
9/12	8.7	5.2	3.5	47.2	31.9	15.3	
12/12	3.0	1.8	1.2	51.7	34.4	17.3	
3/13	13.0	12.4	0.6	71.4	51.0	20.4	
6/13	1.4	3.1	-1.7	73.8	55.7	18.1	
9/13	10.5	10.2	0.3	92.0	71.6	20.4	
12/13	9.3	8.7	0.6	109.8	86.5	23.3	
3/14	1.5	1.1	0.4	113.0	88.6	24.4	
6/14	3.3	2.0	1.3	120.0	92.5	27.5	
9/14	-7.3	-7.4	0.1	104.0	78.3	25.7	
12/14	10.1	9.7	0.4	124.5	95.6	28.9	
3/15	5.0	4.3	0.7	135.7	104.1	31.6	
6/15	0.6	0.4	0.2	137.0	104.9	32.1	
9/15	-14.9	-11.9	-3.0	101.8	80.5	21.3	
12/15	4.6	3.6	1.0	111.0	87.0	24.0	
3/16	-2.4	-1.5	-0.9	106.0	84.2	21.8	
6/16	5.3	3.8	1.5	116.9	91.1	25.8	
9/16	10.6	9.0	1.6	139.9	108.4	31.5	
12/16	10.7	8.8	1.9	165.6	126.8	38.8	
3/17	4.0	2.5	1.5	176.3	132.4	43.9	
6/17	3.0	2.5	0.5	184.7	138.1	46.6	
9/17	6.9	5.7	1.2	204.3	151.6	52.7	
12/17	3.3	3.3	0.0	214.4	160.0	54.4	
3/18	0.1	-0.1	0.2	214.7	159.8	54.9	
6/18	8.3	7.8	0.5	240.8	179.9	60.9	
9/18	3.5	3.6	-0.1	252.9	189.9	63.0	
12/18	-21.2	-20.2	-1.0	178.1	131.3	46.8	
3/19	15.6	14.6	1.0	221.3	165.0	56.3	
6/19	2.5	2.1	0.4	229.3	170.6	58.7	
9/19	-3.0	-2.4	-0.6	219.6	164.1	55.5	
12/19	11.1	9.9	1.2	254.9	190.3	64.6	
3/20	-34.1	-30.6	-3.5	133.8	101.4	32.4	
6/20	29.9	25.4	4.5	203.6	152.6	51.0	
9/20	6.0	4.9	1.1	221.8	165.0	56.8	



On September 30th, 2020, the City of Alexandria OPEB Trust's Hardman Johnston Global Advisors International Equity Group Trust portfolio was valued at \$9,789,780, representing an increase of \$1,053,476 from the June quarter's ending value of \$8,736,304. Last quarter, the Fund posted withdrawals totaling \$64,948, which partially offset the portfolio's net investment return of \$1,118,424. Since there were no income receipts for the third quarter, the portfolio's net investment return figure was the product of net realized and unrealized capital gains totaling \$1,118,424.

#### RELATIVE PERFORMANCE

#### **Total Fund**

During the third quarter, the Hardman Johnston Global Advisors International Equity Group Trust portfolio returned 12.9%, which was 8.0% above the MSCI EAFE's return of 4.9% and ranked in the 12th percentile of the International Equity universe. Over the trailing twelve-month period, this portfolio returned 26.7%, which was 25.8% above the benchmark's 0.9% performance, and ranked in the 9th percentile. Since September 2011, the account returned 11.4% per annum and ranked in the 10th percentile. For comparison, the MSCI EAFE returned an annualized 6.8% over the same time frame.

PERFORMANCE SUMMARY							
Qtı	r / FYTD	1 Year	3 Year	5 Year	Since 09/11		
Total Portfolio - Gross	12.9	26.7	11.0	14.0	11.4		
INTERNATIONAL EQUITY RANK	(12)	(9)	(7)	(8)	(10)		
Total Portfolio - Net	12.7	25.9	10.3	13.3	10.7		
MSCI EAFE	4.9	0.9	1.1	5.8	6.8		
<b>Equity - Gross</b>	12.9	26.7	11.0	14.0	11.4		
INTERNATIONAL EQUITY RANK	(12)	(9)	(7)	(8)	(10)		
MSCI EAFE	4.9	0.9	1.1	5.8	6.8		

ASSET A	ASSET ALLOCATION						
Equity	100.0%	\$ 9,789,780					
Total Portfolio	100.0%	\$ 9,789,780					
		. , ,					

## INVESTMENT RETURN

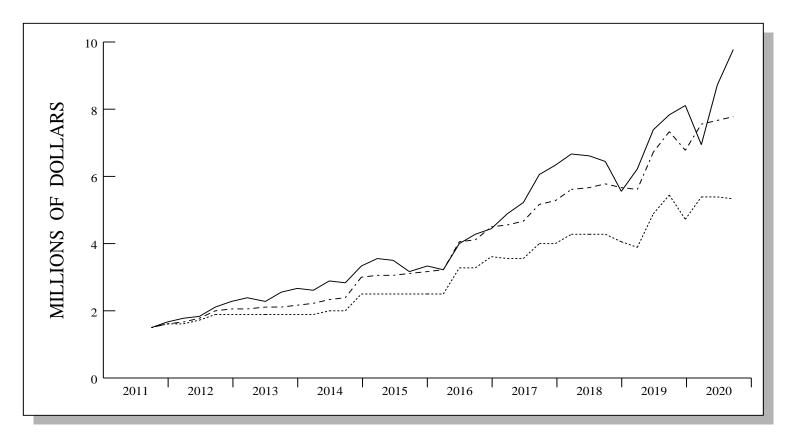
 Market Value 6/2020
 \$ 8,736,304

 Contribs / Withdrawals
 - 64,948

 Income
 0

 Capital Gains / Losses
 1,118,424

 Market Value 9/2020
 \$ 9,789,780

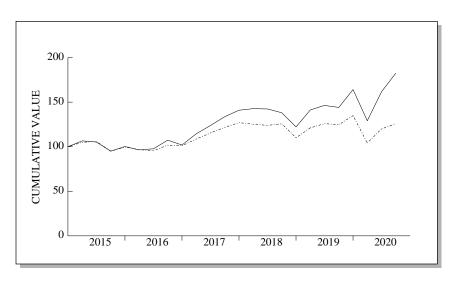


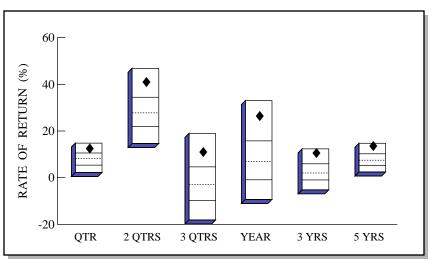
------ ACTUAL RETURN
------ 7.0%
------ 0.0%

VALUE ASSUMING 7.0% RETURN \$ 7,780,741

	LAST QUARTER	PERIOD 9/11 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 8,736,304 - 64,948 1,118,424 \$ 9,789,780	\$ 1,528,610 3,819,778 4,441,392 \$ 9,789,780
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 0 \\ 1,118,424 \\ \hline 1,118,424 \end{array} $	20,460 4,420,932 4,441,392

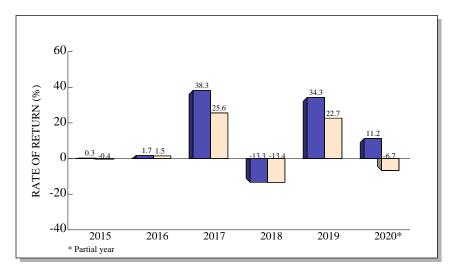
## TOTAL RETURN COMPARISONS





International Equity Universe



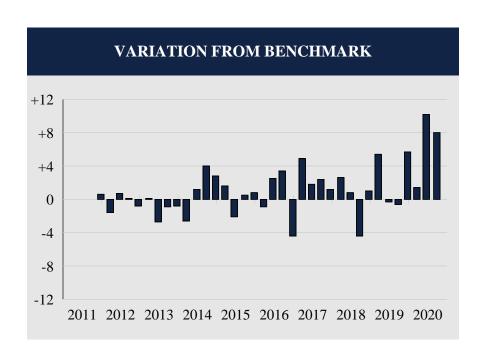


					ANNUA	ALIZED
	_QTR	2 QTRS	3 QTRS	<u>YEAR</u>	3 YRS	5 YRS
RETURN	12.9	41.4	11.2	26.7	11.0	14.0
(RANK)	(12)	(11)	(12)	(9)	(7)	(8)
5TH %ILE	14.8	46.9	18.9	33.0	12.3	14.8
25TH %ILE	10.6	34.4	4.6	15.8	5.9	10.2
MEDIAN	8.3	27.8	-2.9	6.9	2.0	7.5
75TH %ILE	5.4	22.0	-9.8	-0.9	-1.0	5.2
95TH %ILE	2.2	14.6	-18.1	-9.3	-5.2	2.4
MSCI EAFE	4.9	20.7	-6.7	0.9	1.1	5.8

International Equity Universe

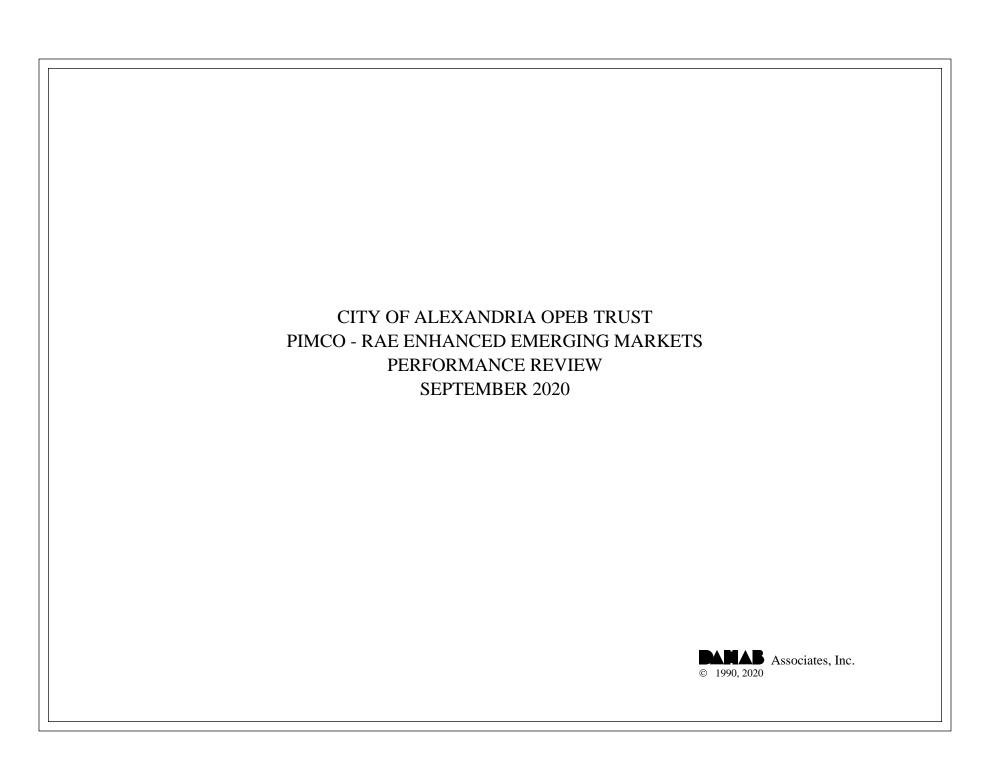
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: MSCI EAFE



<b>Total Quarters Observed</b>	36
Quarters At or Above the Benchmark	24
Quarters Below the Benchmark	12
<b>Batting Average</b>	.667

RATES OF RETURN								
	Cumulative							
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff		
12/11	4.0	3.4	0.6	4.0	3.4	0.6		
3/12	9.4	11.0	-1.6	13.7	14.7	-1.0		
6/12	-6.2	-6.9	0.7	6.7	6.9	-0.2		
9/12	7.1	7.0	0.1	14.3	14.3	0.0		
12/12	5.8	6.6	-0.8	20.9	21.9	-1.0		
3/13	5.3	5.2	0.1	27.3	28.3	-1.0		
6/13	-3.4	-0.7	-2.7	23.0	27.3	-4.3		
9/13	10.7	11.6	-0.9	36.0	42.1	-6.1		
12/13	4.9	5.7	-0.8	42.8	50.3	-7.5		
3/14	-1.8	0.8	-2.6	40.1	51.4	-11.3		
6/14	5.5	4.3	1.2	47.9	58.0	-10.1		
9/14	-1.8	-5.8	4.0	45.2	48.8	-3.6		
12/14	-0.7	-3.5	2.8	44.2	43.5	0.7		
3/15	6.6	5.0	1.6	53.6	50.7	2.9		
6/15	-1.3	0.8	-2.1	51.7	52.0	-0.3		
9/15	-9.7	-10.2	0.5	36.9	36.5	0.4		
12/15	5.5	4.7	0.8	44.5	43.0	1.5		
3/16	-3.8	-2.9	-0.9	39.0	38.9	0.1		
6/16	1.3	-1.2	2.5	40.9	37.2	3.7		
9/16	9.9	6.5	3.4	54.8	46.1	8.7		
12/16	-5.1	-0.7	-4.4	47.0	45.1	1.9		
3/17	12.3	7.4	4.9	65.0	55.9	9.1		
6/17	8.2	6.4	1.8	78.5	65.8	12.7		
9/17	7.9	5.5	2.4	92.7	74.8	17.9		
12/17	5.5	4.3	1.2	103.3	82.3	21.0		
3/18	1.2	-1.4	2.6	105.7	79.7	26.0		
6/18	-0.2	-1.0	0.8	105.2	78.0	27.2		
9/18	-3.0	1.4	-4.4	99.1	80.5	18.6		
12/18	-11.5	-12.5	1.0	76.2	57.9	18.3		
3/19	15.5	10.1	5.4	103.5	73.9	29.6		
6/19	3.7	4.0	-0.3	111.0	80.8	30.2		
9/19	-1.6	-1.0	-0.6	107.8	79.0	28.8		
12/19	13.9	8.2	5.7	136.6	93.7	42.9		
3/20	-21.3	-22.7	1.4	86.2	49.7	36.5		
6/20	25.3	15.1	10.2	133.2	72.3	60.9		
9/20	12.9	4.9	8.0	163.2	80.7	82.5		



On September 30th, 2020, the City of Alexandria OPEB Trust's PIMCO RAE Enhanced Emerging Markets portfolio was valued at \$13,113,652, representing an increase of \$342,521 from the June quarter's ending value of \$12,771,131. Last quarter, the Fund posted no net contributions or withdrawals, while posting \$342,521 in net investment returns. Since there were no income receipts for the third quarter, the portfolio's net investment return was the result of net realized and unrealized capital gains totaling \$342,521.

### RELATIVE PERFORMANCE

#### **Total Fund**

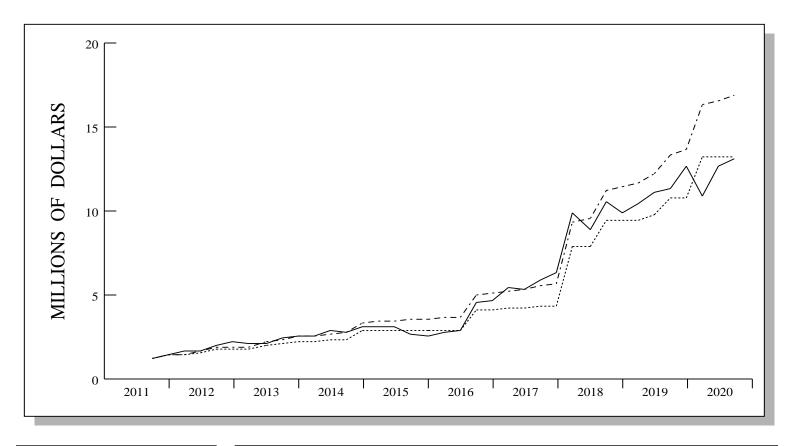
During the third quarter, the PIMCO RAE Enhanced Emerging Markets portfolio gained 2.9%, which was 6.8% less than the MSCI Emerging Market Index's return of 9.7% and ranked in the 97th percentile of the Emerging Markets universe. Over the trailing twelve-month period, this portfolio returned -10.4%, which was 21.3% below the benchmark's 10.9% return, and ranked in the 99th percentile. Since September 2011, the portfolio returned 3.6% per annum and ranked in the 91st percentile. For comparison, the MSCI Emerging Markets returned an annualized 5.2% over the same period.

PERFORMANCE SUMMARY						
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 09/11	
Total Portfolio - Gross	2.9	-10.4	-4.5	6.6	3.6	
EMERGING MARKETS RANK	(97)	(99)	(96)	(76)	(91)	
Total Portfolio - Net	2.7	-11.3	-5.4	5.6	2.9	
MSCI Emg Mkts	9.7	10.9	2.8	9.4	5.2	
<b>Equity - Gross</b>	2.9	-10.4	-4.5	6.6	3.6	
EMERGING MARKETS RANK	(97)	(99)	(96)	(76)	(91)	
MSCI Emg Mkts	9.7	10.9	2.8	9.4	5.2	

ASSET .	ASSET ALLOCATION						
Equity	100.0%	\$ 13,113,652					
Total Portfolio	100.0%	\$ 13,113,652					
		. , ,					

# INVESTMENT RETURN

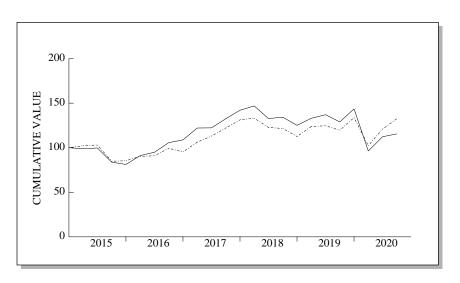
Market Value 6/2020	\$ 12,771,131
Contribs / Withdrawals	0
Income	0
Capital Gains / Losses	342,521
Market Value 9/2020	\$ 13,113,652

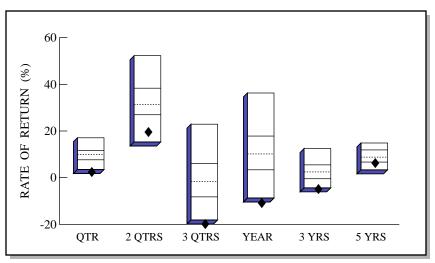


VALUE ASSUMING
7.0% RETURN \$ 16,900,841

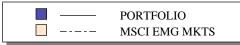
	LAST QUARTER	PERIOD 9/11 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 12,771,131 0 342,521 \$ 13,113,652	\$ 1,284,828 11,951,141 -122,317 \$ 13,113,652
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 0 \\ 342,521 \\ \hline 342,521 \end{array} $	2,004,288 -2,126,605 -122,317

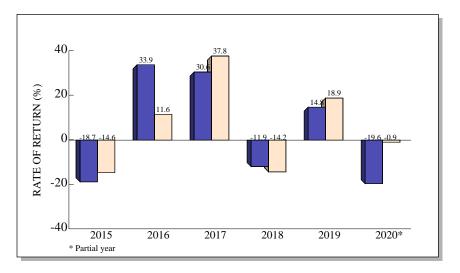
## TOTAL RETURN COMPARISONS





Emerging Markets Universe

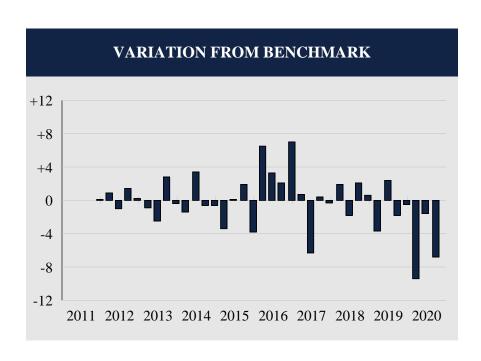




					ANNU <i>A</i>	ALIZED
	_QTR_	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	2.9	20.0	-19.6	-10.4	-4.5	6.6
(RANK)	(97)	(90)	(98)	(99)	(96)	(76)
5TH %ILE	17.1	52.3	22.9	36.3	12.5	14.9
25TH %ILE	11.7	38.4	6.1	17.8	5.5	11.9
MEDIAN	9.9	31.4	-1.6	10.2	2.4	8.8
75TH %ILE	7.7	27.0	-8.2	3.4	-0.4	6.7
95TH %ILE	3.5	15.3	-18.1	-8.7	-4.4	3.4
MSCI EM	9.7	29.6	-0.9	10.9	2.8	9.4

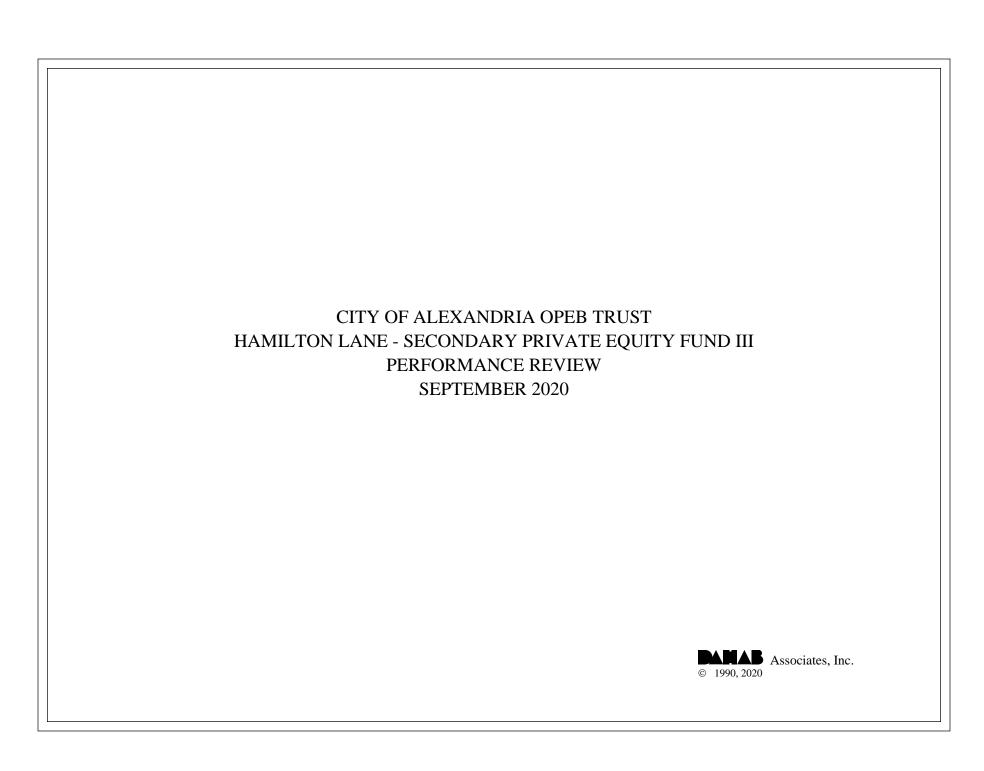
**Emerging Markets Universe** 

#### COMPARATIVE BENCHMARK: MSCI EMERGING MARKETS



<b>Total Quarters Observed</b>	36
Quarters At or Above the Benchmark	18
<b>Quarters Below the Benchmark</b>	18
Batting Average	.500

RATES OF RETURN									
	Cumulative								
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff			
12/11	4.5	4.4	0.1	4.5	4.4	0.1			
3/12	15.0	14.1	0.9	20.2	19.2	1.0			
6/12	-9.8	-8.8	-1.0	8.4	8.7	-0.3			
9/12	9.3	7.9	1.4	18.5	17.3	1.2			
12/12	5.8	5.6	0.2	25.4	23.9	1.5			
3/13	-2.5	-1.6	-0.9	22.2	22.0	0.2			
6/13	-10.5	-8.0	-2.5	9.4	12.3	-2.9			
9/13	8.7	5.9	2.8	18.9	18.9	0.0			
12/13	1.5	1.9	-0.4	20.7	21.1	-0.4			
3/14	-1.8	-0.4	-1.4	18.6	20.7	-2.1			
6/14	10.1	6.7	3.4	30.5	28.7	1.8			
9/14	-4.0	-3.4	-0.6	25.3	24.4	0.9			
12/14	-5.0	-4.4	-0.6	19.1	18.9	0.2			
3/15	-1.1	2.3	-3.4	17.7	21.6	-3.9			
6/15	0.9	0.8	0.1	18.8	22.6	-3.8			
9/15	-15.9	-17.8	1.9	-0.2	0.8	-1.0			
12/15	-3.1	0.7	-3.8	-3.2	1.5	-4.7			
3/16	12.3	5.8	6.5	8.6	7.4	1.2			
6/16	4.1	0.8	3.3	13.0	8.2	4.8			
9/16	11.3	9.2	2.1	25.8	18.1	7.7			
12/16	2.9	-4.1	7.0	29.5	13.3	16.2			
3/17	12.2	11.5	0.7	45.4	26.3	19.1			
6/17	0.1	6.4	-6.3	45.6	34.4	11.2			
9/17	8.4	8.0	0.4	57.8	45.2	12.6			
12/17	7.2	7.5	-0.3	69.1	56.1	13.0			
3/18	3.4	1.5	1.9	74.9	58.4	16.5			
6/18	-9.7	-7.9	-1.8	58.0	45.9	12.1			
9/18	1.2	-0.9	2.1	59.9	44.6	15.3			
12/18	-6.8	-7.4	0.6	49.0	33.9	15.1			
3/19	6.3	10.0	-3.7	58.4	47.2	11.2			
6/19	3.1	0.7	2.4	63.2	48.3	14.9			
9/19	-5.9	-4.1	-1.8	53.6	42.2	11.4			
12/19	11.4	11.9	-0.5	71.0	59.2	11.8			
3/20	-33.0	-23.6	-9.4	14.7	21.6	-6.9			
6/20	16.6	18.2	-1.6	33.7	43.8	-10.1			
9/20	2.9	9.7	-6.8	37.6	57.7	-20.1			



On September 30th, 2020, the City of Alexandria OPEB Trust's Hamilton Lane Secondary Private Equity Fund III portfolio was valued at \$390,164, a decrease of \$17,304 from the June ending value of \$407,468. Last quarter, the account recorded a net withdrawal of \$21,881, which overshadowed the fund's net investment return of \$4,577. In the absence of income receipts during the third quarter, the portfolio's net investment return figure was the product of \$4,577 in realized and unrealized capital gains.

#### **RELATIVE PERFORMANCE**

The data for the benchmark was not available at the time of this report. A return of 0.0% was assumed for the quarter.

For the third quarter, the Hamilton Lane Secondary Private Equity Fund III account gained 1.8%. Over the trailing twelve-month period, the account returned -21.3%, which was 25.7% below the benchmark's 4.4% performance. Since September 2013, the portfolio returned 9.1% per annum, while the Cambridge US Private Equity returned an annualized 11.5% over the same period.

Hamilton Lane Secondary Fund III, L.P.									
As of September 30, 2020									
Market Value		\$	390,164	Last Statement Date: 09/30/2020					
Commitment		\$	1,500,000	100.00%					
Paid In Capital		\$	895,792	59.72%					
Remaining Commitment		\$	604,208	40.28%					
Net Realized Gain/(Loss)		\$	804,544						
Client Return (09/30/20)	IRR		10.79%						
Fund Return (09/30/20)	IRR		13.50%	MSCI World PME (09/30/2020)		8.30%	(Source: Hamilton	on l	Lane)
Data		C	ontributions	% of Commitment		Recallable	% of		Distributions
Date						ontributions	Commitment		
2013		\$	265,552	17.70%	\$	24,577	1.64%		229,185
2014		\$	382,648	25.51%	\$	97,624	6.51%	\$	201,440
2015		\$	420,881	28.06%	\$	74,744	4.98%	\$	265,240
01/08/2016		\$	-	0.00%		21,704	1.45%	\$	40,112
03/31/2016		\$	12,342	0.82%		9,623	0.64%	\$	35,089
06/29/2016		\$	-	0.00%		35,089	2.34%	\$	6,765
12/21/2016		\$	-	0.00%		6,765	0.45%	\$	6,317
04/05/2017		\$	81,165	5.41%		-	-	\$	106,980
09/27/2017		\$	-	0.00%		-	-	\$	37,815
11/15/2017		\$	1,405	0.09%		-	-	\$	34,171
12/27/2017		\$	-	0.00%		-	-	\$	41,250
03/30/2018		\$	1,925	0.13%		-	-	\$	24,491
05/16/2018		\$	-	0.00%		-	-	\$	41,129
06/22/2018		\$	-	0.00%		-	-	\$	16,500
08/07/2018		\$	-	0.00%		-	-	\$	16,379
10/17/2018		\$	-	0.00%		-	-	\$	31,485
02/15/2019		\$	-	0.00%		-	-	\$	16,478
03/28/2019		\$	-	0.00%		-	-	\$	22,275
06/30/2019		\$	-	0.00%		-	-	\$	37,125
08/23/2019		\$	-	0.00%		-	-	\$	13,530
10/15/2019		\$	-	0.00%		-	-	\$	16,550
11/05/2019		\$	-	0.00%	\$	-	-	\$	10,725
12/27/2019		\$	-	0.00%	\$	-	-	\$	16,800
03/11/2020		\$	-	0.00%		-	-	\$	13,695
05/22/2020		\$	-	0.00%		-	-	\$	6,765
08/04/2020		\$	-	-	\$	-	-	\$	10,001
09/04/2020		\$	-	-	\$	_	-	\$	11,880
Total		\$	1,165,918	77.73%	\$	270,126	-18.01%	\$	1,310,172

Valuations of non-public securities are provided by Hamilton Lane, based on current market and company conditions. Market Value as of appraisal date, and accounts for any contributions and disbursements that have occurred since.

PERFORMANCE SUMMARY					
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 09/13
Total Portfolio - Gross	1.8	-21.3	-4.4	0.7	9.1
Total Portfolio - Net	1.1	-20.7	-5.4	-0.7	6.3
Cambridge PE	0.0	4.4	10.2	11.3	11.5
<b>Equity - Gross</b>	1.8	-21.3	-4.4	0.7	9.1
Cambridge PE	0.0	4.4	10.2	11.3	11.5

ASSET ALLOCATION					
Equity	100.0%	\$ 390,164			
Total Portfolio	100.0%	\$ 390,164			

## INVESTMENT RETURN

 Market Value 6/2020
 \$ 407,468

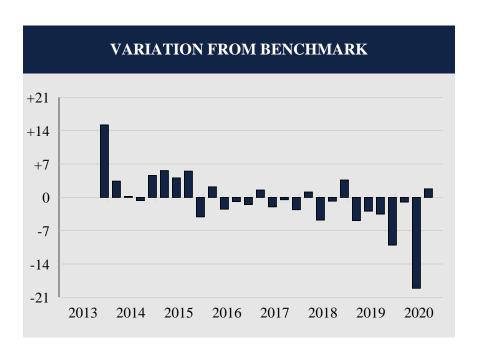
 Contribs / Withdrawals
 -21,881

 Income
 0

 Capital Gains / Losses
 4,577

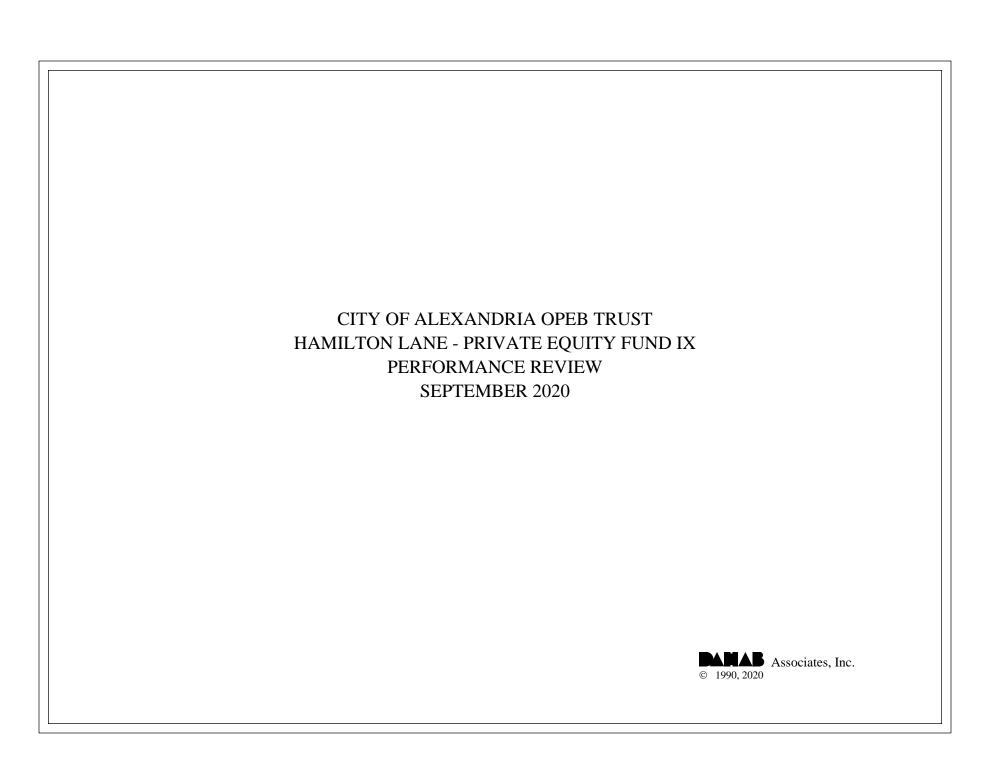
 Market Value 9/2020
 \$ 390,164

COMPARATIVE BENCHMARK: CAMBRIDGE US PRIVATE EQUITY



Total Quarters Observed	28
Quarters At or Above the Benchmark	12
<b>Quarters Below the Benchmark</b>	16
Batting Average	.429

RATES OF RETURN								
Cumulative								
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff		
12/13	22.2	7.0	15.2	22.2	7.0	15.2		
3/14	6.5	3.1	3.4	30.1	10.4	19.7		
6/14	5.7	5.5	0.2	37.5	16.4	21.1		
9/14	0.8	1.5	-0.7	38.6	18.2	20.4		
12/14	5.5	0.9	4.6	46.2	19.2	27.0		
3/15	8.2	2.6	5.6	58.2	22.4	35.8		
6/15	8.0	3.9	4.1	70.8	27.2	43.6		
9/15	4.1	-1.4	5.5	77.8	25.4	52.4		
12/15	-3.5	0.6	-4.1	71.7	26.1	45.6		
3/16	2.2	0.0	2.2	75.4	26.2	49.2		
6/16	1.6	4.1	-2.5	78.2	31.3	46.9		
9/16	3.1	4.0	-0.9	83.8	36.6	47.2		
12/16	3.2	4.7	-1.5	89.7	43.0	46.7		
3/17	5.5	4.0	1.5	100.1	48.7	51.4		
6/17	1.7	3.7	-2.0	103.5	54.2	49.3		
9/17	3.6	4.1	-0.5	110.9	60.4	50.5		
12/17	2.8	5.4	-2.6	116.8	69.1	47.7		
3/18	3.9	2.8	1.1	125.2	73.9	51.3		
6/18	0.6	5.4	-4.8	126.6	83.2	43.4		
9/18	3.0	3.8	-0.8	133.5	90.2	43.3		
12/18	1.9	-1.7	3.6	137.9	87.1	50.8		
3/19	-0.1	4.8	-4.9	137.7	96.1	41.6		
6/19	0.5	3.4	-2.9	139.0	102.8	36.2		
9/19	-2.2	1.3	-3.5	133.8	105.5	28.3		
12/19	-6.2	3.8	-10.0	119.4	113.3	6.1		
3/20	-11.1	-10.1	-1.0	95.0	91.8	3.2		
6/20	-7.3	11.8	-19.1	80.8	114.5	-33.7		
9/20	1.8	0.0	1.8	84.1	114.5	-30.4		



On September 30th, 2020, the City of Alexandria OPEB Trust's Hamilton Lane Private Equity Fund IX portfolio was valued at \$826,957, representing an increase of \$71,920 from the June quarter's ending value of \$755,037. Last quarter, the Fund posted no net contributions or withdrawals, while posting \$71,920 in net investment returns. Since there were no income receipts for the third quarter, the portfolio's net investment return was the result of net realized and unrealized capital gains totaling \$71,920.

#### **RELATIVE PERFORMANCE**

*The data for the benchmark was not available at the time of this report. A return of 0.0% was assumed for the quarter.* 

During the third quarter, the Hamilton Lane Private Equity Fund IX portfolio returned 10.1%. Over the trailing year, the account returned 8.0%, which was 3.6% greater than the benchmark's 4.4% return. Since June 2015, the portfolio returned 16.6% per annum, while the Cambridge US Private Equity returned an annualized 10.5% over the same time frame.

			on Lane Private Eq As of September 30	•				
Market Value	\$	826,957	Last Appraisal Date: 09/	30/20	)			
Initial Commitment	\$	1,000,000	100.00%					
Paid In Capital	\$	805,765	80.58%					
Remaining Commitment	\$	194,235	19.42%					
Client Return (09/30/20) IRR		10.0%						
Fund Return (09/30/20) IRR		15.9%	MSCI World Index PME	(09/	(30/20)	7.5%	(Sou	rce: Hamilton Lane)
Date	C	Contributions	% of Commitment		Recallable istributions	% of Commitment		Distributions
Q2 2015	\$	46,500	4.65%	\$	-	0.00%	\$	-
Q3 2015	\$	90,000	9.00%	\$	16,500	-1.65%	\$	-
Q4 2015	\$	-	0.00%	\$	40,000	-4.00%	\$	-
Q1 2016	\$	10,000	1.00%	\$	-	0.00%	\$	-
Q2 2016	\$	60,000	6.00%	\$	-	0.00%	\$	-
Q4 2016	\$	86,300	8.63%	\$	-	0.00%	\$	20,045
Q1 2017	\$	-	0.00%	\$	-	0.00%	\$	-
Q2 2017	\$	106,600	10.66%	\$	-	0.00%	\$	29,100
Q3 2017	\$	30,000	3.00%	\$	-	0.00%	\$	5,163
Q4 2017	\$	68,000	6.80%	\$	-	0.00%	\$	31,641
Q1 2018	\$	120,000	12.00%	\$	-	0.00%	\$	20,223
Q2 2018	\$	70,000	7.00%	\$	-	0.00%	\$	20,646
Q3 2018	\$	20,000	2.00%	\$	-	0.00%	\$	17,623
Q4 2018	\$	27,700	2.77%	\$	-	0.00%	\$	17,138
Q1 2019	\$	17,500	1.75%	\$	-	0.00%	\$	-
Q2 2019	\$	27,500	2.75%	\$	-	0.00%	\$	11,137
Q3 2019	\$	6,000	0.60%	\$	-	0.00%	\$	12,148
Q2 2020	\$	76,165	7.62%	\$	_	0.00%	\$	58,889
Total	\$	862,265	86.23%	\$	56,500	-5.65%	\$	243,753

Fair market Valuations were provided by Hamilton Lane, based on current market and company conditions.

Current vlaue is as of the last appraisal date, adjusted for all contributions and distributions since.

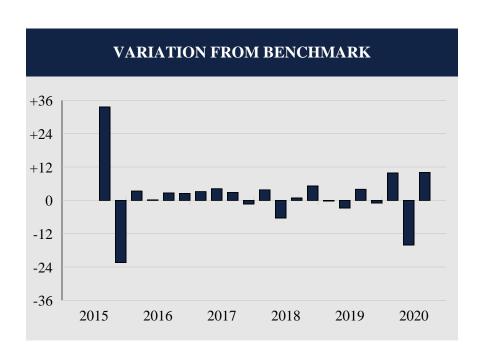
PERFORMANCE SUMMARY					
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 06/15
Total Portfolio - Gross	10.1	8.0	12.5	11.1	16.6
Total Portfolio - Net	9.5	6.7	10.6	8.9	13.7
Cambridge PE	0.0	4.4	10.2	11.3	10.5
<b>Equity - Gross</b>	10.1	8.0	12.5	11.1	16.6
Cambridge PE	0.0	4.4	10.2	11.3	10.5

ASSET ALLOCATION						
Equity	100.0%	\$ 826,957				
Total Portfolio	100.0%	\$ 826,957				

## INVESTMENT RETURN

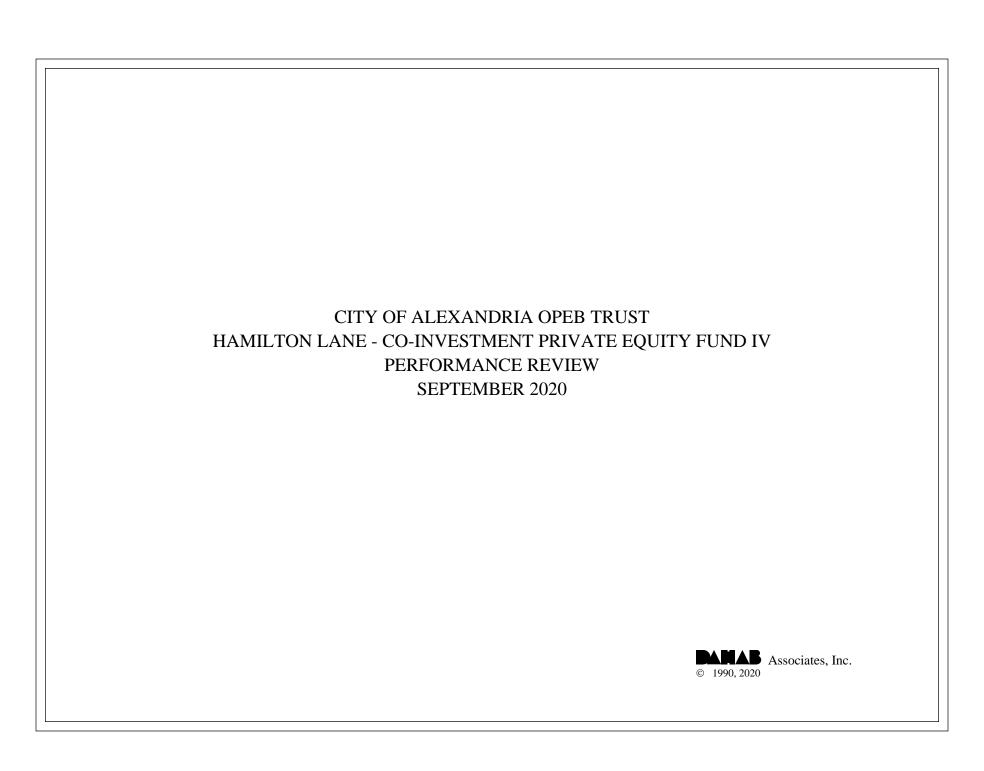
Market Value 6/2020	\$ 755,037
Contribs / Withdrawals	0
Income	0
Capital Gains / Losses	71,920
Market Value 9/2020	\$ 826,957

COMPARATIVE BENCHMARK: CAMBRIDGE US PRIVATE EQUITY



<b>Total Quarters Observed</b>	21
Quarters At or Above the Benchmark	14
<b>Quarters Below the Benchmark</b>	7
Batting Average	.667

RATES OF RETURN							
				Cur	nulative		
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
9/15	32.2	-1.4	33.6	32.2	-1.4	33.6	
12/15	-21.8	0.6	-22.4	3.3	-0.8	4.1	
3/16	3.3	0.0	3.3	6.7	-0.8	7.5	
6/16	4.3	4.1	0.2	11.3	3.2	8.1	
9/16	6.7	4.0	2.7	18.7	7.4	11.3	
12/16	7.2	4.7	2.5	27.2	12.4	14.8	
3/17	7.1	4.0	3.1	36.2	16.9	19.3	
6/17	7.9	3.7	4.2	47.0	21.3	25.7	
9/17	7.0	4.1	2.9	57.3	26.2	31.1	
12/17	4.1	5.4	-1.3	63.8	33.0	30.8	
3/18	6.6	2.8	3.8	74.6	36.8	37.8	
6/18	-1.0	5.4	-6.4	72.9	44.1	28.8	
9/18	4.6	3.8	0.8	80.9	49.6	31.3	
12/18	3.5	-1.7	5.2	87.3	47.1	40.2	
3/19	4.5	4.8	-0.3	95.8	54.2	41.6	
6/19	0.6	3.4	-2.8	96.9	59.5	37.4	
9/19	5.3	1.3	4.0	107.4	61.6	45.8	
12/19	2.8	3.8	-1.0	113.1	67.7	45.4	
3/20	-0.2	-10.1	9.9	112.6	50.8	61.8	
6/20	-4.3	11.8	-16.1	103.5	68.7	34.8	
9/20	10.1	0.0	10.1	124.0	68.7	55.3	



On September 30th, 2020, the City of Alexandria OPEB Trust's Hamilton Lane Co-Investment Private Equity Fund IV portfolio was valued at \$1,222,681, representing an increase of \$73,404 from the June quarter's ending value of \$1,149,277. Last quarter, the Fund posted withdrawals totaling \$22,786, which offset the portfolio's net investment return of \$96,190. Since there were no income receipts for the third quarter, the portfolio's net investment return figure was the product of net realized and unrealized capital gains totaling \$96,190.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

The Hamilton Lane Private Equity Fund IV was funded in Q1 of 2018. The data the benchmark was not available at the time of this report. A 0.0% return was assumed.

During the third quarter, the Hamilton Lane Co-Investment Private Equity Fund IV account returned 9.8%. Over the trailing year, the portfolio returned 14.4%, which was 10.0% above the benchmark's 4.4% return. Since March 2018, the Hamilton Lane Co-Investment Private Equity Fund IV portfolio returned 12.0% per annum, while the Cambridge US Private Equity returned an annualized 8.7% over the same time frame.

		Н		e Co-Investment Fund IV L September 30, 2020	.P	
Market Value	\$	1,222,681		Last Statement Date:	09/30/2020	
Commitment	\$	1,600,000	100.00%			
Paid In Capital	\$	1,016,740	63.55%			
Remaining Commitment	\$	583,260	36.45%			
Client Return (09/30/2020)		IRR	16.6%			
Fund Return (09/30/2020)		IRR	16.3%	MSCI World PME (09/30/2020)	11.6%	(Source: Hamilton Lane)
Date	(	Contributions	% of Commitment	Recallable Distributions	% of Commitment	Distributions
Q1 2018	\$	40,917	2.56%	\$ -	0.00%	\$ -
Q3 2018	\$	100,557	6.28%	\$ -	0.00%	\$ -
Q4 2018	\$	184,556	11.53%	\$ -	0.00%	\$ -
Q1 2019	\$	166,416	10.40%	\$ -	0.00%	\$ -
Q2 2019	\$	57,370	3.59%	\$ -	0.00%	\$ -
Q3 2019	\$	140,895	8.81%	\$ -	0.00%	\$ -
Q4 2019	\$	162,108	10.13%	\$ -	0.00%	\$ -
Q2 2020	\$	163,921	10.25%	\$ -	0.00%	\$ -
Q3 2020	\$	-	0.00%	\$	0.00%	\$ 22,786
Total	\$	1,016,740	63.55%	\$ -	0.00%	\$ 22,786

Valuations of non-public securities are provided by Hamilton Lane, based on current market and company conditions.

Market Value as of appraisal date, and accounts for any contributions and disbursements that have occurred since.

PERFORMANCE SUMMARY						
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 03/18	
Total Portfolio - Gross	9.8	14.4			12.0	
Total Portfolio - Net	8.5	11.7			-3.0	
Cambridge PE	0.0	4.4	10.2	11.3	8.7	
<b>Equity - Gross</b>	9.8	14.4			12.0	
Cambridge PE	0.0	4.4	10.2	11.3	8.7	

ASSET ALLOCATION					
Equity	100.0%	\$ 1,222,681			
Total Portfolio	100.0%	\$ 1,222,681			

## INVESTMENT RETURN

 Market Value 6/2020
 \$ 1,149,277

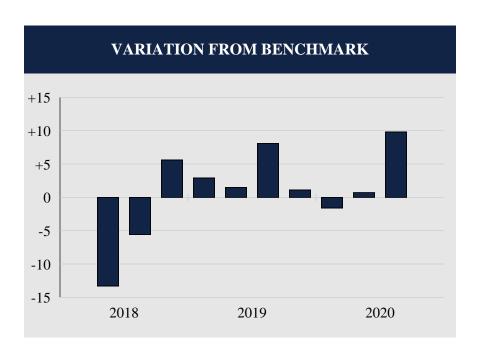
 Contribs / Withdrawals
 - 22,786

 Income
 0

 Capital Gains / Losses
 96,190

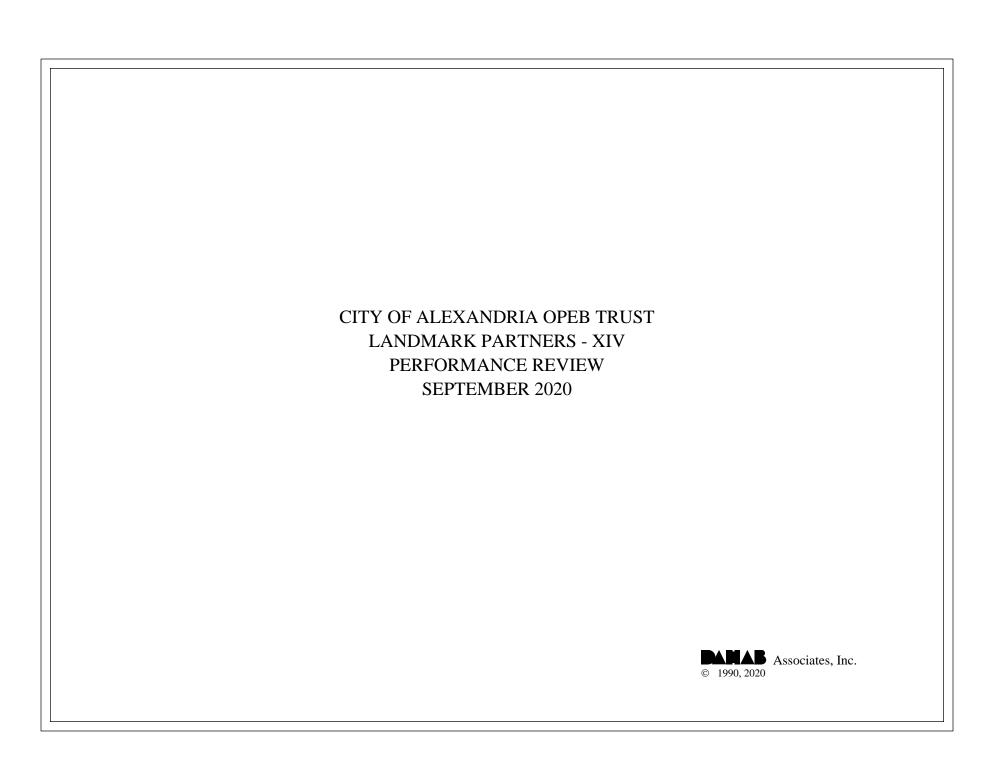
 Market Value 9/2020
 \$ 1,222,681

COMPARATIVE BENCHMARK: CAMBRIDGE US PRIVATE EQUITY



Total Quarters Observed	10
Quarters At or Above the Benchmark	7
Quarters Below the Benchmark	3
Batting Average	.700

RATES OF RETURN						
				Cur	nulative	
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
6/18	-7.9	5.4	-13.3	-7.9	5.4	-13.3
9/18	-1.8	3.8	-5.6	-9.6	9.4	-19.0
12/18	3.9	-1.7	5.6	-6.0	7.6	-13.6
3/19	7.7	4.8	2.9	1.2	12.7	-11.5
6/19	4.9	3.4	1.5	6.1	16.6	-10.5
9/19	9.4	1.3	8.1	16.2	18.1	-1.9
12/19	4.9	3.8	1.1	21.9	22.6	-0.7
3/20	-11.7	-10.1	-1.6	7.7	10.3	-2.6
6/20	12.5	11.8	0.7	21.1	23.3	-2.2
9/20	9.8	0.0	9.8	32.9	23.3	9.6



On September 30th, 2020, the City of Alexandria OPEB Trust's Landmark Partners XIV portfolio was valued at \$74,101, which was a decrease of \$1,356 from the June ending value of \$75,457. During the last three months, the Fund posted \$953 in total net withdrawals as well as net investment losses of \$403. Because there were no income receipts for the third quarter, the portfolio's net investment losses were the result of capital losses (realized and unrealized).

#### RELATIVE PERFORMANCE

The data for the benchmark was not available at the time of this report. A return of 0.0% was assumed for the quarter.

During the third quarter, the Landmark Partners XIV account gained 1.1%. Over the trailing year, the account returned 0.8%, which was 3.6% less than the benchmark's 4.4% return. Since June 2010, the Landmark Partners XIV portfolio returned 15.3% annualized, while the Cambridge US Private Equity returned an annualized 13.1% over the same period.

	Land	_	iity Partners otember 30, 2			
Market Value	\$		Last Appraisal D			
Initial Commitment	\$	500,000	100.00%			
Paid In Capital	\$	467,373	93.47%			
Remaining Commitment	\$	32,627	6.53%			
Kemaning Communent	Þ	32,027	0.3370			
Client Return (09/30/20) IRR		13.1%				
Date	C	Contributions	% of Commitment	Recallable Distributions	% of Commitment	Distributions
2010	\$	65,639	13.13%	\$ -	0.00%	\$ 7,540
2011	\$	126,080	25.22%	\$ -	0.00%	\$ 32,672
2012	\$	110,243	22.05%	\$ -	0.00%	\$ 51,391
2013	\$	86,515	17.30%	\$ -	0.00%	\$ 84,116
2014	\$	52,278	10.46%	\$ -	0.00%	\$ 83,862
2015	\$	19,337	3.87%	\$ -	0.00%	\$ 92,984
Q1 2016	\$	1,995	0.40%	\$ -	0.00%	\$ 15,162
Q2 2016	\$	3,548	0.71%	\$ -	0.00%	\$ 7,823
Q3 2016	\$	1,708	0.34%	\$ -	0.00%	\$ 9,000
Q4 2016	\$	-	0.00%	\$ -	0.00%	\$ 15,750
Q1 2017	\$	2,979	0.60%	\$ -	0.00%	\$ 4,599
Q2 2017	\$	-	0.00%	\$ -	0.00%	\$ 16,605
Q3 2017	\$	9,346	1.87%	\$ -	0.00%	\$ 10,575
Q4 2017	\$	1,514	0.30%	\$ -	0.00%	\$ 27,863
Q1 2018	\$	-	0.00%	\$ -	0.00%	\$ 23,765
Q2 2018	\$	1,529	0.31%	\$ -	0.00%	\$ 12,074
Q3 2018	\$	-	0.00%	\$ -	0.00%	\$ 9,941
Q4 2018	\$	1,736	0.35%	\$ -	0.00%	\$ 18,476
Q1 2019	\$	-	0.00%	\$ -	0.00%	\$ 12,017
Q2 2019	\$	-	0.00%	\$ -	0.00%	\$ 4,253
Q3 2019	\$	-	0.00%	\$ -	0.00%	\$ 4,736
Q4 2019	\$	1,008	0.20%	\$ -	0.00%	\$ 4,284
Q1 2020	\$	-	0.00%	\$ -	0.00%	\$ 192
Q2 2020	\$	-	0.00%	\$ -	0.00%	\$ 766
Q3 2020	\$	1,255	0.00%		0.00%	\$ 302
Total	\$	467,373	93.47%	\$ -	0.00%	\$ 550,748

Fair market valuations were provided by Landmark Equity Partners, based on current market and company conditions.

The value shown is as of the last valuation date, adjusted for all contributions and distributions.

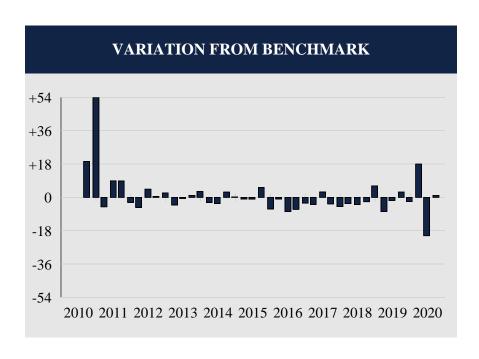
PERFORMANCE SUMMARY						
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 06/10	
Total Portfolio - Gross	1.1	0.8	3.6	1.3	15.3	
Total Portfolio - Net	-0.5	-5.3	-1.3	-2.5	9.8	
Cambridge PE	0.0	4.4	10.2	11.3	13.1	
<b>Equity - Gross</b>	1.1	0.8	3.6	1.3	15.3	
Cambridge PE	0.0	4.4	10.2	11.3	13.1	

ASSET A	ALLOCAT	ΓΙΟΝ
Equity	100.0%	\$ 74,101
Total Portfolio	100.0%	\$ 74,101

## INVESTMENT RETURN

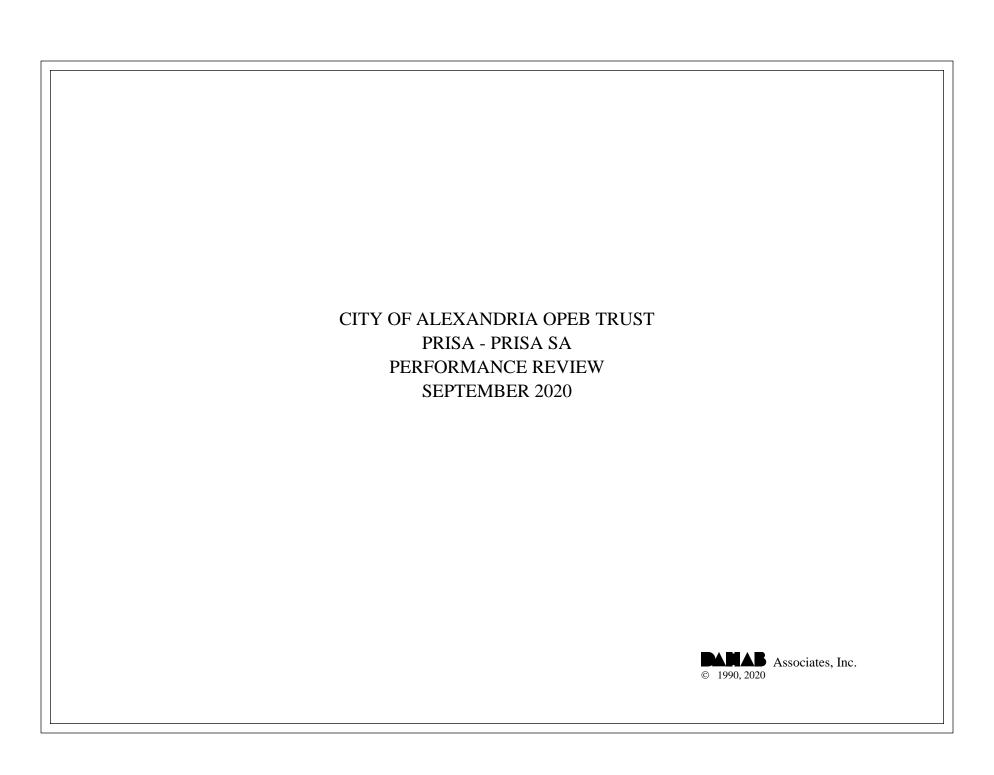
Market Value 6/2020	\$ 75,457
Contribs / Withdrawals	-953
Income	0
Capital Gains / Losses	-403
Market Value 9/2020	\$ 74,101

#### COMPARATIVE BENCHMARK: CAMBRIDGE US PRIVATE EQUITY



<b>Total Quarters Observed</b>	41
Quarters At or Above the Benchmark	17
<b>Quarters Below the Benchmark</b>	24
Batting Average	.415

RATES OF RETURN						
				Cur	nulative	
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
9/10	24.5	5.1	19.4	24.5	5.1	19.4
12/10	62.9	9.1	53.8	102.8	14.7	88.1
3/11	0.1	5.2	-5.1	103.0	20.6	82.4
6/11	13.6	4.7	8.9	130.6	26.3	104.3
9/11	4.6	-4.2	8.8	141.2	21.0	120.2
12/11	2.7	5.4	-2.7	147.8	27.5	120.3
3/12	0.0	5.5	-5.5	147.9	34.5	113.4
6/12	4.3	-0.1	4.4	158.5	34.4	124.1
9/12	4.1	3.7	0.4	169.2	39.3	129.9
12/12	6.1	3.8	2.3	185.5	44.6	140.9
3/13	0.4	4.6	-4.2	186.6	51.3	135.3
6/13	2.5	3.1	-0.6	193.7	56.1	137.6
9/13	6.3	5.2	1.1	212.2	64.1	148.1
12/13	10.2	7.0	3.2	244.0	75.7	168.3
3/14	0.3	3.1	-2.8	245.1	81.2	163.9
6/14	2.1	5.5	-3.4	252.5	91.1	161.4
9/14	4.3	1.5	2.8	267.7	94.0	173.7
12/14	1.1	0.9	0.2	271.6	95.7	175.9
3/15	1.7	2.6	-0.9	277.7	100.9	176.8
6/15	2.9	3.9	-1.0	288.7	108.7	180.0
9/15	4.0	-1.4	5.4	304.2	105.9	198.3
12/15	-5.7	0.6	-6.3	281.1	107.0	174.1
3/16	-0.9	0.0	-0.9	277.6	107.1	170.5
6/16	-3.5	4.1	-7.6	264.5	115.5	149.0
9/16	-2.5	4.0	-6.5	255.6	124.1	131.5
12/16	1.5	4.7	-3.2	260.8	134.7	126.1
3/17	0.2	4.0	-3.8	261.4	144.0	117.4
6/17	6.6	3.7	2.9	285.2	153.1	132.1
9/17	0.6	4.1	-3.5	287.5	163.3	124.2
12/17	0.4	5.4	-5.0	288.9	177.6	111.3
3/18	-0.6	2.8	-3.4	286.6	185.5	101.1
6/18	1.5	5.4	-3.9	292.4	200.8	91.6
9/18	1.4	3.8	-2.4	297.9	212.2	85.7
12/18	4.5	-1.7	6.2	315.9	207.1	108.8
3/19	-2.8	4.8	-7.6	304.3	221.8	82.5
6/19	1.7	3.4	-1.7	311.2	232.9	78.3
9/19	4.1	1.3	2.8	327.9	237.3	90.6
12/19	1.6	3.8	-2.2	334.7	250.1	84.6
3/20 6/20 9/20	7.8 -8.9	-10.1 11.8	17.9 -20.7	368.4 326.5 331.3	214.8 252.1	153.6 74.4 79.2



On September 30th, 2020, the City of Alexandria OPEB Trust's PRISA SA portfolio was valued at \$3,661,380, representing an increase of \$8,393 from the June quarter's ending value of \$3,652,987. Last quarter, the Fund posted withdrawals totaling \$8,789, which offset the portfolio's net investment return of \$17,182. Net investment return was a product of income receipts totaling \$28,730 and realized and unrealized capital losses of \$11,548.

#### **RELATIVE PERFORMANCE**

For the third quarter, the PRISA SA account gained 0.5%, which was equal to the NCREIF NFI-ODCE Index's return of 0.5%. Over the trailing twelve-month period, the account returned 2.1%, which was 0.7% above the benchmark's 1.4% performance. Since March 2014, the portfolio returned 8.8% per annum, while the NCREIF NFI-ODCE Index returned an annualized 8.3% over the same period.

PERFORMANCE SUMMARY									
	Qtr / FYTD 1 Year 3 Year 5 Year Since 03/14								
Total Portfolio - Gross	0.5	2.1	5.8	7.0	8.8				
Total Portfolio - Net	0.2	1.1	4.7	5.9	7.7				
NCREIF ODCE	0.5	1.4	5.2	6.6	8.3				
Real Assets - Gross	0.5	2.1	5.8	7.0	8.8				
NCREIF ODCE	0.5	1.4	5.2	6.6	8.3				

ASSET ALLOCATION						
Real Assets	100.0%	\$ 3,661,380				
Total Portfolio	100.0%	\$ 3,661,380				

## INVESTMENT RETURN

 Market Value 6/2020
 \$ 3,652,987

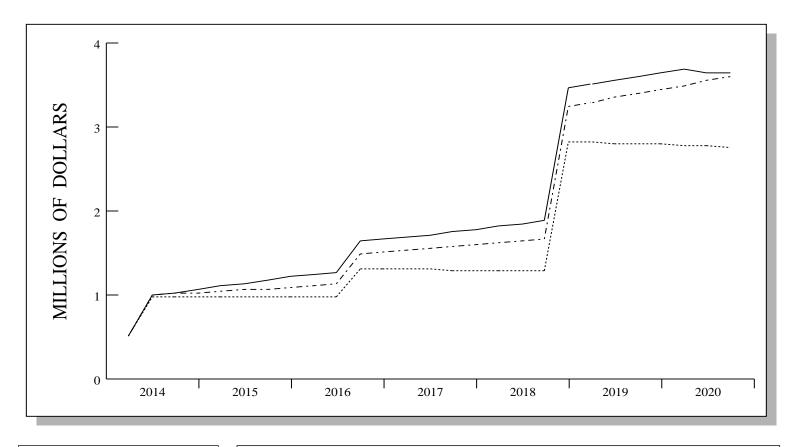
 Contribs / Withdrawals
 - 8,789

 Income
 28,730

 Capital Gains / Losses
 - 11,548

 Market Value 9/2020
 \$ 3,661,380

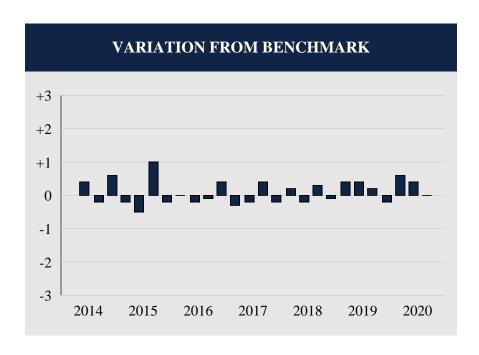
## **INVESTMENT GROWTH**



VALUE ASSUMING
7.0% RETURN \$ 3,607,417

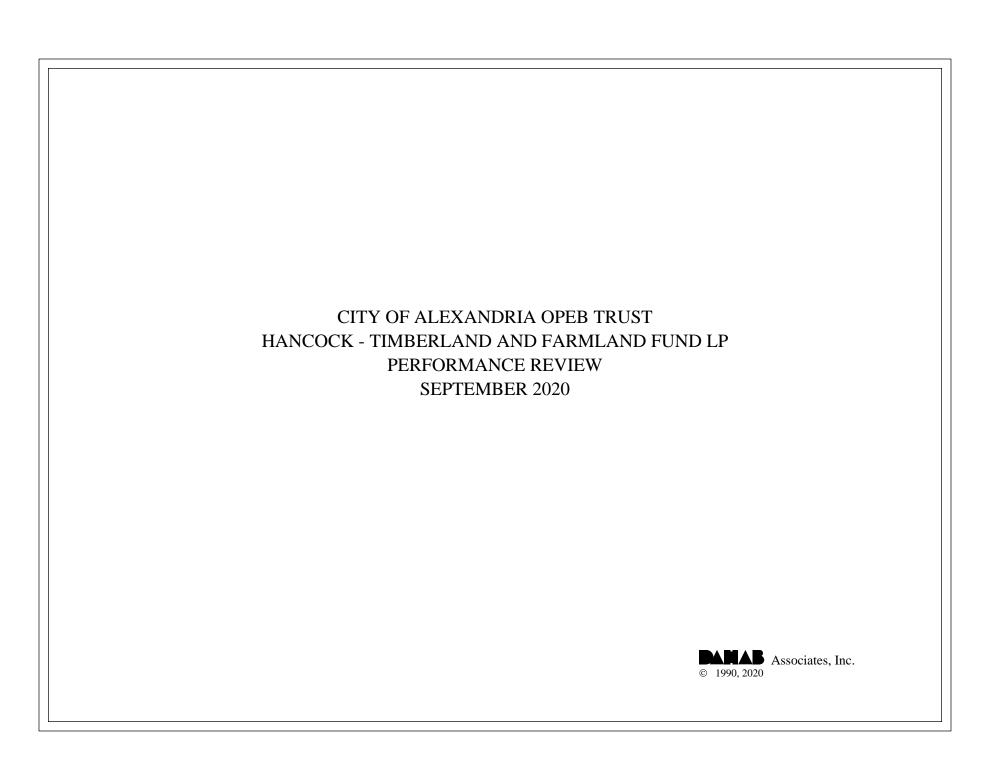
	LAST QUARTER	PERIOD 3/14 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 3,652,987 - 8,789 17,182 \$ 3,661,380	\$ 520,605 2,255,695 885,080 \$ 3,661,380
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	28,730 -11,548 17,182	580,185 304,895 885,080

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: NCREIF NFI-ODCE INDEX



<b>Total Quarters Observed</b>	26
Quarters At or Above the Benchmark	14
<b>Quarters Below the Benchmark</b>	12
Batting Average	.538

		RATES	OF R	ETURN		
				Cur	nulative	
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
6/14	3.3	2.9	0.4	3.3	2.9	0.4
9/14	3.0	3.2	-0.2	6.4	6.3	0.1
12/14	3.9	3.3	0.6	10.5	9.7	0.8
3/15	3.2	3.4	-0.2	14.1	13.4	0.7
6/15 9/15	3.3 4.7	3.8 3.7	-0.5 1.0	17.8 23.4	17.8 22.1	0.0
12/15	3.1	3.3	-0.2	27.2	26.2	1.0
3/16 6/16	2.2 1.9	2.2 2.1	0.0	30.0 32.4	28.9 31.7	1.1
9/16	2.0	2.1	-0.2	35.1	34.4	0.7
12/16	2.5	2.1	0.4	38.5	37.2	1.3
3/17 6/17	1.5 1.5	1.8 1.7	-0.3 -0.2	40.6 42.7	39.7 42.0	0.9 0.7
9/17	2.3	1.7	0.4	46.0	44.7	1.3
12/17	1.9	2.1	-0.2	48.8	47.7	1.1
3/18	2.4	2.2	0.2	52.4	50.9	1.5
6/18 9/18	1.8 2.4	2.0 2.1	-0.2 0.3	55.1 58.8	54.0 57.3	1.1
12/18	1.7	1.8	-0.1	61.5	60.0	1.5
3/19	1.8	1.4	0.4	64.4	62.3	2.1
6/19	1.4	1.0	0.4	66.7	63.9	2.8
9/19 12/19	1.5 1.3	1.3 1.5	0.2 -0.2	69.3 71.5	66.1 68.6	3.2 2.9
3/20 6/20	1.6 -1.2	1.0 -1.6	0.6 0.4	74.3 72.1	70.2 67.6	4.1
9/20	0.5	0.5	0.0	72.9	68.4	4.5



On September 30th, 2020, the City of Alexandria OPEB Trust's Hancock Timberland and Farmland Fund LP portfolio was valued at \$2,666,750, representing an increase of \$5,907 from the June quarter's ending value of \$2,660,843. Last quarter, the Fund posted withdrawals totaling \$12,938, which offset the portfolio's net investment return of \$18,845. Since there were no income receipts for the third quarter, the portfolio's net investment return figure was the product of net realized and unrealized capital gains totaling \$18,845.

#### RELATIVE PERFORMANCE

#### **Total Fund**

The Hancock Timberland and Farmland Fund was funded in Q1 of 2018.

During the third quarter, the Hancock Timberland and Farmland Fund LP account returned 1.0%, which was 1.0% above the NCREIF Timber Index's return of 0.0%. Over the trailing year, the portfolio returned 3.4%, which was 3.2% above the benchmark's 0.2% return. Since March 2018, the Hancock Timberland and Farmland Fund LP portfolio returned 7.3% per annum, while the NCREIF Timber Index returned an annualized 1.5% over the same time frame.

Hancock - Timberland & Farmland Fund September 30, 2020							
Market Value	\$	2,666,750	Last Appraisal Date:	9/30/2020	(Draft)		
Capital Commitment	\$	3,450,000	100.00%				
Net Investment Gain/Loss	\$	109,438					
Client Return IRR		2.0%					
Date		Contributions	% of Commitment		Distributions		
Q1 2018	\$	846,768	24.54%	\$	-		
Q2 2018	\$	343,620	9.96%	\$	-		
Q4 2018	\$	-	0.00%	\$	8,625		
Q2 2019	\$	103,500	3.00%	\$	8,625		
Q3 2019	\$	207,000	6.00%	\$	8,625		
Q4 2019	\$	1,034,862	30.00%	\$	17,250		
Q1 2020	\$	-	0.00%	\$	8,625		
Q2 2020	\$	86,250	2.50%	\$	-		
Q3 2020	\$	-	0.00%	\$	12,938		
Total	\$	2,622,000	76.00%	\$	64,688		

Valuations of non-public securities are provided by Hancock, based on current market and company conditions.

PERFORMANCE SUMMARY								
Qtr/FYTD 1 Year 3 Year 5 Year Since 03/18								
Total Portfolio - Gross	1.0	3.4			7.3			
Total Portfolio - Net	0.7	2.9			6.5			
NCREIF Timber	0.0	0.2	2.1	2.6	1.5			
Real Assets - Gross	1.0	3.4			7.3			
NCREIF Timber	0.0	0.2	2.1	2.6	1.5			

ASSET ALLOCATION						
Real Assets	100.0%	\$ 2,666,750				
Total Portfolio	100.0%	\$ 2,666,750				

## INVESTMENT RETURN

 Market Value 6/2020
 \$ 2,660,843

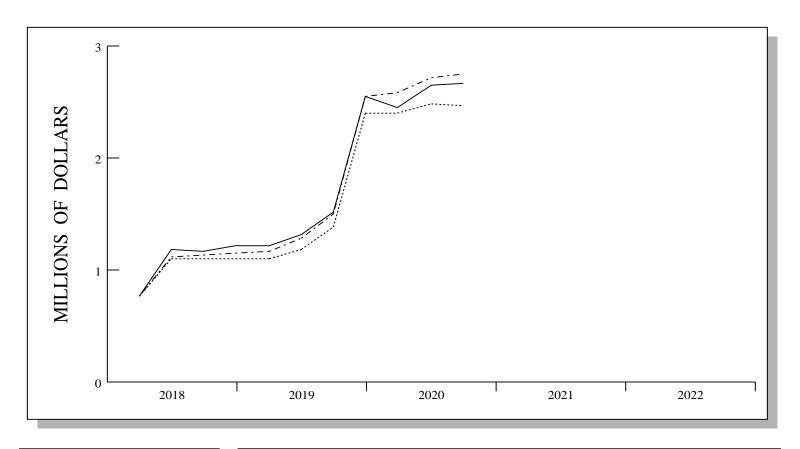
 Contribs / Withdrawals
 - 12,938

 Income
 0

 Capital Gains / Losses
 18,845

 Market Value 9/2020
 \$ 2,666,750

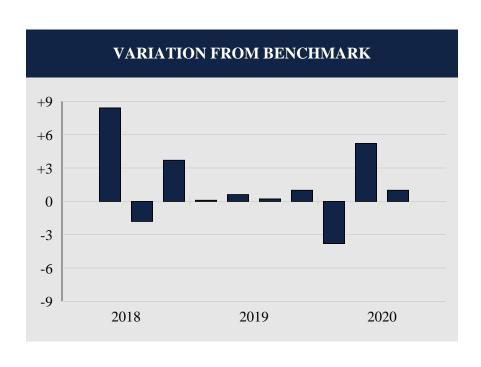
## **INVESTMENT GROWTH**



VALUE ASSUMING
7.0% RETURN \$ 2,761,214

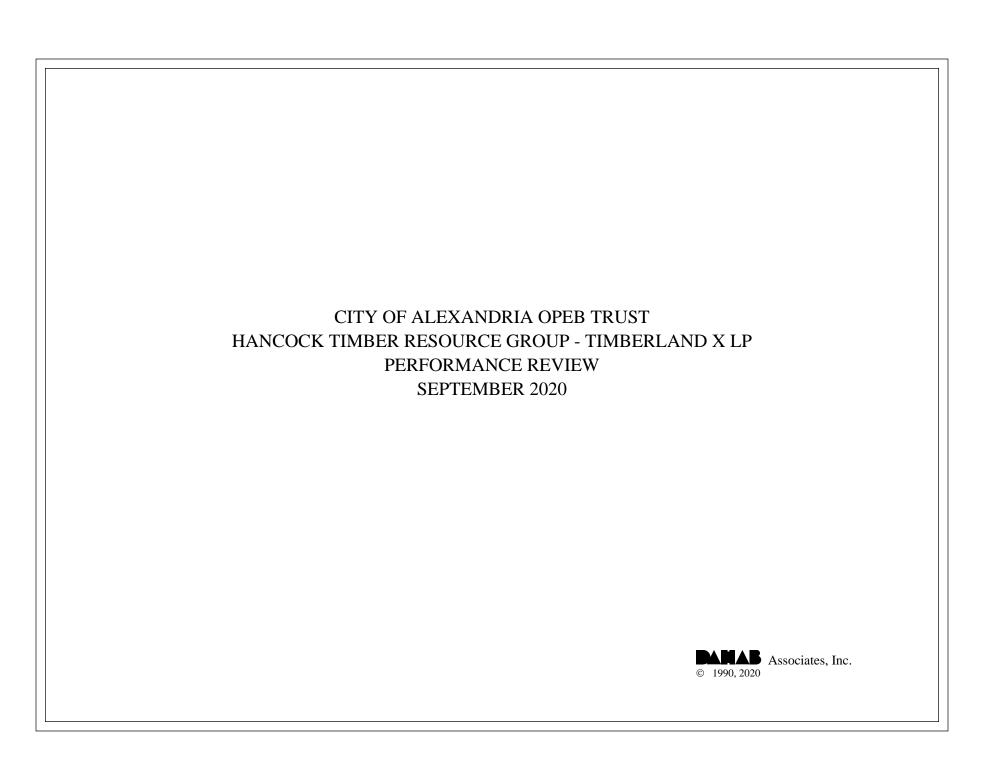
	LAST QUARTER	PERIOD 3/18 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 2,660,843 -12,938 18,845 \$ 2,666,750	$   \begin{array}{r} \$767,975 \\ 1,710,544 \\ \underline{188,231} \\ \$2,666,750 \end{array} $
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$\frac{0}{18,845}$ $18,845$	20,597 167,634 188,231

COMPARATIVE BENCHMARK: NCREIF TIMBER INDEX



<b>Total Quarters Observed</b>	10
Quarters At or Above the Benchmark	8
Quarters Below the Benchmark	2
<b>Batting Average</b>	.800

RATES OF RETURN						
				Cun	nulative	
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
6/18	8.9	0.5	8.4	8.9	0.5	8.4
9/18	-0.8	1.0	-1.8	8.0	1.5	6.5
12/18	4.5	0.8	3.7	12.9	2.3	10.6
3/19	0.2	0.1	0.1	13.1	2.4	10.7
6/19	1.6	1.0	0.6	14.8	3.4	11.4
9/19	0.4	0.2	0.2	15.3	3.6	11.7
12/19	1.0	0.0	1.0	16.5	3.6	12.9
3/20	-3.7	0.1	-3.8	12.1	3.7	8.4
6/20	5.3	0.1	5.2	18.1	3.8	14.3
9/20	1.0	0.0	1.0	19.2	3.8	15.4



On September 30th, 2020, the City of Alexandria OPEB Trust's Hancock Timber Resource Group Timberland X LP portfolio was valued at \$707,511, a decrease of \$9,414 from the June ending value of \$716,925. Last quarter, the account recorded a net withdrawal of \$10,177, which overshadowed the fund's net investment return of \$763. In the absence of income receipts during the third quarter, the portfolio's net investment return figure was the product of \$763 in realized and unrealized capital gains.

#### **RELATIVE PERFORMANCE**

For the third quarter, the Hancock Timber Resource Group Timberland X LP account gained 0.4%, which was 0.4% greater than the NCREIF Timber Index's return of 0.0%. Over the trailing twelve-month period, the account returned -0.6%, which was 0.8% below the benchmark's 0.2% performance. Since June 2010, the portfolio returned 9.7% per annum, while the NCREIF Timber Index returned an annualized 4.3% over the same period.

		Han	cock - Timberlan	d X L	P			
			<b>September 30, 2020</b>					
Market Value	\$	707,511	Last Appraisal Date:	09/30	/2020		_	
Capital Commitment	\$	500,000	100.00%					
Net Investment Gain/Loss	\$	367,151						
Client Return IRR		6.7%						
Date	Contributions		% of Commitment	Recallable Distributions		% of Commitment	Distributions	
05/03/2010	\$	37,802	7.56%	\$	-	0.00%	\$	-
06/17/2010	\$	128,526	25.71%	\$	-	0.00%	\$	-
02/01/2011	\$	97,557	19.51%	\$	-	0.00%	\$	-
09/29/2011	\$	-	-	\$	-	0.00%	\$	4,362
05/24/2012	\$	72,696	14.54%	\$	-	0.00%	\$	-
07/10/2012	\$	163,420	32.68%	\$	-	0.00%	\$	-
12/27/2012	\$	-	-	\$	-	0.00%	\$	2,908
12/30/2013	\$	-	-	\$	_	0.00%	\$	1,454
03/28/2014	\$	-	-	\$	_	0.00%	\$	2,908
06/27/2014	\$	_	-	\$	_	0.00%	\$	4,798
09/29/2014	\$	_	-	\$	_	0.00%	\$	2,181
12/30/2014	\$	_	-	\$	_	0.00%	\$	14,539
03/30/2015	\$	_	-	\$	_	0.00%	\$	4,362
06/29/2015	\$	_	-	\$	_	0.00%	\$	4,362
09/29/2015	\$	_	-	\$	_	0.00%	\$	2,908
06/30/2016	\$	_	-	\$	_	0.00%	\$	3,635
09/30/2016	\$	_	-	\$	_	0.00%	\$	8,723
12/29/2016	\$	_	-	\$	_	0.00%	\$	5,089
03/31/2017	\$	_	-	\$	_	0.00%	\$	3,489
06/30/2017	\$	_	-	\$	_	0.00%	\$	6,543
08/31/2017	\$	_	-	\$	_	0.00%	\$	9,596
12/31/2017	\$	_	-	\$	_	0.00%	\$	7,997
03/31/2018	\$	_	-	\$	_	0.00%	\$	5,816
06/30/2018	\$	_	-	\$	_	0.00%	\$	7,706
09/30/2018	\$	_	-	\$	_	0.00%	\$	11,486
12/31/2018	\$	-	-	\$	-	0.00%	\$	8,142
03/31/2019	\$	_	-	\$	_	0.00%	\$	14,248
06/30/2019	\$	-	-	\$	-	0.00%	\$	2,035
09/30/2019	\$	_	-	\$	_	0.00%	\$	10,177
09/30/2020	\$	-	-	\$	_	0.00%	\$	10,177
Total	\$	500,000	100.00%	\$	_	0.00%	\$	159,640

Valuations of non-public securities are provided by Hancock, based on current market and company conditions.

<sup>\*</sup>The market value is as of last appraisal date adjusted for distributions.

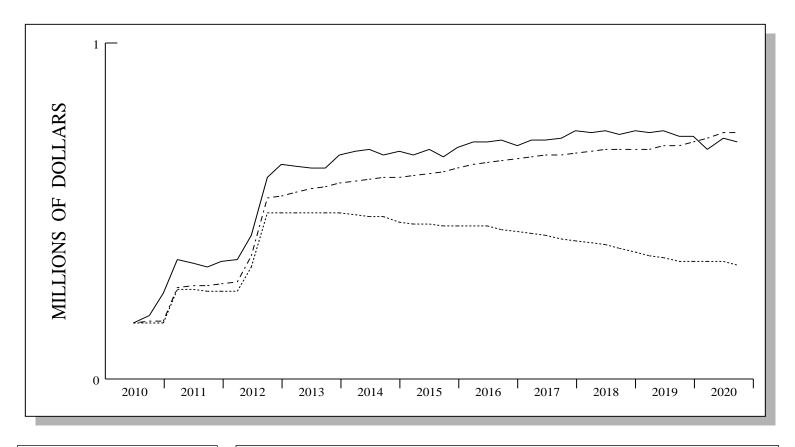
	PERFORMANCE SUMMARY							
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 06/10			
Total Portfolio - Gross	0.4	-0.6	3.9	5.6	9.7			
Total Portfolio - Net	0.1	-1.4	3.0	4.6	8.6			
NCREIF Timber	0.0	0.2	2.1	2.6	4.3			
Real Assets - Gross	0.4	-0.6	3.9	5.6	9.7			
NCREIF Timber	0.0	0.2	2.1	2.6	4.3			

ASSET ALLOCATION						
Real Assets	100.0%	\$ 707,511				
Total Portfolio	100.0%	\$ 707,511				

# INVESTMENT RETURN

Market Value 6/2020	\$ 716,925
Contribs / Withdrawals	- 10,177
Income	0
Capital Gains / Losses	763
Market Value 9/2020	\$ 707,511

## **INVESTMENT GROWTH**

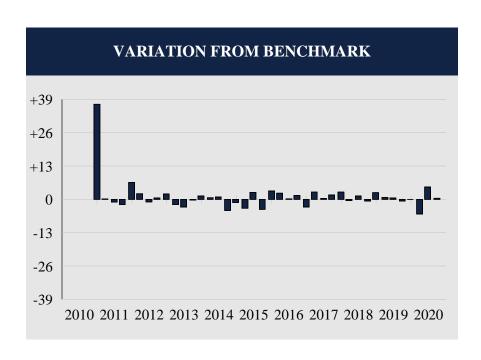


VALUE ASSUMING 7.0% RETURN \$ 735,975

	LAST QUARTER	PERIOD 6/10 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 716,925 - 10,177 - 763 \$ 707,511	\$ 170,401 174,031 363,079 \$ 707,511
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$\frac{0}{763}$ 763	$ \begin{array}{c} 0 \\ 363,079 \\ \hline 363,079 \end{array} $

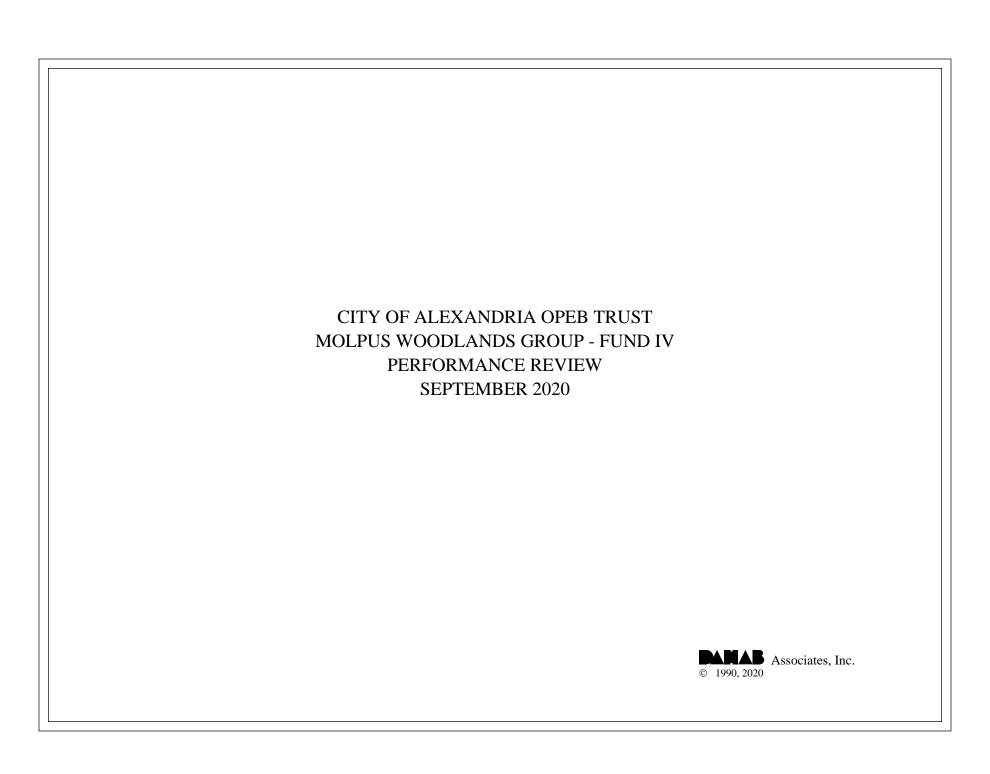
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY - TEN YEARS

COMPARATIVE BENCHMARK: NCREIF TIMBER INDEX



<b>Total Quarters Observed</b>	40
Quarters At or Above the Benchmark	25
<b>Quarters Below the Benchmark</b>	15
Batting Average	.625

Date         Portfolio         Benchmark         Difference           12/10         36.3         -0.8         37.1           3/11         0.8         0.7         0.1           6/11         -0.4         0.7         -1.1           9/11         -2.4         -0.3         -2.1           12/11         7.1         0.5         6.6           3/12         2.6         0.4         2.2           6/12         -0.4         0.6         -1.0           9/12         1.3         0.8         0.5           12/12         8.0         5.9         2.1           3/13         -0.6         1.5         -2.1           6/13         -2.1         0.9         -3.0           9/13         0.7         1.0         -0.3           12/13         7.2         5.9         1.3           3/14         2.2         1.6         0.6           6/14         2.0         1.1         0.9           9/14         -2.8         1.5         -4.3           12/14         4.8         6.0         -1.2           3/15         -1.7         1.8         -3.5           6/1		RATES	S OF RETURN	
3/11       0.8       0.7       0.1         6/11       -0.4       0.7       -1.1         9/11       -2.4       -0.3       -2.1         12/11       7.1       0.5       6.6         3/12       2.6       0.4       2.2         6/12       -0.4       0.6       -1.0         9/12       1.3       0.8       0.5         12/12       8.0       5.9       2.1         3/13       -0.6       1.5       -2.1         6/13       -2.1       0.9       -3.0         9/13       0.7       1.0       -0.3         12/13       7.2       5.9       1.3         3/14       2.2       1.6       0.6         6/14       2.0       1.1       0.9         9/14       -2.8       1.5       -4.3         12/14       4.8       6.0       -1.2         3/15       -1.7       1.8       -3.5         6/15       3.2       0.5       2.7         9/15       -3.1       0.8       -3.9         12/15       5.2       1.9       3.3         3/16       2.1       -0.3       2.4	Date	Portfolio	Benchmark	Difference
6/11         -0.4         0.7         -1.1           9/11         -2.4         -0.3         -2.1           12/11         7.1         0.5         6.6           3/12         2.6         0.4         2.2           6/12         -0.4         0.6         -1.0           9/12         1.3         0.8         0.5           12/12         8.0         5.9         2.1           3/13         -0.6         1.5         -2.1           6/13         -2.1         0.9         -3.0           9/13         0.7         1.0         -0.3           12/13         7.2         5.9         1.3           3/14         2.2         1.6         0.6           6/14         2.0         1.1         0.9           9/14         -2.8         1.5         -4.3           12/14         4.8         6.0         -1.2           3/15         -1.7         1.8         -3.5           6/15         3.2         0.5         2.7           9/15         -3.1         0.8         -3.9           12/15         5.2         1.9         3.3           3/16         2	12/10	36.3	-0.8	37.1
9/11         -2.4         -0.3         -2.1           12/11         7.1         0.5         6.6           3/12         2.6         0.4         2.2           6/12         -0.4         0.6         -1.0           9/12         1.3         0.8         0.5           12/12         8.0         5.9         2.1           3/13         -0.6         1.5         -2.1           6/13         -2.1         0.9         -3.0           9/13         0.7         1.0         -0.3           12/13         7.2         5.9         1.3           3/14         2.2         1.6         0.6           6/14         2.0         1.1         0.9           9/14         -2.8         1.5         -4.3           12/14         4.8         6.0         -1.2           3/15         -1.7         1.8         -3.5           6/15         3.2         0.5         2.7           9/15         -3.1         0.8         -3.9           12/15         5.2         1.9         3.3           3/16         2.1         -0.3         2.4           6/16         1.				
3/12       2.6       0.4       2.2         6/12       -0.4       0.6       -1.0         9/12       1.3       0.8       0.5         12/12       8.0       5.9       2.1         3/13       -0.6       1.5       -2.1         6/13       -2.1       0.9       -3.0         9/13       0.7       1.0       -0.3         12/13       7.2       5.9       1.3         3/14       2.2       1.6       0.6         6/14       2.0       1.1       0.9         9/14       -2.8       1.5       -4.3         12/14       4.8       6.0       -1.2         3/15       -1.7       1.8       -3.5         6/15       3.2       0.5       2.7         9/15       -3.1       0.8       -3.9         12/15       5.2       1.9       3.3         3/16       2.1       -0.3       2.4         6/16       1.2       1.0       0.2         9/16       2.2       0.7       1.5         12/16       -1.8       1.2       -3.0         3/17       3.6       0.8       2.8 </td <th>9/11</th> <td>-2.4</td> <td>-0.3</td> <td>-2.1</td>	9/11	-2.4	-0.3	-2.1
6/12         -0.4         0.6         -1.0           9/12         1.3         0.8         0.5           12/12         8.0         5.9         2.1           3/13         -0.6         1.5         -2.1           6/13         -2.1         0.9         -3.0           9/13         0.7         1.0         -0.3           12/13         7.2         5.9         1.3           3/14         2.2         1.6         0.6           6/14         2.0         1.1         0.9           9/14         -2.8         1.5         -4.3           12/14         4.8         6.0         -1.2           3/15         -1.7         1.8         -3.5           6/15         3.2         0.5         2.7           9/15         -3.1         0.8         -3.9           12/15         5.2         1.9         3.3           3/16         2.1         -0.3         2.4           6/16         1.2         1.0         0.2           9/16         2.2         0.7         1.5           12/16         -1.8         1.2         -3.0           3/17         3.6				
12/12       8.0       5.9       2.1         3/13       -0.6       1.5       -2.1         6/13       -2.1       0.9       -3.0         9/13       0.7       1.0       -0.3         12/13       7.2       5.9       1.3         3/14       2.2       1.6       0.6         6/14       2.0       1.1       0.9         9/14       -2.8       1.5       -4.3         12/14       4.8       6.0       -1.2         3/15       -1.7       1.8       -3.5         6/15       3.2       0.5       2.7         9/15       -3.1       0.8       -3.9         12/15       5.2       1.9       3.3         3/16       2.1       -0.3       2.4         6/16       1.2       1.0       0.2         9/16       2.2       0.7       1.5         12/16       -1.8       1.2       -3.0         3/17       3.6       0.8       2.8         6/17       1.0       0.7       0.3         9/17       2.3       0.6       1.7         12/17       4.3       1.5       2.8 <th></th> <th></th> <th></th> <th></th>				
3/13       -0.6       1.5       -2.1         6/13       -2.1       0.9       -3.0         9/13       0.7       1.0       -0.3         12/13       7.2       5.9       1.3         3/14       2.2       1.6       0.6         6/14       2.0       1.1       0.9         9/14       -2.8       1.5       -4.3         12/14       4.8       6.0       -1.2         3/15       -1.7       1.8       -3.5         6/15       3.2       0.5       2.7         9/15       -3.1       0.8       -3.9         12/15       5.2       1.9       3.3         3/16       2.1       -0.3       2.4         6/16       1.2       1.0       0.2         9/16       2.2       0.7       1.5         12/16       -1.8       1.2       -3.0         3/17       3.6       0.8       2.8         6/17       1.0       0.7       0.3         9/17       2.3       0.6       1.7         12/17       4.3       1.5       2.8         3/18       0.4       0.9       -0.5 <th></th> <td></td> <td></td> <td></td>				
6/13         -2.1         0.9         -3.0           9/13         0.7         1.0         -0.3           12/13         7.2         5.9         1.3           3/14         2.2         1.6         0.6           6/14         2.0         1.1         0.9           9/14         -2.8         1.5         -4.3           12/14         4.8         6.0         -1.2           3/15         -1.7         1.8         -3.5           6/15         3.2         0.5         2.7           9/15         -3.1         0.8         -3.9           12/15         5.2         1.9         3.3           3/16         2.1         -0.3         2.4           6/16         1.2         1.0         0.2           9/16         2.2         0.7         1.5           12/16         -1.8         1.2         -3.0           3/17         3.6         0.8         2.8           6/17         1.0         0.7         0.3           9/17         2.3         0.6         1.7           12/17         4.3         1.5         2.8           3/18         0.4 <th></th> <td></td> <td></td> <td></td>				
12/13       7.2       5.9       1.3         3/14       2.2       1.6       0.6         6/14       2.0       1.1       0.9         9/14       -2.8       1.5       -4.3         12/14       4.8       6.0       -1.2         3/15       -1.7       1.8       -3.5         6/15       3.2       0.5       2.7         9/15       -3.1       0.8       -3.9         12/15       5.2       1.9       3.3         3/16       2.1       -0.3       2.4         6/16       1.2       1.0       0.2         9/16       2.2       1.0       0.2         9/16       2.2       0.7       1.5         12/16       -1.8       1.2       -3.0         3/17       3.6       0.8       2.8         6/17       1.0       0.7       0.3         9/17       2.3       0.6       1.7         12/17       4.3       1.5       2.8         3/18       0.4       0.9       -0.5         6/18       1.8       0.5       1.3         9/18       0.3       1.0       -0.7				
6/14         2.0         1.1         0.9           9/14         -2.8         1.5         -4.3           12/14         4.8         6.0         -1.2           3/15         -1.7         1.8         -3.5           6/15         3.2         0.5         2.7           9/15         -3.1         0.8         -3.9           12/15         5.2         1.9         3.3           3/16         2.1         -0.3         2.4           6/16         1.2         1.0         0.2           9/16         2.2         0.7         1.5           12/16         -1.8         1.2         -3.0           3/17         3.6         0.8         2.8           6/17         1.0         0.7         0.3           9/17         2.3         0.6         1.7           12/17         4.3         1.5         2.8           3/18         0.4         0.9         -0.5           6/18         1.8         0.5         1.3           9/18         0.3         1.0         -0.7           12/18         3.4         0.8         2.6           3/19         0.9				
9/14       -2.8       1.5       -4.3         12/14       4.8       6.0       -1.2         3/15       -1.7       1.8       -3.5         6/15       3.2       0.5       2.7         9/15       -3.1       0.8       -3.9         12/15       5.2       1.9       3.3         3/16       2.1       -0.3       2.4         6/16       1.2       1.0       0.2         9/16       2.2       0.7       1.5         12/16       -1.8       1.2       -3.0         3/17       3.6       0.8       2.8         6/17       1.0       0.7       0.3         9/17       2.3       0.6       1.7         12/17       4.3       1.5       2.8         3/18       0.4       0.9       -0.5         6/18       1.8       0.5       1.3         9/18       0.3       1.0       -0.7         12/18       3.4       0.8       2.6         3/19       0.9       0.1       0.8         6/19       1.5       1.0       0.5         9/19       -0.4       0.2       -0.6				
3/15       -1.7       1.8       -3.5         6/15       3.2       0.5       2.7         9/15       -3.1       0.8       -3.9         12/15       5.2       1.9       3.3         3/16       2.1       -0.3       2.4         6/16       1.2       1.0       0.2         9/16       2.2       0.7       1.5         12/16       -1.8       1.2       -3.0         3/17       3.6       0.8       2.8         6/17       1.0       0.7       0.3         9/17       2.3       0.6       1.7         12/17       4.3       1.5       2.8         3/18       0.4       0.9       -0.5         6/18       1.8       0.5       1.3         9/18       0.3       1.0       -0.7         12/18       3.4       0.8       2.6         3/19       0.9       0.1       0.8         6/19       1.5       1.0       0.5         9/19       -0.4       0.2       -0.6	9/14	-2.8	1.5	-4.3
6/15       3.2       0.5       2.7         9/15       -3.1       0.8       -3.9         12/15       5.2       1.9       3.3         3/16       2.1       -0.3       2.4         6/16       1.2       1.0       0.2         9/16       2.2       0.7       1.5         12/16       -1.8       1.2       -3.0         3/17       3.6       0.8       2.8         6/17       1.0       0.7       0.3         9/17       2.3       0.6       1.7         12/17       4.3       1.5       2.8         3/18       0.4       0.9       -0.5         6/18       1.8       0.5       1.3         9/18       0.3       1.0       -0.7         12/18       3.4       0.8       2.6         3/19       0.9       0.1       0.8         6/19       1.5       1.0       0.5         9/19       -0.4       0.2       -0.6				
12/15     5.2     1.9     3.3       3/16     2.1     -0.3     2.4       6/16     1.2     1.0     0.2       9/16     2.2     0.7     1.5       12/16     -1.8     1.2     -3.0       3/17     3.6     0.8     2.8       6/17     1.0     0.7     0.3       9/17     2.3     0.6     1.7       12/17     4.3     1.5     2.8       3/18     0.4     0.9     -0.5       6/18     1.8     0.5     1.3       9/18     0.3     1.0     -0.7       12/18     3.4     0.8     2.6       3/19     0.9     0.1     0.8       6/19     1.5     1.0     0.5       9/19     -0.4     0.2     -0.6	6/15	3.2		2.7
3/16       2.1       -0.3       2.4         6/16       1.2       1.0       0.2         9/16       2.2       0.7       1.5         12/16       -1.8       1.2       -3.0         3/17       3.6       0.8       2.8         6/17       1.0       0.7       0.3         9/17       2.3       0.6       1.7         12/17       4.3       1.5       2.8         3/18       0.4       0.9       -0.5         6/18       1.8       0.5       1.3         9/18       0.3       1.0       -0.7         12/18       3.4       0.8       2.6         3/19       0.9       0.1       0.8         6/19       1.5       1.0       0.5         9/19       -0.4       0.2       -0.6				
9/16     2.2     0.7     1.5       12/16     -1.8     1.2     -3.0       3/17     3.6     0.8     2.8       6/17     1.0     0.7     0.3       9/17     2.3     0.6     1.7       12/17     4.3     1.5     2.8       3/18     0.4     0.9     -0.5       6/18     1.8     0.5     1.3       9/18     0.3     1.0     -0.7       12/18     3.4     0.8     2.6       3/19     0.9     0.1     0.8       6/19     1.5     1.0     0.5       9/19     -0.4     0.2     -0.6				
12/16     -1.8     1.2     -3.0       3/17     3.6     0.8     2.8       6/17     1.0     0.7     0.3       9/17     2.3     0.6     1.7       12/17     4.3     1.5     2.8       3/18     0.4     0.9     -0.5       6/18     1.8     0.5     1.3       9/18     0.3     1.0     -0.7       12/18     3.4     0.8     2.6       3/19     0.9     0.1     0.8       6/19     1.5     1.0     0.5       9/19     -0.4     0.2     -0.6				
6/17         1.0         0.7         0.3           9/17         2.3         0.6         1.7           12/17         4.3         1.5         2.8           3/18         0.4         0.9         -0.5           6/18         1.8         0.5         1.3           9/18         0.3         1.0         -0.7           12/18         3.4         0.8         2.6           3/19         0.9         0.1         0.8           6/19         1.5         1.0         0.5           9/19         -0.4         0.2         -0.6				
9/17     2.3     0.6     1.7       12/17     4.3     1.5     2.8       3/18     0.4     0.9     -0.5       6/18     1.8     0.5     1.3       9/18     0.3     1.0     -0.7       12/18     3.4     0.8     2.6       3/19     0.9     0.1     0.8       6/19     1.5     1.0     0.5       9/19     -0.4     0.2     -0.6				
3/18     0.4     0.9     -0.5       6/18     1.8     0.5     1.3       9/18     0.3     1.0     -0.7       12/18     3.4     0.8     2.6       3/19     0.9     0.1     0.8       6/19     1.5     1.0     0.5       9/19     -0.4     0.2     -0.6	9/17	2.3	0.6	1.7
6/18     1.8     0.5     1.3       9/18     0.3     1.0     -0.7       12/18     3.4     0.8     2.6       3/19     0.9     0.1     0.8       6/19     1.5     1.0     0.5       9/19     -0.4     0.2     -0.6				
12/18     3.4     0.8     2.6       3/19     0.9     0.1     0.8       6/19     1.5     1.0     0.5       9/19     -0.4     0.2     -0.6				
3/19 0.9 0.1 0.8 6/19 1.5 1.0 0.5 9/19 -0.4 0.2 -0.6				
9/19 -0.4 0.2 -0.6				
12/19 0.0 0.0 0.0				
3/20 -5.6 0.1 -5.7 6/20 4.9 0.1 4.8				
9/20 4.9 0.1 4.8 9/20 0.4 0.0 0.4				



#### **INVESTMENT RETURN**

On September 30th, 2020, the City of Alexandria OPEB Trust's Molpus Woodlands Group Fund IV portfolio was valued at \$837,241, a decrease of \$1,828 from the June ending value of \$839,069. Last quarter, the account recorded a net withdrawal of \$6,793, which overshadowed the fund's net investment return of \$4,965. In the absence of income receipts during the third quarter, the portfolio's net investment return figure was the product of \$4,965 in realized and unrealized capital gains.

#### **RELATIVE PERFORMANCE**

Molpus Woodlands Fund IV was funded in September 2015.

For the third quarter, the Molpus Woodlands Group Fund IV account gained 0.8%, which was 0.8% greater than the NCREIF Timber Index's return of 0.0%. Over the trailing twelve-month period, the account returned 0.6%, which was 0.4% above the benchmark's 0.2% performance. Since September 2015, the portfolio returned 1.9% per annum, while the NCREIF Timber Index returned an annualized 2.6% over the same period.

	N	Molpus W	oodlands Fur	ıd IV	7		
		-	tember 30, 2				
Market Value	\$	837,241	Last Appraisal D	ate: 09	9/30/2020		
Initial Commitment	\$	1,000,000	100.00%				
Capital Committed	\$	906,000	90.60%				
Remaining Commitment	\$	(4,491)	-0.45%				
Client Return IRR		0.8%					
Date	Со	ntributions	% of Commitment		ecallable tributions	% of Commitment	Distribution
2015	\$	440,000	44.00%	\$	-	0.00%	\$ -
Q1 2016	\$	60,000	6.00%	\$	-	0.00%	\$ -
Q2 2016	\$	-	0.00%	\$	-	0.00%	\$ -
Q3 2016	\$	-	0.00%	\$	-	0.00%	\$ 4,528
Q4 2016	\$	337,000	33.70%	\$	-	0.00%	\$ -
Q1 2017	\$	-	0.00%	\$	-	0.00%	\$ 5,283
Q3 2017	\$	-	0.00%	\$	-	0.00%	\$ 6,793
Q4 2017	\$	-	0.00%	\$	-	0.00%	\$ 6,038
Q1 2018	\$	69,000	6.90%	\$	-	0.00%	\$ -
Q2 2018	\$	-	0.00%	\$	-	0.00%	\$ 6,038
Q3 2018	\$	-	0.00%	\$	-	0.00%	\$ 8,679
Q2 2019	\$	-	0.00%	\$	-	0.00%	\$ 9,057
Q3 2019	\$	-	0.00%	\$	-	0.00%	\$ -
Q4 2019	\$	-	0.00%	\$	-	0.00%	\$ 33,207
Q2 2020	\$	-	0.00%	\$	-	0.00%	\$ 12,075
Q3 2020	\$	-	0.00%	\$	-	0.00%	\$ 6,793
Total	\$	906,000	90.60%	\$	-	0.00%	\$ 98,491

The value shown is as of the last appraisal date, adjusted for all contributions and distributions.

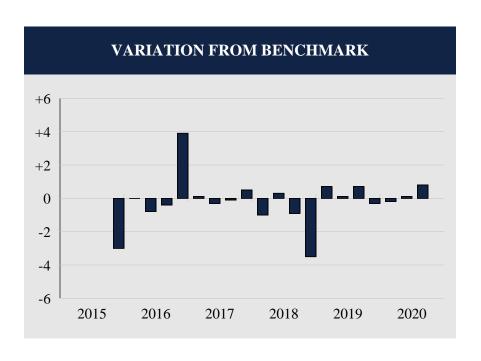
PERFORMANCE SUMMARY							
	Qtr / FYTD	1 Year	3 Year	5 Year			
Total Portfolio - Gross	0.8	0.6	1.1	1.9			
Total Portfolio - Net	0.6	-0.4	0.2	0.8			
NCREIF Timber	0.0	0.2	2.1	2.6			
Real Assets - Gross	0.8	0.6	1.1	1.9			
NCREIF Timber	0.0	0.2	2.1	2.6			

ASSET ALLOCATION					
Real Assets	100.0%	\$ 837,241			
Total Portfolio	100.0%	\$ 837,241			

# INVESTMENT RETURN

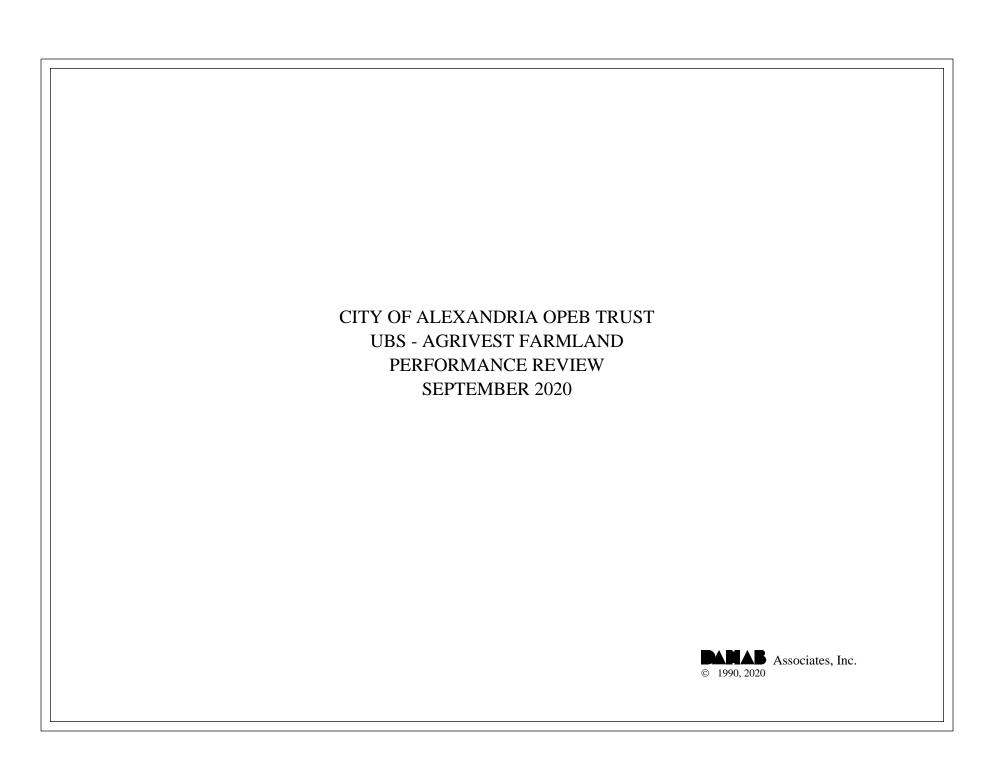
Market Value 6/2020	\$ 839,069
Contribs / Withdrawals	- 6,793
Income	0
Capital Gains / Losses	4,965
Market Value 9/2020	\$ 837,241
Income Capital Gains / Losses	0 4,965

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: NCREIF TIMBER INDEX



<b>Total Quarters Observed</b>	20
Quarters At or Above the Benchmark	10
<b>Quarters Below the Benchmark</b>	10
Batting Average	.500

RATES OF RETURN							
Cumulative							
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
12/15	-1.1	1.9	-3.0	-1.1	1.9	-3.0	
3/16	-0.3	-0.3	0.0	-1.4	1.6	-3.0	
6/16	0.2	1.0	-0.8	-1.2	2.6	-3.8	
9/16	0.3	0.7	-0.4	-1.0	3.3	-4.3	
12/16	5.1	1.2	3.9	4.1	4.5	-0.4	
3/17	0.9	0.8	0.1	5.1	5.3	-0.2	
6/17	0.4	0.7	-0.3	5.5	6.0	-0.5	
9/17	0.5	0.6	-0.1	6.0	6.7	-0.7	
12/17	2.0	1.5	0.5	8.0	8.3	-0.3	
3/18	-0.1	0.9	-1.0	7.9	9.3	-1.4	
6/18	0.8	0.5	0.3	8.8	9.8	-1.0	
9/18	0.1	1.0	-0.9	8.9	10.9	-2.0	
12/18	-2.7	0.8	-3.5	6.0	11.8	-5.8	
3/19	0.8	0.1	0.7	6.8	11.9	-5.1	
6/19	1.1	1.0	0.1	8.0	13.0	-5.0	
9/19	0.9	0.2	0.7	9.0	13.2	-4.2	
12/19	-0.3	0.0	-0.3	8.7	13.2	-4.5	
3/20	-0.1	0.1	-0.2	8.5	13.3	-4.8	
6/20	0.2	0.1	0.1	8.8	13.4	-4.6	
9/20	0.8	0.0	0.8	9.7	13.5	-3.8	



#### **INVESTMENT RETURN**

On September 30th, 2020, the City of Alexandria OPEB Trust's UBS AgriVest Farmland portfolio was valued at \$2,078,785, representing an increase of \$721,775 from the June quarter's ending value of \$1,357,010. Last quarter, the Fund posted net contributions equaling \$694,811 plus a net investment gain equaling \$26,964. Total net investment return was the result of income receipts, which totaled \$15,176 and net realized and unrealized capital gains of \$11,788.

#### **RELATIVE PERFORMANCE**

For the third quarter, the UBS AgriVest Farmland account gained 1.3%, which was 0.3% greater than the NCREIF Farmland Index's return of 1.0%. Over the trailing twelve-month period, the account returned 4.4%, which was 0.6% above the benchmark's 3.8% performance. Since December 2014, the portfolio returned 5.5% per annum, while the NCREIF Farmland Index returned an annualized 6.3% over the same period.

UBS AgriVest Farmland Fund								
		As of Sep	tember 30, 2	02	0			
Market Value	\$	2,078,785	Last Appraisal D	ate	: 09/30/2020			
Commitment	\$	1,700,000	100.00%					
Capital Commited	\$	1,700,000	100.00%					
Remaining Commitment	\$	-	0.00%					
Net Investment Income/(Loss)	\$	378,785						
Client Return IRR		0.8%						
			% of		Recallable	% of		Dividend
Date	Co	ntributions	Commitment	C	ontributions	Commitment	Re	investments
2014	\$	1,000,000	58.82%	\$	-	0.00%	\$	21,269
2015	\$	-	0.00%	\$	-	0.00%	\$	34,809
2016	\$	-	0.00%	\$	-	0.00%	\$	28,577
Q1 2017	\$	-	0.00%	\$	-	0.00%	\$	6,533
Q2 2017	\$	-	0.00%	\$	-	0.00%	\$	9,363
Q3 2017	\$	-	0.00%	\$	-	0.00%	\$	6,291
Q4 2017	\$	-	0.00%	\$	-	0.00%	\$	4,427
Q1 2018	\$	-	0.00%	\$	-	0.00%	\$	12,058
Q2 2018	\$	-	0.00%	\$	-	0.00%	\$	7,691
Q3 2018	\$	-	0.00%	\$	-	0.00%	\$	4,514
Q4 2018	\$	-	0.00%	\$	-	0.00%	\$	4,530
Q1 2019	\$	-	0.00%	\$	-	0.00%	\$	16,235
Q2 2019	\$	-	0.00%	\$	-	0.00%	\$	7,892
Q3 2019	\$	-	0.00%	\$	-	0.00%	\$	4,631
Q4 2019	\$	-	0.00%	\$	-	0.00%	\$	4,648
Q1 2020	\$	-	0.00%	\$	-	0.00%	\$	4,713
Q2 2020	\$	-	0.00%	\$	-	0.00%	\$	4,714
Q3 2020	\$	700,000	41.18%	\$		0.00%	\$	4,730
Total	\$	1,700,000	100.00%	\$	-	0.00%	\$	187,625

Valuations of non-public securities are provided by UBS, based on current market and company conditions.

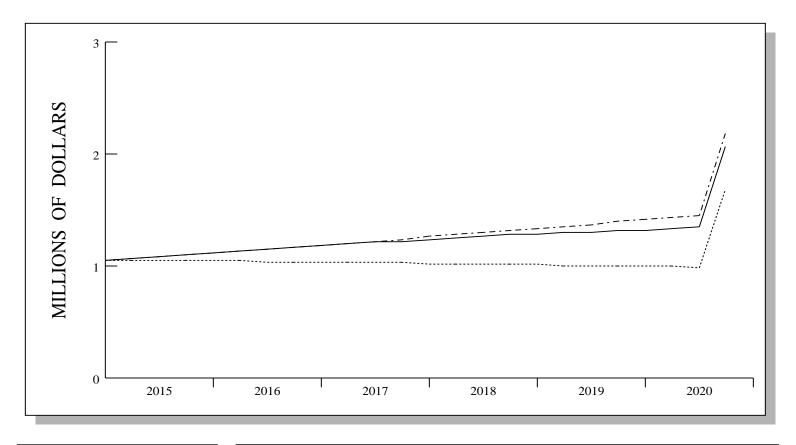
PERFORMANCE SUMMARY						
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 12/14	
Total Portfolio - Gross	1.3	4.4	4.7	5.4	5.5	
Total Portfolio - Net	1.0	3.3	3.7	4.3	4.5	
NCREIF Farmland	1.0	3.8	5.3	6.1	6.3	
Real Assets - Gross	1.3	4.4	4.7	5.4	5.5	
NCREIF Farmland	1.0	3.8	5.3	6.1	6.3	

ASSET ALLOCATION						
Real Assets	100.0%	\$ 2,078,785				
Total Portfolio	100.0%	\$ 2,078,785				

# INVESTMENT RETURN

Market Value 6/2020	\$ 1,357,010
Contribs / Withdrawals	694,811
Income	15,176
Capital Gains / Losses	11,788
Market Value 9/2020	\$ 2,078,785

## **INVESTMENT GROWTH**

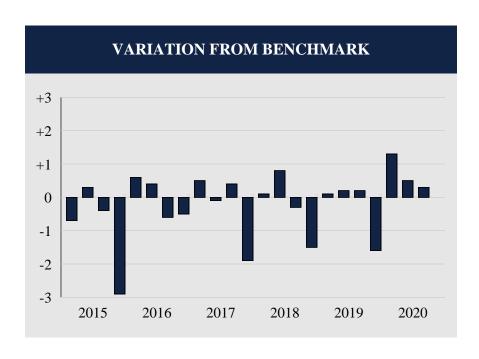


VALUE ASSUMING
7.0% RETURN \$ 2,194,651

	LAST QUARTER	PERIOD 12/14 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{r} \$ \ 1,357,010 \\ 694,811 \\ \underline{26,964} \\ \$ \ 2,078,785 \end{array}$	\$ 1,065,106 627,589 386,090 \$ 2,078,785
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$\frac{15,176}{11,788}$ $26,964$	232,363 153,727 386,090

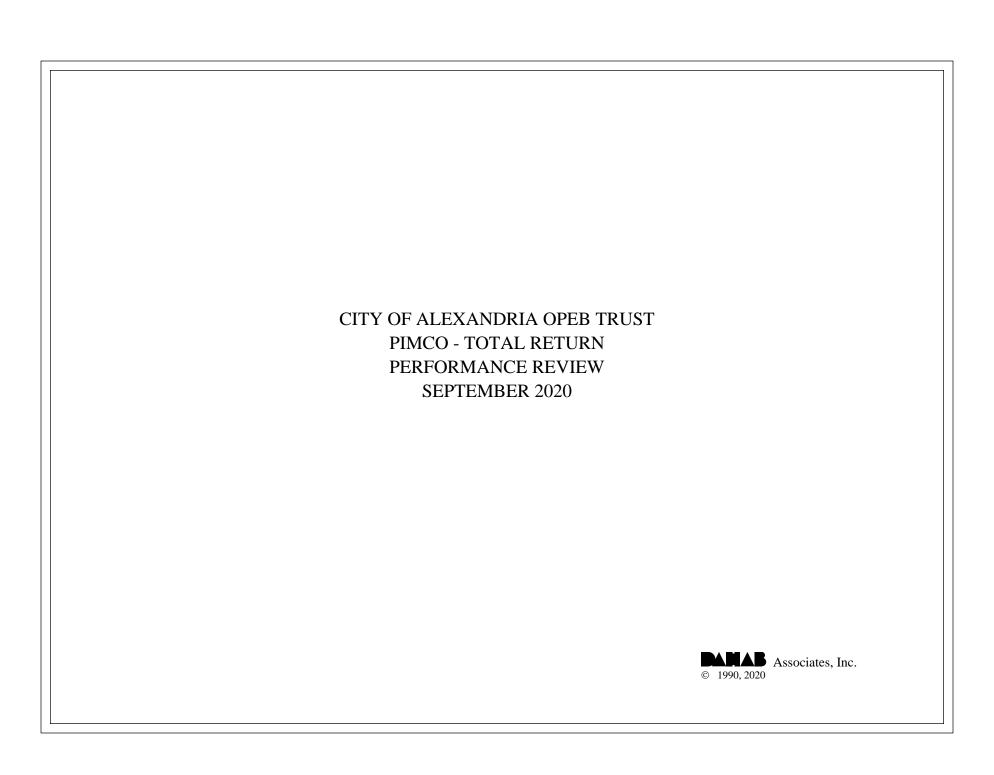
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

#### COMPARATIVE BENCHMARK: NCREIF FARMLAND INDEX



<b>Total Quarters Observed</b>	23
Quarters At or Above the Benchmark	13
<b>Quarters Below the Benchmark</b>	10
Batting Average	.565

RATES OF RETURN							
	Cumulative						
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
3/15	1.4	2.1	-0.7	1.4	2.1	-0.7	
6/15	1.5	1.2	0.3	2.9	3.3	-0.4	
9/15	2.1	2.5	-0.4	5.0	5.8	-0.8	
12/15	1.4	4.3	-2.9	6.6	10.3	-3.7	
3/16	2.0	1.4	0.6	8.7	11.9	-3.2	
6/16	1.7	1.3	0.4	10.6	13.3	-2.7	
9/16	0.8	1.4	-0.6	11.5	14.9	-3.4	
12/16	2.4	2.9	-0.5	14.3	18.2	-3.9	
3/17	1.0	0.5	0.5	15.4	18.7	-3.3	
6/17	1.5	1.6	-0.1	17.1	20.7	-3.6	
9/17	1.4	1.0	0.4	18.8	21.9	-3.1	
12/17	1.0	2.9	-1.9	20.0	25.5	-5.5	
3/18	1.4	1.3	0.1	21.7	27.1	-5.4	
6/18	1.9	1.1	0.8	24.0	28.6	-4.6	
9/18	1.0	1.3	-0.3	25.2	30.2	-5.0	
12/18	1.3	2.8	-1.5	26.8	34.0	-7.2	
3/19	0.8	0.7	0.1	27.9	34.9	-7.0	
6/19	0.9	0.7	0.2	29.0	35.9	-6.9	
9/19	1.2	1.0	0.2	30.6	37.2	-6.6	
12/19	0.7	2.3	-1.6	31.5	40.4	-8.9	
3/20	1.2	-0.1	1.3	33.1	40.3	-7.2	
6/20	1.1	0.6	0.5	34.6	41.1	-6.5	
9/20	1.3	1.0	0.3	36.3	42.5	-6.2	



#### **INVESTMENT RETURN**

On September 30th, 2020, the City of Alexandria OPEB Trust's PIMCO Total Return portfolio was valued at \$11,308,845, representing an increase of \$2,949,017 from the June quarter's ending value of \$8,359,828. Last quarter, the Fund posted net contributions equaling \$2,800,000 plus a net investment gain equaling \$149,017. Total net investment return was the result of income receipts, which totaled \$68,569 and net realized and unrealized capital gains of \$80,448.

#### RELATIVE PERFORMANCE

#### **Total Fund**

For the third quarter, the PIMCO Total Return portfolio returned 1.6%, which was 1.0% above the Bloomberg Barclays Aggregate Index's return of 0.6% and ranked in the 15th percentile of the Core Fixed Income universe. Over the trailing year, the portfolio returned 7.9%, which was 0.9% above the benchmark's 7.0% return, ranking in the 42nd percentile. Since June 2011, the portfolio returned 4.6% annualized and ranked in the 16th percentile. The Bloomberg Barclays Aggregate Index returned an annualized 3.8% over the same period.

PERFORMANCE SUMMARY						
	Qtr / FYTD	1 Year	3 Year	5 Year	Since 06/11	
Total Portfolio - Gross	1.6	7.9	5.7	5.2	4.6	
CORE FIXED INCOME RANK	(15)	(42)	(52)	(12)	(16)	
Total Portfolio - Net	1.5	7.4	5.2	4.7	4.1	
Aggregate Index	0.6	7.0	5.2	4.2	3.8	
Fixed Income - Gross	1.6	7.9	5.7	5.2	4.6	
CORE FIXED INCOME RANK	(15)	(42)	(52)	(12)	(16)	
Aggregate Index	0.6	7.0	5.2	4.2	3.8	

0.0% \$11,308,845
0.0% \$ 11,308,845

## INVESTMENT RETURN

 Market Value 6/2020
 \$ 8,359,828

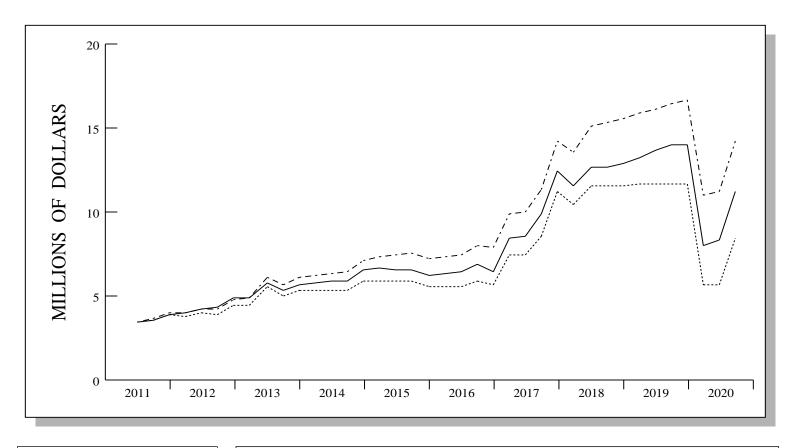
 Contribs / Withdrawals
 2,800,000

 Income
 68,569

 Capital Gains / Losses
 80,448

 Market Value 9/2020
 \$ 11,308,845

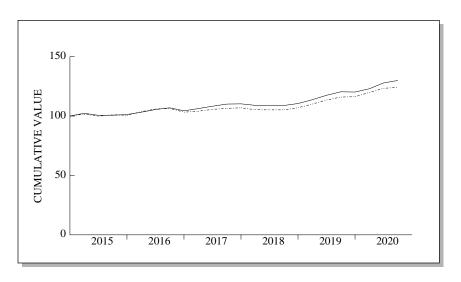
## **INVESTMENT GROWTH**

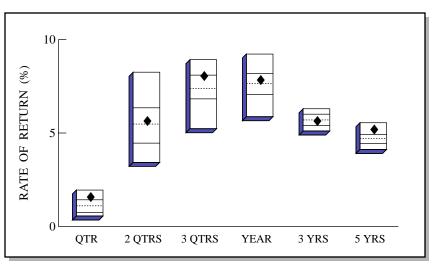


VALUE ASSUMING 7.0% RETURN \$ 14,257,283

	LAST QUARTER	PERIOD 6/11 - 9/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{r} \$ \ 8,359,828 \\ 2,800,000 \\ \hline 149,017 \\ \hline \$ \ 11,308,845 \end{array}$	\$ 3,462,980 5,024,046 2,821,819 \$ 11,308,845
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	68,569 80,448 149,017	2,766,920 54,899 2,821,819

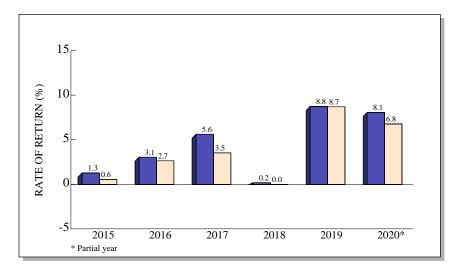
## TOTAL RETURN COMPARISONS





Core Fixed Income Universe



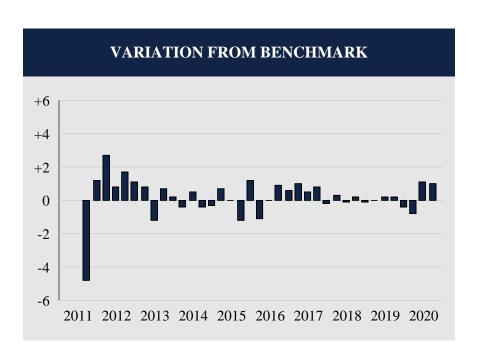


					ANNUA	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	1.6	5.7	8.1	7.9	5.7	5.2
(RANK)	(15)	(43)	(26)	(42)	(52)	(12)
5TH %ILE	1.9	8.3	8.9	9.2	6.3	5.6
25TH %ILE	1.4	6.4	8.1	8.2	6.0	4.9
MEDIAN	1.1	5.5	7.4	7.6	5.7	4.7
75TH %ILE	0.7	4.5	6.8	7.1	5.4	4.4
95TH %ILE	0.6	3.4	5.2	5.9	5.1	4.1
Agg	0.6	3.5	6.8	7.0	5.2	4.2

Core Fixed Income Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

#### COMPARATIVE BENCHMARK: BLOOMBERG BARCLAYS AGGREGATE INDEX



37
25
12
.676

RATES OF RETURN						
				Cumulative		
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
9/11	-1.0	3.8	-4.8	-1.0	3.8	-4.8
12/11	2.3	1.1	1.2	1.4	5.0	-3.6
3/12	3.0	0.3	2.7	4.4	5.3	-0.9
6/12	2.9	2.1	0.8	7.4	7.5	-0.1
9/12	3.3	1.6	1.7	10.9	9.2	1.7
12/12	1.3	0.2	1.1	12.4	9.4	3.0
3/13	0.7	-0.1	0.8	13.2	9.3	3.9
6/13	-3.5	-2.3	-1.2	9.2	6.8	2.4
9/13	1.3	0.6	0.7	10.6	7.4	3.2
12/13	0.1	-0.1	0.2	10.7	7.2	3.5
3/14	1.4	1.8	-0.4	12.3	9.2	3.1
6/14	2.5	2.0	0.5	15.1	11.4	3.7
9/14	-0.2	0.2	-0.4	14.8	11.6	3.2
12/14	1.5	1.8	-0.3	16.4	13.6	2.8
3/15	2.3	1.6	0.7	19.2	15.4	3.8
6/15	-1.7	-1.7	0.0	17.2	13.5	3.7
9/15	0.0	1.2	-1.2	17.2	14.9	2.3
12/15	0.6	-0.6	1.2	17.9	14.3	3.6
3/16	1.9	3.0	-1.1	20.2	17.7	2.5
6/16	2.2	2.2	0.0	22.8	20.3	2.5
9/16	1.4	0.5	0.9	24.5	20.9	3.6
12/16	-2.4	-3.0	0.6	21.6	17.3	4.3
3/17	1.8	0.8	1.0	23.7	18.3	5.4
6/17	1.9	1.4	0.5	26.1	20.0	6.1
9/17	1.6	0.8	0.8	28.1	21.0	7.1
12/17	0.2	0.4	-0.2	28.4	21.5	6.9
3/18	-1.2	-1.5	0.3	27.0	19.7	7.3
6/18	-0.3	-0.2	-0.1	26.5	19.5	7.0
9/18	0.2	0.0	0.2	26.8	19.5	7.3
12/18	1.5	1.6	-0.1	28.7	21.5	7.2
3/19	2.9	2.9	0.0	32.4	25.0	7.4
6/19	3.3	3.1	0.2	36.8	28.9	7.9
9/19	2.5	2.3	0.2	40.2	31.8	8.4
12/19	-0.2	0.2	-0.4	40.0	32.0	8.0
3/20	2.3	3.1	-0.8	43.1	36.2	6.9
6/20	4.0	2.9	1.1	48.9	40.1	8.8
9/20	1.6	0.6	<del>1.0</del>	51.3	41.0	10.3