

# OPEB Trust Performance Review June 2018

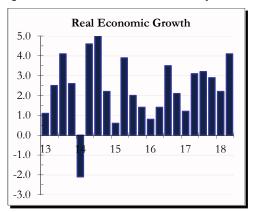
Florida



#### ECONOMIC ENVIRONMENT

#### **Healthy Despite Tariff Dispute**

Global expansion slowed in Europe and Asia during the second quarter, while the US economy remained strong. Second quarter



GDP, acording to the BEA's advance estimate met expectations, expanding at a rate of 4.1%. First quarter GDP was also revised upward to 2.2%. Job growth surprised to the upside, with 213,000 hires in June and 2.4 million for the latest 12-months and unemployment inched up

from 3.8% to 4.0%. Home sales remained brisk, while home prices rose 7.1%, year-over-year (through May). Interestingly, sales of lower-priced homes have been driving the market lately.

Corporate manufacturing and services supported the economy, as virtually all the component industries continued to grow. The one concern is that businesses are wary of the new tariffs' potential to impact them negatively in the near term. The same applies to consumer sentiment – very high regarding current conditions, but wary about the future. The Federal Reserve Board voted unanimously to raise the Fed funds rate again to 1.75-2.0%, in a nod to economic momentum, robust job growth and core inflation attaining the desired 2% level. The expectation is for two more rate increases this year.

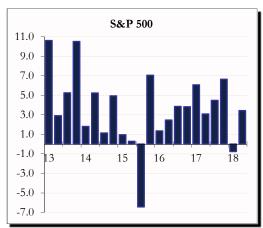
Commodity prices were mixed for the quarter. Energy products were up nicely while many other commodities, especially grains, were down. More telling was the quarter's stock market volatility, due largely to the newly implemented tariffs applicable to Canadian, Mexican, European, Japanese and Chinese imports sold in the US. The real question is whether the long-held US policy of relatively modest tariffs will now give way to a more damaging trade war.

#### **DOMESTIC EQUITIES**

#### **Tariff Uncertainty Stirred Markets**

Good news arrived on several fronts: high corporate earnings, lower taxes, sustained job growth, and short-term consumer optimism. Yet the stock market wavered during the quarter. Markets were weak in April, stronger in May and weak again in June, due to uncertainty regarding the new tariffs. Still, all major market indices ended the quarter in positive territory.

The industrial-heavy DJIA gained 1.3%, while the broader S&P 500 added 3.4%. The winner among the major indices was the tech-



heavy NASDAQ, which climbed 6.6%. Again in Q2, large-cap growth stocks, particularly tech names, bested the more traditional value sectors; the Russell 1000 Growth Index gained 5.8% vs. only 1.2% for large-cap value. Small-cap beat large-cap, as the Russell 2000 Growth Index

gained 7.2% and its value counterpart climbed 8.3%. The smaller stocks' outperformance reflected the expected shielding of smaller businesses from tariff impacts.

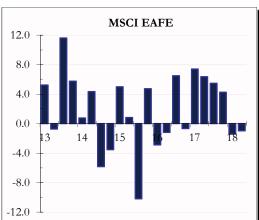
The energy sector surged 14.3%, as OPEC withheld some production in the face of greater US demand. Consumer Service stocks (+10.3%) and ubiquitous technology names (+8.1%) also performed well. On the downside, the financial sector return was nominal, as a relatively flat yield curve stymied bank profits, and basic industries lost ground (-1.1%), as tariff concerns dampened investor enthusiasm.

#### INTERNATIONAL EQUITIES

#### **Trade Issues Tanked**

The economies of Europe, Canada, Mexico, Japan and China were already losing steam during the quarter; but the bigger blow was the uncertainty regarding the outcome of trade negotiations. The US took an aggressive negotiating stance and the countries on the receiving end retaliated.

The MSCI EAFE Index fell 1% for the quarter. The UK market was up 3%, helped by surging employment and higher consumer confidence – despite fractious Brexit negotiations. The EU market



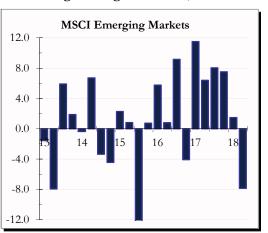
was down 0.9%. In Germany (-3.4%), Chancellor Merkel saw her hold on the coalition government weakened. Concern over tariffs on German auto exports to the US was another issue. Italy fell 6.8%, due to its weak, populist government and continued troubles in its

banking sector. While Spain's economy was strong, its market fell

4.1%, driven by both a decline in tourism and the presumed ineffectiveness of the country's new PM.

Australia (+5.3%) shined due to rebounding commodity exports and an increased minimum wage. Japan was down 2.8% due to its heavy exposure to tariffs on steel, aluminum and auto exports. Hong Kong (-1.2%) had record low unemployment and expanding government spending. Israel (+11%) was the most positive developed market, by far, driven by robust personal consumption and energy-related exports. Canada (+4.9%), separate from the EAFE Index, benefited directly from higher energy prices and business investment; however, NAFTA negotiations still threaten its economy.

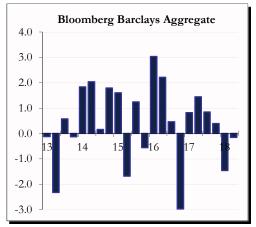
So far this year, emerging market (EM) returns have been negative. The strengthening US dollar, trade tensions, and Latin American



elections were all kev factors. second The quarter EMIndex dipped 7.9%. return Brazil (-26.4%) was the big loser among the four BRIC countries. Upcoming elections in October, a nationwide trucking strike in May, rampant inflation, and relatively weak export

growth all worked against the largest Latin American country. Russia was down (-5.8%) and India was slightly negative (-0.6%). In China (-3.4%), investors worried about a trade war escalation with the US. Korea, Malaysia, Singapore and the Philippines all enjoyed healthy economies, but were dragged down by global trading uncertainties.

Mexico (-3.5%) experienced the same NAFTA trade worries as Canada, although its oil exports quickly ramped up and other aspects of its economy were positive. Turkey (-25.7%) gave pause



to investors, as President Erdogan gained sweeping powers on his re-election, while hurt by soaring imports and stagnant exports.

Greece (-2.0%) has negotiated an encouraging June agreement with the EU, thereby steadying its economy. By contrast,

shares in Argentina, a member of the Frontier market, plunged almost 42%! Its rampant inflation and near bankrupt Treasury are repeats of past decades.

#### **BOND MARKET**

#### **Short-term Rates Rose While the Yield Curve Flattened**

In June, the Federal Reserve Board raised the Fed funds rates to a range of 1.75%–2.0% and the front end of the yield curve rose in sync with the Fed move. Rates in the 5-10 year maturity range rose marginally, but long rates were steady. As a result, the yield curve has flattened further, but is not inverted. An inverted yield curve will likely herald a recession.

The Barclays Aggregate Index was essentially flat for the quarter, down 0.2%. Treasuries, constituting 38% of the Index, were up a nominal 0.1%. Long-maturity Treasuries and mortgage-backed issues each gained 1/4%. However, corporate issues lost 1%, partly

related to the tariff unease. High-yield issues gained 1%, helped by economic growth, low supply and less sensitivity to higher interest rates.

The G-6 Index (sovereign bonds among key developed economies x-US) lost a significant 4.8%, largely due to currency depreciation vs. the US dollar. Emerging market sovereign debt tumbled 3.6%. Almost all EM debt returns were in the red for the quarter.

#### **CASH EQUIVALENTS**

# Fed Funds Rate Hike Spurs Tempting Savings Account Rates

The 3-month T-bill return rose along with the June hike in the Fed funds rate. The bellwether 90-day Treasury issue gained almost 0.5% vs. 0.3% in the first quarter. The year-over-year return rose to 1.4%. Around the country, bank teaser rates appear daily, guaranteeing 2% or higher on day-to-day savings accounts. As a result, conservative investors can now obtain a return that is more in line with inflation.

#### **Economic Statistics**

	Current Quarter	Previous Quarter
GDP	4.1	2.2
Unemployment	4.0	4.1
CPI All Items Year/Year	2.9	2.4
Fed Funds Rate	2.0	1.75
Industrial Capacity	<b>78.0</b>	<i>77</i> <b>·5</b>
US Dollars per Euro	1.17	1.23

# **Major Index Returns**

Index	Quarter	12 Months
Russell 3000	3.9	14.8
S&P 500	3.4	14.4
Russell Midcap	2.8	12.3
Russell 2000	7.8	17.6
MSCI EAFE	-1.0	7-4
MSCI Emg Markets	-7.9	8.6
NCREIF ODCE	2.0	8.4
U.S. Aggregate	-0.2	-0.4
90 Day T-bills	0.5	1.5

## **Domestic Equity Return Distributions**

Quarter
---------

LC

MC

SC

2.4	2.8	3.2
8.3	7.8	7 <b>.2</b>

VAL COR GRO

3.6

**Trailing Year** 

	VAL	COR	GRO
LC	6.8	14.5	22.5
MC	7.6	12.3	18.5
sc	13.1	17.6	21.8

# **Market Summary**

- The BEA Advance estimate pegs 2nd quarter GDP at 4.1%.
- Unemployment rate was 4.0% in June.
- Year over year CPI for all items expanded 2.9%.
- The dollar was stronger against the euro than in the previous quarter.
- Growth continued to beat value, except among small cap names, where value fared better. Across styles, smaller companies bested larger ones.

#### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's Composite portfolio was valued at \$67,284,998, representing an increase of \$1,343,836 from the March quarter's ending value of \$65,941,162. Last quarter, the Fund posted net contributions equaling \$1,195,075 plus a net investment gain equaling \$148,761. Net investment return was a result of \$247,893 in income receipts and \$99,132 in net realized and unrealized capital losses.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

During the second quarter, the Composite portfolio gained 0.3%, which was 0.3% less than the Manager Shadow Index's return of 0.6% and ranked in the 91st percentile of the Public Fund universe. Over the trailing twelve-month period, the portfolio returned 8.3%, which was 0.5% greater than the benchmark's 7.8% performance, and ranked in the 58th percentile. Since September 2008, the portfolio returned 8.0% per annum and ranked in the 48th percentile. For comparison, the Manager Shadow Index returned an annualized 8.3% over the same time frame.

#### **Diversified Assets**

In the second quarter, the diversified assets portion of the portfolio lost 2.1%, which was 2.5% below the HFRI FOF Composite's return of 0.4%. Over the trailing year, this component returned 5.2%, which was 0.1% above the benchmark's 5.1% performance.

#### **Equity**

For the second quarter, the equity segment gained 0.6%, which was 0.1% less than the MSCI All Country World index's return of 0.7% and ranked in the 59th percentile of the Global Equity universe. Over

the trailing year, this segment's return was 11.6%, which was 0.3% greater than the benchmark's 11.3% performance, and ranked in the 45th percentile. Since September 2008, this component returned 9.3% annualized and ranked in the 57th percentile. The MSCI All Country World returned an annualized 8.5% during the same period.

#### **Real Assets**

For the second quarter, the real assets portion of the portfolio returned 1.0%, which was 1.0% less than the NCREIF NFI-ODCE Index's return of 2.0%. Over the trailing twelve-month period, this segment returned 6.2%, which was 2.2% less than the benchmark's 8.4% return.

#### **Fixed Income**

The fixed income portfolio lost 0.3% in the second quarter, 4.8% above the Citi World Gov't Bond Index Ex US Index's return of -5.1% and ranked in the 35th percentile of the Global Fixed Income universe. Over the trailing year, this segment returned 0.6%, 2.6% below the benchmark's 3.2% performance, and ranked in the 76th percentile. Since September 2008, this component returned 4.7% annualized and ranked in the 50th percentile. For comparison, the Citi World Gov't Bond Index Ex US returned an annualized 2.3% over the same period.

#### ASSET ALLOCATION

On June 30th, 2018, diversified assets comprised 4.9% of the total portfolio (\$3.3 million), while equities totaled 65.4% (\$44.0 million). The account's real assets segment was valued at \$6.0 million, representing 8.9% of the portfolio, while the fixed income component's \$12.7 million totaled 18.9%. The remaining 2.0% was comprised of cash & equivalents (\$1.3 million).

# **EXECUTIVE SUMMARY**

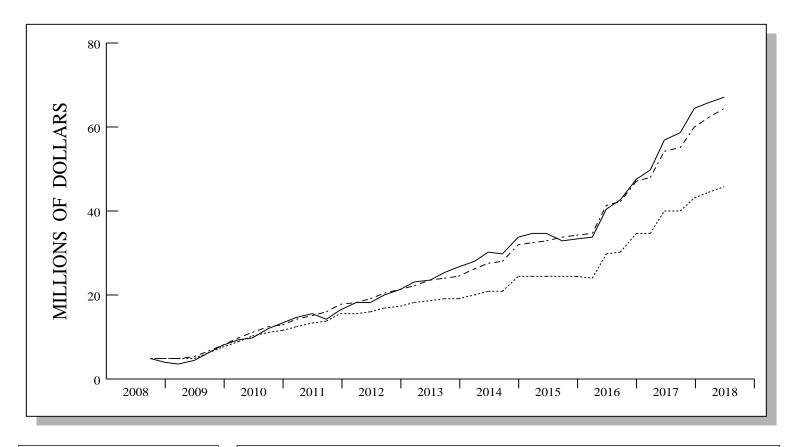
PERFORMANCE SUMMARY					
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 09/08
Total Portfolio - Gross	0.3	8.3	7.9	9.2	8.0
PUBLIC FUND RANK	(91)	(58)	(15)	(13)	(48)
Total Portfolio - Net	0.2	7.6	7.2	8.5	7.5
Manager Shadow	0.6	7.8	7.3	8.8	8.3
Diversified Assets - Gross	-2.1	5.2	5.9		
HFRI FOF	0.4	5.1	1.9	3.4	2.6
60 S&P / 40 Agg	2.0	8.3	7.9	9.0	8.6
DJCS HF Index	0.1	4.8	2.0	3.6	4.5
<b>Equity - Gross</b>	0.6	11.6	10.1	11.8	9.3
GLOBAL EQUITY RANK	(59)	(45)	(30)	(29)	(57)
MSCI AC World	0.7	11.3	8.8	10.0	8.5
Real Assets - Gross	1.0	6.2	6.8	8.4	
NCREIF ODCE	2.0	8.4	9.4	11.0	5.5
NCREIF Timber	0.5	3.6	3.4	6.0	4.0
BLP Commodity	0.4	7.3	-4.5	-6.4	-6.2
Fixed Income - Gross	-0.3	0.6	2.9	3.0	4.7
GLOBAL FIXED INCOME RANK	(35)	(76)	(65)	(51)	(50)
Citi WGBI Ex US	-5.1	3.2	3.7	1.0	2.3
BBC Multiverse	-2.8	1.4	2.8	1.7	
Aggregate Index	-0.2	-0.4	1.7	2.3	3.9

ASSET ALLOCATION				
Diversified	4.9%	\$ 3,292,962		
Equity	65.4%	43,987,747		
Real Assets	8.9%	5,969,519		
Fixed Income	18.9%	12,710,160		
Cash	2.0%	1,324,610		
Total Portfolio	100.0%	\$ 67,284,998		

# INVESTMENT RETURN

Market Value 3/2018	\$ 65,941,162
Contribs / Withdrawals	1,195,075
Income	247,893
Capital Gains / Losses	- 99,132
Market Value 6/2018	\$ 67,284,998

# **INVESTMENT GROWTH**

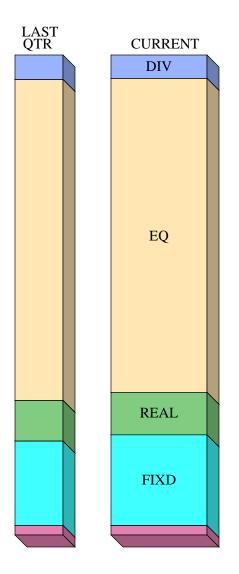


VALUE ASSUMING 7.5% RETURN \$ 64,595,515

	LAST QUARTER	PERIOD 9/08 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 65,941,162 1,195,075 148,761 \$ 67,284,998	\$ 5,151,913 40,699,725 21,433,360 \$ 67,284,998
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	247,893 -99,132 148,761	5,849,849 15,583,511 21,433,360

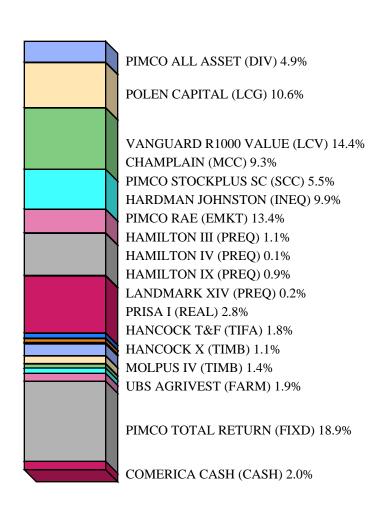
CITY OF ALEXANDRIA OPEB TRUST

JUNE 30TH, 2018



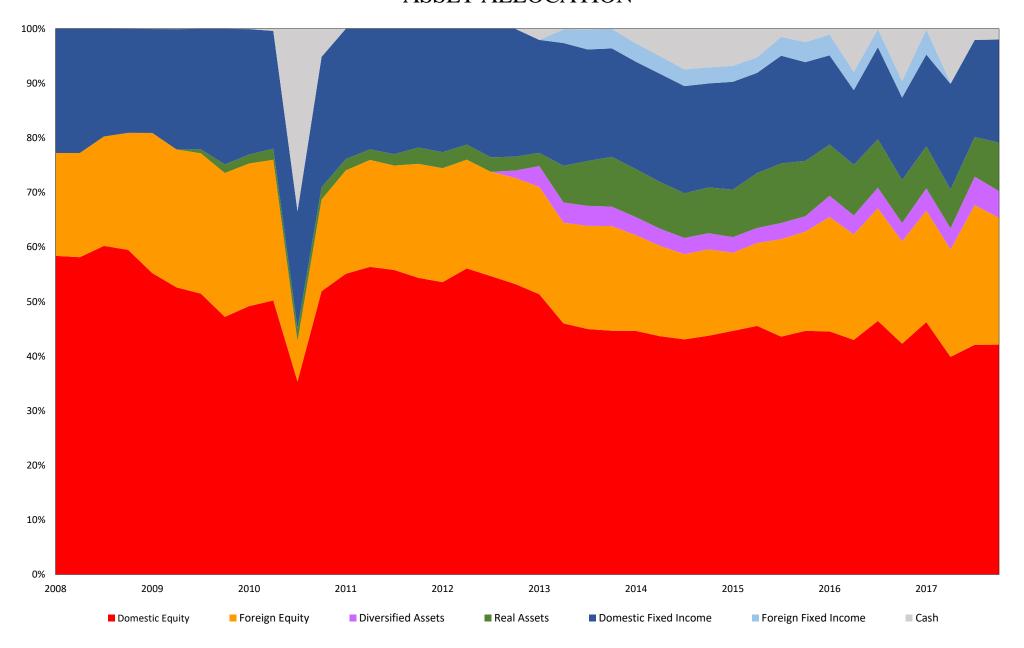
	VALUE	PERCENT	TARGET	DIFFERENCE _+ / -
DIVERSIFIED ASSETS	\$ 3, 292, 962	4.9%	5.0%	-0.1%
EQUITY	43, 987, 747	65.4%	70.0%	-4.6%
REAL ASSETS	5, 969, 519	8.9%	15.0%	-6.1%
FIXED INCOME	12, 710, 160	18.9%	10.0%	8.9%
CASH & EQUIVALENT	1, 324, 610	2.0%	0.0%	2.0%
TOTAL FUND	\$ 67, 284, 998	100.0%		

### MANAGER ALLOCATION AND TARGET SUMMARY



Name	Market Value	Percent	Target
PIMCO All Asset (DIV)	\$3,292,962	4.9	5.0
Polen Capital (LCG)	\$7,102,626	10.6	10.0
■ Vanguard R1000 Value (LCV)	\$9,696,426	14.4	15.0
Champlain (MCC)	\$6,282,878	9.3	10.0
PIMCO StockPlus SC (SCC)	\$3,721,499	5.5	5.0
Hardman Johnston (INEQ)	\$6,650,888	9.9	10.0
PIMCO RAE (EMKT)	\$8,995,313	13.4	15.0
Hamilton III (PREQ)	\$760,103	1.1	2.0
Hamilton IV (PREQ)	\$40,917	0.1	0.0
Hamilton IX (PREQ)	\$608,750	0.9	1.5
Landmark XIV (PREQ)	\$128,347	0.2	1.5
PRISA I (REAL)	\$1,859,880	2.8	5.0
Hancock T&F (TIFA)	\$1,190,388	1.8	5.0
Hancock X (TIMB)	\$728,427	1.1	1.1
Molpus IV (TIMB)	\$914,864	1.4	1.4
UBS AgriVest (FARM)	\$1,275,960	1.9	2.5
PIMCO Total Return (FIXD)	\$12,710,160	18.9	10.0
Comerica Cash (CASH)	\$1,324,610	2.0	0.0
Total Portfolio	\$67,284,998	100.0	100.0

# CITY OF ALEXANDRIA OPEB TRUST ASSET ALLOCATION



# MANAGER PERFORMANCE SUMMARY

Name	(Universe)	Quarter	FYTD	1 Year	3 Years	5 Years	Sinc 09/08 or In	
Composite	(Public Fund)	0.3 (91)	8.3 (58)	8.3 (58)	7.9 (15)	9.2 (13)	8.0 (48)	09/08
Manager Shadow	(Fublic Fulld)	0.5 (91) 0.6	7.8	7.8	7.9 (13) 7.3	8.8	8.3	09/08
PIMCO All Asset		-2.1	5.2	5.2	5.9		4.4	09/13
60 S&P / 40 Agg		2.0	8.3	8.3	7.9	9.0	8.7	07/15
Polen Capital	(LC Growth)	9.2 (3)	23.7 (36)	23.7 (36)	17.1 (7)	19.0 (8)	15.9 (16)	06/11
Russell 1000G	, ,	5.8	22.5	22.5	15.0	16.4	14.9	
Vanguard R1000 Value	(LC Value)	1.2 (64)	6.8 (87)	6.8 (87)			11.9 (77)	03/16
Russell 1000V		1.2	6.8	6.8	8.2	10.3	12.0	
Champlain	(MC Core)	4.0 (40)	18.5 (12)	18.5 (12)	14.9 (1)	16.1 (6)	18.3 (14)	09/11
Russell Mid		2.8	12.3	12.3	9.6	12.2	15.9	
PIMCO StockPlus SC	(SC Core)	8.3 (20)	19.7 (31)	19.7 (31)	12.9 (30)	14.4 (30)	19.9 (15)	09/11
Russell 2000		7.8	17.6	17.6	11.0	12.5	16.5	
Hardman Johnston	(Intl Eq)	-0.2 (20)	14.9 (13)	14.9 (13)	10.6 (14)	10.8 (17)	11.2 (27)	09/11
MSCI EAFE	(7)	-1.0	7.4	7.4	5.4	6.9	8.9	00/44
PIMCO RAE	(Emerging Mkt)	-9.7 (80)	8.5 (39)	8.5 (39)	10.0 (9)	7.6 (25)	7.0 (49)	09/11
MSCI Emg Mkts		-7.9	8.6	8.6	6.0	5.4	5.8	00/12
Hamilton III S&P Completion		0.0 5.9	11.0 <b>16.7</b>	11.0 <b>16.7</b>	9.7 <b>10.2</b> -	12.5	18.7 10.9	09/13
Hamilton IV		0.0	10./	10./	10.2	12.3	0.0	03/18
S&P Completion		5.9	16.7	16.7	10.2	12.5	5.9	03/16
Hamilton IX		-1.0	17.7	17.7	20.0		20.0	06/15
S&P Completion		5.9	16.7	16.7	10.2	12.5	10.2	00/13
Landmark XIV		1.5	1.9	1.9	0.3	6.0	18.6	06/10
S&P Completion		5.9	16.7	16.7	10.2	12.5	15.1	00/10
PRISA I		1.8	8.7	8.7	9.6		10.9	03/14
NCREIF ODCE		2.0	8.4	8.4	9.4	11.0	10.7	
Hancock T&F		0.0					0.0	03/18
NCREIF Timber		0.5	3.6	3.6	3.4	6.0	0.5	
Hancock X		0.0	7.2	7.2	5.8	6.7	11.7	06/10
NCREIF Timber		0.5	3.6	3.6	3.4	6.0	5.1	
Molpus IV		0.0	2.3	2.3			2.8	09/15
NCREIF Timber		0.5	3.6	3.6	3.4	6.0	3.5	
UBS AgriVest		1.9	5.9	5.9	6.4		6.5	03/14
NCREIF Farmland		1.1	6.5	6.5	7.6	10.2	8.5	0.444
PIMCO Total Return	(Core Fixed)	-0.3 (95)	0.3 (25)	0.3 (25)	2.6 (20)	3.0 (26)	3.4 (21)	06/11
Aggregate Index		-0.2	-0.4	-0.4	1.7	2.3	2.6	

# MANAGER PERFORMANCE SUMMARY - NET OF FEES

Name	Quarter	YTD	1 Year	3 Years	5 Years	Since In	ception
Total Portfolio	0.2	7.6	7.6	7.2	8.5	7.5	09/08
Manager Shadow	0.6	7.8	7.8	7.3	8.8	8.3	09/08
PIMCO All Asset	-2.4	4.2	4.2	4.9		3.5	09/13
60 S&P / 40 Agg	2.0	8.3	8.3	7.9	9.0	8.7	09/13
Polen Capital	9.1	23.1	23.1	16.5	18.4	15.4	06/11
Russell 1000G	5.8	22.5	22.5	15.0	16.4	14.9	06/11
Vanguard R1000 Value	1.2	6.7	6.7			11.8	03/16
Russell 1000V	1.2	<b>6.8</b>	<b>6.8</b>	8.2	10.3	12.0	03/16
Champlain	3.8	17.6	17.6	14.0	15.1	17.3	09/11
Russell Mid	2.8	12.3	12.3	9.6	12.2	15.9	09/11
PIMCO StockPlus SC	8.1	18.9	18.9	12.1	13.7	19.1	09/11
Russell 2000	7.8	17.6	<i>17.6</i>	11.0	12.5	16.5	09/11
Hardman Johnston	-0.4	14.3	14.3	10.0	10.2	10.6	09/11
MSCI EAFE	-1.0	7.4	7.4	5.4	6.9	8.9	09/11
PIMCO RAE	-9.9	7.5	7.5	8.9	6.8	6.3	09/11
MSCI Emg Mkts	-7.9	<b>8.6</b>	<b>8.6</b>	6.0	5.4	5.8	09/11
Hamilton III	0.0	9.1	9.1	7.8		14.7	09/13
S&P Completion	5.9	16.7	16.7	10.2	12.5	10.9	09/13
Hamilton IV	0.0					0.0	03/18
S&P Completion	5.9	16.7	16.7	10.2	12.5	5.9	03/18
Hamilton IX	-1.1	14.6	14.6	16.2		16.2	06/15
S&P Completion	5.9	16.7	16.7	10.2	12.5	10.2	06/15
Landmark XIV	0.6	-1.1	-1.1	-2.1	3.8	13.1	06/10
S&P Completion	<i>5.9</i>	16.7	<i>16.7</i>	10.2	12.5	15.1	06/10
PRISA I	1.5	7.6	7.6	8.5		9.8	03/14
NCREIF ODCE	2.0	8.4	8.4	9.4	11.0	10.7	03/14
Hancock T&F	0.0					0.0	03/18
NCREIF Timber	0.5	3.6	3.6	3.4	6.0	0.5	03/18
Hancock X	0.0	6.4	6.4	5.1	5.9	10.4	06/10
NCREIF Timber	0.5	3.6	3.6	3.4	6.0	5.1	06/10
Molpus IV	0.0	1.6	1.6			1.8	09/15
NCREIF Timber	0.5	3.6	3.6	3.4	6.0	3.5	09/15
UBS AgriVest	1.6	4.8	4.8	5.4		5.5	03/14
NCREIF Farmland	1.1	6.5	6.5	7.6	10.2	8.5	03/14
PIMCO Total Return	-0.5	-0.1	-0.1	2.1	2.5	2.9	06/11
Aggregate Index	-0.2	-0.4	-0.4	<i>1.7</i>	2.3	2.6	06/11

# MANAGER VALUE ADDED

Portfolio	Benchmark	1 Quarter	1 Year	3 Years	5 Years
PIMCO All Asset	60 S&P / 40 Agg	-4.1	-3.1	-2.0	N/A
Polen Capital	Russell 1000G	3.4	1.2	2.1	2.6
Vanguard R1000 Value	Russell 1000V	0.0	0.0	N/A	N/A
Champlain	Russell Mid	1.2	6.2	5.3	3.9
PIMCO StockPlus SC	Russell 2000	0.5	2.1	1.9	1.9
Hardman Johnston	MSCI EAFE	0.8	7.5	5.2	3.9
PIMCO RAE	MSCI Emg Mkts	-1.8	-0.1	4.0	2.2
Hamilton III	S&P Completion	-5.9	-5.7	-0.5	N/A
Hamilton IV	S&P Completion	-5.9	N/A	N/A	N/A
Hamilton IX	S&P Completion	-6.9	1.0	9.8	N/A
Landmark XIV	S&P Completion	-4.4	-14.8	-9.9	-6.5
PRISA I	NCREIF ODCE	▮ -0.2	0.3	0.2	N/A
Hancock T&F	NCREIF Timber	-0.5	N/A	N/A	N/A
Hancock X	NCREIF Timber	-0.5	3.6	2.4	0.7
Molpus IV	NCREIF Timber	-0.5	-1.3	N/A	N/A
UBS AgriVest	NCREIF Farmland	0.8	-0.6	-1.2	N/A
PIMCO Total Return	Aggregate Index	-0.1	0.7	0.9	0.7
Total Portfolio	Manager Shadow	<b>   -0.3</b>	0.5	0.6	0.4

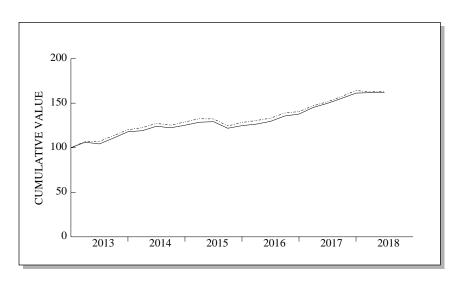
# MANAGER RISK STATISTICS SUMMARY - FIVE-YEAR HISTORY

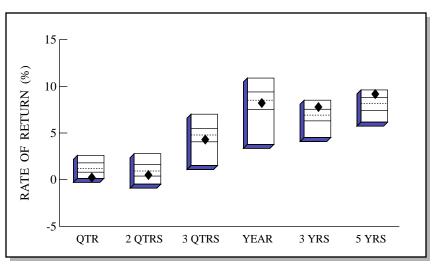
Name	Alpha	Batting Average	Sharpe Ratio	Information Ratio	Up Capture	Down Capture
Polen Capital	5.65	0.550	2.48	0.55	106.4	
Russell 1000G						
Champlain	4.56	0.700	2.07	1.07	114.2	35.5
Russell Mid						
PIMCO StockPlus SC	0.49	0.900	1.19	1.07	117.6	116.0
Russell 2000						
Hardman Johnston	3.83	0.700	0.97	0.88	118.0	72.5
MSCI EAFE						
PIMCO RAE	2.45	0.550	0.57	0.39	109.8	89.8
MSCI Emg Mkts						
Landmark XIV	5.94	0.300	0.82	-0.59	22.9	
S&P Completion						
Hancock X	1.58	0.600	1.20	0.17	102.8	
NCREIF Timber						
PIMCO Total Return	1.07	0.650	0.95	0.54	107.0	69.3
Aggregate Index						

# INVESTMENT RETURN SUMMARY - ONE QUARTER

Name	Quarter Total Return	Market Value March 31st, 2018	Net Cashflow	Net Investment Return	Market Value June 30th, 2018
Name	Keturii	March 518t, 2016	Casiniow	Keturn	June 30th, 2018
PIMCO All Asset (DIV)	-2.1	3,372,887	0	-79,925	3,292,962
Polen Capital (LCG)	9.2	6,819,822	-336,721	619,525	7,102,626
Vanguard R1000 Value (LCV)	1.2	9,585,448	0	110,978	9,696,426
Champlain (MCC)	4.0	6,053,527	0	229,351	6,282,878
PIMCO StockPlus SC (SCC)	8.3	3,442,127	0	279,372	3,721,499
Hardman Johnston (INEQ)	-0.2	6,672,941	-10,340	-11,713	6,650,888
PIMCO RAE (EMKT)	-9.7	9,983,625	0	-988,312	8,995,313
Hamilton III (PREQ)	0.0	776,603	-16,500	0	760,103
Hamilton IV (PREQ)	0.0	40,917	0	0	40,917
Hamilton IX (PREQ)	-1.0	565,931	49,354	-6,535	608,750
Landmark XIV (PREQ)	1.5	138,113	-10,545	779	128,347
PRISA I (REAL)	1.8	1,831,933	-4,485	32,432	1,859,880
Hancock T&F (TIFA)	0.0	846,768	343,620	0	1,190,388
Hancock X (TIMB)	0.0	736,133	-7,706	0	728,427
Molpus IV (TIMB)	0.0	920,902	-6,038	0	914,864
UBS AgriVest (FARM)	1.9	1,255,362	-3,187	23,785	1,275,960
PIMCO Total Return (FIXD)	-0.3	11,572,229	1,200,000	-62,069	12,710,160
Comerica Cash (CASH)		1,325,894	-2,377	1,093	1,324,610
Total Portfolio	0.3	65,941,162	1,195,075	148,761	67,284,998

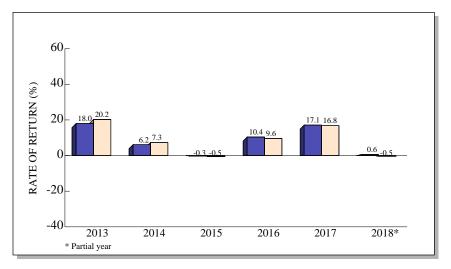
# TOTAL RETURN COMPARISONS





Public Fund Universe



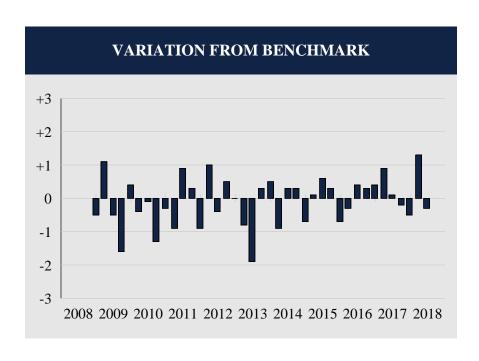


	_QTR	2 QTRS	3 QTRS	YEAR	ANNUA	ALIZED 5 YRS
RETURN	0.3	0.6	4.4	8.3	7.9	9.2
(RANK)	(91)	(66)	(66)	(58)	(15)	(13)
5TH %ILE	2.6	2.8	7.0	10.9	8.5	9.6
25TH %ILE	1.8	1.6	5.5	9.4	7.5	8.8
MEDIAN	1.2	0.9	4.8	8.5	6.9	8.2
75TH %ILE	0.8	0.4	4.1	7.5	6.3	7.4
95TH %ILE	0.1	-0.5	1.5	3.8	4.5	6.2
Shadow Idx	0.6	-0.5	3.8	7.8	7.3	8.8

Public Fund Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY - 10 YEARS

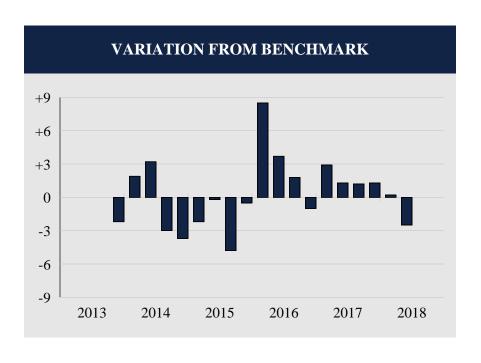
#### COMPARATIVE BENCHMARK: MANAGER SHADOW INDEX



<b>Total Quarters Observed</b>	39
Quarters At or Above the Benchmark	20
<b>Quarters Below the Benchmark</b>	19
Batting Average	.513

RATES OF RETURN										
	Cumulative									
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff				
12/08	-16.2	-15.7	-0.5	-16.2	-15.7	-0.5				
3/09	-7.7	-8.8	1.1	-22.6	-23.0	0.4				
6/09	14.8	15.3	-0.5	-11.1	-11.3	0.2				
9/09	13.7	15.3	-1.6	1.1	2.3	-1.2				
12/09	4.1	3.7	0.4	5.2	6.1	-0.9				
3/10	2.6	3.0	-0.4	7.9	9.2	-1.3				
6/10	-8.9	-8.8	-0.1	-1.6	-0.4	-1.2				
9/10	9.4	10.7	-1.3	7.6	10.2	-2.6				
12/10	6.2	6.5	-0.3	14.2	17.4	-3.2				
3/11	3.5	4.4	-0.9	18.2	22.6	-4.4				
6/11	1.5	0.6	0.9	20.0	23.4	-3.4				
9/11	-12.1	-12.4	0.3	5.4	8.0	-2.6				
12/11	7.1	8.0	-0.9	12.9	16.6	-3.7				
3/12	10.8	9.8	1.0	25.1	28.0	-2.9				
6/12	-3.3	-2.9	-0.4	20.9	24.3	-3.4				
9/12	5.6	5.1	0.5	27.7	30.6	-2.9				
12/12	2.2	2.2	0.0	30.5	33.6	-3.1				
3/13	6.2	7.0	-0.8	38.6	43.0	-4.4				
6/13	-1.8	0.1	-1.9	36.1	43.1	-7.0				
9/13	6.4	6.1	0.3	44.8	51.8	-7.0				
12/13	6.3	5.8	0.5	53.9	60.6	-6.7				
3/14	1.0	1.9	-0.9	55.4	63.7	-8.3				
6/14	4.2	3.9	0.3	61.8	70.1	-8.3				
9/14	-1.3	-1.6	0.3	59.7	67.4	-7.7				
12/14	2.3	3.0	-0.7	63.4	72.3	-8.9				
3/15	2.8	2.7	0.1	67.8	77.0	-9.2				
6/15	0.5	-0.1	0.6	68.6	76.8	-8.2				
9/15	-5.7	-6.0	0.3	59.0	66.2	-7.2				
12/15	2.4	3.1	-0.7	62.8	71.4	-8.6				
3/16	1.4	1.7	-0.3	65.1	74.4	-9.3				
6/16	2.4	2.0	0.4	69.1	77.9	-8.8				
9/16	4.7	4.4	0.3	77.0	85.6	-8.6				
12/16	1.6	1.2	0.4	79.7	87.9	-8.2				
3/17	5.5	4.6	0.9	89.5	96.5	-7.0				
6/17	3.2	3.1	0.1	95.6	102.6	-7.0				
9/17	3.7	3.9	-0.2	102.9	110.5	-7.6				
12/17	3.8	4.3	-0.5	110.5	119.4	-8.9				
3/18	0.3	-1.0	1.3	111.1	117.2	-6.1				
6/18	0.3	0.6	-0.3	111.7	118.4	-6.7				

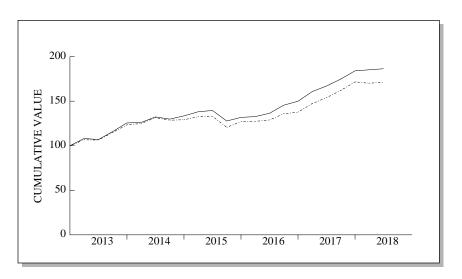
# DIVERSIFIED ASSETS QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: HFRI FOF COMPOSITE

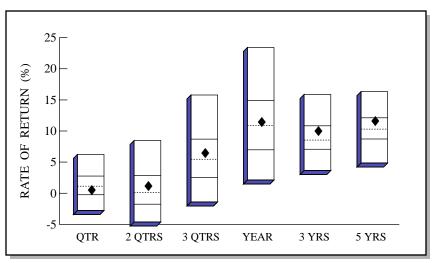


<b>Total Quarters Observed</b>	19
Quarters At or Above the Benchmark	10
<b>Quarters Below the Benchmark</b>	9
Batting Average	.526

RATES OF RETURN										
	Cumulative									
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff				
12/13	1.5	3.7	-2.2	1.5	3.7	-2.2				
3/14	2.5	0.6	1.9	4.1	4.3	-0.2				
6/14	4.7	1.5	3.2	9.0	5.9	3.1				
9/14	-2.7	0.3	-3.0	6.1	6.2	-0.1				
12/14	-2.7	1.0	-3.7	3.3	7.2	-3.9				
3/15	0.3	2.5	-2.2	3.6	9.8	-6.2				
6/15	0.0	0.2	-0.2	3.6	10.1	-6.5				
9/15	-8.4	-3.6	-4.8	-5.0	6.1	-11.1				
12/15	0.2	0.7	-0.5	-4.9	6.9	-11.8				
3/16	5.4	-3.1	8.5	0.3	3.5	-3.2				
6/16	4.3	0.6	3.7	4.6	4.1	0.5				
9/16	4.1	2.3	1.8	8.9	6.5	2.4				
12/16	-0.1	0.9	-1.0	8.8	7.4	1.4				
3/17	5.3	2.4	2.9	14.6	9.9	4.7				
6/17	2.1	0.8	1.3	17.0	10.8	6.2				
9/17	3.5	2.3	1.2	21.2	13.4	7.8				
12/17	3.4	2.1	1.3	25.2	15.7	9.5				
3/18	0.5	0.3	0.2	25.8	16.0	9.8				
6/18	-2.1	0.4	-2.5	23.1	16.5	6.6				

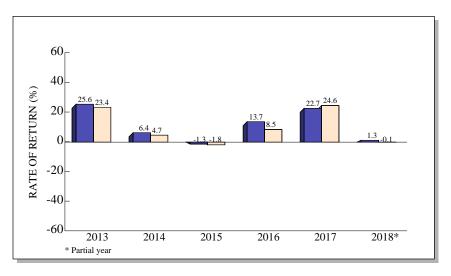
# **EQUITY RETURN COMPARISONS**





Global Equity Universe



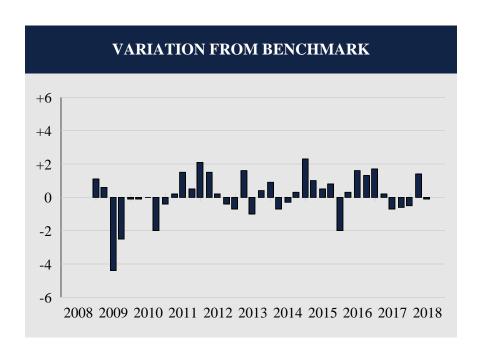


					ANNU <i>A</i>	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	0.6	1.3	6.6	11.6	10.1	11.8
(RANK)	(59)	(37)	(38)	(45)	(30)	(29)
5TH %ILE	6.2	8.5	15.8	23.4	15.9	16.3
25TH %ILE	2.8	2.9	8.7	14.9	10.8	12.1
MEDIAN	1.1	0.1	5.5	10.9	8.6	10.3
75TH %ILE	-0.3	-1.8	2.5	7.0	7.1	8.7
95TH %ILE	-2.8	-4.6	-1.4	2.1	3.6	4.8
MSCI World	0.7	-0.1	5.7	11.3	8.8	10.0

Global Equity Universe

# **EQUITY QUARTERLY PERFORMANCE SUMMARY - 10 YEARS**

#### COMPARATIVE BENCHMARK: MSCI ALL COUNTRY WORLD

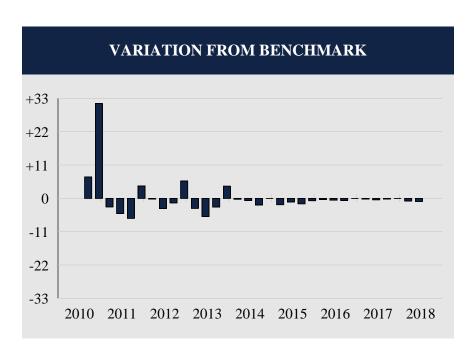


<b>Total Quarters Observed</b>	39
Quarters At or Above the Benchmark	23
<b>Quarters Below the Benchmark</b>	16
Batting Average	.590

	RATES OF RETURN								
	Cumulative								
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff			
12/08	-21.2	-22.3	1.1	-21.2	-22.3	1.1			
3/09	-10.0	-10.6	0.6	-29.1	-30.5	1.4			
6/09	18.1	22.5	-4.4	-16.3	-14.8	-1.5			
9/09	15.5	18.0	-2.5	-3.4	0.5	-3.9			
12/09	4.6	4.7	-0.1	1.0	5.3	-4.3			
3/10	3.1	3.2	-0.1	4.2	8.7	-4.5			
6/10	-12.0	-12.0	0.0	-8.4	-4.3	-4.1			
9/10	12.5	14.5	-2.0	3.1	9.5	-6.4			
12/10	8.4	8.8	-0.4	11.7	19.2	-7.5			
3/11	4.7	4.5	0.2	17.0	24.6	-7.6			
6/11	1.9	0.4	1.5	19.2	25.1	-5.9			
9/11	-16.8	-17.3	0.5	-0.8	3.4	-4.2			
12/11	9.4	7.3	2.1	8.6	11.0	-2.4			
3/12	13.5	12.0	1.5	23.2	24.3	-1.1			
6/12	-5.2	-5.4	0.2	16.8	17.6	-0.8			
9/12	6.6	7.0	-0.4	24.5	25.8	-1.3			
12/12	2.3	3.0	-0.7	27.3	29.6	-2.3			
3/13	8.2	6.6	1.6	37.8	38.2	-0.4			
6/13	-1.2	-0.2	-1.0	36.1	37.9	-1.8			
9/13	8.4	8.0	0.4	47.6	49.0	-1.4			
12/13	8.3	7.4	0.9	59.9	60.0	-0.1			
3/14	0.5	1.2	-0.7	60.7	61.9	-1.2			
6/14	4.9	5.2	-0.3	68.5	70.4	-1.9			
9/14	-1.9	-2.2	0.3	65.4	66.7	-1.3			
12/14	2.8	0.5	2.3	70.1	67.5	2.6			
3/15	3.4	2.4	1.0	75.9	71.6	4.3			
6/15	1.0	0.5	0.5	77.7	72.5	5.2			
9/15	-8.5	-9.3	0.8	62.7	56.4	6.3			
12/15	3.2	5.2	-2.0	67.9	64.5	3.4			
3/16	0.7	0.4	0.3	69.0	65.1	3.9			
6/16	2.8	1.2	1.6	73.7	67.1	6.6			
9/16	6.7	5.4	1.3	85.3	76.2	9.1			
12/16	3.0	1.3	1.7	91.0	78.5	12.5			
3/17	7.3	7.1	0.2	104.8	91.1	13.7			
6/17	3.8	4.5	-0.7	112.7	99.6	13.1			
9/17	4.7	5.3	-0.6	122.6	110.2	12.4			
12/17	5.3	5.8	-0.5	134.4	122.4	12.0			
3/18	0.6	-0.8	1.4	135.9	120.6	15.3			
6/18	0.6	0.7	-0.1	137.4	122.1	15.3			

# REAL ASSETS QUARTERLY PERFORMANCE SUMMARY

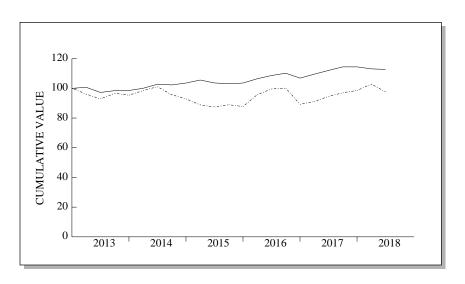
#### COMPARATIVE BENCHMARK: NCREIF NFI-ODCE INDEX

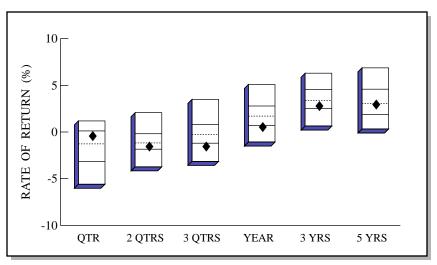


<b>Total Quarters Observed</b>	32
Quarters At or Above the Benchmark	8
Quarters Below the Benchmark	24
Batting Average	.250

RATES OF RETURN						
				Cur	nulative	
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
9/10	12.5	5.4	7.1	12.5	5.4	7.1
12/10	36.3	5.0	31.3	53.3	10.7	42.6
3/11	1.2	4.0	-2.8	55.1	15.2	39.9
6/11	-0.4	4.6	-5.0	54.5	20.5	34.0
9/11	-3.1	3.5	-6.6	49.7	24.7	25.0
12/11	7.1	3.0	4.1	60.4	28.4	32.0
3/12	2.6	2.8	-0.2	64.6	32.0	32.6
6/12	-0.9	2.5	-3.4	63.1	35.4	27.7
9/12	1.3	2.8	-1.5	65.2	39.1	26.1
12/12	8.0	2.3	5.7	78.4	42.4	36.0
3/13	-0.6	2.7	-3.3	77.4	46.2	31.2
6/13	-2.1	3.9	-6.0	73.6	51.9	21.7
9/13	0.7	3.6	-2.9	74.8	57.3	17.5
12/13	7.2	3.2	4.0	87.4	62.3	25.1
3/14	2.2	2.5	-0.3	91.6	66.4	25.2
6/14	2.2	2.9	-0.7	95.9	71.2	24.7
9/14	1.0	3.2	-2.2	97.9	76.8	21.1
12/14	3.3	3.3	0.0	104.5	82.5	22.0
3/15	1.3	3.4	-2.1	107.2	88.7	18.5
6/15	2.6	3.8	-1.2	112.6	95.9	16.7
9/15	1.9	3.7	-1.8	116.6	103.1	13.5
12/15	2.5	3.3	-0.8	122.0	109.9	12.1
3/16	1.8	2.2	-0.4	125.9	114.5	11.4
6/16	1.5	2.1	-0.6	129.2	119.1	10.1
9/16	1.4	2.1	-0.7	132.5	123.6	8.9
12/16	2.1	2.1	0.0	137.3	128.3	9.0
3/17	1.6	1.8	-0.2	141.1	132.3	8.8
6/17	1.2	1.7	-0.5	144.1	136.3	7.8
9/17	1.7	1.9	-0.2	148.2	140.7	7.5
12/17	2.1	2.1	0.0	153.4	145.7	7.7
3/18	1.3	2.2	-0.9	156.7	151.1	5.6
6/18	1.0	2.0	-1.0	159.2	156.2	3.0

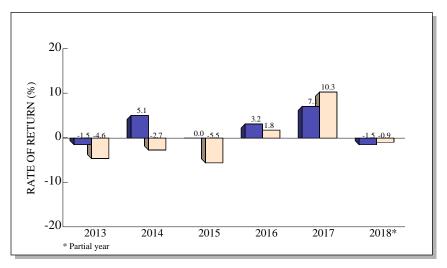
# FIXED INCOME RETURN COMPARISONS





Global Fixed Income Universe



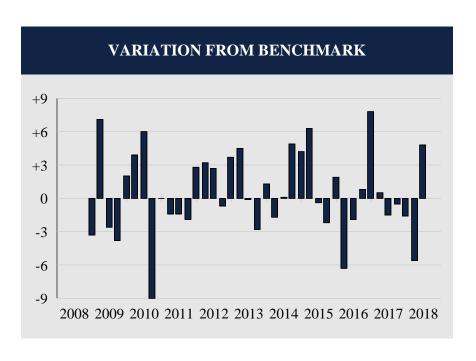


					ANNU <i>A</i>	ALIZED
	QTR	2 QTRS	3 QTRS	<u>YEAR</u>	3 YRS	5 YRS
RETURN	-0.3	-1.5	-1.5	0.6	2.9	3.0
(RANK)	(35)	(59)	(79)	(76)	(65)	(51)
5TH %ILE	1.2	2.1	3.5	5.1	6.3	6.9
25TH %ILE	0.1	-0.2	0.8	2.8	4.5	4.6
MEDIAN	-1.3	-1.2	-0.3	1.7	3.4	3.0
75TH %ILE	-3.2	-1.8	-1.2	0.7	2.5	1.9
95TH %ILE	-5.6	-3.7	-3.1	-1.1	0.6	0.3
WGB Ex US	-5.1	-0.9	0.6	3.2	3.7	1.0

Global Fixed Income Universe

# FIXED INCOME QUARTERLY PERFORMANCE SUMMARY - 10 YEARS

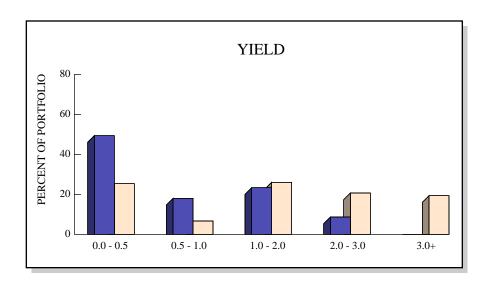
# COMPARATIVE BENCHMARK: CITI WORLD GOV'T BOND INDEX EX US

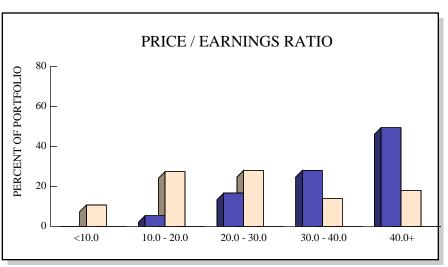


<b>Total Quarters Observed</b>	39
Quarters At or Above the Benchmark	20
<b>Quarters Below the Benchmark</b>	19
Batting Average	.513

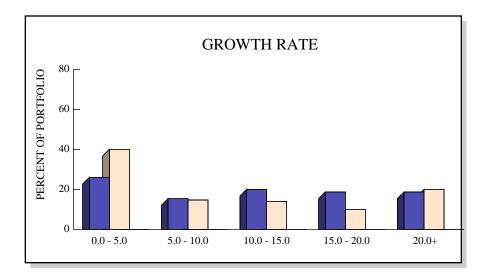
RATES OF RETURN						
				Cur	nulative	
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
12/08	5.5	8.8	-3.3	5.5	8.8	-3.3
3/09	1.4	-5.7	7.1	7.0	2.6	4.4
6/09	2.8	5.4	-2.6	10.0	8.1	1.9
9/09	3.5	7.3	-3.8	13.9	16.1	-2.2
12/09	-0.2	-2.2	2.0	13.6	13.6	0.0
3/10	1.8	-2.1	3.9	15.6	11.2	4.4
6/10	4.7	-1.3	6.0	21.0	9.8	11.2
9/10	1.4	10.4	-9.0	22.7	21.2	1.5
12/10	-1.5	-1.5	0.0	20.8	19.5	1.3
3/11	-0.4	1.0	-1.4	20.2	20.6	-0.4
6/11	2.3	3.7	-1.4	23.0	25.1	-2.1
9/11	-1.0	0.9	-1.9	21.9	26.2	-4.3
12/11	2.3	-0.5	2.8	24.7	25.6	-0.9
3/12	3.0	-0.2	3.2	28.4	25.4	3.0
6/12	2.9	0.2	2.7	32.1	25.6	6.5
9/12	3.3	4.0	-0.7	36.5	30.6	5.9
12/12	1.3	-2.4	3.7	38.2	27.5	10.7
3/13	0.7	-3.8	4.5	39.2	22.6	16.6
6/13	-3.5	-3.4	-0.1	34.3	18.4	15.9
9/13	1.3	4.1	-2.8	36.1	23.2	12.9
12/13	0.1	-1.2	1.3	36.2	21.7	14.5
3/14	1.5	3.2	-1.7	38.3	25.6	12.7
6/14	2.7	2.6	0.1	42.1	28.9	13.2
9/14	-0.5	-5.4	4.9	41.3	22.0	19.3
12/14	1.3	-2.9	4.2	43.1	18.4	24.7
3/15	1.9	-4.4	6.3	45.9	13.3	32.6
6/15	-1.9	-1.5	-0.4	43.2	11.5	31.7
9/15	-0.5	1.7	-2.2	42.4	13.4	29.0
12/15	0.5	-1.4	1.9	43.1	11.9	31.2
3/16	2.8	9.1	-6.3	47.1	22.1	25.0
6/16	2.1	4.0	-1.9	50.2	27.0	23.2
9/16	1.4	0.6	0.8	52.2	27.7	24.5
12/16	-3.0	-10.8	7.8	47.7	13.9	33.8
3/17	2.5	2.0	0.5	51.4	16.2	35.2
6/17	2.3	3.8	-1.5	54.9	20.6	34.3
9/17	2.1	2.6	-0.5	58.2	23.7	34.5
12/17	0.0	1.6	-1.6	58.2	25.7	32.5
3/18	-1.2	4.4	-5.6	56.3	31.2	25.1
6/18	-0.3	-5.1	4.8	55.8	24.5	31.3

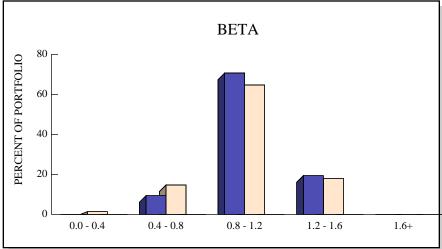
# STOCK CHARACTERISTICS



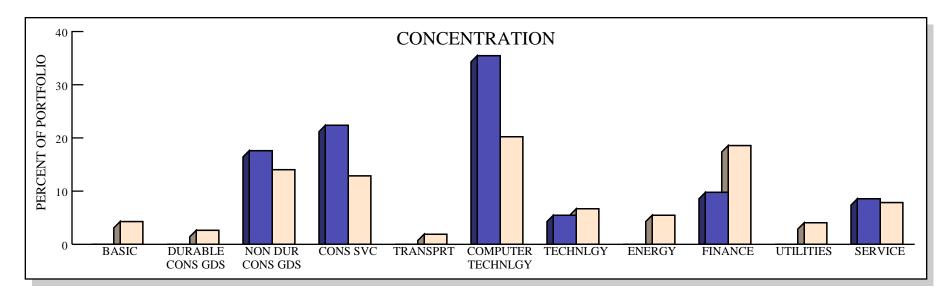


	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	20	0.7%	10.8%	42.0	1.04	
RUSSELL 1000	987	1.8%	9.6%	26.1	0.99	

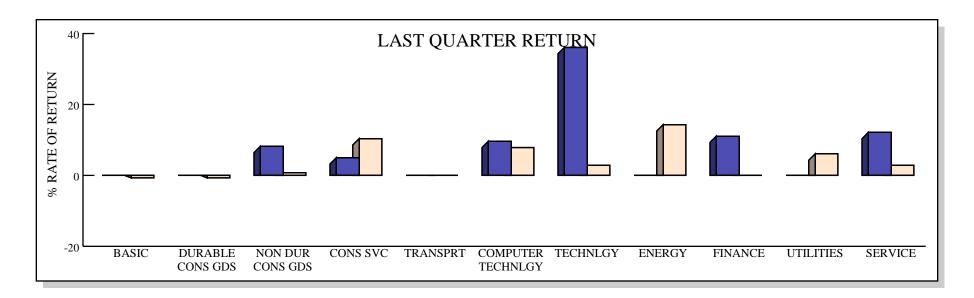




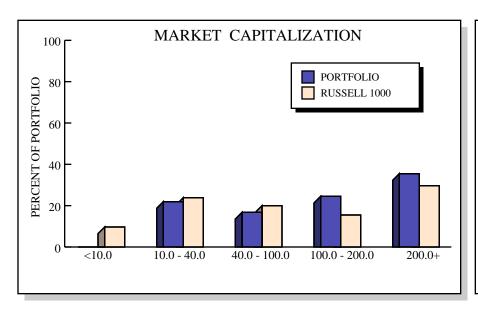
# STOCK INDUSTRY ANALYSIS

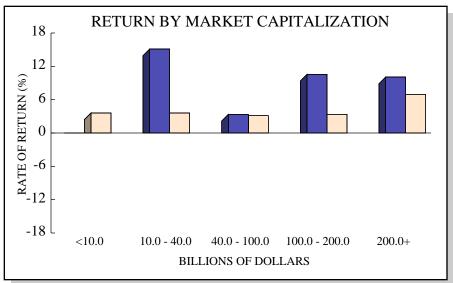






# **TOP TEN HOLDINGS**





# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	MICROSOFT CORP	\$ 589,688	9.88%	8.5%	Computer Tech	\$ 757.6 B
2	ADOBE SYSTEMS INC	586,119	9.82%	12.8%	Computer Tech	119.4 B
3	VISA INC-CLASS A SHARES	479,734	8.04%	10.9%	Finance	236.6 B
4	ALPHABET INC-CL C	469,689	7.87%	8.1%	Computer Tech	389.3 B
5	NIKE INC -CL B	448,678	7.52%	20.3%	NonDur Cons Goods	102.2 B
6	AUTOMATIC DATA PROCESSING	414,493	6.94%	18.8%	Service	59.1 B
7	ALIGN TECHNOLOGY INC	390,040	6.53%	36.2%	Technology	27.4 B
8	ACCENTURE PLC-CL A	357,281	5.99%	7.5%	Consumer Service	110.3 B
9	ZOETIS INC	333,945	5.59%	2.2%	NonDur Cons Goods	41.2 B
10	O'REILLY AUTOMOTIVE INC	328,284	5.50%	10.6%	Consumer Service	22.4 B

# APPENDIX - MAJOR MARKET INDEX RETURNS

G. I	0.00		4 77		# X7
•	-			•	5 Years
					13.3
					13.4
0 1					13.4
					16.4
					10.3
					12.5
Small Cap Growth					13.6
Small Cap Value					11.2
Developed Markets			7.4		6.9
Developed Markets Growth			9.8	6.8	7.8
Developed Markets Value			4.9	3.9	6.0
Emerging Markets	-7.9	8.6	8.6	6.0	5.4
Global Equity	0.7	11.3	11.3	8.8	10.0
Global Equity (ex. US)	-2.4	7.8	7.8	5.6	6.5
Style	QTR	FYTD	1 Year	3 years	5 Years
Core Fixed Income	-0.2	-0.4	-0.4	1.7	2.3
Gov/Credit	-0.3	-0.6	-0.6	1.8	2.3
Treasuries	0.1			1.0	1.5
Corporate Bonds	-0.9	-0.6	-0.6	2.9	3.4
Core Intermediate	0.1	-0.3	-0.3	1.3	1.8
Gov / Credit Intermediate	0.0	-0.6		1.2	1.6
<b>Short Term Treasuries</b>				0.4	0.6
	0.9	2.4	2.4	4.8	5.1
International Treasuries	-4.9	2.9	2.9	3.5	1.0
International Fixed Income		1.9			1.1
International Fixed Income					1.5
International Fixed Income	-4.8	2.8	2.8	3.2	0.9
Style	QTR	FYTD	1 Year	3 years	5 Years
REITs	10.1	3.6	3.6	8.1	8.3
Real Estate	2.0	8.4	8.4	9.4	11.0
	0				
	0.5	3.6	3.6	3 4	6.0
Timber Commodities	0.5 0.4	3.6 7.3	3.6 7.3	3.4 -4.5	6.0 -6.4
	Developed Markets Developed Markets Growth Developed Markets Value Emerging Markets Global Equity Global Equity (ex. US)  Style  Core Fixed Income Gov/Credit Treasuries Corporate Bonds Core Intermediate Gov / Credit Intermediate Short Term Treasuries High Yield Bonds International Treasuries International Fixed Income	Broad Equity 3.9 Large Cap Core 3.4 Large Cap Core 3.6 Large Cap Growth 5.8 Large Cap Value 1.2 Small Cap 7.8 Small Cap 7.8 Small Cap Walue 8.3 Developed Markets -1.0 Developed Markets Growth 0.3 Developed Markets Value -2.3 Emerging Markets -7.9 Global Equity 0.7 Global Equity (ex. US) -2.4  Style QTR  Core Fixed Income -0.2 Gov/Credit -0.3 Treasuries 0.1 Corporate Bonds -0.9 Core Intermediate 0.1 Gov / Credit Intermediate 0.0 Short Term Treasuries 0.2 High Yield Bonds 0.9 International Treasuries -4.9 International Fixed Income -3.4 International Fixed Income -2.8 International Fixed Income -4.8  Style QTR  REITS QTR	Broad Equity   3.9   14.8   Large Cap Core   3.4   14.4   Large Cap Core   3.6   14.5   Large Cap Growth   5.8   22.5   Large Cap Value   1.2   6.8   Small Cap   7.8   17.6   Small Cap Growth   7.2   21.8   Small Cap Growth   7.2   21.8   Small Cap Value   8.3   13.1   Developed Markets   -1.0   7.4   Developed Markets Growth   0.3   9.8   Developed Markets Growth   0.3   9.8   Developed Markets Value   -2.3   4.9   Emerging Markets   -7.9   8.6   Global Equity   0.7   11.3   Global Equity   0.7   11.3   Global Equity (ex. US)   -2.4   7.8   Style   QTR   FYTD      Core Fixed Income   -0.2   -0.4   Gov/Credit   -0.3   -0.6   Corporate Bonds   -0.9   -0.6   Core Intermediate   0.1   -0.3   Gov / Credit Intermediate   0.1   -0.3   Gov / Credit Intermediate   0.0   -0.6   Short Term Treasuries   0.2   0.1   High Yield Bonds   0.9   2.4   International Treasuries   -4.9   2.9   International Fixed Income   -3.4   1.9   International Fixed Income   -2.8   1.4   International Fixed Income   -4.8   2.8   Style   QTR   FYTD   REITs   10.1   3.6	Broad Equity   3.9   14.8   14.8   Large Cap Core   3.4   14.4   14.4   Large Cap Core   3.6   14.5   14.5   Large Cap Growth   5.8   22.5   22.5   Large Cap Value   1.2   6.8   6.8   Small Cap   7.8   17.6   17.6   Small Cap Growth   7.2   21.8   21.8   Small Cap Value   8.3   13.1   13.1   Developed Markets   -1.0   7.4   7.4   7.4   Developed Markets Growth   0.3   9.8   9.8   9.8   Developed Markets Value   -2.3   4.9   4.9   Emerging Markets   -7.9   8.6   8.6   Global Equity   0.7   11.3   11.3   Global Equity (ex. US)   -2.4   7.8   7.8   7.8   Style   QTR   FYTD   1 Year   Core Fixed Income   -0.2   -0.4   -0.4   Gov/Credit   -0.3   -0.6   -0.6   Corporate Bonds   -0.9   -0.6   -0.6   Core Intermediate   0.1   -0.3   -0.3   Gov / Credit Intermediate   0.1   -0.3   -0.3   Gov / Credit Intermediate   0.1   -0.3   -0.3   Gov / Credit Intermediate   0.0   -0.6   -0.6   Short Term Treasuries   0.2   0.1   0.1   High Yield Bonds   0.9   2.4   2.4   International Treasuries   -4.9   2.9   2.9   International Fixed Income   -3.4   1.9   1.9   International Fixed Income   -4.8   2.8   2.8   Style   QTR   FYTD   1 Year   REITs   10.1   3.6   3.6   3.6   Style   QTR   FYTD   1 Year   REITs   10.1   3.6   3.6   3.6   Style   QTR   FYTD   1 Year   REITs   10.1   3.6   3.6   3.6   Style   QTR   FYTD   1 Year   REITs   10.1   3.6   3.6   3.6   Style   QTR   FYTD   1 Year   REITs   10.1   3.6   3.6   3.6   Style   QTR   FYTD   1 Year   REITs   10.1   3.6   3.6   3.6   Style   QTR   FYTD   1 Year   REITs   10.1   3.6   3.6   3.6   Style   QTR   FYTD   1 Year   REITs   10.1   3.6   3.6   3.6   Style   QTR   FYTD   1 Year   REITs   10.1   3.6	Broad Equity         3.9         14.8         14.8         11.6           Large Cap Core         3.4         14.4         14.4         11.9           Large Cap Core         3.6         14.5         14.5         11.6           Large Cap Growth         5.8         22.5         22.5         15.0           Large Cap Value         1.2         6.8         6.8         8.2           Small Cap         7.8         17.6         17.6         11.0           Small Cap Growth         7.2         21.8         21.8         10.0           Small Cap Value         8.3         13.1         13.1         11.2           Developed Markets         -1.0         7.4         7.4         5.4           Developed Markets Growth         0.3         9.8         9.8         6.8           Developed Markets Value         -2.3         4.9         4.9         3.9           Emerging Markets         -7.9         8.6         8.6         6.0           Global Equity (ex. US)         -2.4         7.8         7.8         5.6           Style         QTR         FYTD         1 Year         3 years           Core Fixed Income         -0.2         -0.4

#### **APPENDIX - DISCLOSURES**

\* The shadow index is a customized index that matches your portfolio's asset allocation on a quarterly basis.

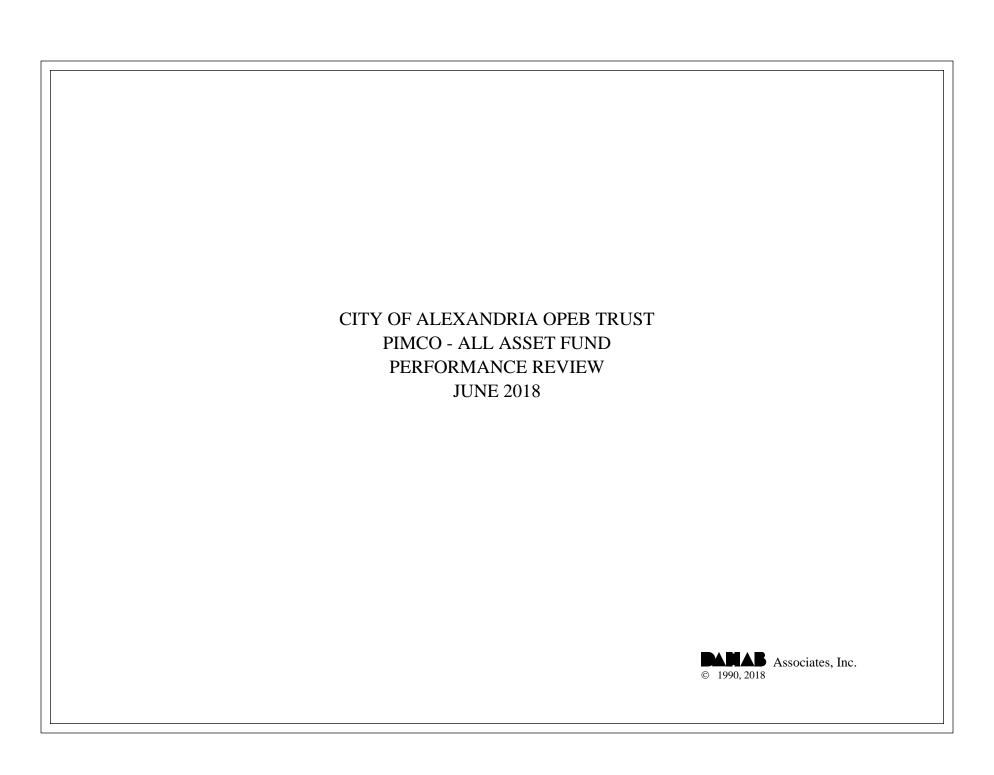
This index was calculated using the following asset classes and corresponding benchmarks:

Diversified Assets HFRI FOF Composite
Equity MSCI All Country World
Real Assets NCREIF NFI-ODCE Index

Fixed Income Citi World Gov't Bond Index Ex US

Cash & Equivalent 90 Day T Bill

- \* Dahab Associates utilizes data provided by a custodian and other vendors it believes are reliable. However, it cannot assume responsibility for errors and omissions therefrom.
- \* All returns were calculated on a time-weighted basis, and are gross of fees unless otherwise noted.
- \* All returns for periods greater than one year are annualized.
- \* Dahab Associates uses the modified duration measure to present average duration.
- \* All values are in US dollars.



#### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's PIMCO All Asset Fund was valued at \$3,292,962, a decrease of \$79,925 from the March ending value of \$3,372,887. Last quarter, the account recorded no net contributions or withdrawals, while recording a net investment loss for the quarter of \$79,925. Net investment loss was composed of income receipts totaling \$26,045 and \$105,970 in net realized and unrealized capital losses.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

For the second quarter, the PIMCO All Asset Fund lost 2.1%, which was 4.1% below the 60% S&P 500 / 40% Aggregate Index's return of 2.0%. Over the trailing year, the account returned 5.2%, which was 3.1% below the benchmark's 8.3% performance. Since September 2013, the portfolio returned 4.4% on an annualized basis, while the 60% S&P 500 / 40% Aggregate Index returned an annualized 8.7% over the same period.

# **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY							
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 09/13		
Total Portfolio - Gross	-2.1	5.2	5.9		4.4		
Total Portfolio - Net	-2.4	4.2	4.9		3.5		
60 S&P / 40 Agg	2.0	8.3	7.9	9.0	8.7		
<b>Diversified Assets - Gross</b>	-2.1	5.2	5.9		4.4		
60 S&P / 40 Agg	2.0	8.3	7.9	9.0	8.7		

ASSET ALLOCATION				
Diversified	100.0%	\$ 3,292,962		
Total Portfolio	100.0%	\$ 3,292,962		

# INVESTMENT RETURN

 Market Value 3/2018
 \$ 3,372,887

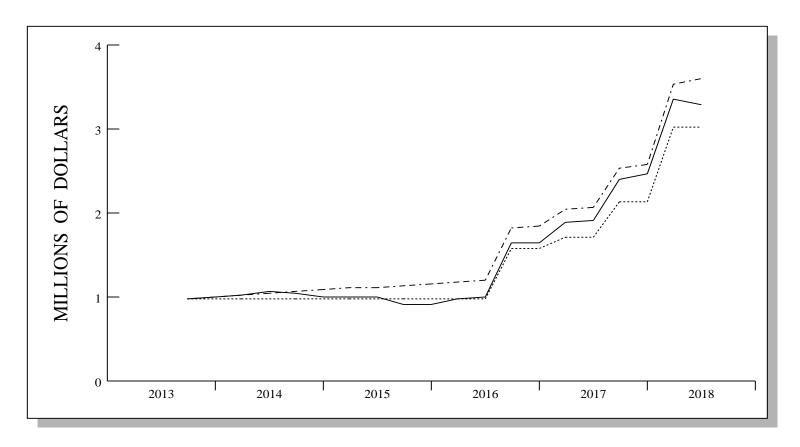
 Contribs / Withdrawals
 0

 Income
 26,045

 Capital Gains / Losses
 -105,970

 Market Value 6/2018
 \$ 3,292,962

# **INVESTMENT GROWTH**



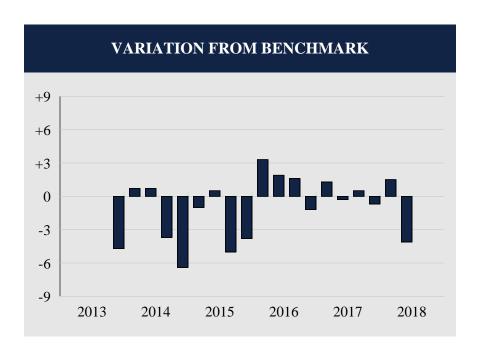
------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING
7.5% RETURN \$ 3,607,862

	LAST QUARTER	PERIOD 9/13 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{c} \$ \ 3,372,887 \\ 0 \\ \hline -79,925 \\ \$ \ 3,292,962 \end{array}$	\$ 998,367 2,041,000 253,595 \$ 3,292,962
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	26,045 -105,970 -79,925	303,913 -50,318 253,595

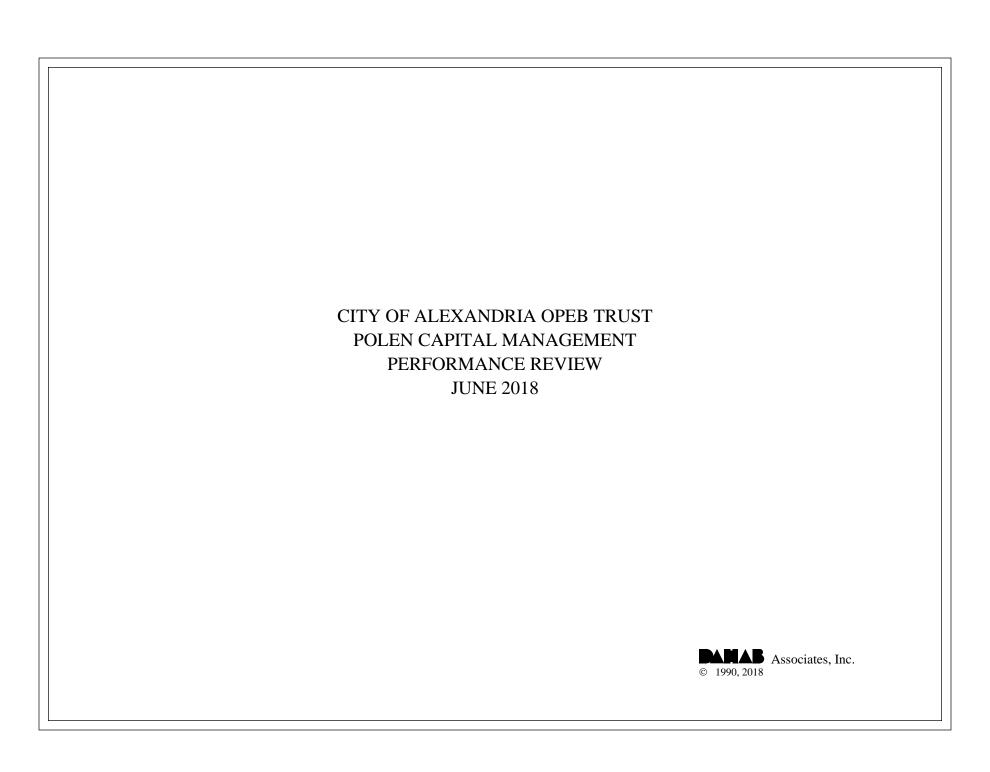
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: 60% S&P 500 / 40% AGGREGATE



<b>Total Quarters Observed</b>	19
Quarters At or Above the Benchmark	9
<b>Quarters Below the Benchmark</b>	10
Batting Average	.474

RATES OF RETURN						
Cumulative						
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
12/13	1.5	6.2	-4.7	1.5	6.2	-4.7
3/14	2.6	1.9	0.7	4.1	8.2	-4.1
6/14	4.7	4.0	0.7	9.0	12.4	-3.4
9/14	-2.9	0.8	-3.7	5.9	13.3	-7.4
12/14	-2.7	3.7	-6.4	3.1	17.4	-14.3
3/15	0.3	1.3	-1.0	3.4	19.0	-15.6
6/15	0.0	-0.5	0.5	3.4	18.4	-15.0
9/15	-8.4	-3.4	-5.0	-5.2	14.4	-19.6
12/15	0.2	4.0	-3.8	-5.0	19.0	-24.0
3/16	5.4	2.1	3.3	0.1	21.5	-21.4
6/16	4.3	2.4	1.9	4.4	24.3	-19.9
9/16	4.1	2.5	1.6	8.7	27.4	-18.7
12/16	-0.1	1.1	-1.2	8.6	28.8	-20.2
3/17	5.3	4.0	1.3	14.4	33.9	-19.5
6/17	2.1	2.4	-0.3	16.8	37.2	-20.4
9/17	3.5	3.0	0.5	20.9	41.3	-20.4
12/17	3.4	4.1	-0.7	25.0	47.2	-22.2
3/18	0.5	-1.0	1.5	25.5	45.7	-20.2
6/18	-2.1	2.0	-4.1	22.8	48.6	-25.8



#### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's Polen Capital Management portfolio was valued at \$7,102,626, representing an increase of \$282,804 from the March quarter's ending value of \$6,819,822. Last quarter, the Fund posted withdrawals totaling \$336,721, which offset the portfolio's net investment return of \$619,525. Income receipts totaling \$20,790 plus net realized and unrealized capital gains of \$598,735 combined to produce the portfolio's net investment return.

#### RELATIVE PERFORMANCE

For the second quarter, the Polen Capital Management portfolio returned 9.2%, which was 3.4% above the Russell 1000 Growth Index's return of 5.8% and ranked in the 3rd percentile of the Large Cap Growth universe. Over the trailing year, the portfolio returned 23.7%, which was 1.2% above the benchmark's 22.5% return, ranking in the 36th percentile. Since June 2011, the portfolio returned 15.9% annualized and ranked in the 16th percentile. The Russell 1000 Growth returned an annualized 14.9% over the same period.

#### **ANALYSIS**

At the end of the quarter, the Polen Capital portfolio was concentrated in six of the eleven sectors in our industry analysis. With respect to the Russell 1000 Growth index, the portfolio was overweight in the Nondurable Consumer Goods, Consumer Service, Computer Technology, and Finance sectors. Technology was underweight, while Basic, Durable Consumer Goods, Transportation, Energy, and Utilities were left unfunded.

The Nondurable Consumer Goods and Service sectors turned in big gains, more than doubling the index in both areas. Computer Technology stocks slightly underperformed, but an overweight allocation in one of the strongest performing sectors contributed positively to the portfolio. Technology shares surged on the back of a 36.2% gain by top ten holding Align Technology (ALGN). Weakness in the overweight Consumer Service sector was a headwind, as the portfolio did not return even half of the benchmark's gain.

### **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY								
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 06/11			
Total Portfolio - Gross	9.2	23.7	17.1	19.0	15.9			
LARGE CAP GROWTH RANK	(3)	(36)	(7)	(8)	(16)			
Total Portfolio - Net	9.1	23.1	16.5	18.4	15.4			
Russell 1000G	5.8	22.5	15.0	16.4	14.9			
<b>Equity - Gross</b>	9.2	23.7	17.1	19.0	15.9			
LARGE CAP GROWTH RANK	(3)	(36)	(7)	(8)	(16)			
Russell 1000G	5.8	22.5	15.0	16.4	14.9			
Russell 1000V	1.2	6.8	8.2	10.3	11.3			
Russell 1000	3.6	14.5	11.6	13.4	13.1			

ASSET A	ASSET ALLOCATION						
Equity	100.0%	\$ 7,102,626					
Total Portfolio	100.0%	\$ 7,102,626					

### INVESTMENT RETURN

 Market Value 3/2018
 \$ 6,819,822

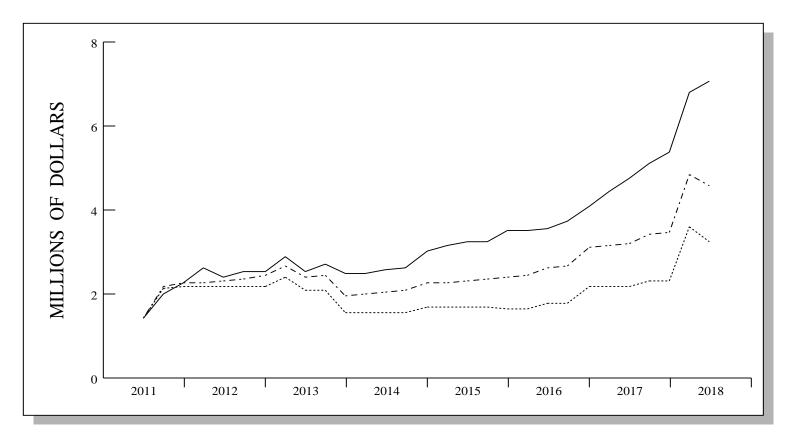
 Contribs / Withdrawals
 -336,721

 Income
 20,790

 Capital Gains / Losses
 598,735

 Market Value 6/2018
 \$ 7,102,626

### **INVESTMENT GROWTH**



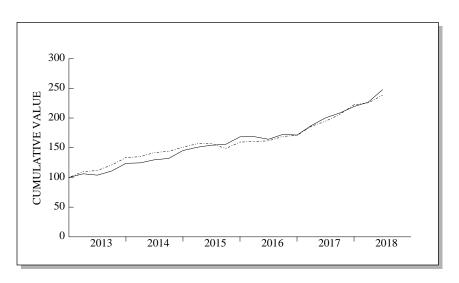
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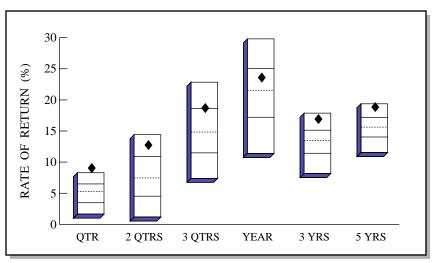
------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING
7.5% RETURN \$ 4,610,938

	LAST QUARTER	PERIOD 6/11 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{r} \$ \ 6,819,822 \\ -336,721 \\ \hline 619,525 \\ \$ \ 7,102,626 \end{array}$	\$ 1,458,761 1,824,292 3,819,573 \$ 7,102,626
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 20,790 \\ 598,735 \\ \hline 619,525 \end{array} $	$ \begin{array}{r} 226,289 \\ 3,593,284 \\ \hline 3,819,573 \end{array} $

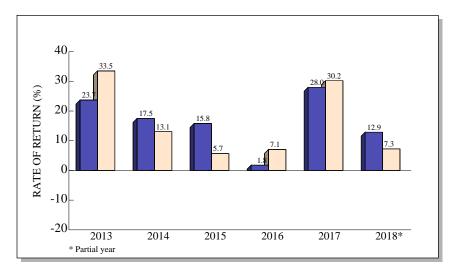
## TOTAL RETURN COMPARISONS





Large Cap Growth Universe



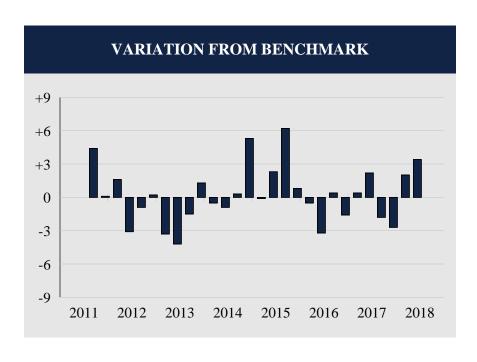


					ANNU/	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	9.2	12.9	18.8	23.7	17.1	19.0
(RANK)	(3)	(11)	(23)	(36)	(7)	(8)
5TH %ILE	8.3	14.4	22.8	29.8	17.9	19.4
25TH %ILE	6.5	10.9	18.6	25.0	15.1	17.2
MEDIAN	5.2	7.5	14.8	21.6	13.5	15.6
75TH %ILE	3.5	4.5	11.5	17.2	11.4	14.0
95TH %ILE	1.6	1.2	7.4	11.4	8.2	11.5
Russ 1000G	5.8	7.3	15.7	22.5	15.0	16.4

Large Cap Growth Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

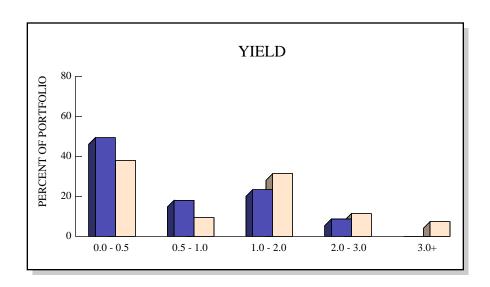
#### COMPARATIVE BENCHMARK: RUSSELL 1000 GROWTH

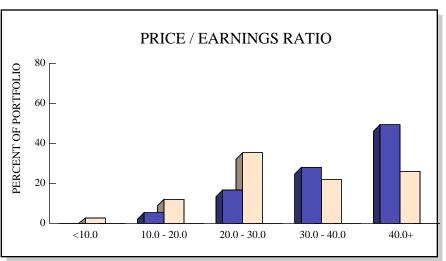


<b>Total Quarters Observed</b>	28
Quarters At or Above the Benchmark	15
Quarters Below the Benchmark	13
<b>Batting Average</b>	.536

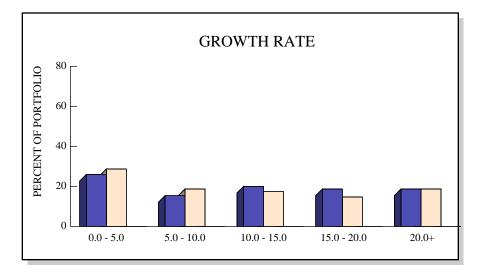
RATES OF RETURN							
				Cur	nulative		
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
9/11	-8.7	-13.1	4.4	-8.7	-13.1	4.4	
12/11	10.7	10.6	0.1	1.1	-3.9	5.0	
3/12	16.3	14.7	1.6	17.6	10.2	7.4	
6/12	-7.1	-4.0	-3.1	9.2	5.8	3.4	
9/12	5.2	6.1	-0.9	14.9	12.2	2.7	
12/12	-1.1	-1.3	0.2	13.7	10.7	3.0	
3/13	6.2	9.5	-3.3	20.7	21.3	-0.6	
6/13	-2.1	2.1	-4.2	18.1	23.8	-5.7	
9/13	6.6	8.1	-1.5	25.9	33.8	-7.9	
12/13	11.7	10.4	1.3	40.6	47.8	-7.2	
3/14	0.6	1.1	-0.5	41.5	49.5	-8.0	
6/14	4.2	5.1	-0.9	47.4	57.1	-9.7	
9/14	1.8	1.5	0.3	50.0	59.5	-9.5	
12/14	10.1	4.8	5.3	65.2	67.1	-1.9	
3/15	3.7	3.8	-0.1	71.3	73.5	-2.2	
6/15	2.4	0.1	2.3	75.4	73.8	1.6	
9/15	0.9	-5.3	6.2	77.0	64.6	12.4	
12/15	8.1	7.3	0.8	91.4	76.6	14.8	
3/16	0.2	0.7	-0.5	91.7	77.9	13.8	
6/16	-2.6	0.6	-3.2	86.7	79.0	7.7	
9/16	5.0	4.6	0.4	95.9	87.2	8.7	
12/16	-0.6	1.0	-1.6	94.8	89.1	5.7	
3/17	9.3	8.9	0.4	112.8	105.9	6.9	
6/17	6.9	4.7	2.2	127.5	115.5	12.0	
9/17	4.1	5.9	-1.8	136.9	128.3	8.6	
12/17	5.2	7.9	-2.7	149.3	146.2	3.1	
3/18	3.4	1.4	2.0	157.8	149.7	8.1	
6/18	9.2	5.8	3.4	181.5	164.1	17.4	

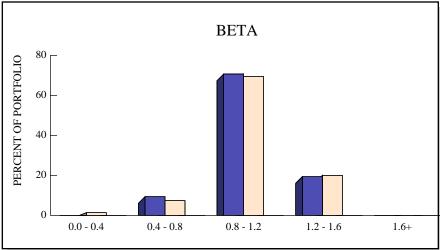
## STOCK CHARACTERISTICS



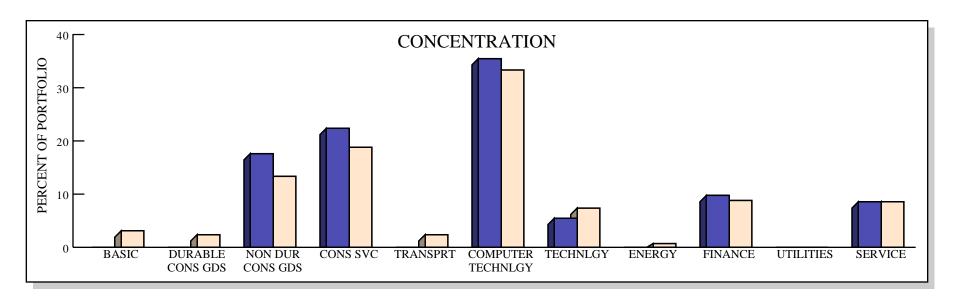


	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	20	0.7%	10.8%	42.0	1.04	
RUSSELL 1000G	542	1.2%	11.8%	32.4	1.03	

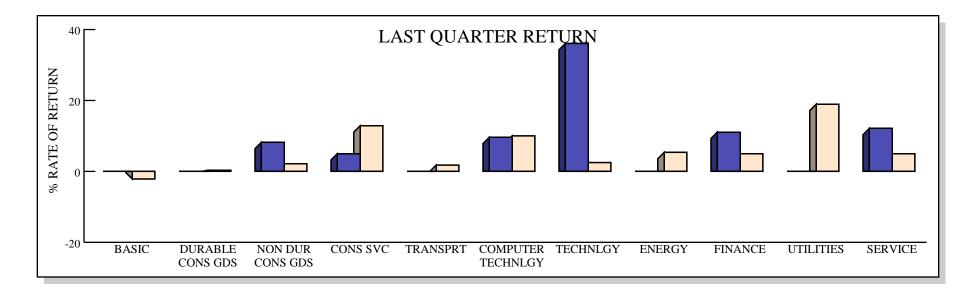




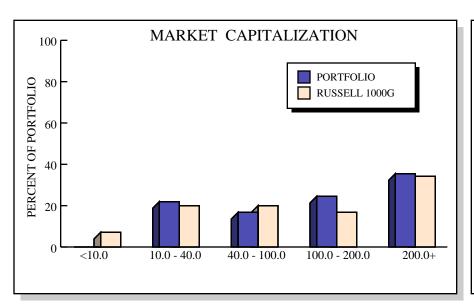
### STOCK INDUSTRY ANALYSIS

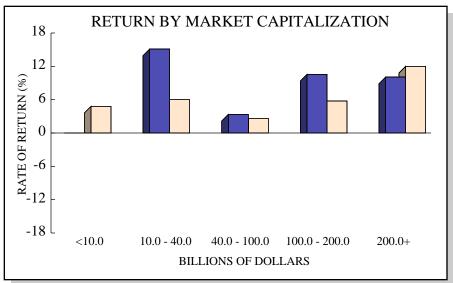


■ PORTFOLIO ■ RUSSELL 1000 GROWTH



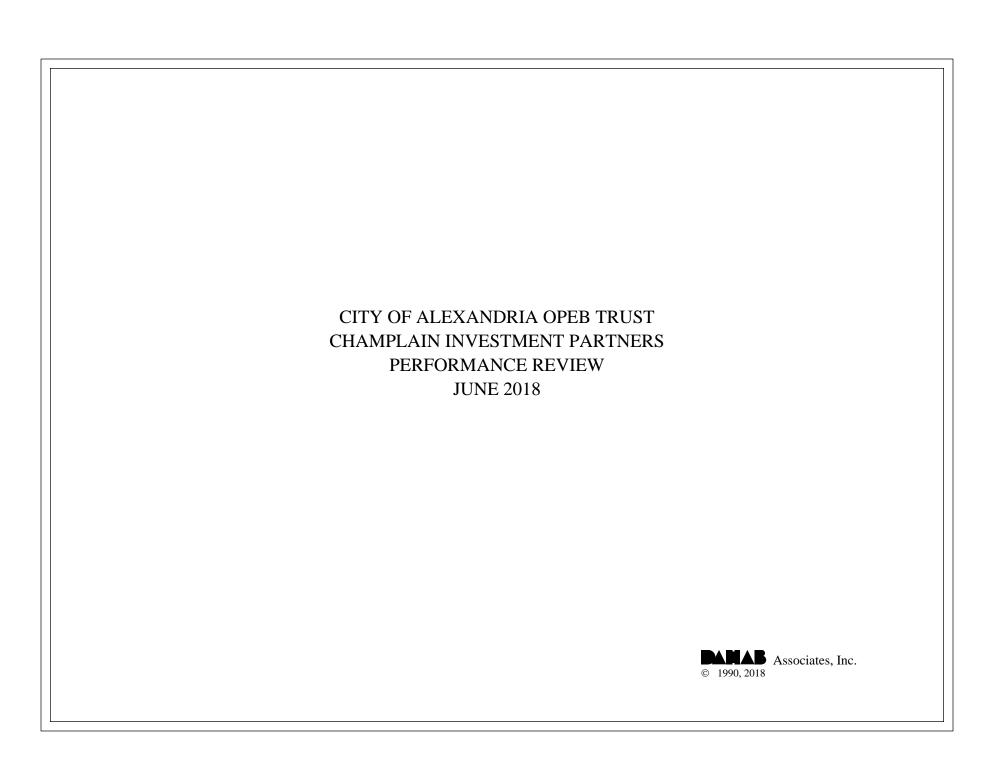
### **TOP TEN HOLDINGS**





# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	MICROSOFT CORP	\$ 589,688	8.30%	8.5%	Computer Tech	\$ 757.6 B
2	ADOBE SYSTEMS INC	586,119	8.25%	12.8%	Computer Tech	119.4 B
3	VISA INC-CLASS A SHARES	479,734	6.75%	10.9%	Finance	236.6 B
4	ALPHABET INC-CL C	469,689	6.61%	8.1%	Computer Tech	389.3 B
5	NIKE INC -CL B	448,678	6.32%	20.3%	NonDur Cons Goods	102.2 B
6	AUTOMATIC DATA PROCESSING	414,493	5.84%	18.8%	Service	59.1 B
7	ALIGN TECHNOLOGY INC	390,040	5.49%	36.2%	Technology	27.4 B
8	ACCENTURE PLC-CL A	357,281	5.03%	7.5%	Consumer Service	110.3 B
9	ZOETIS INC	333,945	4.70%	2.2%	NonDur Cons Goods	41.2 B
10	O'REILLY AUTOMOTIVE INC	328,284	4.62%	10.6%	Consumer Service	22.4 B



#### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's Champlain Investment Partners portfolio was valued at \$6,282,878, representing an increase of \$229,351 from the March quarter's ending value of \$6,053,527. Last quarter, the Fund posted no net contributions or withdrawals, while posting \$229,351 in net investment returns. Since there were no income receipts for the second quarter, the portfolio's net investment return was the result of net realized and unrealized capital gains totaling \$229,351.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

During the second quarter, the Champlain Investment Partners portfolio gained 4.0%, which was 1.2% greater than the Russell Mid Cap's return of 2.8% and ranked in the 40th percentile of the Mid Cap Core universe. Over the trailing twelve-month period, this portfolio returned 18.5%, which was 6.2% above the benchmark's 12.3% return, and ranked in the 12th percentile. Since September 2011, the portfolio returned 18.3% per annum and ranked in the 14th percentile. For comparison, the Russell Mid Cap returned an annualized 15.9% over the same period.

### **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY								
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 09/11			
Total Portfolio - Gross	4.0	18.5	14.9	16.1	18.3			
MID CAP CORE RANK	(40)	(12)	(1)	(6)	(14)			
Total Portfolio - Net	3.8	17.6	14.0	15.1	17.3			
Russell Mid	2.8	12.3	9.6	12.2	15.9			
<b>Equity - Gross</b>	4.0	18.5	14.9	16.1	18.3			
MID CAP CORE RANK	(40)	(12)	(1)	(6)	(14)			
Russell Mid	2.8	12.3	9.6	12.2	15.9			

ASSET ALLOCATION						
Equity	100.0%	\$ 6,282,878				
Total Portfolio	100.0%	\$ 6,282,878				

### INVESTMENT RETURN

 Market Value 3/2018
 \$ 6,053,527

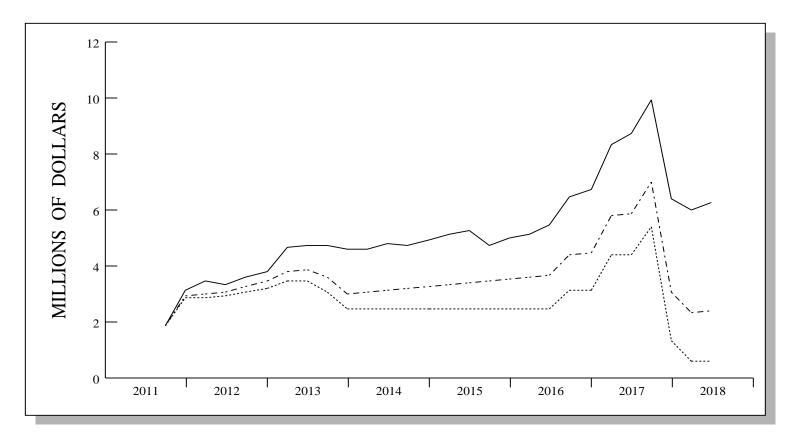
 Contribs / Withdrawals
 0

 Income
 0

 Capital Gains / Losses
 229,351

 Market Value 6/2018
 \$ 6,282,878

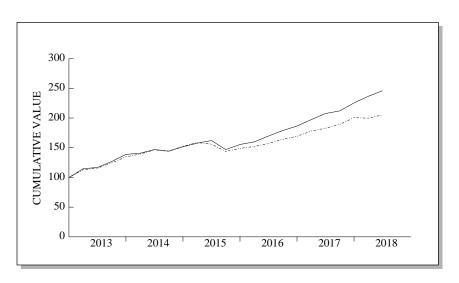
### **INVESTMENT GROWTH**

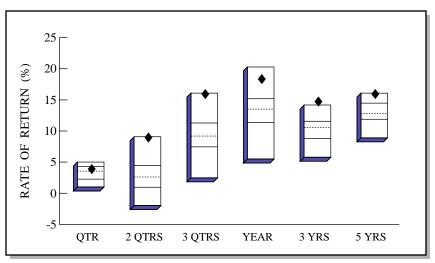


VALUE ASSUMING
7.5% RETURN \$ 2,434,070

	LAST QUARTER	PERIOD 9/11 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{c} \$ \ 6,053,527 \\ 0 \\ \hline 229,351 \\ \$ \ 6,282,878 \end{array}$	\$ 1,929,912 -1,296,039 5,649,005 \$ 6,282,878
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 0 \\ 229,351 \\ \hline 229,351 \end{array} $	6,925 5,642,080 5,649,005

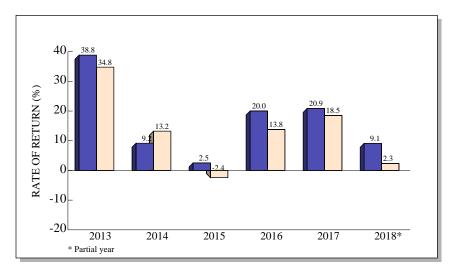
## TOTAL RETURN COMPARISONS





Mid Cap Core Universe



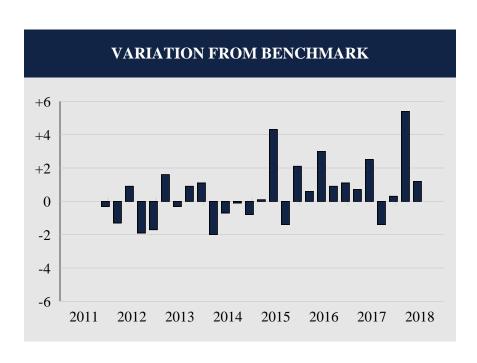


					ANNU <i>A</i>	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	4.0	9.1	16.0	18.5	14.9	16.1
(RANK)	(40)	(5)	(7)	(12)	(1)	(6)
5TH %ILE	5.0	9.1	16.1	20.3	14.2	16.1
25TH %ILE	4.3	4.4	11.3	15.2	11.6	14.5
MEDIAN	3.6	2.6	9.2	13.5	10.6	12.8
75TH %ILE	2.3	1.0	7.5	11.4	8.8	11.9
95TH %ILE	1.0	-2.0	2.5	5.5	5.8	8.9
Russ MC	2.8	2.3	8.5	12.3	9.6	12.2

Mid Cap Core Universe

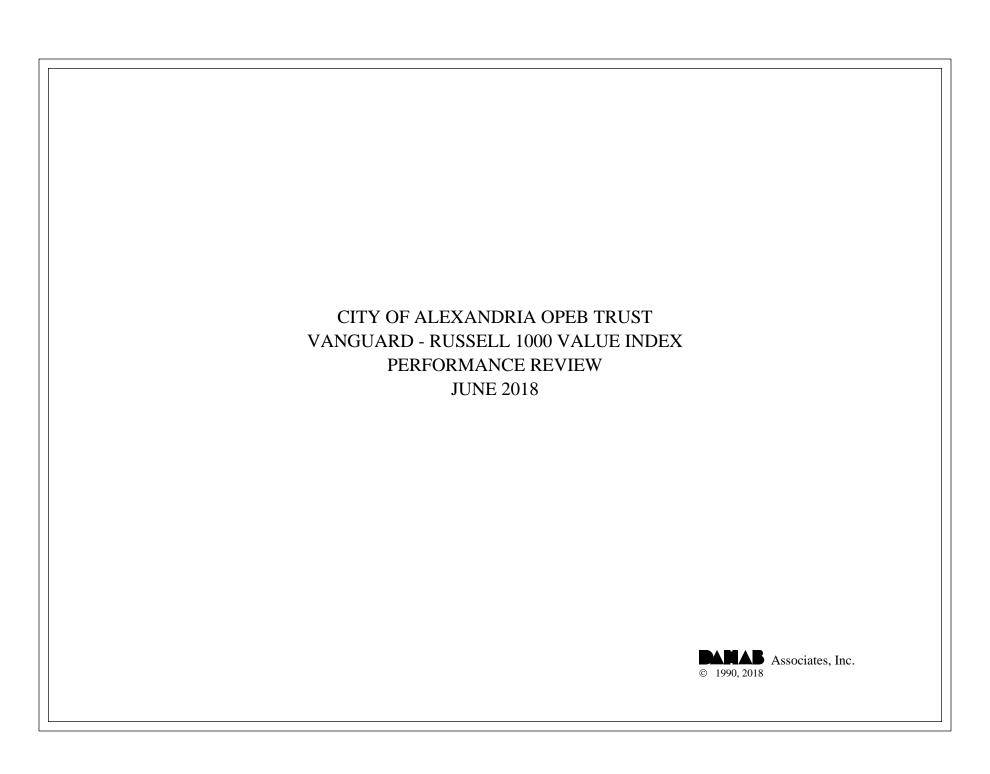
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: RUSSELL MID CAP



<b>Total Quarters Observed</b>	27
Quarters At or Above the Benchmark	16
<b>Quarters Below the Benchmark</b>	11
Batting Average	.593

RATES OF RETURN							
Cumulative							
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
12/11	12.0	12.3	-0.3	12.0	12.3	-0.3	
3/12	11.6	12.9	-1.3	24.9	26.8	-1.9	
6/12	-3.5	-4.4	0.9	20.5	21.3	-0.8	
9/12 12/12	3.7 1.2	5.6 2.9	-1.9 -1.7	25.0 26.5	28.0 31.7	-3.0 -5.2	
3/13	14.6	13.0	1.6	45.0	48.8	-3.8	
6/13	1.9	2.2	-0.3	47.7	52.0	-4.3	
9/13	8.6	7.7	0.9	60.4	63.7	-3.3	
12/13	9.5	8.4	1.1	75.6	77.5	-1.9	
3/14	1.5	3.5	-2.0	78.2	83.7	-5.5	
6/14	4.3	5.0	-0.7	85.8	92.9	-7.1	
9/14	-1.8	-1.7	-0.1	82.5	89.7	-7.2	
12/14	5.1	5.9	-0.8	91.7	101.0	-9.3	
3/15	4.1	4.0	0.1	99.6	108.9	-9.3	
6/15	2.8	-1.5	4.3	105.2	105.7	-0.5	
9/15	-9.4	-8.0	-1.4	85.9	89.2	-3.3	
12/15	5.7	3.6	2.1	96.6	96.1	0.5	
3/16	2.8	2.2	0.6	102.2	100.4	1.8	
6/16	6.2	3.2	3.0	114.7	106.8	7.9	
9/16	5.4	4.5	0.9	126.4	116.2	10.2	
12/16	4.3	3.2	1.1	136.0	123.1	12.9	
3/17	5.8	5.1	0.7	149.6	134.6	15.0	
6/17	5.2	2.7	2.5	162.7	140.9	21.8	
9/17	2.1	3.5	-1.4	168.2	149.3	18.9	
12/17	6.4	6.1	0.3	185.3	164.4	20.9	
3/18	4.9	-0.5	5.4	199.3	163.1	36.2	
6/18	4.0	2.8	1.2	211.2	170.5	40.7	



#### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's Vanguard Russell 1000 Value Index portfolio was valued at \$9,696,426, representing an increase of \$110,978 from the March quarter's ending value of \$9,585,448. Last quarter, the Fund posted no net contributions or withdrawals, while posting \$110,978 in net investment returns. Income receipts totaling \$59,198 plus net realized and unrealized capital gains of \$51,780 combined to produce the portfolio's net investment return figure.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

For the second quarter, the Vanguard Russell 1000 Value Index portfolio returned 1.2%, which was equal to the Russell 1000 Value Index's return of 1.2% and ranked in the 64th percentile of the Large Cap Value universe. Over the trailing year, this portfolio returned 6.8%, which was equal to the benchmark's 6.8% return, ranking in the 87th percentile. Since March 2016, the account returned 11.9% on an annualized basis and ranked in the 77th percentile. The Russell 1000 Value returned an annualized 12.0% over the same time frame.

### **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY						
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 03/16	
Total Portfolio - Gross	1.2	6.8			11.9	
LARGE CAP VALUE RANK	(64)	(87)			(77)	
Total Portfolio - Net	1.2	6.7			11.8	
Russell 1000V	1.2	6.8	8.2	10.3	12.0	
<b>Equity - Gross</b>	1.2	6.8			11.9	
LARGE CAP VALUE RANK	(64)	(87)			(77)	
Russell 1000V	1.2	6.8	8.2	10.3	12.0	

ASSET ALLOCATION				
Equity	100.0%	\$ 9,696,426		
Total Portfolio	100.0%	\$ 9,696,426		

### INVESTMENT RETURN

 Market Value 3/2018
 \$ 9,585,448

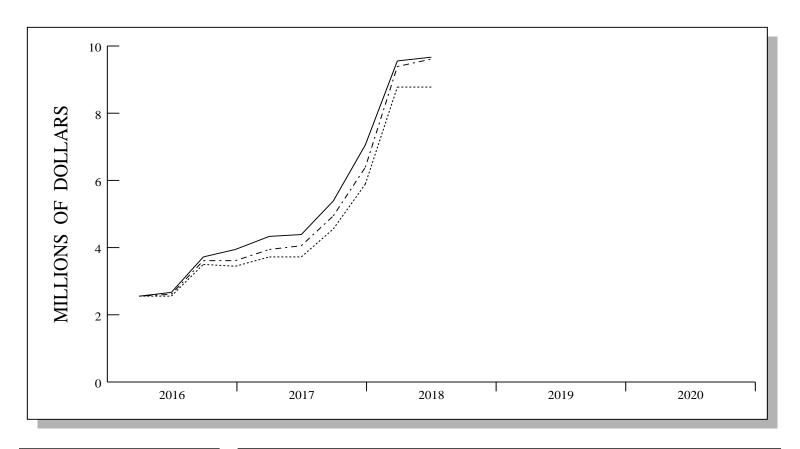
 Contribs / Withdrawals
 0

 Income
 59,198

 Capital Gains / Losses
 51,780

 Market Value 6/2018
 \$ 9,696,426

### **INVESTMENT GROWTH**



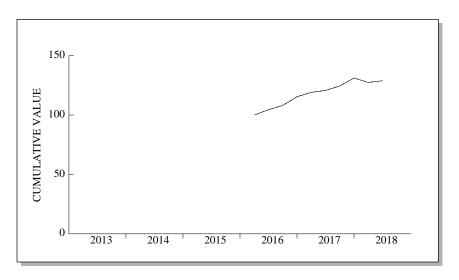
3

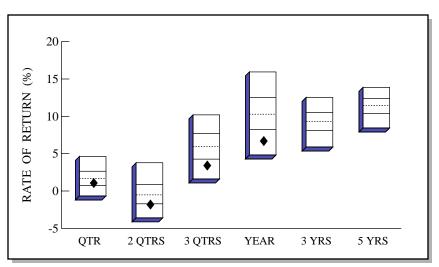
------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING
7.5% RETURN \$ 9,615,060

	LAST QUARTER	PERIOD 3/16 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{c} \$ \ 9,585,448 \\ 0 \\ \hline 110,978 \\ \$ \ 9,696,426 \end{array}$	\$ 2,602,301 6,188,000 906,125 \$ 9,696,426
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	59,198 51,780 110,978	299,840 606,285 906,125

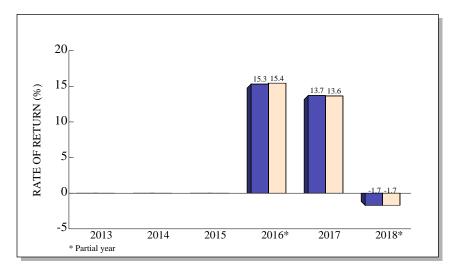
## TOTAL RETURN COMPARISONS





Large Cap Value Universe





					ANNUA	ALIZED
	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	1.2	-1.7	3.6	6.8		
(RANK)	(64)	(75)	(85)	(87)		
5TH %ILE	4.6	3.8	10.2	16.0	12.5	13.9
25TH %ILE	2.6	0.9	7.7	12.5	10.5	12.4
MEDIAN	1.7	-0.5	6.0	10.3	9.3	11.5
75TH %ILE	0.7	-1.7	4.3	8.2	8.1	10.4
95TH %ILE	-0.7	-3.6	1.6	4.8	5.9	8.4
Russ 1000V	1.2	-1.7	3.5	6.8	8.2	10.3

Large Cap Value Universe

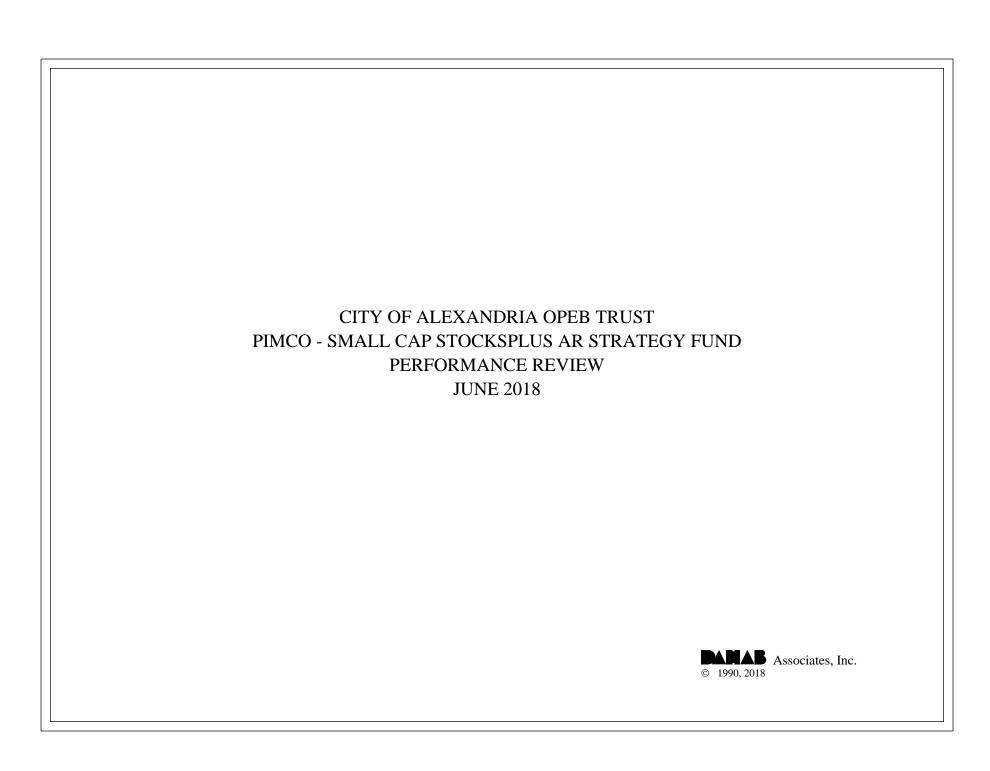
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: RUSSELL 1000 VALUE



Total Quarters Observed	9
Quarters At or Above the Benchmark	8
Quarters Below the Benchmark	1
Batting Average	.889

Date         Portfolio         Benchmark         Difference           6/16         4.5         4.6         -0.1           9/16         3.5         3.5         0.0           12/16         6.7         6.7         0.0           3/17         3.3         3.3         0.0           6/17         1.3         1.3         0.0           9/17         3.1         3.1         0.0	RATES OF RETURN					
9/16     3.5     3.5     0.0       12/16     6.7     6.7     0.0       3/17     3.3     3.3     0.0       6/17     1.3     1.3     0.0       9/17     3.1     3.1     0.0	;					
6/17     1.3     1.3     0.0       9/17     3.1     3.1     0.0						
12/17 5.3 5.3 0.0						
3/18 -2.8 -2.8 0.0 6/18 1.2 1.2 0.0						



#### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's PIMCO Small Cap StocksPlus AR Strategy Fund was valued at \$3,721,499, representing an increase of \$279,372 from the March quarter's ending value of \$3,442,127. Last quarter, the Fund posted no net contributions or withdrawals, while posting \$279,372 in net investment returns. Income receipts totaling \$23,967 plus net realized and unrealized capital gains of \$255,405 combined to produce the portfolio's net investment return figure.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

For the second quarter, the PIMCO Small Cap StocksPlus AR Strategy Fund returned 8.3%, which was 0.5% above the Russell 2000 Index's return of 7.8% and ranked in the 20th percentile of the Small Cap Core universe. Over the trailing year, this portfolio returned 19.7%, which was 2.1% greater than the benchmark's 17.6% return, ranking in the 31st percentile. Since September 2011, the account returned 19.9% on an annualized basis and ranked in the 15th percentile. The Russell 2000 returned an annualized 16.5% over the same time frame.

### **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY					
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 09/11
Total Portfolio - Gross	8.3	19.7	12.9	14.4	19.9
SMALL CAP CORE RANK	(20)	(31)	(30)	(30)	(15)
Total Portfolio - Net	8.1	18.9	12.1	13.7	19.1
Russell 2000	7.8	17.6	11.0	12.5	16.5
Equity - Gross	8.3	19.7	12.9	14.4	19.9
SMALL CAP CORE RANK	(20)	(31)	(30)	(30)	(15)
Russell 2000	7.8	17.6	11.0	12.5	16.5

ASSET ALLOCATION			
Equity	100.0%	\$ 3,721,499	
Total Portfolio	100.0%	\$ 3,721,499	

### INVESTMENT RETURN

 Market Value 3/2018
 \$ 3,442,127

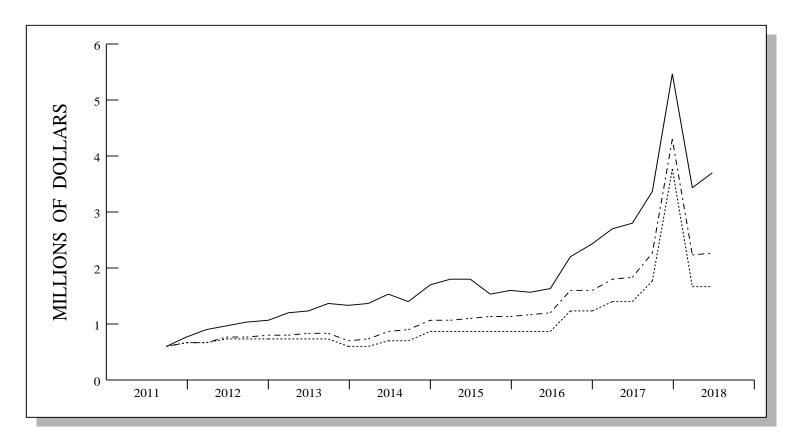
 Contribs / Withdrawals
 0

 Income
 23,967

 Capital Gains / Losses
 255,405

 Market Value 6/2018
 \$ 3,721,499

### **INVESTMENT GROWTH**



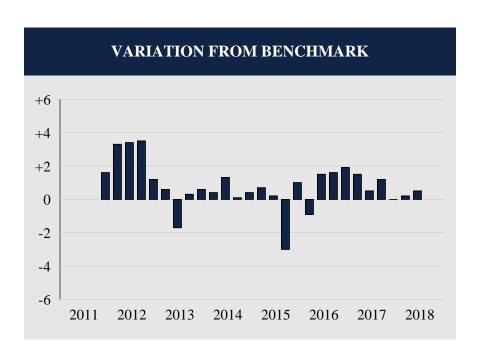
------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING
7.5% RETURN \$ 2,290,071

	LAST QUARTER	PERIOD 9/11 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{c} \$ \ 3,442,127 \\ 0 \\ \hline 279,372 \\ \$ \ 3,721,499 \end{array}$	\$ 633,175 1,049,431 2,038,893 \$ 3,721,499
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 23,967 \\ 255,405 \\ \hline 279,372 \end{array} $	$ \begin{array}{r} 846,945 \\ 1,191,948 \\ \hline 2,038,893 \end{array} $

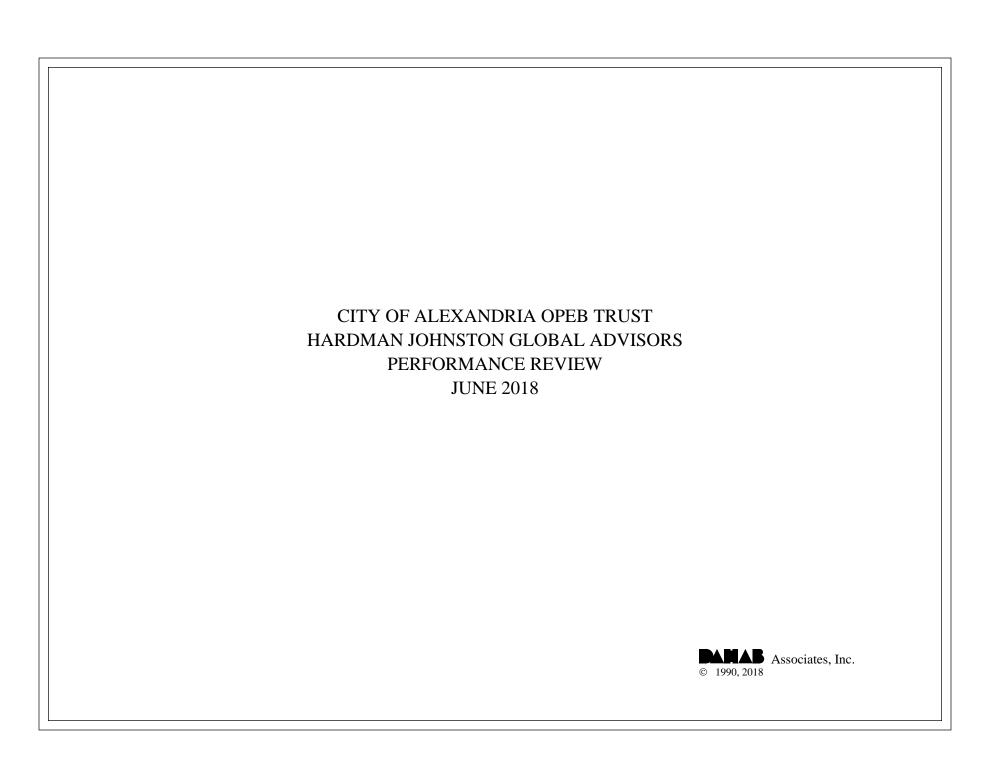
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

**COMPARATIVE BENCHMARK: RUSSELL 2000** 



<b>Total Quarters Observed</b>	27
Quarters At or Above the Benchmark	24
Quarters Below the Benchmark	3
<b>Batting Average</b>	.889

RATES OF RETURN							
	Cumulative						
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff	
12/11	17.1	15.5	1.6	17.1	15.5	1.6	
3/12	15.7	12.4	3.3	35.6	29.8	5.8	
6/12	-0.1	-3.5	3.4	35.4	25.3	10.1	
9/12	8.7	5.2	3.5	47.2	31.9	15.3	
12/12	3.0	1.8	1.2	51.7	34.4	17.3	
3/13	13.0	12.4	0.6	71.4	51.0	20.4	
6/13	1.4	3.1	-1.7	73.8	55.7	18.1	
9/13	10.5	10.2	0.3	92.0	71.6	20.4	
12/13	9.3	8.7	0.6	109.8	86.5	23.3	
3/14	1.5	1.1	0.4	113.0	88.6	24.4	
6/14	3.3	2.0	1.3	120.0	92.5	27.5	
9/14	-7.3	-7.4	0.1	104.0	78.3	25.7	
12/14	10.1	9.7	0.4	124.5	95.6	28.9	
3/15	5.0	4.3	0.7	135.7	104.1	31.6	
6/15	0.6	0.4	0.2	137.0	104.9	32.1	
9/15	-14.9	-11.9	-3.0	101.8	80.5	21.3	
12/15	4.6	3.6	1.0	111.0	87.0	24.0	
3/16	-2.4	-1.5	-0.9	106.0	84.2	21.8	
6/16	5.3	3.8	1.5	116.9	91.1	25.8	
9/16	10.6	9.0	1.6	139.9	108.4	31.5	
12/16	10.7	8.8	1.9	165.6	126.8	38.8	
3/17	4.0	2.5	1.5	176.3	132.4	43.9	
6/17	3.0	2.5	0.5	184.7	138.1	46.6	
9/17	6.9	5.7	1.2	204.3	151.6	52.7	
12/17	3.3	3.3	0.0	214.4	160.0	54.4	
3/18	0.1	-0.1	0.2	214.7	159.8	54.9	
6/18	8.3	7.8	0.5	240.8	179.9	60.9	



#### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's Hardman Johnston Global Advisors portfolio was valued at \$6,650,888, a decrease of \$22,053 from the March ending value of \$6,672,941. Last quarter, the account recorded total net withdrawals of \$10,340 in addition to \$11,713 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$2,295 and realized and unrealized capital losses totaling \$14,008.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

During the second quarter, the Hardman Johnston Global Advisors portfolio lost 0.2%, which was 0.8% greater than the MSCI EAFE Index's return of -1.0% and ranked in the 20th percentile of the International Equity universe. Over the trailing year, the portfolio returned 14.9%, which was 7.5% greater than the benchmark's 7.4% performance, and ranked in the 13th percentile. Since September 2011, the account returned 11.2% per annum and ranked in the 27th percentile. For comparison, the MSCI EAFE Index returned an annualized 8.9% over the same time frame.

### **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY							
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 09/11		
Total Portfolio - Gross	-0.2	14.9	10.6	10.8	11.2		
INTERNATIONAL EQUITY RANK	(20)	(13)	(14)	(17)	(27)		
Total Portfolio - Net	-0.4	14.3	10.0	10.2	10.6		
MSCI EAFE	-1.0	7.4	5.4	6.9	8.9		
<b>Equity - Gross</b>	-0.2	14.9	10.6	10.8	11.2		
INTERNATIONAL EQUITY RANK	(20)	(13)	(14)	(17)	(27)		
MSCI EAFE	-1.0	7.4	5.4	6.9	8.9		

ASSET A	ASSET ALLOCATION						
Equity	100.0%	\$ 6,650,888					
Total Portfolio	100.0%	\$ 6,650,888					

### INVESTMENT RETURN

 Market Value 3/2018
 \$ 6,672,941

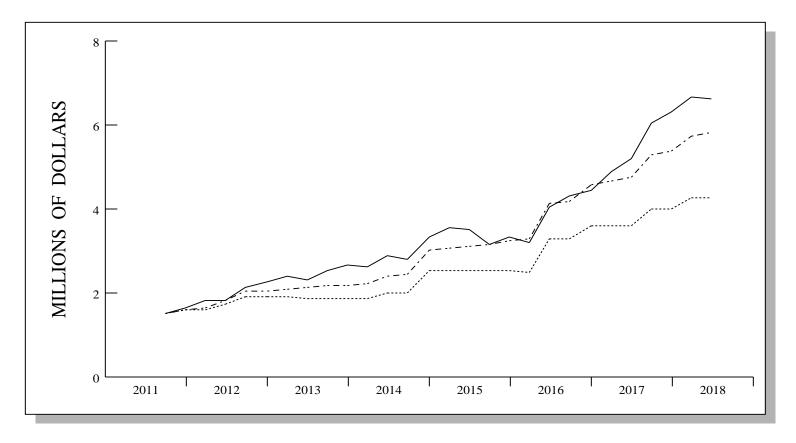
 Contribs / Withdrawals
 - 10,340

 Income
 2,295

 Capital Gains / Losses
 - 14,008

 Market Value 6/2018
 \$ 6,650,888

### **INVESTMENT GROWTH**

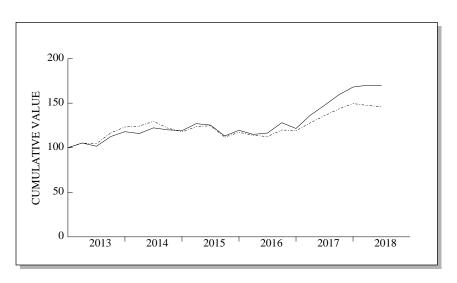


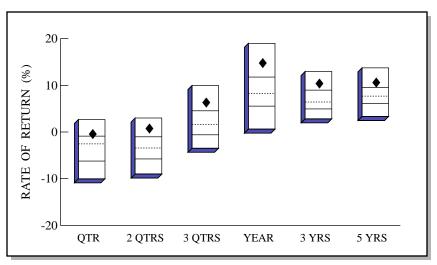
------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING
7.5% RETURN \$ 5,841,896

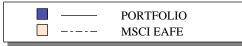
	LAST QUARTER	PERIOD 9/11 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 6,672,941 -10,340 -11,713 \$ 6,650,888	\$ 1,528,610 2,760,029 2,362,249 \$ 6,650,888
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	2,295 -14,008 -11,713	$ \begin{array}{r} 9,023 \\ 2,353,226 \\ \hline 2,362,249 \end{array} $

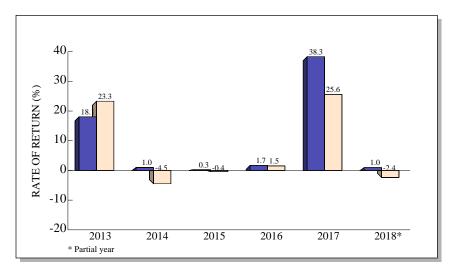
## TOTAL RETURN COMPARISONS





International Equity Universe



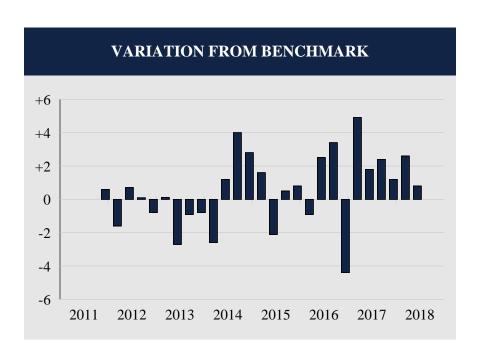


					ANNUA	LIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	-0.2	1.0	6.5	14.9	10.6	10.8
(RANK)	(20)	(11)	(15)	(13)	(14)	(17)
5TH %ILE	2.7	3.0	9.9	19.0	13.0	13.7
25TH %ILE	-0.9	-1.0	4.5	11.8	9.0	9.6
MEDIAN	-2.5	-3.4	1.6	8.2	6.4	7.7
75TH %ILE	-6.2	-5.8	-0.6	5.6	4.9	6.1
95TH %ILE	-10.0	-9.0	-3.5	0.6	2.8	3.3
MSCI EAFE	-1.0	-2.4	1.8	7.4	5.4	6.9

International Equity Universe

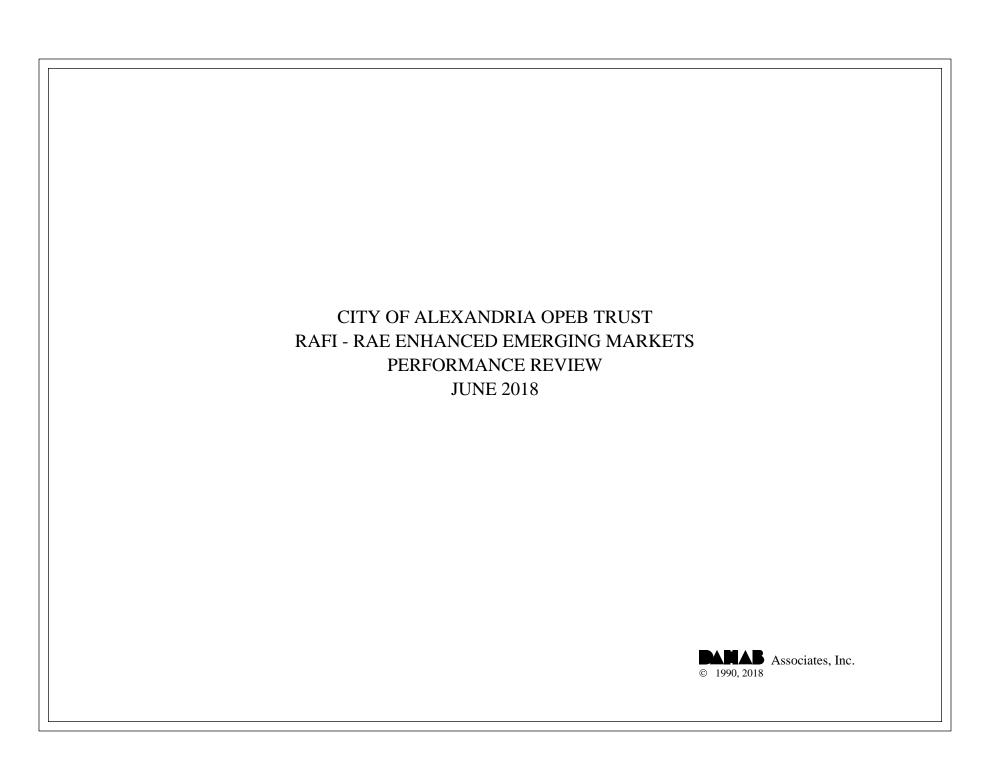
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: MSCI EAFE



<b>Total Quarters Observed</b>	27
Quarters At or Above the Benchmark	18
<b>Quarters Below the Benchmark</b>	9
Batting Average	.667

RATES OF RETURN								
	Cumulative							
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff		
12/11	4.0	3.4	0.6	4.0	3.4	0.6		
3/12	9.4	11.0	-1.6	13.7	14.7	-1.0		
6/12	-6.2	-6.9	0.7	6.7	6.9	-0.2		
9/12	7.1	7.0	0.1	14.3	14.3	0.0		
12/12	5.8	6.6	-0.8	20.9	21.9	-1.0		
3/13	5.3	5.2	0.1	27.3	28.3	-1.0		
6/13	-3.4	-0.7	-2.7	23.0	27.3	-4.3		
9/13	10.7	11.6	-0.9	36.0	42.1	-6.1		
12/13	4.9	5.7	-0.8	42.8	50.3	-7.5		
3/14	-1.8	0.8	-2.6	40.1	51.4	-11.3		
6/14	5.5	4.3	1.2	47.9	58.0	-10.1		
9/14	-1.8	-5.8	4.0	45.2	48.8	-3.6		
12/14	-0.7	-3.5	2.8	44.2	43.5	0.7		
3/15	6.6	5.0	1.6	53.6	50.7	2.9		
6/15	-1.3	0.8	-2.1	51.7	52.0	-0.3		
9/15	-9.7	-10.2	0.5	36.9	36.5	0.4		
12/15	5.5	4.7	0.8	44.5	43.0	1.5		
3/16	-3.8	-2.9	-0.9	39.0	38.9	0.1		
6/16	1.3	-1.2	2.5	40.9	37.2	3.7		
9/16	9.9	6.5	3.4	54.8	46.1	8.7		
12/16	-5.1	-0.7	-4.4	47.0	45.1	1.9		
3/17	12.3	7.4	4.9	65.0	55.9	9.1		
6/17	8.2	6.4	1.8	78.5	65.8	12.7		
9/17	7.9	5.5	2.4	92.7	74.8	17.9		
12/17	5.5	4.3	1.2	103.3	82.3	21.0		
3/18	1.2	-1.4	2.6	105.7	79.7	26.0		
6/18	-0.2	-1.0	0.8	105.2	78.0	27.2		



#### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's RAFI RAE Enhanced Emerging Markets portfolio was valued at \$8,995,313, a decrease of \$988,312 from the March ending value of \$9,983,625. Last quarter, the account recorded no net contributions or withdrawals, while recording a net investment loss for the quarter of \$988,312. Since there were no income receipts for the second quarter, net investment losses were the result of capital losses (realized and unrealized).

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

During the second quarter, the RAFI RAE Enhanced Emerging Markets portfolio lost 9.7%, which was 1.8% less than the MSCI Emerging Market Index's return of -7.9% and ranked in the 80th percentile of the Emerging Markets universe. Over the trailing year, the portfolio returned 8.5%, which was 0.1% less than the benchmark's 8.6% performance, and ranked in the 39th percentile. Since September 2011, the account returned 7.0% per annum and ranked in the 49th percentile. For comparison, the MSCI Emerging Markets returned an annualized 5.8% over the same time frame.

### **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY							
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 09/11		
Total Portfolio - Gross	-9.7	8.5	10.0	7.6	7.0		
EMERGING MARKETS RANK	(80)	(39)	(9)	(25)	(49)		
Total Portfolio - Net	-9.9	7.5	8.9	6.8	6.3		
MSCI Emg Mkts	-7.9	8.6	6.0	5.4	5.8		
<b>Equity - Gross</b>	-9.7	8.5	10.0	7.6	7.0		
EMERGING MARKETS RANK	(80)	(39)	(9)	(25)	(49)		
MSCI Emg Mkts	-7.9	8.6	6.0	5.4	5.8		

ASSET ALLOCATION					
Equity	100.0%	\$ 8,995,313			
Total Portfolio	100.0%	\$ 8,995,313			

### INVESTMENT RETURN

 Market Value 3/2018
 \$ 9,983,625

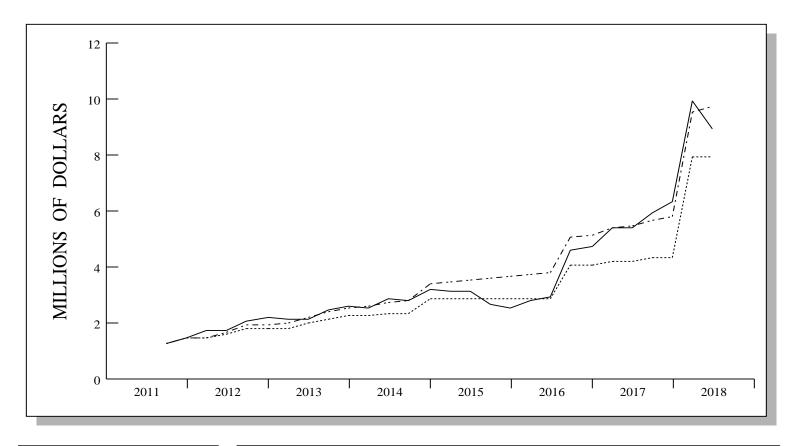
 Contribs / Withdrawals
 0

 Income
 0

 Capital Gains / Losses
 -988,312

 Market Value 6/2018
 \$ 8,995,313

### **INVESTMENT GROWTH**

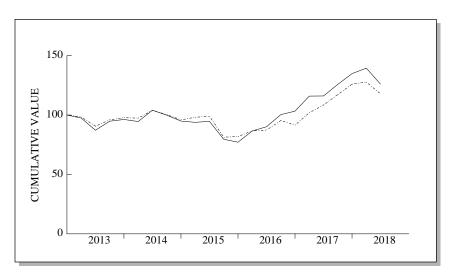


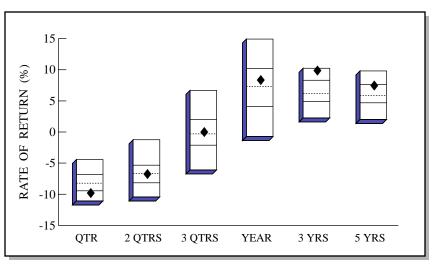
------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING
7.5% RETURN \$ 9,733,746

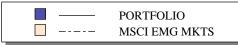
	LAST QUARTER	PERIOD 9/11 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 9,983,625 0 -988,312 \$ 8,995,313	\$ 1,284,828 6,651,141 1,059,344 \$ 8,995,313
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$\frac{\begin{array}{c} 0 \\ -988,312 \\ \hline -988,312 \end{array}$	668,251 391,093 1,059,344

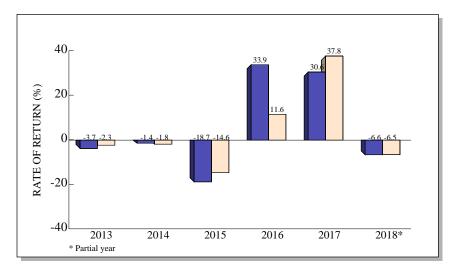
## TOTAL RETURN COMPARISONS





**Emerging Markets Universe** 



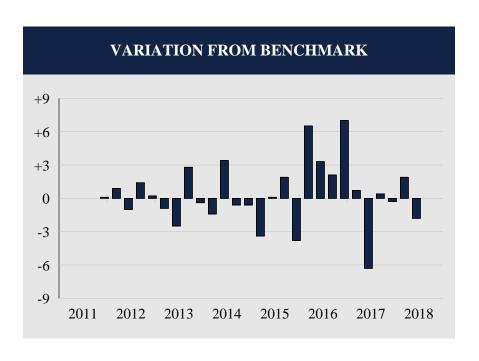


					ANNUA	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	-9.7	-6.6	0.1	8.5	10.0	7.6
(RANK)	(80)	(49)	(44)	(39)	(9)	(25)
5TH %ILE	-4.4	-1.2	6.7	14.9	10.3	9.8
25TH %ILE	-6.8	-5.3	2.0	10.2	8.3	7.6
MEDIAN	-8.2	-6.7	-0.3	7.3	6.2	5.9
75TH %ILE	-9.5	-8.2	-2.1	4.1	4.9	4.7
95TH %ILE	-11.1	-10.4	-6.1	-0.8	2.3	2.0
MSCI EM	-7.9	-6.5	0.5	8.6	6.0	5.4

**Emerging Markets Universe** 

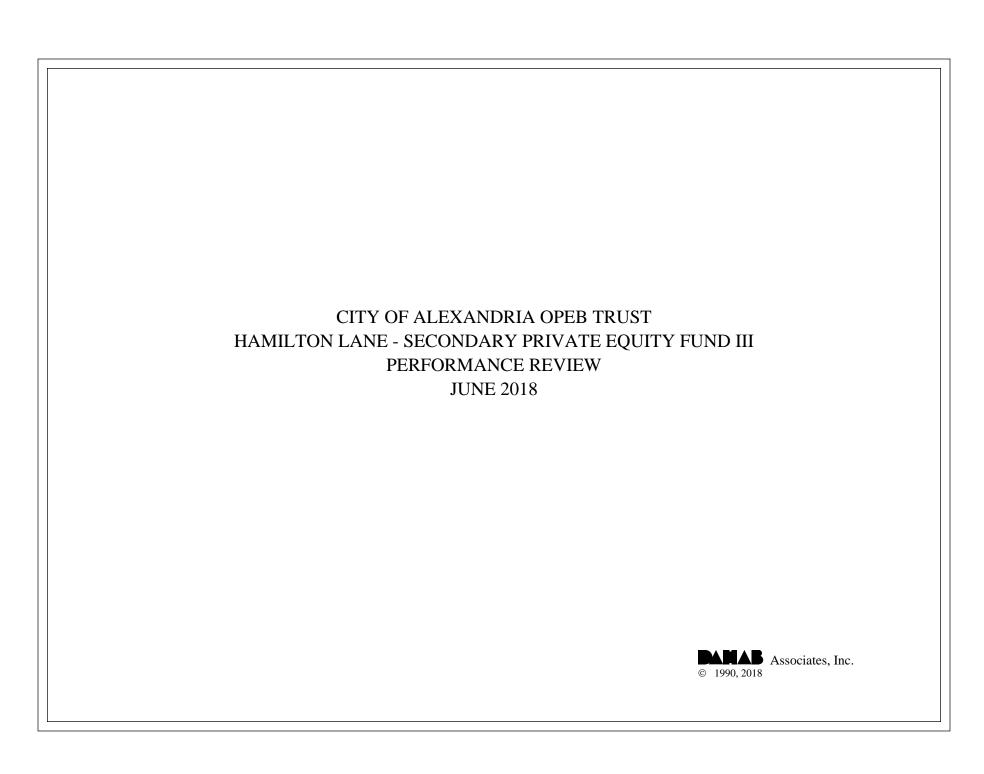
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

### COMPARATIVE BENCHMARK: MSCI EMERGING MARKETS



<b>Total Quarters Observed</b>	27
Quarters At or Above the Benchmark	15
<b>Quarters Below the Benchmark</b>	12
Batting Average	.556

RATES OF RETURN						
	Cumulative					
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
12/11	4.5	4.4	0.1	4.5	4.4	0.1
3/12	15.0	14.1	0.9	20.2	19.2	1.0
6/12	-9.8	-8.8	-1.0	8.4	8.7	-0.3
9/12	9.3	7.9	1.4	18.5	17.3	1.2
12/12	5.8	5.6	0.2	25.4	23.9	1.5
3/13	-2.5	-1.6	-0.9	22.2	22.0	0.2
6/13	-10.5	-8.0	-2.5	9.4	12.3	-2.9
9/13	8.7	5.9	2.8	18.9	18.9	0.0
12/13	1.5	1.9	-0.4	20.7	21.1	-0.4
3/14	-1.8	-0.4	-1.4	18.6	20.7	-2.1
6/14	10.1	6.7	3.4	30.5	28.7	1.8
9/14	-4.0	-3.4	-0.6	25.3	24.4	0.9
12/14	-5.0	-4.4	-0.6	19.1	18.9	0.2
3/15	-1.1	2.3	-3.4	17.7	21.6	-3.9
6/15	0.9	0.8	0.1	18.8	22.6	-3.8
9/15	-15.9	-17.8	1.9	-0.2	0.8	-1.0
12/15	-3.1	0.7	-3.8	-3.2	1.5	-4.7
3/16	12.3	5.8	6.5	8.6	7.4	1.2
6/16	4.1	0.8	3.3	13.0	8.2	4.8
9/16	11.3	9.2	2.1	25.8	18.1	7.7
12/16	2.9	-4.1	7.0	29.5	13.3	16.2
3/17	12.2	11.5	0.7	45.4	26.3	19.1
6/17	0.1	6.4	-6.3	45.6	34.4	11.2
9/17	8.4	8.0	0.4	57.8	45.2	12.6
12/17	7.2	7.5	-0.3	69.1	56.1	13.0
3/18	3.4	1.5	1.9	74.9	58.4	16.5
6/18	-9.7	-7.9	-1.8	58.0	45.9	12.1



On June 30th, 2018, the City of Alexandria OPEB Trust's Hamilton Lane Secondary Private Equity Fund III portfolio was valued at \$760,103, a decrease of \$16,500 from the March ending value of \$776,603. Last quarter, the account recorded total net withdrawals of \$16,500.

#### **RELATIVE PERFORMANCE**

Neither a final nor preliminary appraisal was available at the time this report. The market value presented is as of last quarter adjusted for cash flows, and a price return of 0.0% was assumed.

Over the trailing year, the portfolio returned 11.0%, which was 5.7% below the benchmark's 16.7% return. Since September 2013, the portfolio returned 18.7% annualized, while the S&P Completion returned an annualized 10.9% over the same period.

# Private Equity Investor Report Hamilton Lane Secondary Fund III, L.P. As of June 30, 2018

		125 01	June 30, 2010	_				
Market Value	\$	760,103	Last Appraisal Da	te: 3	/31/2018			
IRR Since Inception		17.11%	Annualized, Net o	f fee	es			
Initial Commitment	\$	1,500,000	100.00%					
Paid In Capital	\$	803,710	53.58%					
Remaining Commitment	\$	696,290	46.42%					
Net Investment Gain/Loss	\$	428,337						
			% of	F	Recallable	% of		
Date	Co	ntributions	Commitment	Dis	stributions	Commitment	Di	stributions
2013	\$	265,552	17.70%	\$	24,577	-1.64%	\$	11,790
2014	\$	382,648	25.51%	\$	97,624	-6.51%	\$	83,584
2015-02-13	\$	4,572	0.30%	\$	15,768	-1.05%	\$	77,395
2015-03-31	\$	50,129	3.34%	\$	5,792	-0.39%	\$	13,953
2015-06-08	\$	114,840	7.66%	\$	18,004	-1.20%	\$	26,225
2015-07-10	\$	23,645	1.58%	\$	-	0.00%	\$	-
2015-07-22	\$	144	0.01%	\$	19,042	-1.27%	\$	14,564
2015-09-28	\$	102,425	6.83%	\$	16,138	-1.08%	\$	7,388
2015-12-18	\$	104,280	6.95%	\$	21,704	-1.45%	\$	16,081
2016-01-08	\$	-	0.00%	\$	9,623	-0.64%	\$	-
2016-03-31	\$	12,342	0.82%	\$	35,089	-2.34%	\$	30,489
2016-06-29	\$	-	0.00%	\$	6,765	-0.45%	\$	-
2016-12-21	\$	-	0.00%	\$	-	0.00%	\$	6,281
2017-04-05	\$	-	0.00%	\$	-	0.00%	\$	25,815
2017-09-27	\$	-	0.00%	\$	-	0.00%	\$	37,815
2017-11-31	\$	-	0.00%	\$	-	0.00%	\$	32,724
2017-12-31	\$	-	0.00%	\$	-	0.00%	\$	41,250
2018-03-31	\$	-	0.00%	\$	-	0.00%	\$	24,491
2018-06-18	\$	-	0.00%	\$	-	0.00%	\$	16,500

Valuations of non-public securities are provided by Hamilton Lane, based on current market and company conditions.

1,081,423

Total

72.09% \$

277,713

-18.51% \$

471,944

<sup>\*</sup>The market value shown is as of the last appraisal date, adjusted for all contributions and distributions.

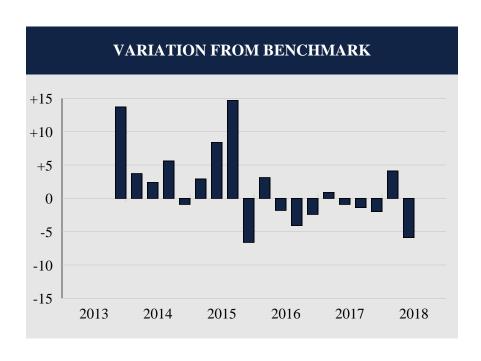
PERFORMANCE SUMMARY					
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 09/13
Total Portfolio - Gross	0.0	11.0	9.7		18.7
Total Portfolio - Net	0.0	9.1	7.8		14.7
S&P Completion	5.9	16.7	10.2	12.5	10.9
<b>Equity - Gross</b>	0.0	11.0	9.7		18.7
S&P Completion	5.9	16.7	10.2	12.5	10.9

ASSET ALLOCATION			
Equity	100.0%	\$ 760,103	
Total Portfolio	100.0%	\$ 760,103	

# INVESTMENT RETURN

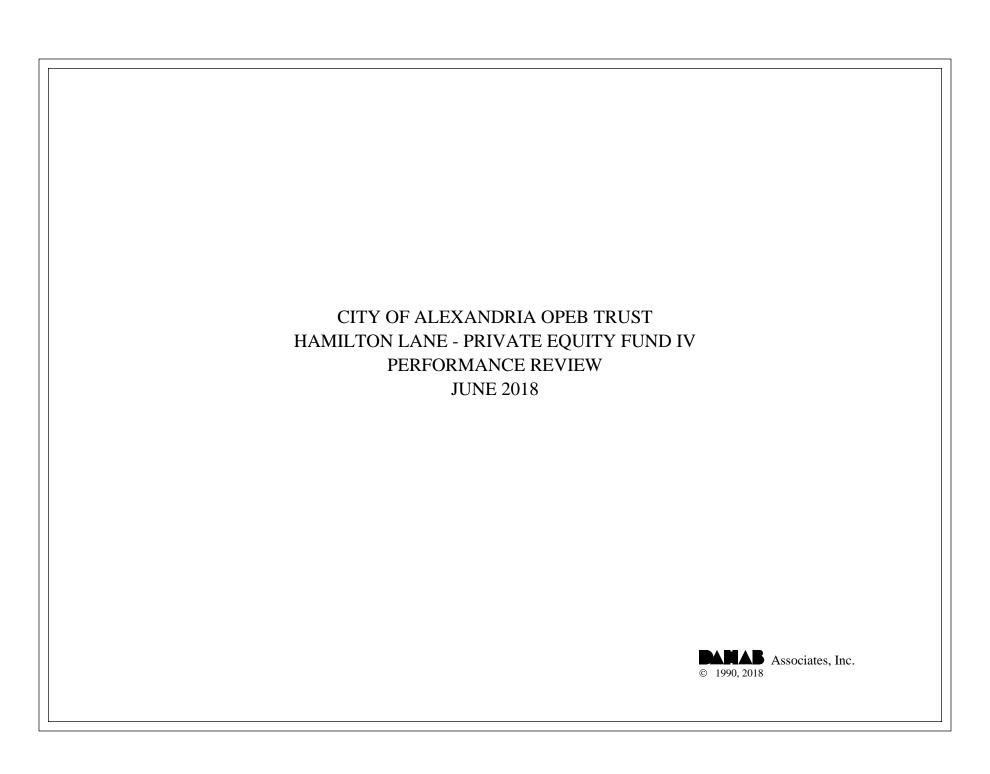
Market Value 3/2018	\$ 776,603
Contribs / Withdrawals	- 16,500
Income	0
Capital Gains / Losses	0
Market Value 6/2018	\$ 760,103

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: S&P COMPLETION



<b>Total Quarters Observed</b>	19
Quarters At or Above the Benchmark	10
<b>Quarters Below the Benchmark</b>	9
Batting Average	.526

RATES OF RETURN						
				Cur	nulative	
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
12/13	22.2	8.5	13.7	22.2	8.5	13.7
3/14	6.5	2.8	3.7	30.1	11.5	18.6
6/14	5.7	3.3	2.4	37.5	15.2	22.3
9/14	0.8	-4.8	5.6	38.6	9.7	28.9
12/14	5.5	6.4	-0.9	46.2	16.7	29.5
3/15	8.2	5.3	2.9	58.2	22.9	35.3
6/15	8.0	-0.4	8.4	70.8	22.3	48.5
9/15	4.1	-10.6	14.7	77.8	9.4	68.4
12/15	-3.5	3.1	-6.6	71.7	12.8	58.9
3/16	2.2	-0.9	3.1	75.4	11.8	63.6
6/16	1.6	3.4	-1.8	78.2	15.5	62.7
9/16	3.1	7.2	-4.1	83.8	23.9	59.9
12/16	3.2	5.6	-2.4	89.7	30.8	58.9
3/17	5.5	4.6	0.9	100.1	36.7	63.4
6/17	1.7	2.6	-0.9	103.5	40.3	63.2
9/17	3.6	5.0	-1.4	110.9	47.3	63.6
12/17	2.8	4.8	-2.0	116.8	54.4	62.4
3/18	4.2	0.1	4.1	125.8	54.6	71.2
6/18	0.0	5.9	-5.9	125.8	63.8	62.0



On June 30th, 2018, the City of Alexandria OPEB Trust's Hamilton Lane Private Equity Fund IV portfolio was valued at \$40,917. Last quarter, the account recorded no net contributions or withdrawals.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

The Hamilton Lane Private Equity Fund IV was funded in Q1 of 2018. A current quarter statement was not available at the time of this report and the prior quarter's value was carried forward and adjusted for any contributions and distributions, and a return of 0.0% was assumed for the quarter.

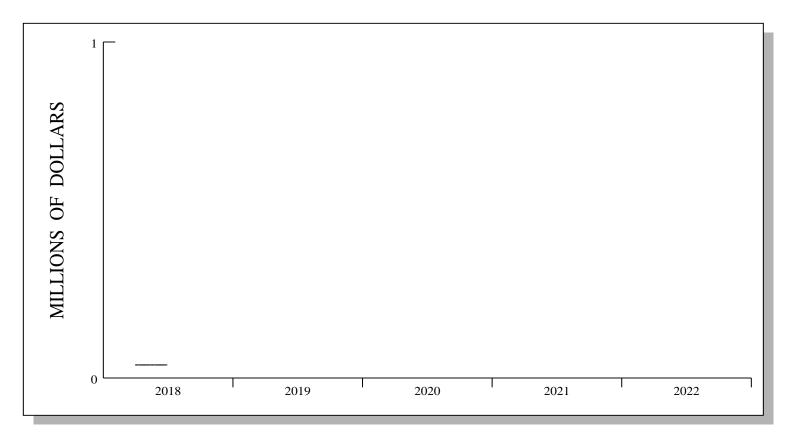
PERFORMANCE SUMMARY				
	Quarter	FYTD / 1Y	3 Year	5 Year
Total Portfolio - Gross	0.0			
Total Portfolio - Net	0.0			
S&P Completion	5.9	16.7	10.2	12.5
<b>Equity - Gross</b>	0.0			

ASSET ALLOCATION				
Equity	100.0%	\$ 40,917		
Total Portfolio	100.0%	\$ 40,917		

## INVESTMENT RETURN

Market Value 3/2018	\$ 40,917
Contribs / Withdrawals	0
Income	0
Capital Gains / Losses	0
Market Value 6/2018	\$ 40,917

## **INVESTMENT GROWTH**



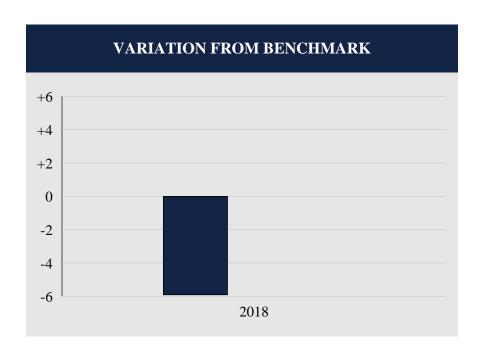
------ ACTUAL RETURN
----- 7.5%
----- 0.0%

VALUE ASSUMING
7.5% RETURN \$ 41,664

	LAST QUARTER	LAST QUARTER
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 40,917 0 0 \$ 40,917	\$ 40,917 0 0 \$ 40,917
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$\begin{array}{c} 0 \\ 0 \\ 0 \end{array}$	0 0

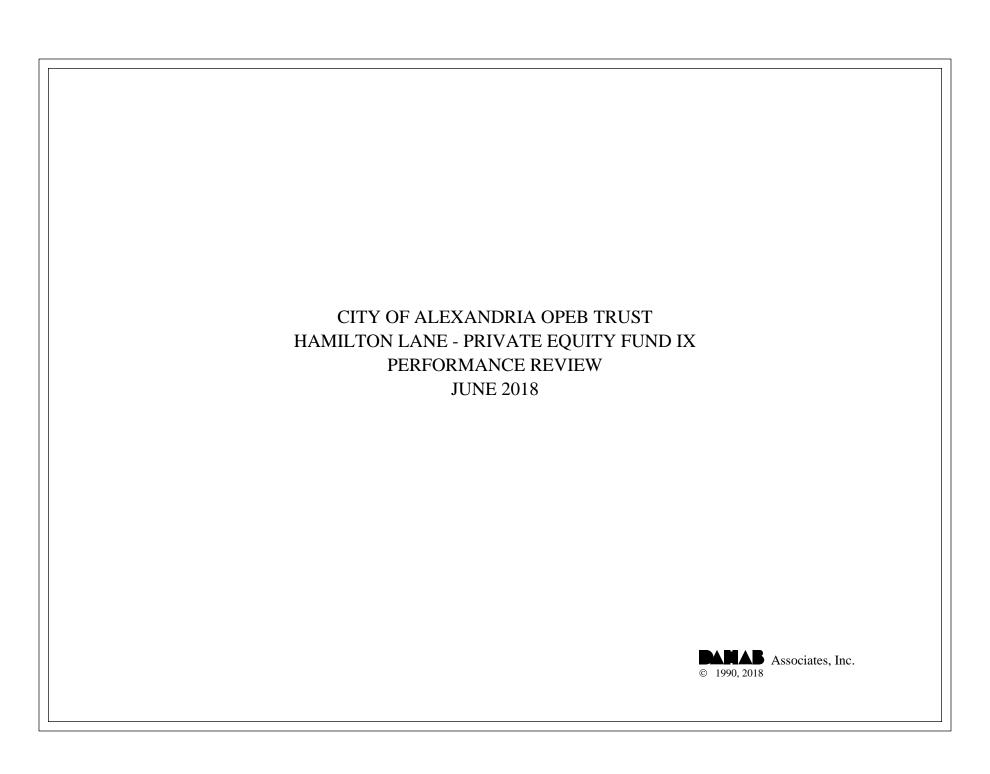
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: S&P COMPLETION



<b>Total Quarters Observed</b>	1
Quarters At or Above the Benchmark	0
Quarters Below the Benchmark	1
Batting Average	.000

RATES OF RETURN					
Date	Portfolio	Benchmark	Difference		
6/18	0.0	5.9	-5.9		



On June 30th, 2018, the City of Alexandria OPEB Trust's Hamilton Lane Private Equity Fund IX portfolio was valued at \$608,750, representing an increase of \$42,819 from the March quarter's ending value of \$565,931. Last quarter, the Fund posted net contributions totaling \$49,354, which overshadowed the account's \$6,535 net investment loss that was sustained during the quarter. Because there were no income receipts during the second quarter, the portfolio's net investment losses were entirely made up of capital losses (realized and unrealized).

#### RELATIVE PERFORMANCE

Please note, the impact of management fees on performance can sometimes be positive due to fee rebates and reductions in carried interest allocation.

During the second quarter, the Hamilton Lane Private Equity Fund IX portfolio returned -1.0%, which was 6.9% less than the S&P Completion's return of 5.9%. Over the trailing year, the account returned 17.7%, which was 1.0% greater than the benchmark's 16.7% return. Since June 2015, the portfolio returned 20.0% per annum, while the S&P Completion returned an annualized 10.2% over the same time frame.

# **Private Equity Investor Report Hamilton Lane Private Equity Fund IX** As of June 30, 2018

Market Value	\$ 608,750	Last Appraisal Date: 6/30/2018
IRR Since Inception	15.15%	Annualized, Net of Fees
Initial Commitment	\$ 1,000,000	100.00%
Paid In Capital	\$ 630,900	63.09%
Remaining Commitment*	\$ 369,100	36.91%
Net Investment Gain/Loss	\$ 104,668	

				]	Recallable	% of		
Date	(	Contributions	% of Commitment	Di	istributions	Commitment	Di	stributions
Q2 2015	\$	46,500	4.65%	\$	-	0.00%	\$	-
Q3 2015	\$	90,000	9.00%	\$	16,500	-1.65%	\$	-
Q4 2015	\$	-	0.00%	\$	40,000	-4.00%	\$	-
Q1 2016	\$	10,000	1.00%	\$	-	0.00%	\$	-
Q2 2016	\$	60,000	6.00%	\$	-	0.00%	\$	-
Q4 2016	\$	86,300	8.63%	\$	-	0.00%	\$	20,045
Q1 2017	\$	-	0.00%	\$	-	0.00%	\$	-
Q2 2017	\$	106,600	10.66%	\$	-	0.00%	\$	29,100
Q3 2017	\$	30,000	4.76%	\$	-	0.00%	\$	5,163
Q4 2017	\$	68,000	6.80%	\$	-	0.00%	\$	31,641
Q1 2018	\$	120,000	19.02%	\$	-	0.00%	\$	20,223
Q2 2018	\$	70,000	18.97%	\$	-	0.00%	\$	20,646
Total	\$	687,400	68.74%	\$	56,500	-5.65%	\$	126,818

Fair market Valuations were provided by Hamilton Lane, based on current market and company conditions.

Current vlaue is as of the last appraisal date, adjusted for all contributions and distributions since.

<sup>\*</sup>Paid in capital and remaining commitment are adjusted for recallable distributions.

PERFORMANCE SUMMARY						
	Quarter	FYTD / 1Y	3 Year	5 Year		
Total Portfolio - Gross	-1.0	17.7	20.0			
Total Portfolio - Net	-1.1	14.6	16.2			
S&P Completion	5.9	16.7	10.2	12.5		
<b>Equity - Gross</b>	-1.0	17.7	20.0			
S&P Completion	5.9	16.7	10.2	12.5		

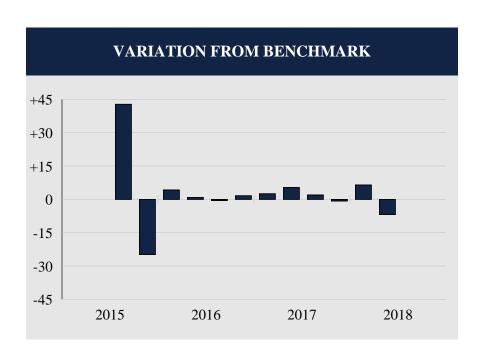
ASSET ALLOCATION					
Equity	100.0%	\$ 608,750			
Total Portfolio	100.0%	\$ 608,750			

# INVESTMENT RETURN

Market Value 3/2018	\$ 565,931
Contribs / Withdrawals	49,354
Income	0
Capital Gains / Losses	- 6,535
Market Value 6/2018	\$ 608,750

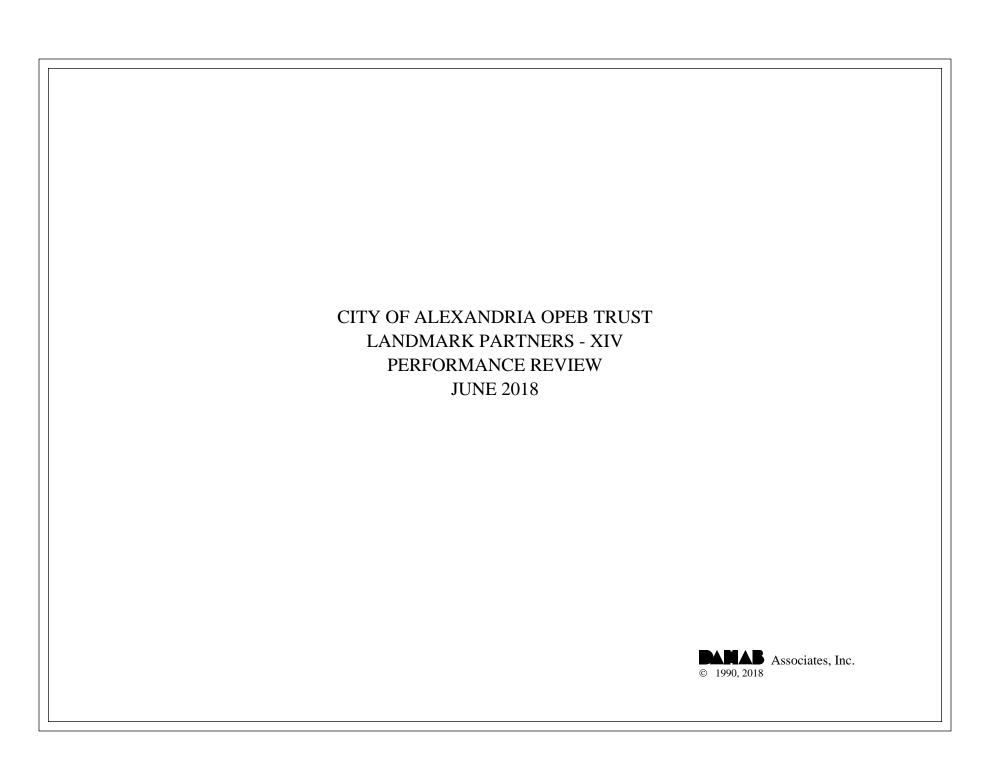
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: S&P COMPLETION



<b>Total Quarters Observed</b>	12
Quarters At or Above the Benchmark	8
<b>Quarters Below the Benchmark</b>	4
Batting Average	.667

RATES OF RETURN					
Date	Portfolio	Benchmark	Difference		
9/15	32.2	-10.6	42.8		
12/15	-21.8	3.1	-24.9		
3/16	3.3	-0.9	4.2		
6/16	4.3	3.4	0.9		
9/16	6.7	7.2	-0.5		
12/16	7.2	5.6	1.6		
3/17	7.1	4.6	2.5		
6/17	7.9	2.6	5.3		
9/17	7.0	5.0	2.0		
12/17	4.1	4.8	-0.7		
3/18	6.6	0.1	6.5		
6/18	-1.0	5.9	-6.9		



On June 30th, 2018, the City of Alexandria OPEB Trust's Landmark Partners XIV portfolio was valued at \$128,347, a decrease of \$9,766 from the March ending value of \$138,113. Last quarter, the account recorded a net withdrawal of \$10,545, which overshadowed the fund's net investment return of \$779. Barring income receipts during the second quarter, the portfolio's net investment return figure was the product of \$779 in realized and unrealized capital gains.

#### **RELATIVE PERFORMANCE**

For the second quarter, the Landmark Partners XIV account gained 1.5%, which was 4.4% less than the S&P Completion's return of 5.9%. Over the trailing twelve-month period, the account returned 1.9%, which was 14.8% below the benchmark's 16.7% performance. Since June 2010, the portfolio returned 18.6% per annum, while the S&P Completion returned an annualized 15.1% over the same period.

<b>OPEB Private Equity Investor Report</b>
Landmark Equity Partners XIV, L.P.
As of June 30, 2018

Market Value	\$	128,347	Last Appraisal Da	to: 6/3	20/2019		
Market value	Ф	120,347	Last Appraisai Da	ite: 6/3	50/2018		
IRR Since Inception			Annualized, net of	f fees			
Initial Commitment	\$	500,000	100.00%				
Paid In Capital	\$	481,182	96.24%				
Remaining Commitment	\$	18,818	3.76%				
Net Investment Gain/Loss	\$	219,522					
			% of	R	ecallable	% of	
Date	Co	ntributions	Commitment	Dist	tributions	Commitment	<b>Distributions</b>
2010	\$	65,639	13.13%	\$	-	0.00%	\$ 7,540
2011	\$	126,080	25.22%	\$	-	0.00%	\$ 32,672
2012	\$	110,243	22.05%	\$	-	0.00%	\$ 51,391
2013	\$	86,515	17.30%	\$	-	0.00%	\$ 84,116
2014	\$	52,278	10.46%	\$	-	0.00%	\$ 83,862
Q1 2015	\$	8,075	1.62%	\$	-	0.00%	\$ 30,682
Q2 2015	\$	3,029	0.61%	\$	-	0.00%	\$ 25,770
Q3 2015	\$	3,046	0.61%	\$	-	0.00%	\$ 18,861
Q4 2015	\$	5,187	1.04%	\$	-	0.00%	\$ 17,671
Q1 2016	\$	1,995	0.40%	\$	-	0.00%	\$ 15,162
Q2 2016	\$	3,548	0.71%	\$	-	0.00%	\$ 7,823
Q3 2016	\$	1,708	0.34%	\$	-	0.00%	\$ 9,000
Q4 2016	\$	-	0.00%	\$	-	0.00%	\$ 15,750
Q1 2017	\$	2,979	0.60%	\$	-	0.00%	\$ 4,599
Q2 2017	\$	-	0.00%	\$	-	0.00%	\$ 16,605
Q3 2017	\$	9,346	1.87%	\$	-	0.00%	\$ 10,575
Q4 2017	\$	1,514	0.30%	\$	-	0.00%	\$ 27,863
Q1 2018	\$	_	0.00%	\$	-	0.00%	\$ 23,765
Q2 2018	\$	1,529	0.31%	\$	-	0.00%	\$ 12,074

Fair market valuations were provided by Landmark Equity Partners, based on current market and company conditions.

481,182

\$

Total

96.24% \$

0.00% \$

572,357

PERFORMANCE SUMMARY					
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 06/10
Total Portfolio - Gross	1.5	1.9	0.3	6.0	18.6
Total Portfolio - Net	0.6	-1.1	-2.1	3.8	13.1
S&P Completion	5.9	16.7	10.2	12.5	15.1
<b>Equity - Gross</b>	1.5	1.9	0.3	6.0	18.6
S&P Completion	5.9	16.7	10.2	12.5	15.1

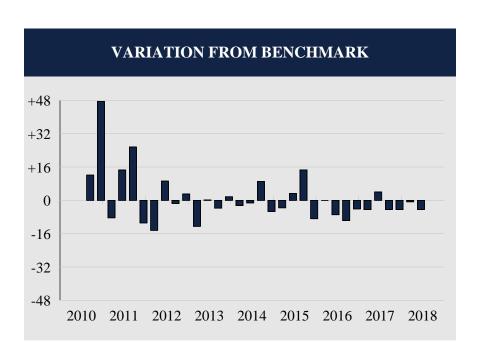
ASSET ALLOCATION					
Equity	100.0%	\$ 128,347			
Total Portfolio	100.0%	\$ 128,347			

# INVESTMENT RETURN

Market Value 3/2018	\$ 138,113
Contribs / Withdrawals	- 10,545
Income	0
Capital Gains / Losses	779
Market Value 6/2018	\$ 128,347

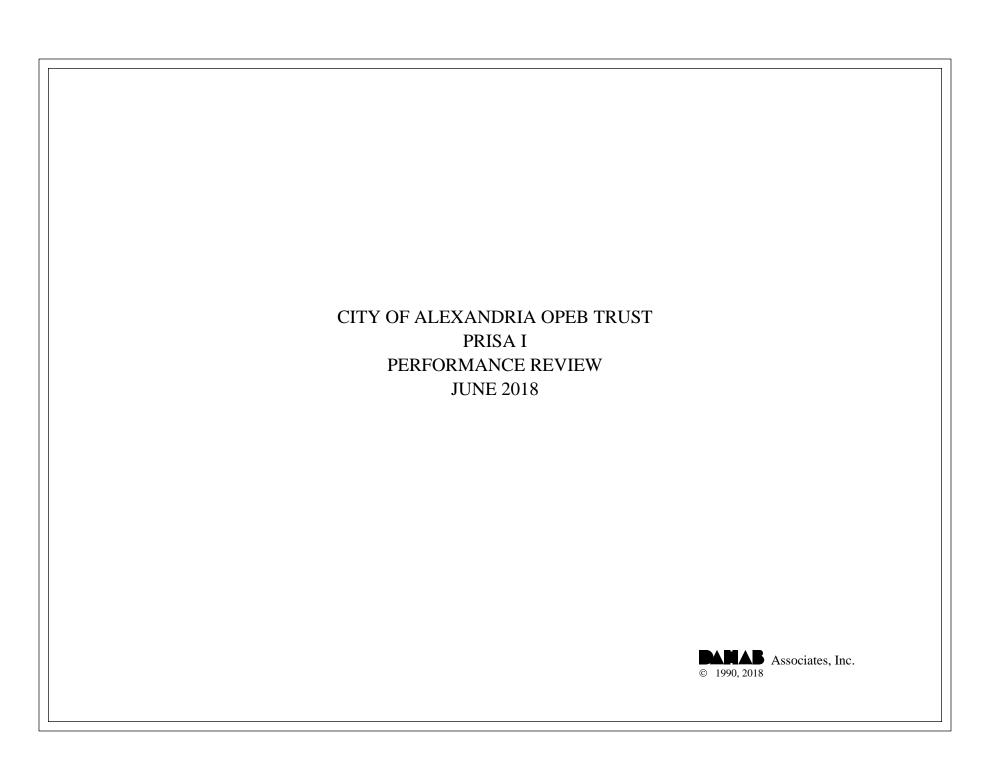
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: S&P COMPLETION



<b>Total Quarters Observed</b>	32
Quarters At or Above the Benchmark	13
<b>Quarters Below the Benchmark</b>	19
<b>Batting Average</b>	.406

RATES OF RETURN						
	Cumulative					
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
9/10	24.5	12.4	12.1	24.5	12.4	12.1
12/10	62.9	15.4	47.5	102.8	29.7	73.1
3/11	0.1	8.5	-8.4	103.0	40.8	62.2
6/11	13.6	-1.0	14.6	130.6	39.4	91.2
9/11	4.6	-21.0	25.6	141.2	10.1	131.1
12/11	2.7	13.5	-10.8	147.8	24.9	122.9
3/12	0.0	14.4	-14.4	147.9	42.9	105.0
6/12	4.3	-4.9	9.2	158.5	35.9	122.6
9/12	4.1	5.6	-1.5	169.2	43.5	125.7
12/12	6.1	3.1	3.0	185.5	48.0	137.5
3/13	0.4	12.9	-12.5	186.6	67.1	119.5
6/13	2.5	2.4	0.1	193.7	71.1	122.6
9/13	6.3	10.1	-3.8	212.2	88.4	123.8
12/13	10.2	8.5	1.7	244.0	104.5	139.5
3/14	0.3	2.8	-2.5	245.1	110.2	134.9
6/14	2.1	3.3	-1.2	252.5	117.1	135.4
9/14	4.3	-4.8	9.1	267.7	106.7	161.0
12/14	1.1	6.4	-5.3	271.6	119.9	151.7
3/15	1.7	5.3	-3.6	277.7	131.5	146.2
6/15	2.9	-0.4	3.3	288.7	130.5	158.2
9/15	4.0	-10.6	14.6	304.2	106.1	198.1
12/15	-5.7	3.1	-8.8	281.1	112.5	168.6
3/16	-0.9	-0.9	0.0	277.6	110.6	167.0
6/16	-3.5	3.4	-6.9	264.5	117.7	146.8
9/16	-2.5	7.2	-9.7	255.6	133.5	122.1
12/16	1.5	5.6	-4.1	260.8	146.4	114.4
3/17	0.2	4.6	-4.4	261.4	157.7	103.7
6/17	6.6	2.6	4.0	285.2	164.5	120.7
9/17	0.6	5.0	-4.4	287.5	177.6	109.9
12/17	0.4	4.8	-4.4	288.9	191.0	97.9
3/18	-0.6	0.1	-0.7	286.6	191.4	95.2
6/18	1.5	5.9	-4.4	292.4	208.7	83.7



On June 30th, 2018, the City of Alexandria OPEB Trust's PRISA I portfolio was valued at \$1,859,880, representing an increase of \$27,947 from the March quarter's ending value of \$1,831,933. Last quarter, the Fund posted withdrawals totaling \$4,485, which partially offset the portfolio's net investment return of \$32,432. Income receipts totaling \$20,493 plus net realized and unrealized capital gains of \$11,939 combined to produce the portfolio's net investment return.

#### RELATIVE PERFORMANCE

For the second quarter, the PRISA I account gained 1.8%, which was 0.2% less than the NCREIF NFI-ODCE Index's return of 2.0%. Over the trailing twelve-month period, the account returned 8.7%, which was 0.3% above the benchmark's 8.4% performance. Since March 2014, the portfolio returned 10.9% per annum, while the NCREIF NFI-ODCE Index returned an annualized 10.7% over the same period.

PERFORMANCE SUMMARY					
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 03/14
Total Portfolio - Gross	1.8	8.7	9.6		10.9
Total Portfolio - Net	1.5	7.6	8.5		9.8
NCREIF ODCE	2.0	8.4	9.4	11.0	10.7
Real Assets - Gross	1.8	8.7	9.6		10.9
NCREIF ODCE	2.0	8.4	9.4	11.0	10.7

ASSET ALLOCATION			
Real Assets	100.0%	\$ 1,859,880	
Total Portfolio	100.0%	\$ 1,859,880	

## INVESTMENT RETURN

 Market Value 3/2018
 \$ 1,831,933

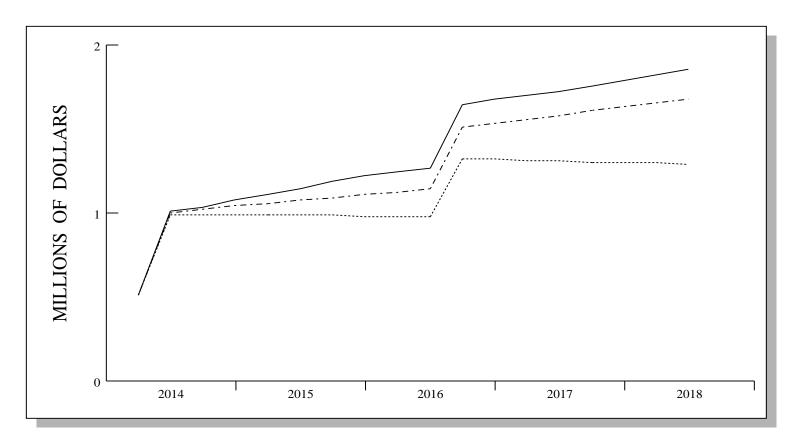
 Contribs / Withdrawals
 -4,485

 Income
 20,493

 Capital Gains / Losses
 11,939

 Market Value 6/2018
 \$ 1,859,880

## **INVESTMENT GROWTH**

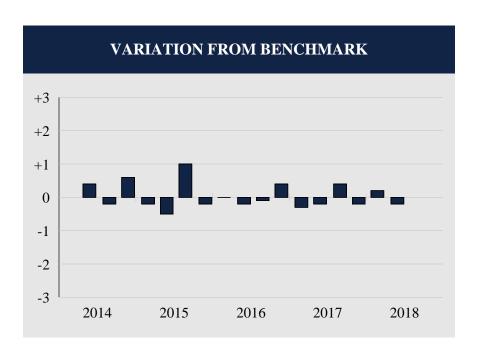


------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING
7.5% RETURN \$ 1,688,392

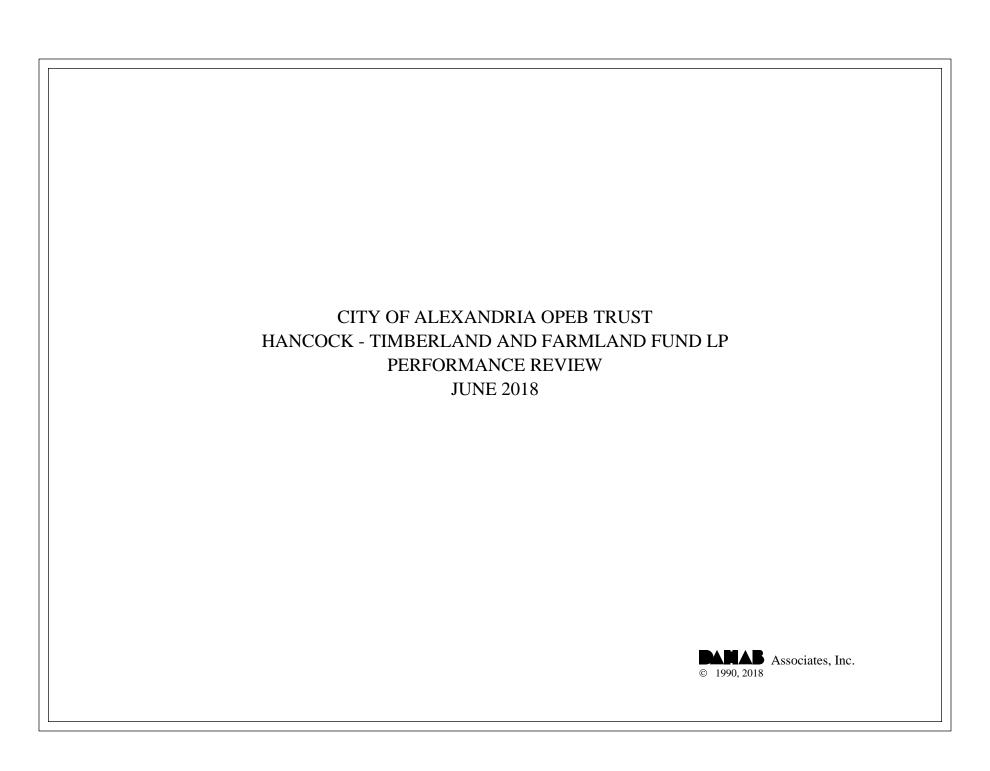
	LAST QUARTER	PERIOD 3/14 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 1,831,933 -4,485 32,432 \$ 1,859,880	\$ 520,605 775,962 563,313 \$ 1,859,880
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 20,493 \\ 11,939 \\ \hline 32,432 \end{array} $	288,053 275,260 563,313

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: NCREIF NFI-ODCE INDEX



7
10
.412

		RATES	OF R	ETURN		
				Cur	nulative	
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
6/14	3.3	2.9	0.4	3.3	2.9	0.4
9/14	3.0	3.2	-0.2	6.4	6.3	0.1
12/14	3.9	3.3	0.6	10.5	9.7	0.8
3/15	3.2	3.4	-0.2	14.1	13.4	0.7
6/15	3.3	3.8	-0.5	17.8	17.8	0.0
9/15	4.7	3.7	1.0	23.4	22.1	1.3
12/15	3.1	3.3	-0.2	27.2	26.2	1.0
3/16	2.2	2.2	0.0	30.0	28.9	1.1
6/16	1.9	2.1	-0.2	32.4	31.7	0.7
9/16	2.0	2.1	-0.1	35.1	34.4	0.7
12/16	2.5	2.1	0.4	38.5	37.2	1.3
3/17	1.5	1.8	-0.3	40.6	39.7	0.9
6/17	1.5	1.7	-0.2	42.7	42.0	0.7
9/17	2.3	1.9	0.4	46.0	44.7	1.3
12/17	1.9	2.1	-0.2	48.8	47.7	1.1
3/18	2.4	2.2	0.2	52.4	50.9	1.5
6/18	1.8	2.0	-0.2	55.1	54.0	1.1



On June 30th, 2018, the City of Alexandria OPEB Trust's Hancock Timberland and Farmland Fund LP portfolio was valued at \$1,190,388, representing an increase of \$343,620 from the March quarter's ending value of \$846,768. Last quarter, the Fund posted net contributions totaling \$343,620.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

Than Hancock Timberland and Farmland Fund was funded in Q1 of 2018. A current quarter statement was not available at the time of this report and the prior quarter's value was carried forward and adjusted for any contributions and distributions and a return of 0.0% was assumed for the quarter.

PERFORMANCE SUMMARY				
	Quarter	FYTD / 1Y	3 Year	5 Year
Total Portfolio - Gross	0.0			
Total Portfolio - Net	0.0			
NCREIF Timber	0.5	3.6	3.4	6.0
Real Assets - Gross	0.0			

ASSET ALLOCATION			
Real Assets	100.0%	\$ 1,190,388	
Total Portfolio	100.0%	\$ 1,190,388	

## INVESTMENT RETURN

 Market Value 3/2018
 \$ 846,768

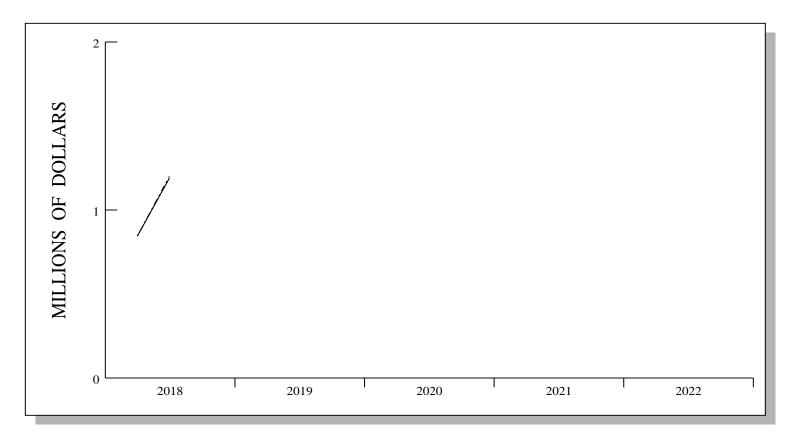
 Contribs / Withdrawals
 343,620

 Income
 0

 Capital Gains / Losses
 0

 Market Value 6/2018
 \$ 1,190,388

## **INVESTMENT GROWTH**



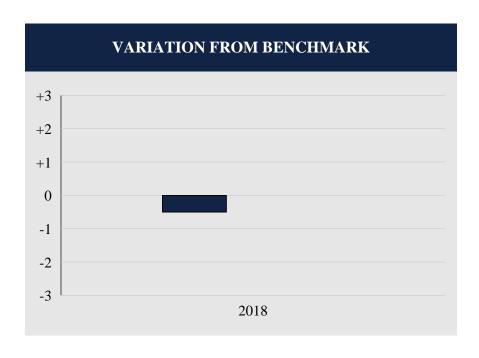
------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING 7.5% RETURN \$ 1,208,340

	LAST QUARTER	LAST QUARTER
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$   \begin{array}{r} \$ 846,768 \\ 343,620 \\ \hline                                  $	\$ 846,768 343,620 0 \$ 1,190,388
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	0 0 0	0 0

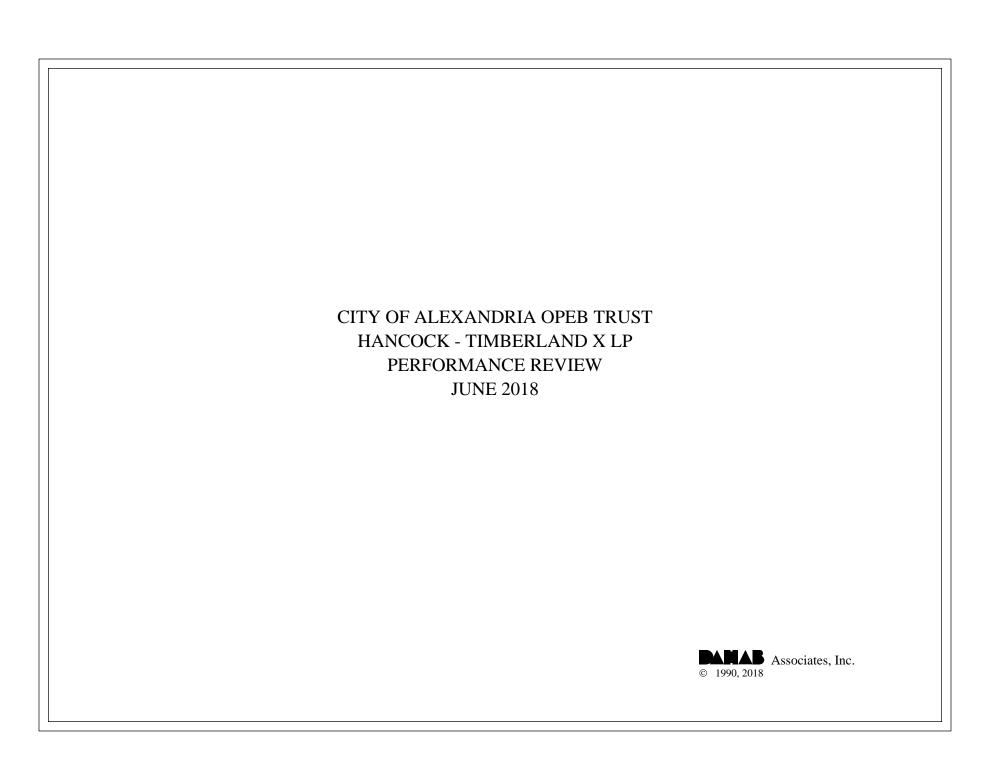
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

#### COMPARATIVE BENCHMARK: NCREIF TIMBER INDEX



<b>Total Quarters Observed</b>	1
Quarters At or Above the Benchmark	0
<b>Quarters Below the Benchmark</b>	1
Batting Average	.000

RATES OF RETURN					
Date	Portfolio	Benchmark	Difference		
6/18	0.0	0.5	-0.5		



On June 30th, 2018, the City of Alexandria OPEB Trust's Hancock Timberland X LP portfolio was valued at \$728,427, a decrease of \$7,706 from the March ending value of \$736,133. Last quarter, the account recorded total net withdrawals of \$7,706.

#### **RELATIVE PERFORMANCE**

Data for the Hancock Timberland X portfolio was unavailable at the time of this report's creation. For that reason, last quarter's valuation was carried forward, and was adjusted for any calls or distributions. This handling will result in a 0.0% return for the current quarter.

Over the trailing year, the portfolio returned 7.2%, which was 3.6% above the benchmark's 3.6% return. Since June 2010, the portfolio returned 11.7% annualized, while the NCREIF Timber Index returned an annualized 5.1% over the same period.

# Timber Equity Investor Report Hancock - Timberland X LP June 30, 2018

Market Value	\$	728,427	Last Appraisal Date:	3/31/	2017
Since Inception IRR		7.9%	Annualized, Net of Fees		
Capital Commitment	\$	500,000	100.00%		
Net Investment Gain/Loss	\$	331,802			
Date	Cor	ntributions	% of Commitment	Dis	tributions
5/3/2010	\$	37,802	7.56%	\$	-
6/17/2010	\$	128,526	25.71%	\$	-
2/1/2011	\$	97,557	19.51%	\$	-
9/29/2011	\$	-	-	\$	4,362
5/24/2012	\$	72,696	14.54%	\$	-
7/10/2012	\$	163,420	32.68%	\$	-
12/27/2012	\$	-	-	\$	2,908
12/30/2013	\$	-	-	\$	1,454
3/28/2014	\$	-	-	\$	2,908
6/27/2014	\$	-	-	\$	4,798
9/29/2014	\$	-	-	\$	2,181
12/30/2014	\$	-	-	\$	14,539
3/30/2015	\$	-	-	\$	4,362
6/29/2015	\$	-	-	\$	4,362
9/29/2015	\$	-	-	\$	2,908
6/30/2016	\$	-	-	\$	3,635
9/30/2016	\$	-	-	\$	8,723
12/29/2016	\$	-	-	\$	5,089
3/31/2017	\$	-	-	\$	3,489
6/30/2017	\$	-	-	\$	6,543
8/31/2017	\$	-	-	\$	9,596
12/31/2017	\$	-	-	\$	7,997
3/31/2018	\$	-	-	\$	5,816
6/30/2018	\$	-	0.00%	\$	7,706
Total	\$	500,000	100.00%	\$	103,375

Valuations of non-public securities are provided by Hancock, based on current market and company conditions.

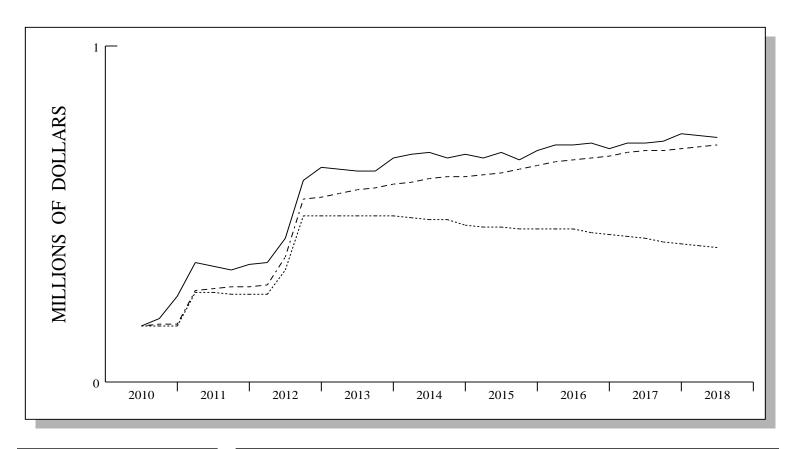
PERFORMANCE SUMMARY						
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 06/10	
Total Portfolio - Gross	0.0	7.2	5.8	6.7	11.7	
Total Portfolio - Net	0.0	6.4	5.1	5.9	10.4	
NCREIF Timber	0.5	3.6	3.4	6.0	5.1	
Real Assets - Gross	0.0	7.2	5.8	6.7	11.7	
NCREIF Timber	0.5	3.6	3.4	6.0	5.1	

ASSET ALLOCATION				
Real Assets	100.0%	\$ 728,427		
Total Portfolio	100.0%	\$ 728,427		

# INVESTMENT RETURN

Market Value 3/2018	\$ 736,133
Contribs / Withdrawals	-7,706
Income	0
Capital Gains / Losses	0
Market Value 6/2018	\$ 728,427

### **INVESTMENT GROWTH**



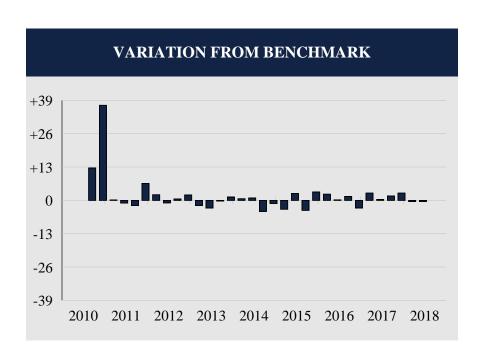
------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING 7.5% RETURN \$ 710,127

	LAST QUARTER	PERIOD 6/10 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 736,133 - 7,706 0 \$ 728,427	\$ 170,401 230,297 327,729 \$ 728,427
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	0 0 0	$ \begin{array}{c} 0 \\ 327,729 \\ \hline 327,729 \end{array} $

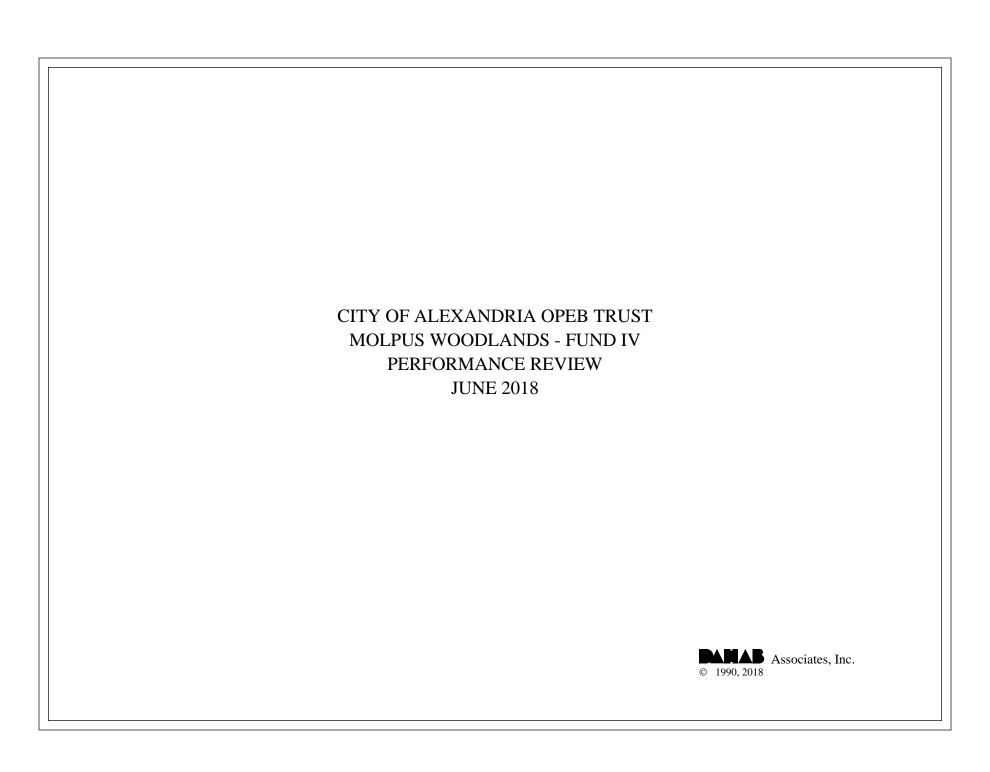
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: NCREIF TIMBER INDEX



<b>Total Quarters Observed</b>	32
Quarters At or Above the Benchmark	19
<b>Quarters Below the Benchmark</b>	13
Batting Average	.594

RATES OF RETURN						
		Cumulative				
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
9/10	12.5	-0.1	12.6	12.5	-0.1	12.6
12/10	36.3	-0.8	37.1	53.3	-0.9	54.2
3/11	0.8	0.7	0.1	54.5	-0.2	54.7
6/11	-0.4	0.7	-1.1	53.9	0.5	53.4
9/11	-2.4	-0.3	-2.1	50.2	0.1	50.1
12/11	7.1	0.5	6.6	60.9	0.6	60.3
3/12	2.6	0.4	2.2	65.1	1.0	64.1
6/12	-0.4	0.6	-1.0	64.4	1.6	62.8
9/12	1.3	0.8	0.5	66.5	2.4	64.1
12/12	8.0	5.9	2.1	79.8	8.4	71.4
3/13	-0.6	1.5	-2.1	78.8	10.1	68.7
6/13	-2.1	0.9	-3.0	75.0	11.1	63.9
9/13	0.7	1.0	-0.3	76.2	12.3	63.9
12/13	7.2	5.9	1.3	88.9	18.9	70.0
3/14	2.2	1.6	0.6	93.1	20.8	72.3
6/14	2.0	1.1	0.9	97.1	22.1	75.0
9/14	-2.8	1.5	-4.3	91.5	23.9	67.6
12/14	4.8	6.0	-1.2	100.8	31.4	69.4
3/15	-1.7	1.8	-3.5	97.5	33.7	63.8
6/15	3.2	0.5	2.7	103.9	34.4	69.5
9/15	-3.1	0.8	-3.9	97.5	35.4	62.1
12/15	5.2	1.9	3.3	107.8	37.9	69.9
3/16	2.1	-0.3	2.4	112.1	37.6	74.5
6/16	1.2	1.0	0.2	114.7	38.9	75.8
9/16	2.2	0.7	1.5	119.4	39.8	79.6
12/16	-1.8	1.2	-3.0	115.4	41.5	73.9
3/17	3.6	0.8	2.8	123.1	42.6	80.5
6/17	1.0	0.7	0.3	125.4	43.6	81.8
9/17	2.3	0.6	1.7	130.6	44.4	86.2
12/17	4.3	1.5	2.8	140.5	46.6	93.9
3/18	0.4	0.9	-0.5	141.5	48.0	93.5
6/18	0.0	0.5	-0.5	141.5	48.7	92.8



### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's Molpus Woodlands Fund IV portfolio was valued at \$914,864, a decrease of \$6,038 from the March ending value of \$920,902. Last quarter, the account recorded total net withdrawals of \$6,038.

#### **RELATIVE PERFORMANCE**

Molpus Woodlands Fund IV was funded in September 2015.

Neither a final nor preliminary appraisal was available at the time this report. The market value presented is as of last quarter adjusted for cash flows, and a price return of 0.0% was assumed.

Over the trailing year, the portfolio returned 2.3%, which was 1.3% below the benchmark's 3.6% return. Since September 2015, the portfolio returned 2.8% annualized, while the NCREIF Timber Index returned an annualized 3.5% over the same period.

Timber Investor Report  Molpus Woodlands Fund IV  As of June 30, 2018								
Market Value	\$	914,864	Last Appraisal	Da	te: 03/31/18*			
Initial Commitment	\$	1,000,000	100.00%					
Capital Commited	\$	934,680	93.47%					
Remaining Commitment	\$	65,320	6.53%					
IRR		2.26%						
% of Recallable % of								
Date	Co	ontributions	Commitment	Co	ntributions	Commitment	Di	istributions
Q3 2015	\$	25,000	2.50%	\$	-	0.00%	\$	-
Q4 2015	\$	415,000	41.50%	\$	-	0.00%	\$	-
Q1 2016	\$	60,000	6.00%	\$	-	0.00%	\$	-
Q2 2016	\$	-	0.00%	\$	-	0.00%	\$	-
Q3 2016	\$	-	0.00%	\$	-	0.00%	\$	4,528
Q4 2016	\$	337,000	33.70%	\$	-	0.00%	\$	-
Q1 2017	\$	-	0.00%	\$	-	0.00%	\$	5,283
Q3 2017	\$	-	0.00%	\$	-	0.00%	\$	6,793
Q4 2017	\$	-	0.00%	\$	-	0.00%	\$	6,038
Q1 2018	\$	69,000	6.90%	\$	-	0.00%	\$	-
Q2 2018	\$		0.00%	\$	-	0.00%	\$	6,038
Total	\$	906,000	90.60%	\$	-	0.00%	\$	28,680

Valuations of non-public securities are provided by Molpus, based on current market and company conditions.

<sup>\*</sup>The value shown is as of the last appraisal date, adjusted for all contributions and distributions.

## **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY						
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 09/15	
Total Portfolio - Gross	0.0	2.3			2.8	
Total Portfolio - Net	0.0	1.6			1.8	
NCREIF Timber	0.5	3.6	3.4	6.0	3.5	
Real Assets - Gross	0.0	2.3			2.8	

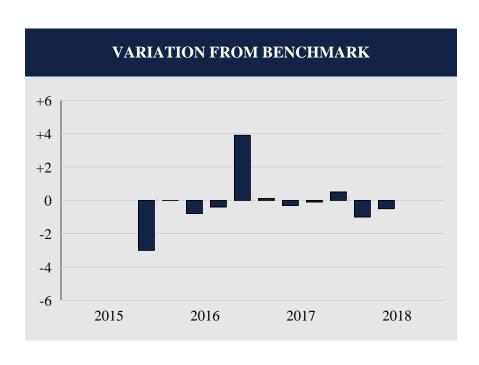
ASSET ALLOCATION							
Real Assets	100.0%	\$ 914,864					
Total Portfolio	100.0%	\$ 914,864					

# INVESTMENT RETURN

Market Value 3/2018	\$ 920,902
Contribs / Withdrawals	- 6,038
Income	0
Capital Gains / Losses	0
Market Value 6/2018	\$ 914,864

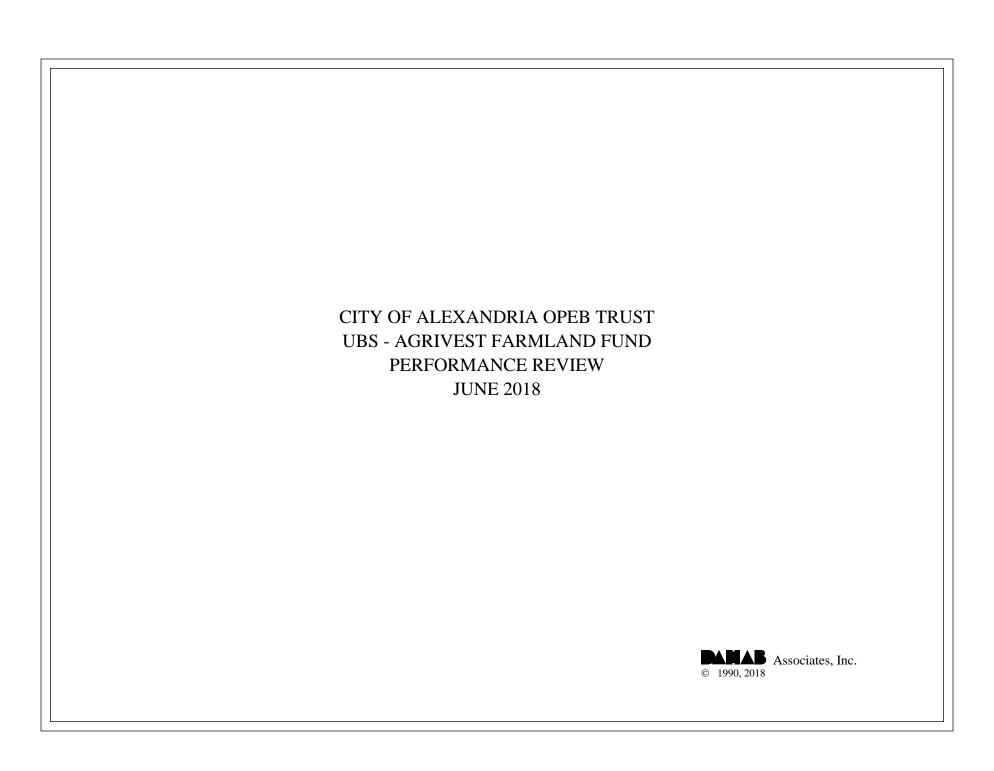
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

### COMPARATIVE BENCHMARK: NCREIF TIMBER INDEX



<b>Total Quarters Observed</b>	11
Quarters At or Above the Benchmark	4
Quarters Below the Benchmark	7
<b>Batting Average</b>	.364

RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
12/15	-1.1	1.9	-3.0			
3/16	-0.3	-0.3	0.0			
6/16	0.2	1.0	-0.8			
9/16	0.3	0.7	-0.4			
12/16	5.1	1.2	3.9			
3/17	0.9	0.8	0.1			
6/17	0.4	0.7	-0.3			
9/17	0.5	0.6	-0.1			
12/17	2.0	1.5	0.5			
3/18	-0.1	0.9	-1.0			
6/18	0.0	0.5	-0.5			



### **INVESTMENT RETURN**

On June 30th, 2018, the City of Alexandria OPEB Trust's UBS AgriVest Farmland Fund was valued at \$1,275,960, representing an increase of \$20,598 from the March quarter's ending value of \$1,255,362. Last quarter, the Fund posted withdrawals totaling \$3,187, which partially offset the portfolio's net investment return of \$23,785. Income receipts totaling \$12,211 plus net realized and unrealized capital gains of \$11,574 combined to produce the portfolio's net investment return.

#### **RELATIVE PERFORMANCE**

For the second quarter, the UBS AgriVest Farmland Fund gained 1.9%, which was 0.8% greater than the NCREIF Farmland Index's return of 1.1%. Over the trailing twelve-month period, the account returned 5.9%, which was 0.6% below the benchmark's 6.5% performance. Since March 2014, the portfolio returned 6.5% per annum, while the NCREIF Farmland Index returned an annualized 8.5% over the same period.

<b>Private Equity Investor Report</b>
<b>UBS AgriVest Farmland Fund</b>
As of June 30th, 2018

Market Value	\$ 1,275,960	Last Appraisal Date: 6/30/2018
Initial Commitment	\$ 1,000,000	100.00%
Capital Committed	\$ 1,000,000	100.00%
Remaining Commitment	\$ -	0.00%
Net Investment Income/(Loss)	\$ 162,686	

			% of	ŀ	Recallable	% of		Dividend
Date	Co	ntributions	Commitment	Co	ntributions	Commitment	R	einvestments
2014	5	1,000,000	100.00%	\$	-	0.00%	\$	21,269
Q1 2015	5	-	0.00%	\$	-	0.00%	\$	12,832
Q2 2015	5	-	0.00%	\$	-	0.00%	\$	11,807
Q3 2015	5	-	0.00%	\$	-	0.00%	\$	4,178
Q4 2015	5	-	0.00%	\$	-	0.00%	\$	5,992
Q1 2016	5	-	0.00%	\$	-	0.00%	\$	9,037
Q2 2016	5	-	0.00%	\$	-	0.00%	\$	9,110
Q3 2016	5	-	0.00%	\$	-	0.00%	\$	6,122
Q4 2016	5	-	0.00%	\$	-	0.00%	\$	4,308
Q1 2017	5	-	0.00%	\$	-	0.00%	\$	6,533
Q2 2017	5	-	0.00%	\$	-	0.00%	\$	9,363
Q3 2017	5	-	0.00%	\$	-	0.00%	\$	6,291
Q4 2017	5	-	0.00%	\$	-	0.00%	\$	4,427
Q1 2018	5	-	0.00%	\$	-	0.00%	\$	12,058
Q2 2018	<b>S</b>	-	0.00%	\$		0.00%	\$	12,211
Total	•	1,000,000	100.00%	\$	_	0.00%	\$	135,538

Valuations of non-public securities are provided by UBS, based on current market and company conditions.

## **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY						
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 03/14	
Total Portfolio - Gross	1.9	5.9	6.4		6.5	
Total Portfolio - Net	1.6	4.8	5.4		5.5	
NCREIF Farmland	1.1	6.5	7.6	10.2	8.5	
Real Assets - Gross	1.9	5.9	6.4		6.5	
NCREIF Farmland	1.1	6.5	7.6	10.2	8.5	

ASSET ALLOCATION						
Real Assets	100.0%	\$ 1,275,960				
Total Portfolio	100.0%	\$ 1,275,960				

## INVESTMENT RETURN

 Market Value 3/2018
 \$ 1,255,362

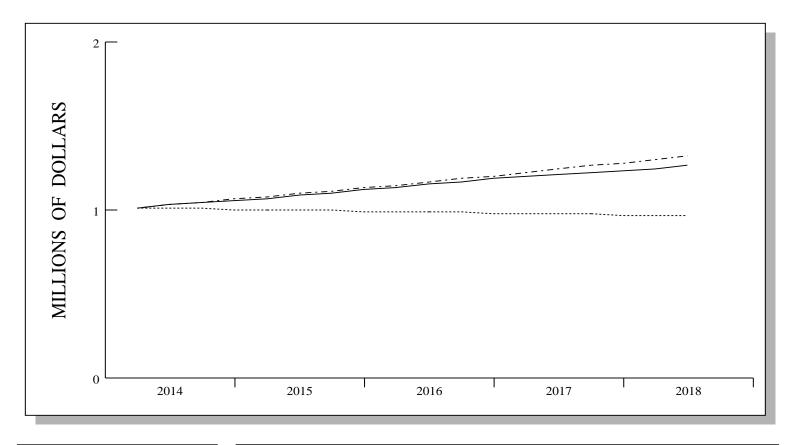
 Contribs / Withdrawals
 - 3,187

 Income
 12,211

 Capital Gains / Losses
 11,574

 Market Value 6/2018
 \$ 1,275,960

## **INVESTMENT GROWTH**



VALUE ASSUMING
7.5% RETURN \$ 1,327,973

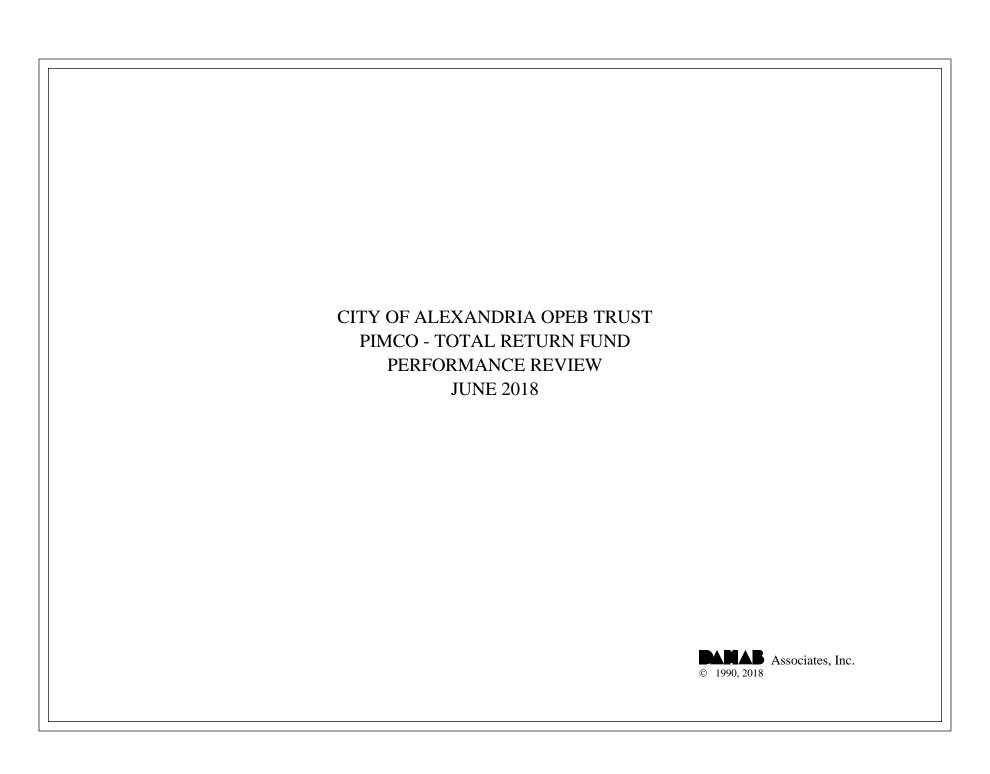
	LAST QUARTER	PERIOD 3/14 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{r} \$ \ 1,255,362 \\ -3,187 \\ \hline 23,785 \\ \$ \ 1,275,960 \end{array}$	\$ 1,018,069 - 48,788 306,679 \$ 1,275,960
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$\frac{12,211}{11,574}$ $23,785$	167,074 139,605 306,679

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: NCREIF FARMLAND INDEX



<b>Total Quarters Observed</b>	17
Quarters At or Above the Benchmark	9
Quarters Below the Benchmark	8
Batting Average	.529

RATES OF RETURN						
	Cumulative					
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
6/14	1.8	1.7	0.1	1.8	1.7	0.1
9/14	1.7	1.5	0.2	3.5	3.2	0.3
12/14	1.9	6.6	-4.7	5.4	10.0	-4.6
3/15	1.4	2.1	-0.7	6.8	12.3	-5.5
6/15	1.5	1.2	0.3	8.5	13.6	-5.1
9/15	2.1	2.5	-0.4	10.7	16.3	-5.6
12/15	1.4	4.3	-2.9	12.3	21.4	-9.1
3/16	2.0	1.4	0.6	14.6	23.0	-8.4
6/16	1.7	1.3	0.4	16.6	24.6	-8.0
9/16	0.8	1.4	-0.6	17.6	26.3	-8.7
12/16	2.4	2.9	-0.5	20.4	30.0	-9.6
3/17	1.0	0.5	0.5	21.6	30.6	-9.0
6/17	1.5	1.6	-0.1	23.5	32.7	-9.2
9/17	1.4	1.0	0.4	25.2	34.1	-8.9
12/17	1.0	2.9	-1.9	26.5	38.0	-11.5
3/18	1.4	1.3	0.1	28.3	39.8	-11.5
6/18	1.9	1.1	0.8	30.7	41.4	-10.7



#### **INVESTMENT RETURN**

On March 31st, 2018, the City of Alexandria OPEB Trust's PIMCO Total Return Fund was valued at \$11,572,229, a decrease of \$949,022 from the December ending value of \$12,521,251. Last quarter, the account recorded total net withdrawals of \$798,961 in addition to \$150,061 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$67,044 and realized and unrealized capital losses totaling \$217,105.

#### **RELATIVE PERFORMANCE**

#### **Total Fund**

During the second quarter, the PIMCO Total Return Fund lost 0.3%, which was 0.1% less than the Bloomberg Barclays Aggregate Index's return of -0.2% and ranked in the 95th percentile of the Core Fixed Income universe. Over the trailing twelve-month period, the portfolio returned 0.3%, which was 0.7% greater than the benchmark's -0.4% performance, and ranked in the 25th percentile. Since June 2011, the portfolio returned 3.4% per annum and ranked in the 21st percentile. For comparison, the Bloomberg Barclays Aggregate Index returned an annualized 2.6% over the same time frame.

## **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY						
	Quarter	FYTD / 1Y	3 Year	5 Year	Since 06/11	
Total Portfolio - Gross	-0.3	0.3	2.6	3.0	3.4	
CORE FIXED INCOME RANK	(95)	(25)	(20)	(26)	(21)	
Total Portfolio - Net	-0.5	-0.1	2.1	2.5	2.9	
Aggregate Index	-0.2	-0.4	1.7	2.3	2.6	
Fixed Income - Gross	-0.3	0.3	2.6	3.0	3.4	
CORE FIXED INCOME RANK	(95)	(25)	(20)	(26)	(21)	
Aggregate Index	-0.2	-0.4	1.7	2.3	2.6	

ASSET ALLOCATION					
Fixed Income	100.0%	\$ 12,710,160			
Total Portfolio	100.0%	\$ 12,710,160			

## INVESTMENT RETURN

 Market Value 3/2018
 \$ 11,572,229

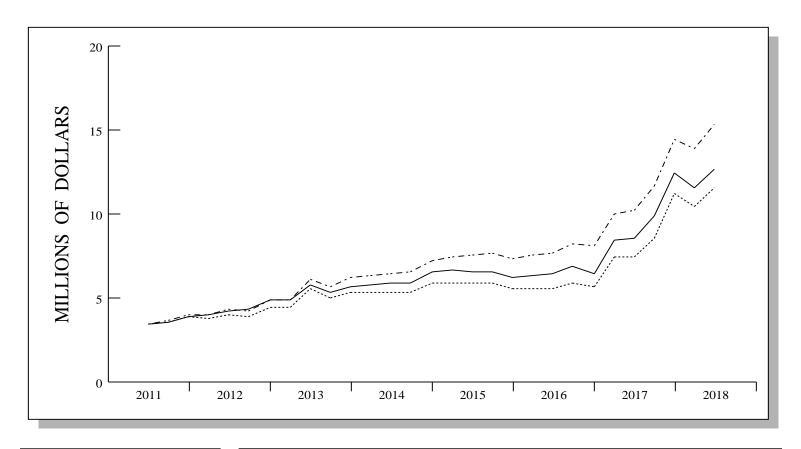
 Contribs / Withdrawals
 1,200,000

 Income
 78,866

 Capital Gains / Losses
 -140,935

 Market Value 6/2018
 \$ 12,710,160

## **INVESTMENT GROWTH**

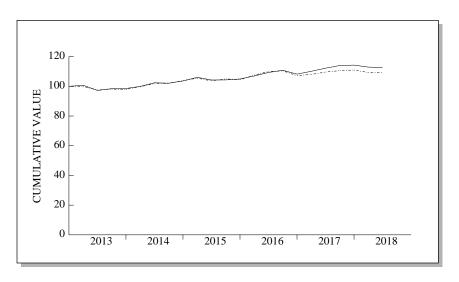


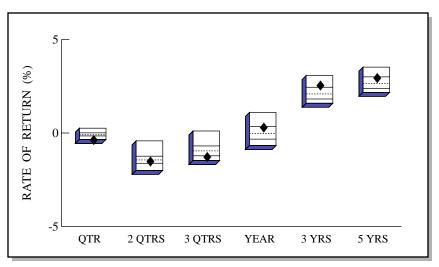
------ ACTUAL RETURN
------ 7.5%
------ 0.0%

VALUE ASSUMING
7.5% RETURN \$ 15,407,762

	LAST QUARTER	PERIOD 6/11 - 6/18
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 11,572,229 1,200,000 -62,069 \$ 12,710,160	\$ 3,462,980 8,185,300 1,061,880 \$ 12,710,160
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	78,866 -140,935 -62,069	1,767,078 -705,198 1,061,880

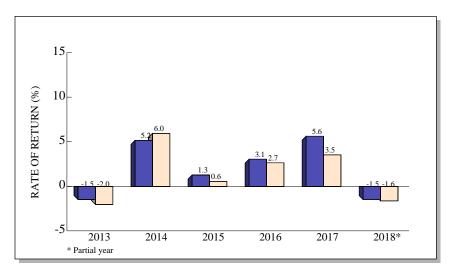
## TOTAL RETURN COMPARISONS





Core Fixed Income Universe

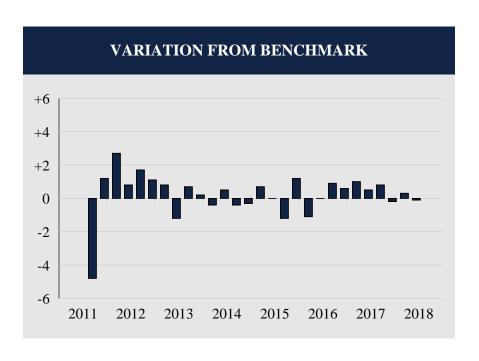




					ANNU <i>A</i>	LIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	-0.3	-1.5	-1.2	0.3	2.6	3.0
(RANK)	(95)	(57)	(82)	(25)	(20)	(26)
5TH %ILE	0.3	-0.4	0.1	1.1	3.1	3.5
25TH %ILE	0.0	-1.2	-0.7	0.3	2.5	3.0
MEDIAN	-0.1	-1.4	-1.0	0.0	2.1	2.7
75TH %ILE	-0.2	-1.6	-1.2	-0.3	1.8	2.4
95TH %ILE	-0.3	-2.0	-1.5	-0.7	1.6	2.2
Agg	-0.2	-1.6	-1.2	-0.4	1.7	2.3

Core Fixed Income Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: BLOOMBERG BARCLAYS AGGREGATE INDEX



28
19
9
.679

		RATES	S OF R	ETURN		
				Cumulative		
Date	Portfolio	Bench	Diff	Portfolio	Bench	Diff
9/11	-1.0	3.8	-4.8	-1.0	3.8	-4.8
12/11	2.3	1.1	1.2	1.4	5.0	-3.6
3/12	3.0	0.3	2.7	4.4	5.3	-0.9
6/12	2.9	2.1	0.8	7.4	7.5	-0.1
9/12	3.3	1.6	1.7	10.9	9.2	1.7
12/12	1.3	0.2	1.1	12.4	9.4	3.0
3/13	0.7	-0.1	0.8	13.2	9.3	3.9
6/13	-3.5	-2.3	-1.2	9.2	6.8	2.4
9/13	1.3	0.6	0.7	10.6	7.4	3.2
12/13	0.1	-0.1	0.2	10.7	7.2	3.5
3/14	1.4	1.8	-0.4	12.3	9.2	3.1
6/14	2.5	2.0	0.5	15.1	11.4	3.7
9/14	-0.2	0.2	-0.4	14.8	11.6	3.2
12/14	1.5	1.8	-0.3	16.4	13.6	2.8
3/15	2.3	1.6	0.7	19.2	15.4	3.8
6/15	-1.7	-1.7	0.0	17.2	13.5	3.7
9/15	0.0	1.2	-1.2	17.2	14.9	2.3
12/15	0.6	-0.6	1.2	17.9	14.3	3.6
3/16	1.9	3.0	-1.1	20.2	17.7	2.5
6/16	2.2	2.2	0.0	22.8	20.3	2.5
9/16	1.4	0.5	0.9	24.5	20.9	3.6
12/16	-2.4	-3.0	0.6	21.6	17.3	4.3
3/17	1.8	0.8	1.0	23.7	18.3	5.4
6/17	1.9	1.4	0.5	26.1	20.0	6.1
9/17	1.6	0.8	0.8	28.1	21.0	7.1
12/17	0.2	0.4	-0.2	28.4	21.5	6.9
3/18	-1.2	-1.5	0.3	27.0	19.7	7.3
6/18	-0.3	-0.2	-0.1	26.5	19.5	7.0